

UNIVERSAL HEALTH  
SERVICES, INC.  
ANNUAL REPORT

2011

LEADING WITH

*QUALITY*



Desert Springs Hospital Medical Center  
Las Vegas, NV

Lakeside Behavioral Health System  
Memphis, TN

Palmdale Regional Medical Center  
Palmdale, CA

Fremont Hospital  
Fremont, CA

Cedar Springs Hospital  
Colorado Springs, CO

North Star Hospital  
Anchorage, AK

Edinburg Regional Medical Center  
Edinburg, TX

Spring Valley Hospital Medical Center  
Las Vegas, NV

The George Washington University Hospital  
Washington, DC

Virginia Beach Psychiatric Center  
Virginia Beach, VA

Northwest Texas Healthcare System  
Amarillo, TX

High Point Treatment Center  
Cooper City, FL

The Horsham Clinic  
Ambler, PA

Laurel Ridge Treatment Center  
San Antonio, TX

Wellington Regional Medical Center  
West Palm Beach, FL

Edinburg Children's Hospital  
Edinburg, TX

Texoma Medical Center  
Denison, TX

Lakewood Ranch Medical Center  
Bradenton, FL

South Texas Behavioral Health Center  
McAllen, TX

Fort Duncan Regional Medical Center  
Eagle Pass, TX

Arbour-Fuller Hospital  
South Attleboro, MA

Aurora Pavilion  
Aiken, SC

Center for Change  
Orem, UT

Summerlin Hospital Medical Center  
Las Vegas, NV





UNIVERSAL HEALTH SERVICES, INC.

*QUALITY*





## LETTER TO OUR SHAREHOLDERS

**“Change in the industry is inevitable. But we will continue to seek and find opportunity in change. That’s what has earned us a reputation as an innovator.”**

Those words were true when I wrote them years ago and they are even more accurate today. Just as we did then, Universal Health Services, Inc. (NYSE: UHS) is working hard to seize every opportunity and meet all challenges so that the company continues its long record of prosperity and growth far into the future.

2011 was an important year for UHS. The company’s strong management team and its focus on quality and efficiency allowed UHS to maintain its position as an industry leader. We are pleased to report that in 2011, adjusted net income attributable to UHS was \$391.7 million, compared to \$249.8 million in 2010. Net revenue increased 35 percent to \$7.50 billion in 2011, compared to \$5.57 billion in 2010.

We acquired 110 facilities in the Psychiatric Solutions, Inc. acquisition and the Behavioral Health Division successfully integrated them into the company, giving us more than 200 behavioral health hospitals. As a result, our Behavioral Health Division is now the largest facilities-based behavioral healthcare organization in the country with annual revenue of \$3.4 billion, accounting for 45 percent of the corporation’s annual revenue.

The division added 263 beds to help meet demand. We expanded existing hospitals and constructed new facilities, including the new Cumberland Hall Hospital in Kentucky that features a separate wing to house our Patriot Support Program for active duty members of the military and veterans.



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*“I am wearing an American Flag lapel pin, and urge you to do the same, in solidarity with our troops in the Middle East. UHS and our families can prosper because of the safety they provide for us. Remember to say thank you when you meet a member of our armed forces.”*



The Acute Care Division had continued success in 2011, generating \$4.1 billion in annual revenue in the face of challenging economic conditions. In the closing days of 2010, UHS opened the new Palmdale Regional Medical Center in Palmdale, California to replace the aging Lancaster Community Hospital. In 2011, we started construction of a new patient tower at Wellington Regional Medical Center in Florida, which will be completed by year's end.

We broke ground for the new 140-bed Temecula Valley Hospital in Temecula, California. We also opened building expansions at Rancho Springs Medical Center and Inland Valley Medical Center, in Riverside County, California. The new capacity will allow UHS to provide high quality medical care to this fast-growing market in California.

We are extremely optimistic about the company's future. In both divisions, UHS has implemented a number of programs to help enhance the quality of care we provide, and to do so efficiently. UHS retains the highest credit ratings among all its for-profit hospital competitors. Our capital structure affords us the continued flexibility to pursue our strategy of robust reinvestment in our existing hospitals and markets, along with investing in new and compelling opportunities as they arise. I am confident that we will continue to build on more than three decades of success. I am appreciative of, and thankful to the people of our company for their efforts.

Sincerely,



Alan B. Miller  
Chairman of the Board  
Chief Executive Officer

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#### UNIVERSAL HEALTH SERVICES, INC.

*Our mission is to provide superior quality healthcare services that patients recommend to families and friends, physicians prefer for their patients, purchasers select for their clients, employees are proud of, and investors seek for long-term returns.*

*We believe hospitals will remain the focal point of the healthcare delivery system. We have built our success by remaining committed to a program of rational growth around our core businesses and seeking opportunities complementary to them with a prudent level of debt. The future of our industry remains bright for those whose focus is providing quality healthcare on a cost-effective basis.*

# FINANCIAL HIGHLIGHTS

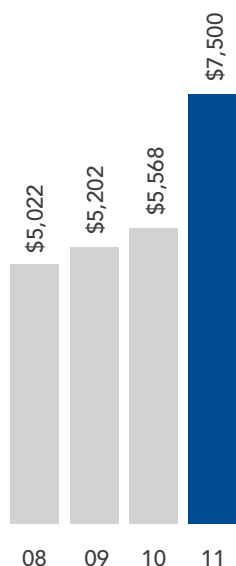
Year Ended December 31	2011	2010	Percentage Increase	2009
Net revenues	\$7,500,198,000	\$5,568,185,000	35%	\$5,202,379,000
Adjusted net income attributable to UHS (1)	\$391,690,000	\$249,754,000	57%	\$246,186,000
Adjusted diluted earnings per share attributable to UHS (1)	\$3.97	\$2.54	56%	\$2.49

Year Ended December 31	2011	2010	Percentage Increase	2009
Patient days	6,308,637	3,663,033	72%	3,272,329
Admissions	610,962	430,904	42%	401,883
Average number of licensed beds	25,006	15,116	65%	13,405

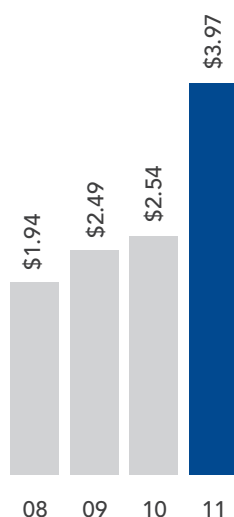
	2011		2010		2009		2008	
(1) Calculation of Adjusted Net Income Attributable to UHS	Amount	Per Diluted Share	Amount	Per Diluted Share	Amount	Per Diluted Share	Amount	Per Diluted Share
(in thousands except per share amounts)								
Net income attributable to UHS	\$398,167	\$4.04	\$230,183	\$2.34	\$260,373	\$2.64	\$199,377	\$1.96
Other combined adjustments	(6,477)	(0.07)	19,571	0.20	(14,187)	(0.15)	(2,043)	(0.02)
Adjusted net income attributable to UHS	\$391,690	\$3.97	\$249,754	\$2.54	\$246,186	\$2.49	\$197,334	\$1.94

The "Other combined adjustments" neutralize the effect of items in each year that are nonrecurring or non-operational in nature including items such as: the transaction costs incurred in connection with our acquisition of Psychiatric Solutions, Inc.; adjustments to our reserves relating to prior years for self-insured professional & general liability and workers' compensation claims; gains and losses on sales of assets and businesses; reserves for settlements and legal judgments, and; other amounts that may be reflected in a given year that relate to prior years. Since "adjusted net income attributable to UHS" is not computed in accordance with generally accepted accounting principles ("GAAP"), investors are encouraged to use GAAP measures when evaluating our financial performance. To obtain a complete understanding of our financial performance the information provided above should be examined in connection with our consolidated financial statements and notes thereto contained on pages 93-144 of this report.

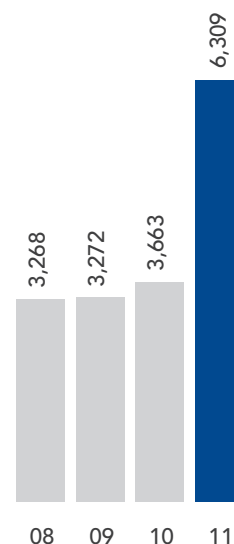
**Net revenues**  
(in millions)



**Adjusted net income per diluted share attributable to UHS (1)**

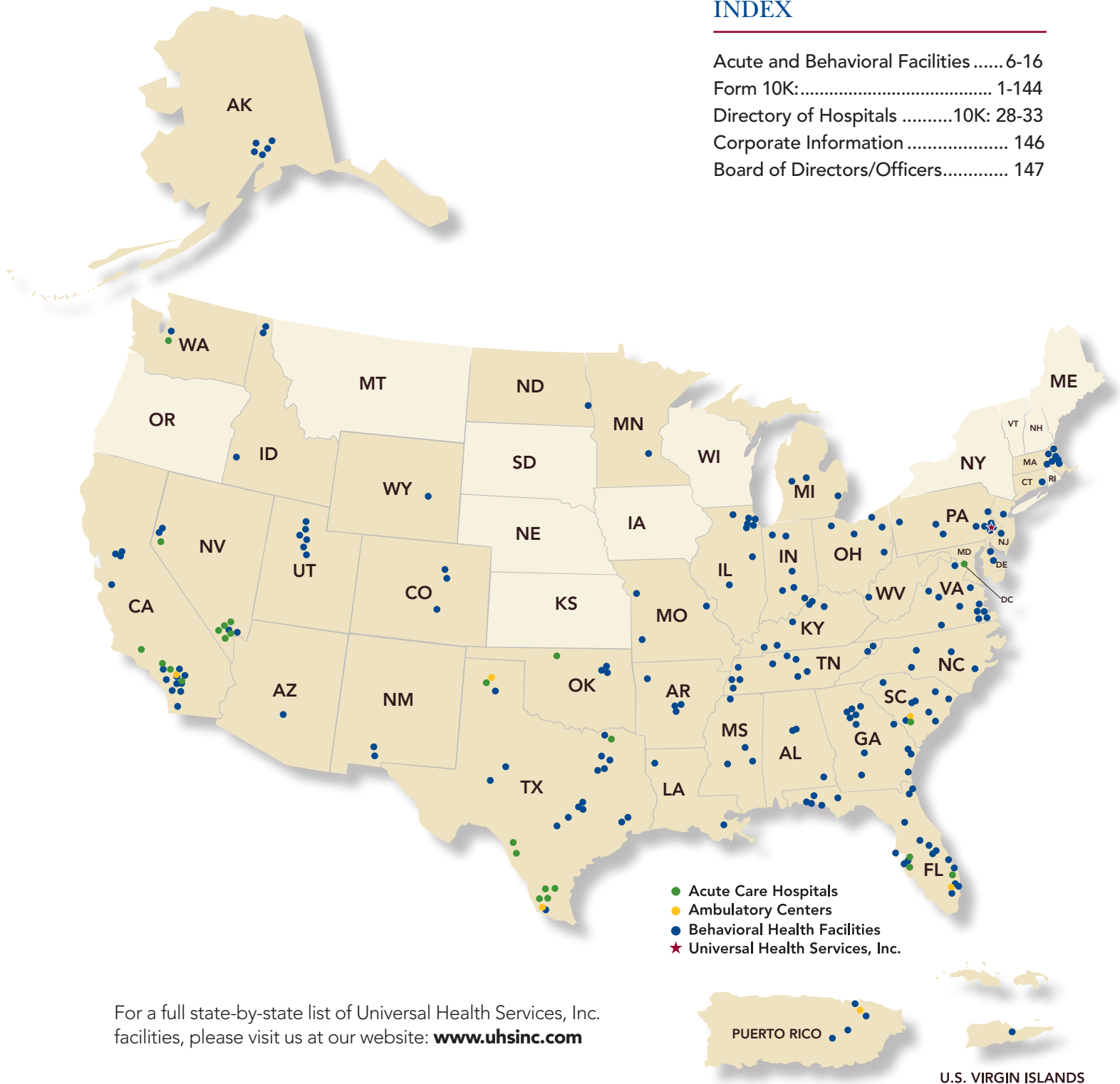


**Hospital patient days**  
(in thousands)



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For a full state-by-state list of Universal Health Services, Inc. facilities, please visit us at our website: [www.uhsinc.com](http://www.uhsinc.com)

UHS is a registered trademark of UHS of Delaware, Inc., the management company for Universal Health Services, Inc. and a wholly-owned subsidiary of Universal Health Services. Universal Health Services, Inc. is a holding company and operates through its subsidiaries including its management company, UHS of Delaware, Inc. All healthcare and management operations are conducted by subsidiaries of Universal Health Services, Inc. Any reference to "UHS or UHS facilities" including any statements, articles or other publications contained herein which relates to healthcare or management operations is referring to Universal Health Services' subsidiaries including UHS of Delaware. Further, the terms "we," "us," "our" or "the company" in such context similarly refer to the operations of Universal Health Services' subsidiaries including UHS of Delaware. Any reference to employment at UHS or employees of UHS refers to employment with one of the subsidiaries of Universal Health Services, Inc., including its management company, UHS of Delaware, Inc.

"UHS Facilities" refers to subsidiaries of Universal Health Services, Inc.

**UHS FUSION** will improve quality of care and lower costs by providing doctors, nurses and other healthcare professionals with immediate access to medical records, lab results and imaging. At The George Washington University Hospital, UHS FUSION tracks patient lab samples from the moment blood is drawn until results are available for review.



**UHS  
ACUTE CARE  
DIVISION**

## IMPROVING QUALITY, CONTROLLING COSTS

Despite challenging economic conditions in 2011, the Acute Care Division experienced increased net revenue and year-to-year growth in margins. By maintaining focus on quality and cost control, the division's position as an industry leader was solidified.



The UHS Acute Care Division is committed to quality by improving its clinical operations and providing better support for physicians through systems that offer increased functionality.

The implementation of UHS FUSION, an electronic information system based on industry-leading software from the Cerner® Corporation provides the technological foundation.

UHS FUSION gives physicians, nurses and other healthcare professionals immediate access to an advanced medical records system, lab results and imaging. However, technology alone is not enough. Electronic Health Records (EHR) must be used in the most effective manner to provide the greatest benefit to patients and the staff, a concept called Meaningful Use (MU) by the federal Centers for Medicare and Medicaid Services, which provides financial incentives to hospitals that use EHR.

By consistently exceeding MU requirements, UHS will be able to help enhance patient safety, improve the effectiveness of physicians and staff members by facilitating clinical integration, increase physician functionality and provide the advanced exchange of information that can improve quality.


Phase I of UHS FUSION was successfully installed and implemented in three acute care hospitals in Florida – Lakewood Ranch Medical Center, Manatee Memorial Hospital and Wellington Regional Medical Center – and was designed and tested at The George Washington University Hospital.

The system will be implemented at additional acute care hospitals throughout 2012, and is scheduled for implementation in all facilities by the end of 2013.

UHS continually works to increase efficiency in its processes and procedures by employing Lean Six Sigma management techniques. Process Improvement teams from the corporate office and local facilities continuously evaluate hospital operations to identify possible improvements.

At Texoma Medical Center, throughput times in the emergency department were longer than established benchmarks, leading to lower patient satisfaction scores as well as lost revenue. At the beginning of 2011, 8.6 percent of patients were leaving the emergency room without being seen. By evaluating every step of the process and implementing a number of changes, the team was able to reduce throughput times and cut the number of patients who left without being treated to just 2.2 percent by the end of the year, compared to the national median of 2.6 percent.

To help ensure quality of care in difficult medical environments, UHS has developed High Reliability Units (HRU). Originally created by the military and airline industry, where minor errors can lead to catastrophic outcomes, the high reliability concept creates a culture of safety within a unit. That culture enhances the unit's ability to prevent errors through the use of established safety procedures, and builds awareness among all team members that even small failures in safety protocols will not be tolerated.



Nurse Toni Soto cares for the newborn child of Doris and John Hebert in the Neonatal Intensive Care Unit (NICU) at **Summerlin Hospital Medical Center**, where UHS implemented High Reliability Unit procedures to eliminate medication errors.

# PREPARING FOR CHANGE

UHS has implemented HRUs in a number of facilities and units, including obstetrics, emergency departments and surgery. One HRU was developed in the Neonatal Intensive Care Unit (NICU) at Summerlin Hospital Medical Center in Las Vegas. By improving communication between the pharmacy and NICU management, orienting new registered nurses in pharmacy operations and having pharmacists spend time at the patient's bedside, the HRU is leading the hospital toward its goal of the total elimination of medication errors.

UHS hospitals work to ensure that the service lines they offer meet or exceed established quality standards. By the end of 2011, 26 service lines had received Center of Excellence designation or accreditation in radiology, oncology, bariatric surgery, stroke, chest pain and asthma care.

## VALUE ANALYSIS IMPROVES QUALITY, REDUCES COSTS

UHS Supply Chain has a growing number of initiatives to help increase quality of care, improve efficiency and reduce overall costs. In its Value Analysis program, teams of corporate and hospital clinicians work together to review available products and standardize those that work best to help provide the highest quality patient care and best outcomes. After the clinical teams have determined what products should be corporate standards, Supply Chain negotiates directly with the supplier for favorable pricing, or works with the company's hospital purchasing group to get the best terms.

For example, the acute care hospitals once used a total of 47 different central line kits from several manufacturers for intravenous therapy. After completing the Value Analysis program, critical care clinicians were able to reduce that number to seven different size kits from a single manufacturer, ensuring that all UHS hospitals use the best products available to provide high quality care.

In another analysis, hospital nurses identified a specific brand of central line disinfection caps that helped significantly reduce the risk of hospital-associated infection from intravenous therapy.

By working closely with quality and infection control teams to identify and acquire products that lower the risk of hospital-acquired infection (HAI), UHS Supply Chain helped the company achieve significant reductions in HAI, at a cost savings of nearly \$12 million in 2011. Of that, \$7.5 million in savings was realized through a 61 percent reduction in MRSA infections, which can cost \$100,000 per case to treat. Supply Chain realized additional reductions in hospital-acquired infection and \$12.2 million in savings in 2011 through initiatives in total joint replacement, cardiac rhythm management and spine treatment programs.

In some parts of the United States, there are not enough hospital beds to meet current demand. Riverside County, California is one such area. Population growth in recent years there has far outpaced increases in the number of hospital beds. To meet demand, UHS broke ground in June for the new Temecula Valley Hospital, a 140-bed facility scheduled to open in 2013. Also in Riverside County, UHS opened a new Women's Center at Rancho Springs Medical Center, as well as new emergency departments there and at Inland Valley Medical Center.



Ali Rowland, RN (left), William F. Entriken, Jr., DO, FACEP (rear) and Geri Larson, RN (front), are among staff members who use Lean Six Sigma techniques to speed patient throughput in the Emergency Department at **Texoma Medical Center**. As a result, the hospital reduced the number of people who left the department without being treated by nearly 75 percent.





# GROWTH AND EXPANSION

In South Florida, UHS started construction on a new three-story patient tower at Wellington Regional Medical Center. The new addition will contain 80 private patient rooms, an eight-bed ICU step-down unit on each floor and additional space for existing services such as orthopedics, neurosurgery and cardiology. The expansion will be put into service in November 2012.

## **CONSTRUCTION EFFICIENCY FOR LOWER COST**

As it builds new hospitals and expands existing facilities, UHS Design & Construction uses Lean project management techniques to increase construction efficiency, shorten construction time and reduce the overall cost of the project. Integrated Project Delivery, an important component of the Lean process, brings together all major partners in each project during the design and planning phase so they can collaborate to improve the building process and eliminate waste to reduce cost and deliver the project more cost effectively.

Lean techniques are already providing significant benefits for UHS. At Temecula Valley Hospital, the company will construct the new hospital building at a total cost that will be approximately 30 percent less than similar projects in California.

At Wellington Regional Medical Center, Integrated Project Delivery identified the construction of patient bathrooms as a time consuming stage of the building process that slows the entire project.

By prefabricating bathrooms offsite and installing the completed units as soon as the building's framework is complete, UHS was able to cut six weeks from the construction schedule. As a result, the hospital will be able to open its new patient tower six weeks earlier, before its busy winter season.



In June 2011, UHS broke ground for **Temecula Valley Hospital**, a 140-bed facility scheduled to open in 2013. Because of the company's design and construction techniques, the new hospital will cost one-third less than similar structures in California.



## RESPONDING TO CHANGE

There is little doubt that healthcare in the United States will continue to evolve, particularly in how hospitals and physicians are reimbursed for the services they provide. The traditional fee-for-service business model is being challenged, and the industry is looking at new reimbursement models in which hospitals, physicians and other healthcare professionals work together to share the rewards of providing quality, efficient patient care.

Through direct employment of physicians by the hospital, co-management agreements with physician groups or other alignment models, UHS is actively pursuing alternative relationships between hospitals and physicians in a systematic, strategic way.

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## UHS prepares for the future

**The division continued to invest in technology to increase quality, expand facilities to meet demand and pursue process improvement to make operations more efficient. UHS is ready to meet the challenges the future may bring as it continues its commitment to providing superior quality healthcare to the communities it serves.**



UHS stresses quality care and patient satisfaction in everything it does. Gayle Eckerd, CEO of **Wekiva Springs Center** and **River Point Behavioral Health** (right), and Sheila Carr, COO at Wekiva Springs Center keep a close watch on quality scores against core measures, as well as the results of patient satisfaction surveys.



UHS  
BEHAVIORAL  
HEALTH  
DIVISION

## ADVOCATES FOR QUALITY CARE

The Behavioral Health Division strengthened its position as the premier facilities-based behavioral health system in the United States during 2011. The division continues its deep commitment to providing high quality treatment services to its patients.



In 2011, the Behavioral Health Division focused on integrating facilities obtained in its acquisition of Psychiatric Solutions, Inc., including operations and management, clinical services, human resources, finance, business development and information technology. Throughout the transition, the company was able to achieve its objective of providing uninterrupted treatment services to patients, while maintaining its dedication to safety and quality care.

The combination of facilities helped create a stronger company with expanded clinical expertise and a broader range of services. By sharing best practices, the Behavioral Health Division improved quality indicators, patient satisfaction scores and employee engagement.

Approximately 225,000 patients were surveyed in 2011 to measure their overall satisfaction with the care they received, as well as their improvement from admission to discharge and how well they were prepared to leave the facility. The 2011 survey results continued the division's trend of annual improvement in patient satisfaction.

The division saw a number of positive developments, including the addition of 263 beds at 11 facilities. A replacement for Cumberland Hall Hospital with 97 beds was built in 2011 and opened in Hopkinsville, Kentucky on January 27, 2012. UHS successfully filled existing capacity and penetrated further into current and new markets.

The loss of state-operated and private hospital inpatient beds over the last decade has created a shortage of acute inpatient psychiatric beds. To meet that need, UHS added more beds where possible, and converted existing residential treatment beds to acute beds. That allowed the company to alleviate wait times for patients in hospital emergency rooms who are pending placement.

The division's core business remains comprehensive inpatient and outpatient behavioral health and substance abuse services. However, it continues to see great value in its specialty programs to treat eating disorders, sexual trauma and neuropsychiatry services, and will continue to develop such programs to meet specific needs.

The division continues its commitment to the military with the Patriot Support Program, a network of treatment centers, support staff and medical professionals dedicated to treating active duty service members, veterans and their families. UHS also provides employment opportunities to veterans who have recently separated from, or who are about to leave the armed forces.



**UHS' Patriot Support Program welcomes active duty and veteran members of all five branches of the US Armed Forces.**

When UHS built the new **Cumberland Hall Hospital** in Hopkinsville, Kentucky, it included a wing dedicated solely to treating members of the military. The décor and colors of the special wing were chosen to help reduce anxiety among the soldiers being treated there.



# INTEGRATION, GROWTH AND EXPANSION

## INCREASING PRESSURE ON THE COST OF CARE

Many states struggled in 2011 to maintain Medicaid programs, despite budget reductions, increased caseloads and higher costs. Some attempted to contain costs by reducing reimbursements, services and eligibility, or by increasing cost sharing and restricting care through managed care systems.

UHS saw an increase in admissions from many states, but also experienced more stringent utilization management and stricter criteria for insurance authorizations, as well as reductions in length of stay. Pricing pressures are evident as referral sources continue to place patients in lower cost alternatives, such as community-based care that is not available 24 hours per day. UHS advocates for a full continuum of services, including inpatient care and residential treatment services because inappropriate placements can delay the delivery of proper care and be more costly in the long run.

The Behavioral Health Division also experienced an increase in regulatory oversight and audits from the Centers for Medicare and Medicaid Services (CMS), which expanded its national revenue recovery initiatives. In response, UHS developed procedures to respond to audit requests, and ensure that all facilities keep detailed medical records and thorough documentation of correspondence with auditing and credentialing bodies.

## PREPARING FOR CHANGE

In 2011, the industry began to experience the critical implementation phase of the federal Mental Health Parity Act. The act improves access to mental health care for millions of Americans by requiring large group health insurance plans to treat mental health benefits the same as medical/surgical benefits. The Mental Health Parity Act, however, exempts small businesses and does not mandate coverage for mental health and addiction services.



UHS believes the regulations offer significant benefit for the one in five Americans who have some form of mental illness, and has taken steps to help ensure that health plans comply with the law. UHS developed a tracking system that allows facilities to report health plans that do not comply with the law to the company so the issues can be addressed with key policymakers responsible for enforcing the legislation.

The Patient Protection and Affordable Care Act of 2010 contains a number of changes that benefit the behavioral health industry. Though many features of the bill are not scheduled to take effect until 2014, some have already been implemented. Parents may now keep children on their health insurance plans until the age of 26. Research suggests that many people see the first onset of major mental illnesses, such as schizophrenia, in their late teens to early 20s, so many young people now have insurance coverage for psychiatric care at the earliest stages of their illness, when treatment is most critical.

If healthcare reform continues according to current legislation, millions of Americans will see their coverage expand to include treatment for mental health and addiction services. In addition, employees of small businesses would also receive coverage to get the treatment they need.

The Affordable Care Act of 2010 authorizes a three-year demonstration program to provide Medicaid coverage for adult patients in private psychiatric hospitals who are experiencing emergency psychiatric conditions. The program allows states to remove a Medicaid exclusion and provide payment to hospitals treating adult patients.

The program will run from 2012 through 2014 in 11 states and the District of Columbia that were selected to participate in the demonstration. UHS behavioral health facilities will participate in the demonstration program in seven of the 11 states, resulting in adult Medicaid patients receiving the care they need when they need it, in settings that are more efficient and cost-effective than acute care hospital emergency rooms.

While coverage for mental health treatment is increasing, the behavioral health industry is facing growing demand for accountability, with payment rates linked to quality scores. Healthcare reform laws require that quality measures be in place by 2013 for all inpatient psychiatric providers paid under the Inpatient Psychiatric Prospective Payment System (IPPPS). Hospitals that do not report these measures will face reductions in Medicare reimbursement payments.



## THE JASON FOUNDATION – ADVOCATES FOR QUALITY CARE

During 2011, UHS expanded its affiliation with the Jason Foundation (JFI) to create a national network of acute psychiatric beds. As JFI's National Clinical Affiliate, UHS works with the foundation to address teen suicide and save as many young lives as possible through awareness, education and referral programs for teens considering suicide.

As an industry leader, UHS has the ability to advocate and influence mental health issues at the national level. At the state level, the company builds solid relationships and is viewed as a true collaborator in public-private partnerships that address important behavioral health issues.

UHS is a corporate and local supporter of the National Alliance on Mental Illness (NAMI). This is the nation's largest grassroots mental health organization and is dedicated to building better lives for millions of Americans affected by mental illness. Through the organization's NAMIWalks, UHS hospitals participate in large mental health awareness and fundraising events that draw significant local and regional attention to NAMI and its partners.

Despite its large size, the Behavioral Health Division of UHS maintains an individualized approach to each facility, providing each with the flexibility to tailor its programs and services to meet the needs of the populations it serves.

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**Our mission is to be the quality provider of choice in all of our communities.**

**The division is well positioned for future growth, as it expands into markets that are currently underserved, broadens the range of treatment services it provides and continues to invest in facilities, clinical and administrative personnel, and community activities.**



Clark Flatt, CEO (second from right) of the Jason Foundation, Inc., (JFI), was on hand for the opening of JFI's newest affiliate office at UHS' **North Star Behavioral Health** in Anchorage, Alaska. Flatt founded JFI to help prevent youth suicide after the death of his youngest son, Jason, in 1997.

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-K**

(MARK ONE)

☒ **ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2011  
OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the transition period from

to

Commission File No. 1-10765

**UNIVERSAL HEALTH SERVICES, INC.**

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)  
**UNIVERSAL CORPORATE CENTER**  
367 South Gulph Road  
P.O. Box 61558  
King of Prussia, Pennsylvania  
(Address of principal executive offices)

23-2077891  
(I.R.S. Employer Identification Number)

19406-0958  
(Zip Code)

Registrant's telephone number, including area code: (610) 768-3300

**Securities registered pursuant to Section 12(b) of the Act:**

Title of each Class	Name of each exchange on which registered
Class B Common Stock, \$.01 par value	New York Stock Exchange

**Securities registered pursuant to Section 12(g) of the Act:**

Class D Common Stock, \$.01 par value  
(Title of each Class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ☒ No ☐

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☒

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The aggregate market value of voting stock held by non-affiliates at June 30, 2011 was \$4.61 billion. (For the purpose of this calculation, it was assumed that Class A, Class C, and Class D Common Stock, which are not traded but are convertible share-for-share into Class B Common Stock, have the same market value as Class B Common Stock. Also, for purposes of this calculation only, all directors, officers subject to Section 16(b) of the Securities Exchange Act of 1934, and 10% stockholders are deemed to be affiliates.)

The number of shares of the registrant's Class A Common Stock, \$.01 par value, Class B Common Stock, \$.01 par value, Class C Common Stock, \$.01 par value, and Class D Common Stock, \$.01 par value, outstanding as of January 31, 2012, were 6,625,708, 89,408,941, 664,000 and 33,084, respectively.

**DOCUMENTS INCORPORATED BY REFERENCE:**

Portions of the registrant's definitive proxy statement for our 2012 Annual Meeting of Stockholders, which will be filed with the Securities and Exchange Commission within 120 days after December 31, 2011 (incorporated by reference under Part III).

**UNIVERSAL HEALTH SERVICES, INC.**  
**2011 FORM 10-K ANNUAL REPORT**

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This Annual Report on Form 10-K is for the year ended December 31, 2011. This Annual Report modifies and supersedes documents filed prior to this Annual Report. Information that we file with the Securities and Exchange Commission (the “SEC”) in the future will automatically update and supersede information contained in this Annual Report.

In this Annual Report, “we,” “us,” “our” and the “Company” refer to Universal Health Services, Inc. and its subsidiaries. UHS is a registered trademark of UHS of Delaware, Inc., the management company for, and a wholly-owned subsidiary of Universal Health Services, Inc. Universal Health Services, Inc. is a holding company and operates through its subsidiaries including its management company, UHS of Delaware, Inc. All healthcare and management operations are conducted by subsidiaries of Universal Health Services, Inc. To the extent any reference to “UHS” or “UHS facilities” in this report including letters, narratives or other forms contained herein relates to our healthcare or management operations it is referring to Universal Health Services, Inc.’s subsidiaries including UHS of Delaware, Inc. Further, the terms “we,” “us,” “our” or the “Company” in such context similarly refer to the operations of Universal Health Services Inc.’s subsidiaries including UHS of Delaware, Inc. Any reference to employees or employment contained herein refers to employment with or employees of the subsidiaries of Universal Health Services, Inc. including UHS of Delaware, Inc.



## **PART I**

### **ITEM 1. *Business***

Our principal business is owning and operating, through our subsidiaries, acute care hospitals, behavioral health centers, surgical hospitals, ambulatory surgery centers and radiation oncology centers. As of February 24, 2012, we owned and/or operated 25 acute care hospitals and 198 behavioral health centers located in 36 states, Washington, D.C., Puerto Rico and the U.S. Virgin Islands. As part of our ambulatory treatment centers division, we manage and/or own outright or in partnerships with physicians, 6 surgical hospitals and surgery and radiation oncology centers located in 4 states and Puerto Rico.

In November, 2010, we acquired Psychiatric Solutions, Inc. ("PSI"). PSI was formerly the largest operator of freestanding inpatient behavioral health care facilities operating a total of 105 inpatient and outpatient facilities in 32 states, Puerto Rico, and the U.S. Virgin Islands.

Net revenues from our acute care hospitals, surgical hospitals, surgery centers and radiation oncology centers accounted for 55% of our consolidated net revenues in 2011, 70% in 2010 and 74% in 2009. Net revenues from our behavioral health care facilities accounted for 45% of our consolidated net revenues during 2011, 30% during 2010 and 25% during 2009. Approximately 1% of our consolidated net revenues in 2009 were recorded in connection with two construction management contracts pursuant to the terms of which we built newly constructed acute care hospitals for an unrelated third party.

Services provided by our hospitals include general and specialty surgery, internal medicine, obstetrics, emergency room care, radiology, oncology, diagnostic care, coronary care, pediatric services, pharmacy services and/or behavioral health services. We provide capital resources as well as a variety of management services to our facilities, including central purchasing, information services, finance and control systems, facilities planning, physician recruitment services, administrative personnel management, marketing and public relations.

We are a Delaware corporation that was organized in 1979. Our principal executive offices are located at Universal Corporate Center, 367 South Gulph Road, P.O. Box 61558, King of Prussia, PA 19406. Our telephone number is (610) 768-3300.

#### ***Available Information***

Our website is located at <http://www.uhsinc.com>. Copies of our annual, quarterly and current reports that we file with the SEC, and any amendments to those reports, are available free of charge on our website. The information posted on our website is not incorporated into this Annual Report. Our Board of Directors' committee charters (Audit Committee, Compensation Committee and Nominating & Governance Committee), Code of Business Conduct and Corporate Standards applicable to all employees, Code of Ethics for Senior Financial Officers, Corporate Governance Guidelines and our Healthcare Code of Conduct, Corporate Compliance Manual and Compliance Policies and Procedures are available free of charge on our website. Copies of such reports and charters are available in print to any stockholder who makes a request. Such requests should be made to our Secretary at our King of Prussia, PA corporate headquarters. We intend to satisfy the disclosure requirement under Item 5.05 of Form 8-K relating to amendments to or waivers of any provision of our Code of Ethics for Senior Financial Officers by promptly posting this information on our website.

In accordance with Section 303A.12(a) of the New York Stock Exchange Listed Company Manual, we submitted our CEO's certification to the New York Stock Exchange in 2011. Additionally, contained in Exhibits 31.1 and 31.2 of this Annual Report on Form 10-K, are our CEO's and CFO's certifications regarding the quality of our public disclosures under Section 302 of the Sarbanes-Oxley Act of 2002.

### ***Our Mission***

Our mission and objective is to provide superior healthcare services that patients recommend to families and friends, physicians prefer for their patients, purchasers select for their clients, employees are proud of, and investors seek for long-term results. To achieve this, we have a commitment to:

- service excellence
- continuous improvement in measurable ways
- employee development
- ethical and fair treatment
- teamwork
- compassion
- innovation in service delivery

### ***Business Strategy***

We believe community-based hospitals will remain the focal point of the healthcare delivery network and we are committed to a philosophy of self-determination for both the company and our hospitals.

**Acquisition of Additional Hospitals.** We selectively seek opportunities to expand our base of operations by acquiring, constructing or leasing additional hospital facilities. We are committed to a program of rational growth around our core businesses, while retaining the missions of the hospitals we manage and the communities we serve. Such expansion may provide us with access to new markets and new healthcare delivery capabilities. We also continue to examine our facilities and consider divestiture of those facilities that we believe do not have the potential to contribute to our growth or operating strategy.

**Improvement of Operations of Existing Hospitals and Services.** We also seek to increase the operating revenues and profitability of owned hospitals by the introduction of new services, improvement of existing services, physician recruitment and the application of financial and operational controls.

We are involved in continual development activities for the benefit of our existing facilities. Applications to state health planning agencies to add new services in existing hospitals are currently on file in states which require certificates of need, or CONs. Although we expect that some of these applications will result in the addition of new facilities or services to our operations, no assurances can be made for ultimate success by us in these efforts.

**Quality and Efficiency of Services.** Pressures to contain healthcare costs and technological developments allowing more procedures to be performed on an outpatient basis have led payors to demand a shift to ambulatory or outpatient care wherever possible. We are responding to this trend by emphasizing the expansion of outpatient services. In addition, in response to cost containment pressures, we continue to implement programs at our facilities designed to improve financial performance and efficiency while continuing to provide quality care, including more efficient use of professional and paraprofessional staff, monitoring and adjusting staffing levels and equipment usage, improving patient management and reporting procedures and implementing more efficient billing and collection procedures. In addition, we will continue to emphasize innovation in our response to the rapid changes in regulatory trends and market conditions while fulfilling our commitment to patients, physicians, employees, communities and our stockholders.

In addition, our aggressive recruiting of highly qualified physicians and developing provider networks help to establish our facilities as an important source of quality healthcare in their respective communities.

### ***Acquisition and Divestiture Activity:***

#### ***Acquisitions:***

During 2011, we paid approximately \$29 million, excluding the assumption of \$17 million of third-party debt, to: (i) acquire the real property of administrative/office buildings located in Pennsylvania, Tennessee and Washington, D.C.; (ii) fund a deposit in connection with execution of a definitive agreement, which is subject to regulatory approvals and closing conditions, to acquire the Knapp Medical Center, including a 226-bed acute care hospital, a surgery center, physician practices and other related assets located in Weslaco, Texas, and; (iii) purchase a cardiology practice in Texas.

#### ***Divestitures:***

During 2011 and January of 2012, we received aggregate net cash proceeds of approximately \$118 million for the sale of:

- Hospital San Juan Capestrano, a 108-bed behavioral health facility located in Puerto Rico. The sale of this facility, which was completed in January, 2012, was made pursuant to our agreement with the Federal Trade Commission ("FTC") in connection with our acquisition of PSI;
- Montevista Hospital (101-bed) and Red Rock Hospital (21-bed) located in Las Vegas, Nevada. The sales of these behavioral health facilities, which were completed during the fourth quarter of 2011, were made pursuant to our agreement with the FTC in connection with our acquisition of PSI;
- Meadowood Behavioral Health System, a 58-bed behavioral health facility located in New Castle, Delaware. The sale of this facility, which was completed during the third quarter of 2011, was made pursuant to our agreement with the FTC in connection with our acquisition of PSI, and;
- other dispositions during 2011 including the real property of a closed acute care hospital and the sale of our majority ownership interest in a radiation oncology center located in Nevada.

The aggregate net pre-tax gain on the above-mentioned divestitures (excluding the Hospital San Juan Capestrano which was divested in January, 2012) did not have a material impact on our 2011 consolidated results of operations. The pre-tax gain on the divestiture of the Hospital San Juan Capestrano, which will not have a material impact on our 2012 consolidated results of operations, will be reflected in our consolidated results of operations during the first quarter of 2012. The assets and liabilities for the Hospital San Juan Capestrano are reflected as "held for sale" on our Consolidated Balance Sheet as of December 31, 2011.

### ***The PSI Acquisition***

In November, 2010, we acquired Psychiatric Solutions, Inc. for a total purchase price of \$3.04 billion consisting of \$1.96 billion in cash plus the assumption of approximately \$1.08 billion of PSI's debt, the majority of which has since been refinanced. PSI was formerly the largest operator of freestanding inpatient behavioral health care facilities operating a total of 105 inpatient and outpatient facilities in 32 states, Puerto Rico, and the U.S. Virgin Islands.

The facilities acquired by us, with an aggregate of approximately 11,500 licensed beds at the time of acquisition, offer an extensive continuum of behavioral health programs to critically ill children, adolescents and adults. We also acquired management contracts to manage freestanding behavioral health care inpatient facilities for government agencies and behavioral health units within certain medical/surgical hospitals owned by third-parties.

Combined with our previously existing behavioral health care operations located throughout the U.S., we believe this acquisition makes us the largest facility-based provider in the behavioral health care sector. Our increased operating scale may allow us to operate more efficiently and enhance our presence within certain



markets. We also achieved planned operating expense reductions during 2011 primarily through the elimination of PSI-related corporate overhead. This acquisition also helps diminish our geographic concentration in certain markets thereby diversifying our overall portfolio and reducing our reliance on one hospital or a cluster of hospitals in a certain market.

### ***Hospital Utilization***

We believe that the most important factors relating to the overall utilization of a hospital include the quality and market position of the hospital and the number, quality and specialties of physicians providing patient care within the facility. Generally, we believe that the ability of a hospital to meet the health care needs of its community is determined by its breadth of services, level of technology, emphasis on quality of care and convenience for patients and physicians. Other factors that affect utilization include general and local economic conditions, market penetration of managed care programs, the degree of outpatient use, the availability of reimbursement programs such as Medicare and Medicaid, and demographic changes such as the growth in local populations. Utilization across the industry also is being affected by improvements in clinical practice, medical technology and pharmacology. Current industry trends in utilization and occupancy have been significantly affected by changes in reimbursement policies of third party payors. We are also unable to predict the extent to which these industry trends will continue or accelerate. In addition, hospital operations are subject to certain seasonal fluctuations, such as higher patient volumes and net patient service revenues in the first and fourth quarters of the year.

The following table sets forth certain operating statistics for hospitals operated by us for the years indicated. Accordingly, information related to hospitals acquired during the five-year period has been included from the respective dates of acquisition, and information related to hospitals divested during the five year period has been included up to the respective dates of divestiture. Information related to the behavioral health care facilities acquired by us in connection with our acquisition of PSI is included for the period of November 16, 2010 through December 31, 2011, excluding the 3 former PSI facilities that are reflected as discontinued operations, as discussed herein. The licensed and available beds for those facilities are included in 2010 on a weighted average basis for the period owned.

	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Average Licensed Beds:					
Acute Care Hospitals (1) . . . . .	5,726	5,689	5,484	6,101	5,962
Behavioral Health Centers . . . . .	19,280	9,427	7,921	7,658	7,348
Average Available Beds (2):					
Acute Care Hospitals (1) . . . . .	5,424	5,383	5,128	5,249	5,110
Behavioral Health Centers . . . . .	19,262	9,409	7,901	7,629	7,315
Admissions:					
Acute Care Hospitals (1) . . . . .	258,754	264,470	265,244	268,207	262,147
Behavioral Health Centers . . . . .	352,208	166,434	136,639	129,553	119,730
Average Length of Stay (Days):					
Acute Care Hospitals (1) . . . . .	4.4	4.4	4.4	4.5	4.5
Behavioral Health Centers . . . . .	14.6	15.1	15.4	16.1	16.8
Patient Days (3):					
Acute Care Hospitals (1) . . . . .	1,151,183	1,155,984	1,166,704	1,200,672	1,172,130
Behavioral Health Centers . . . . .	5,157,454	2,507,046	2,105,625	2,085,114	2,007,119
Occupancy Rate-Licensed Beds (4):					
Acute Care Hospitals (1) . . . . .	55%	56%	58%	54%	54%
Behavioral Health Centers . . . . .	73%	73%	73%	74%	75%
Occupancy Rate-Available Beds (4):					
Acute Care Hospitals (1) . . . . .	58%	59%	62%	62%	63%
Behavioral Health Centers . . . . .	73%	73%	73%	75%	75%

(1) Central Montgomery Medical Center located in Pennsylvania was divested during the fourth quarter of 2008. The statistical information for this facility is included in the above information through the divestiture date.

- (2) “Average Available Beds” is the number of beds which are actually in service at any given time for immediate patient use with the necessary equipment and staff available for patient care. A hospital may have appropriate licenses for more beds than are in service for a number of reasons, including lack of demand, incomplete construction, and anticipation of future needs
- (3) “Patient Days” is the sum of all patients for the number of days that hospital care is provided to each patient.
- (4) “Occupancy Rate” is calculated by dividing average patient days (total patient days divided by the total number of days in the period) by the number of average beds, either available or licensed.

### ***Sources of Revenue***

We receive payments for services rendered from private insurers, including managed care plans, the federal government under the Medicare program, state governments under their respective Medicaid programs and directly from patients. See *Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations—Sources of Revenue* for additional disclosure. Other information related to our revenues, income and other operating information for each reporting segment of our business is provided in Note 11 to our Consolidated Financial Statements, *Segment Reporting*.

### ***Regulation and Other Factors***

**Overview:** The healthcare industry is subject to numerous laws, regulations and rules including, among others, those related to government healthcare participation requirements, various licensure and accreditations, reimbursement for patient services, health information privacy and security rules, and Medicare and Medicaid fraud and abuse provisions (including, but not limited to, federal statutes and regulations prohibiting kickbacks and other illegal inducements to potential referral sources, false claims submitted to federal health care programs and self-referrals by physicians). Providers that are found to have violated any of these laws and regulations may be excluded from participating in government healthcare programs, subjected to significant fines or penalties and/or required to repay amounts received from the government for previously billed patient services. Although we believe our policies, procedures and practices comply with governmental regulations, no assurance can be given that we will not be subjected to additional governmental inquiries or actions, or that we would not be faced with sanctions, fines or penalties if so subjected. Even if we were to ultimately prevail, a significant governmental inquiry or action under one of the above laws, regulations or rules could have a material adverse impact on us.

**Licensing, Certification and Accreditation:** All of our hospitals are subject to compliance with various federal, state and local statutes and regulations and receive periodic inspection by state licensing agencies to review standards of medical care, equipment and cleanliness. Our hospitals must also comply with the conditions of participation and licensing requirements of federal, state and local health agencies, as well as the requirements of municipal building codes, health codes and local fire departments. Various other licenses and permits are also required in order to dispense narcotics, operate pharmacies, handle radioactive materials and operate certain equipment.

All of our eligible hospitals have been accredited by the Joint Commission. All of our acute care hospitals and most of our behavioral health centers are certified as providers of Medicare and Medicaid services by the appropriate governmental authorities.

If any of our facilities were to lose its Joint Commission accreditation or otherwise lose its certification under the Medicare and Medicaid programs, the facility may be unable to receive reimbursement from the Medicare and Medicaid programs and other payors. We believe our facilities are in substantial compliance with current applicable federal, state, local and independent review body regulations and standards. The requirements for licensure, certification and accreditation are subject to change and, in order to remain qualified, it may become necessary for us to make changes in our facilities, equipment, personnel and services in the future, which could have a material adverse impact on operations.

**Certificates of Need:** Many of the states in which we operate hospitals have enacted certificates of need (“CON”) laws as a condition prior to hospital capital expenditures, construction, expansion, modernization or initiation of major new services. Failure to obtain necessary state approval can result in our inability to complete an acquisition, expansion or replacement, the imposition of civil or, in some cases, criminal sanctions, the inability to receive Medicare or Medicaid reimbursement or the revocation of a facility’s license, which could harm our business. In addition, significant CON reforms have been proposed in a number of states that would increase the capital spending thresholds and provide exemptions of various services from review requirements. In the past, we have not experienced any material adverse effects from those requirements, but we cannot predict the impact of these changes upon our operations.

**Conversion Legislation:** Many states have enacted or are considering enacting laws affecting the conversion or sale of not-for-profit hospitals to for-profit entities. These laws generally require prior approval from the attorney general, advance notification and community involvement. In addition, attorneys general in states without specific conversion legislation may exercise discretionary authority over these transactions. Although the level of government involvement varies from state to state, the trend is to provide for increased governmental review and, in some cases, approval of a transaction in which a not-for-profit entity sells a health care facility to a for-profit entity. The adoption of new or expanded conversion legislation and the increased review of not-for-profit hospital conversions may limit our ability to grow through acquisitions of not-for-profit hospitals.

**Utilization Review:** Federal regulations require that admissions and utilization of facilities by Medicare and Medicaid patients must be reviewed in order to ensure efficient utilization of facilities and services. The law and regulations require Peer Review Organizations (“PROs”) to review the appropriateness of Medicare and Medicaid patient admissions and discharges, the quality of care provided, the validity of diagnosis related group (“DRG”) classifications and the appropriateness of cases of extraordinary length of stay. PROs may deny payment for services provided, assess fines and also have the authority to recommend to the Department of Health and Human Services (“HHS”) that a provider that is in substantial non-compliance with the standards of the PRO be excluded from participating in the Medicare program. We have contracted with PROs in each state where we do business to perform the required reviews.

**Audits:** Most hospitals are subject to federal audits to validate the accuracy of Medicare and Medicaid program submitted claims. If these audits identify overpayments, we could be required to pay a substantial rebate of prior years’ payments subject to various administrative appeal rights. The federal government contracts with third-party “recovery audit contractors” (“RACs”) and “Medicaid integrity contractors” (“MICs”), on a contingent fee basis, to audit the propriety of payments to Medicare and Medicaid providers. Permanent RAC audits were created by Section 302 of the Tax Relief and Health Care Act of 2006 and required the secretary to expand the program to all 50 states by no later than 2010. Similarly, Medicare zone program integrity contractors (“ZPICs”) target claims for potential fraud and abuse. Additionally, Medicare administrative contractors (“MACs”) must ensure they pay the right amount for covered and correctly coded services rendered to eligible beneficiaries by legitimate providers. We have undergone claims audits related to our receipt of federal healthcare payments during the last three years, the results of which have not required material adjustments to our consolidated results of operations. However, potential liability from future federal or state audits could ultimately exceed established reserves, and any excess could potentially be substantial. Further, Medicare and Medicaid regulations also provide for withholding Medicare and Medicaid overpayments in certain circumstances, which could adversely affect our cash flow.

#### ***Self-Referral and Anti-Kickback Legislation***

**The Stark Law:** The Social Security Act includes a provision commonly known as the “Stark Law.” This law prohibits physicians from referring Medicare and Medicaid patients to entities with which they or any of their immediate family members have a financial relationship, unless an exception is met. These types of referrals are known as “self-referrals.” Sanctions for violating the Stark Law include civil penalties up to \$15,000



for each violation, up to \$100,000 for sham arrangements, up to \$10,000 for each day an entity fails to report required information and exclusion from the federal health care programs. There are a number of exceptions to the self-referral prohibition, including an exception for a physician's ownership interest in an entire hospital as opposed to an ownership interest in a hospital department unit, service or subpart. However, federal laws and regulations now limit the ability of hospitals relying on this exception to expand aggregate physician ownership interest or to expand certain hospital facilities. There are also exceptions for many of the customary financial arrangements between physicians and providers, including employment contracts, leases and recruitment agreements that adhere to certain enumerated requirements.

We monitor all aspects of our business and have developed a comprehensive ethics and compliance program that is designed to meet or exceed applicable federal guidelines and industry standards. Nonetheless, because the law in this area is complex and constantly evolving, there can be no assurance that federal regulatory authorities will not determine that any of our arrangements with physicians violate the Stark Law.

**Anti-kickback Statute:** A provision of the Social Security Act known as the "anti-kickback statute" prohibits healthcare providers and others from directly or indirectly soliciting, receiving, offering or paying money or other remuneration to other individuals and entities in return for using, referring, ordering, recommending or arranging for such referrals or orders of services or other items covered by a federal or state health care program. However, recent changes to the anti-kickback statute have reduced the intent required for violation; one is no longer required to "have actual knowledge or specific intent to commit a violation of" the anti-kickback statute in order to be found guilty of violating such law.

The anti-kickback statute contains certain exceptions, and the Office of the Inspector General of the Department of Health and Human Services ("OIG") has issued regulations that provide for "safe harbors," from the federal anti-kickback statute for various activities. These activities, which must meet certain requirements, include (but are not limited to) the following: investment interests, space rental, equipment rental, practitioner recruitment, personnel services and management contracts, sale of practice, referral services, warranties, discounts, employees, group purchasing organizations, waiver of beneficiary coinsurance and deductible amounts, managed care arrangements, obstetrical malpractice insurance subsidies, investments in group practices, freestanding surgery centers, donation of technology for electronic health records and referral agreements for specialty services. The fact that conduct or a business arrangement does not fall within a safe harbor or exception does not automatically render the conduct or business arrangement illegal under the anti-kickback statute. However, such conduct and business arrangements may lead to increased scrutiny by government enforcement authorities.

Although we believe that our arrangements with physicians and other referral sources have been structured to comply with current law and available interpretations, there can be no assurance that all arrangements comply with an available safe harbor or that regulatory authorities enforcing these laws will determine these financial arrangements do not violate the anti-kickback statute or other applicable laws. Violations of the anti-kickback statute may be punished by a criminal fine of up to \$25,000 for each violation or imprisonment, however, under 18 U.S.C. Section 3571, this fine may be increased to \$250,000 for individuals and \$500,000 for organizations. Civil money penalties may include fines of up to \$50,000 per violation and damages of up to three times the total amount of the remuneration and/or exclusion from participation in Medicare and Medicaid.

**Similar State Laws:** Many of the states in which we operate have adopted laws that prohibit payments to physicians in exchange for referrals similar to the anti-kickback statute and the Stark Law, some of which apply regardless of the source of payment for care. These statutes typically provide criminal and civil penalties as well as loss of licensure. In many instances, the state statutes provide that any arrangement falling in a federal safe harbor will be immune from scrutiny under the state statutes. However, in most cases, little precedent exists for the interpretation or enforcement of these state laws.

These laws and regulations are extremely complex and, in many cases, we don't have the benefit of regulatory or judicial interpretation. It is possible that different interpretations or enforcement of these laws and regulations could subject our current or past practices to allegations of impropriety or illegality or could require

us to make changes in our facilities, equipment, personnel, services, capital expenditure programs and operating expenses. A determination that we have violated one or more of these laws, or the public announcement that we are being investigated for possible violations of one or more of these laws (see “Legal Proceedings”), could have a material adverse effect on our business, financial condition or results of operations and our business reputation could suffer significantly. In addition, we cannot predict whether other legislation or regulations at the federal or state level will be adopted, what form such legislation or regulations may take or what their impact on us may be.

If we are deemed to have failed to comply with the anti-kickback statute, the Stark Law or other applicable laws and regulations, we could be subjected to liabilities, including criminal penalties, civil penalties (including the loss of our licenses to operate one or more facilities), and exclusion of one or more facilities from participation in the Medicare, Medicaid and other federal and state health care programs. The imposition of such penalties could have a material adverse effect on our business, financial condition or results of operations.

**Federal False Claims Act and Similar State Regulations:** A current trend affecting the health care industry is the increased use of the federal False Claims Act, and, in particular, actions being brought by individuals on the government’s behalf under the False Claims Act’s qui tam, or whistleblower, provisions. Whistleblower provisions allow private individuals to bring actions on behalf of the government by alleging that the defendant has defrauded the Federal government.

When a defendant is determined by a court of law to have violated the False Claims Act, the defendant may be liable for up to three times the actual damages sustained by the government, plus mandatory civil penalties of between \$5,500 to \$11,000 for each separate false claim. There are many potential bases for liability under the False Claims Act. Liability often arises when an entity knowingly submits a false claim for reimbursement to the federal government. The Fraud Enforcement and Recovery Act of 2009 (“FERA”) has expanded the number of actions for which liability may attach under the False Claims Act, eliminating requirements that false claims be presented to federal officials or directly involve federal funds. FERA also clarifies that a false claim violation occurs upon the knowing retention, as well as the receipt, of overpayments. In addition, recent changes to the anti-kickback statute have made violations of that law punishable under the civil False Claims Act. Further, a number of states have adopted their own false claims provisions as well as their own whistleblower provisions whereby a private party may file a civil lawsuit on behalf of the state in state court.

**Other Fraud and Abuse Provisions:** The Social Security Act also imposes criminal and civil penalties for submitting false claims to Medicare and Medicaid. False claims include, but are not limited to, billing for services not rendered, billing for services without prescribed documentation, misrepresenting actual services rendered in order to obtain higher reimbursement and cost report fraud. Like the anti-kickback statute, these provisions are very broad.

Further, the Health Insurance Portability and Accountability Act of 1996 (“HIPAA”) broadened the scope of the fraud and abuse laws by adding several criminal provisions for health care fraud offenses that apply to all health benefit programs, whether or not payments under such programs are paid pursuant to federal programs. HIPAA also introduced enforcement mechanisms to prevent fraud and abuse in Medicare. There are civil penalties for prohibited conduct, including, but not limited to billing for medically unnecessary products or services.

**HIPAA Administrative Simplification and Privacy Requirements:** The administrative simplification provisions of HIPAA, as amended by the Health Information Technology for Economic and Clinical Health Act (“HITECH”), require the use of uniform electronic data transmission standards for health care claims and payment transactions submitted or received electronically. These provisions are intended to encourage electronic commerce in the health care industry. HIPAA also established federal rules protecting the privacy and security of personal health information. The privacy and security regulations address the use and disclosure of individual health care information and the rights of patients to understand and control how such information is used and disclosed. Violations of HIPAA can result in both criminal and civil fines and penalties.

Compliance with the electronic data transmission standards became mandatory in October 2003. However, during the following year, HHS agreed to allow providers and other electronic billers to continue to submit pre-HIPAA format electronic claims for periods after October 16, 2003, provided they can show good faith efforts to become HIPAA compliant. Since this exception expired, we believe that we have been in compliance with the electronic data transmission standards.

We were required to comply with the privacy requirements of HIPAA by April 14, 2003. We believe that we were in material compliance with the privacy regulations by that date and remain so, as we continue to develop training and revise procedures to address ongoing compliance. The HIPAA security regulations require health care providers to implement administrative, physical and technical safeguards to protect the confidentiality, integrity and availability of patient information. HITECH has since strengthened certain HIPAA rules regarding the use and disclosure of protected health information, extended certain HIPAA provisions to business associates, and created new security breach notification requirements. HITECH has also extended the ability to impose civil money penalties on providers not knowing that a HIPAA violation has occurred. We were required to comply with the security regulations by April 20, 2005 and believe that we have been in substantial compliance with HIPAA and HITECH requirements to date.

**Red Flags Rule:** In addition, the Federal Trade Commission (“FTC”) Red Flags Rule requires financial institutions and businesses maintaining accounts to address the risk of identity theft. The Red Flag Program Clarification Act of 2010, signed on December 18, 2010, appears to exclude certain healthcare providers from the Red Flags Rule, but permits the FTC or relevant agencies to designate additional creditors subject to the Red Flags Rule through future rulemaking if the agencies determine that the person in question maintains accounts subject to foreseeable risk of identity theft. Compliance with any such future rulemaking may require additional expenditures in the future.

**Patient Safety and Quality Improvement Act of 2005:** On July 29, 2005, the Patient Safety and Quality Improvement Act of 2005 was enacted, which has the goal of reducing medical errors and increasing patient safety. This legislation establishes a confidential reporting structure in which providers can voluntarily report “Patient Safety Work Product” (“PSWP”) to “Patient Safety Organizations” (“PSOs”). Under the system, PSWP is made privileged, confidential and legally protected from disclosure. PSWP does not include medical, discharge or billing records or any other original patient or provider records but does include information gathered specifically in connection with the reporting of medical errors and improving patient safety. This legislation does not preempt state or federal mandatory disclosure laws concerning information that does not constitute PSWP. PSOs are certified by the Secretary of the HHS for three-year periods and analyze PSWP, provide feedback to providers and may report non-identifiable PSWP to a database. In addition, PSOs are expected to generate patient safety improvement strategies.

**Environmental Regulations:** Our healthcare operations generate medical waste that must be disposed of in compliance with federal, state and local environmental laws, rules and regulations. Infectious waste generators, including hospitals, face substantial penalties for improper disposal of medical waste, including civil penalties of up to \$25,000 per day of noncompliance, criminal penalties of up to \$50,000 per day, imprisonment, and remedial costs. In addition, our operations, as well as our purchases and sales of facilities are subject to various other environmental laws, rules and regulations. We believe that our disposal of such wastes is in material compliance with all state and federal laws.

**Corporate Practice of Medicine:** Several states, including Florida, Nevada, California and Texas, have laws and/or regulations that prohibit corporations and other entities from employing physicians and practicing medicine for a profit or that prohibit certain direct and indirect payments or fee-splitting arrangements between health care providers that are designed to induce or encourage the referral of patients to, or the recommendation of, particular providers for medical products and services. Possible sanctions for violation of these restrictions include loss of license and civil and criminal penalties. In addition, agreements between the corporation and the physician may be considered void and unenforceable. These statutes and/or regulations vary from state to state,



are often vague and have seldom been interpreted by the courts or regulatory agencies. We do not expect these state corporate practice of medicine proscriptions to significantly affect our operations. Many states have laws and regulations which prohibit payments for referral of patients and fee-splitting with physicians. We do not make any such payments or have any such arrangements.

**EMTALA:** All of our hospitals are subject to the Emergency Medical Treatment and Active Labor Act (“EMTALA”). This federal law generally requires hospitals that are certified providers under Medicare to conduct a medical screening examination of every person who visits the hospital’s emergency room for treatment and, if the patient is suffering from a medical emergency, to either stabilize the patient’s condition or transfer the patient to a facility that can better handle the condition. Our obligation to screen and stabilize emergency medical conditions exists regardless of a patient’s ability to pay for treatment. There are severe penalties under EMTALA if a hospital fails to screen or appropriately stabilize or transfer a patient or if the hospital delays appropriate treatment in order to first inquire about the patient’s ability to pay. Penalties for violations of EMTALA include civil monetary penalties and exclusion from participation in the Medicare program. In addition to any liabilities that a hospital may incur under EMTALA, an injured patient, the patient’s family or a medical facility that suffers a financial loss as a direct result of another hospital’s violation of the law can bring a civil suit against the hospital unrelated to the rights granted under that statute.

The federal government broadly interprets EMTALA to cover situations in which patients do not actually present to a hospital’s emergency room, but present for emergency examination or treatment to the hospital’s campus, generally, or to a hospital-based clinic that treats emergency medical conditions or are transported in a hospital-owned ambulance, subject to certain exceptions. EMTALA does not generally apply to patients admitted for inpatient services; however, CMS has recently sought industry comments on the potential applicability of EMTALA to hospital inpatients and the responsibilities of hospitals with specialized capabilities, respectively. The government also has expressed its intent to investigate and enforce EMTALA violations actively in the future. We believe that we operate in substantial compliance with EMTALA.

**Health Care Industry Investigations:** We are subject to claims and suits in the ordinary course of business, including those arising from care and treatment afforded by our hospitals and are party to various government investigations and litigation. Please see *Item 3. Legal Proceedings* included herein for additional disclosure. In addition, currently, and from time to time, some of our facilities are subjected to inquiries and/or actions and receive notices of potential non-compliance of laws and regulations from various federal and state agencies. Providers that are found to have violated these laws and regulations may be excluded from participating in government healthcare programs, subjected to potential licensure, certification, and/or accreditation revocation, subjected to fines or penalties or required to repay amounts received from the government for previously billed patient services.

We monitor all aspects of our business and have developed a comprehensive ethics and compliance program that is designed to meet or exceed applicable federal guidelines and industry standards. Because the law in this area is complex and constantly evolving, governmental investigation or litigation may result in interpretations that are inconsistent with industry practices, including ours. Although we believe our policies, procedures and practices comply with governmental regulations, no assurance can be given that we will not be subjected to inquiries or actions, or that we will not be faced with sanctions, fines or penalties in connection with the investigations. Even if we were to ultimately prevail, the government’s inquiry and/or action in connection with these matters could have a material adverse effect on our future operating results.

Our substantial Medicare, Medicaid and other governmental billings may result in heightened scrutiny of our operations. It is possible that governmental entities could initiate additional investigations or litigation in the future and that such matters could result in significant penalties as well as adverse publicity. It is also possible that our executives and/or managers could be included as targets or witnesses in governmental investigations or litigation and/or named as defendants in private litigation.

**Revenue Rulings 98-15 and 2004-51:** In March 1998 and May 2004, the IRS issued guidance regarding the tax consequences of joint ventures between for-profit and not-for-profit hospitals. As a result of the tax rulings, the IRS has proposed, and may in the future propose, to revoke the tax-exempt or public charity status of certain not-for-profit entities which participate in such joint ventures or to treat joint venture income as unrelated business taxable income to them. The tax rulings have limited development of joint ventures and any adverse determination by the IRS or the courts regarding the tax-exempt or public charity status of a not-for-profit partner or the characterization of joint venture income as unrelated business taxable income could further limit joint venture development with not-for-profit hospitals, and/or require the restructuring of certain existing joint ventures with not-for-profits.

**State Rate Review:** Some states where we operate hospitals have adopted legislation mandating rate or budget review for hospitals or have adopted taxes on hospital revenues, assessments or licensure fees to fund indigent health care within the state. In the aggregate, state rate reviews and indigent tax provisions have not materially, adversely affected our results of operations.

**Medical Malpractice Tort Law Reform:** Medical malpractice tort law has historically been maintained at the state level. All states have laws governing medical liability lawsuits. Over half of the states have limits on damages awards. Almost all states have eliminated joint and several liability in malpractice lawsuits, and many states have established limits on attorney fees. Recently, many states had bills introduced in their legislative sessions to address medical malpractice tort reform. Proposed solutions include enacting limits on non-economic damages, malpractice insurance reform, and gathering lawsuit claims data from malpractice insurance companies and the courts for the purpose of assessing the connection between malpractice settlements and premium rates. Reform legislation has also been proposed, but not adopted, at the federal level that could preempt additional state legislation in this area.

**Compliance Program:** Our company-wide compliance program has been in place since 1998. Currently, the program's elements include a Code of Conduct, risk area specific policies and procedures, employee education and training, an internal system for reporting concerns, auditing and monitoring programs, and a means for enforcing the program's policies.

Since its initial adoption, the compliance program continues to be expanded and developed to meet the industry's expectations and our needs. Specific written policies, procedures, training and educational materials and programs, as well as auditing and monitoring activities have been prepared and implemented to address the functional and operational aspects of our business. Specific areas identified through regulatory interpretation and enforcement activities have also been addressed in our program. Claims preparation and submission, including coding, billing, and cost reports, comprise the bulk of these areas. Financial arrangements with physicians and other referral sources, including compliance with anti-kickback and Stark laws and emergency department treatment and transfer requirements are also the focus of policy and training, standardized documentation requirements, and review and audit.

### ***Medical Staff and Employees***

Our facilities had approximately 65,400 employees on December 31, 2011, of whom approximately 46,500 were employed full-time. Our hospitals are staffed by licensed physicians who have been admitted to the medical staff of individual hospitals. Typically, physicians are not employees of our hospitals and in a number of our markets may have admitting privileges at other hospitals in addition to ours. Within our acute care division, approximately 100 physicians are employed either directly by certain of our facilities or affiliated by group practices structured as 501A corporations. Members of the medical staffs of our hospitals also serve on the medical staffs of hospitals not owned by us and may terminate their affiliation with our hospitals at any time. In addition, we employ approximately 350 psychiatrists within our behavioral health division. Each of our hospitals are managed on a day-to-day basis by a managing director employed by us. In addition, a Board of Governors, including members of the hospital's medical staff, governs the medical, professional and ethical practices at each hospital.

Approximately 2,100 of our employees at seven of our hospitals are unionized. At Valley Hospital Medical Center, unionized employees belong to the Culinary Workers and Bartenders Union, the International Union of Operating Engineers and the Service Employees International Union (“SEIU”). Nurses and technicians at Desert Springs Hospital are represented by the SEIU. Registered nurses at Auburn Regional Medical Center located in Washington are represented by the United Staff Nurses Union, the technical employees are represented by the United Food and Commercial Workers, and the service employees are represented by the SEIU. At The George Washington University Hospital, unionized employees are represented by the SEIU or the Hospital Police Association. Registered Nurses, Licensed Practical Nurses, certain technicians and therapists, pharmacy assistants, and some clerical employees at HRI Hospital in Boston are represented by the SEIU. At Brooke Glen Behavioral Hospital, unionized employees are represented by the Teamsters and the Northwestern Nurses Association/Pennsylvania Association of Staff Nurses and Allied Professionals. We believe that our relations with our employees are satisfactory.

### ***Competition***

The health care industry is highly competitive. In recent years, competition among healthcare providers for patients has intensified in the United States due to, among other things, regulatory and technological changes, increasing use of managed care payment systems, cost containment pressures and a shift toward outpatient treatment. In all of the geographical areas in which we operate, there are other hospitals that provide services comparable to those offered by our hospitals. In addition, some of our competitors include hospitals that are owned by tax-supported governmental agencies or by nonprofit corporations and may be supported by endowments and charitable contributions and exempt from property, sale and income taxes. Such exemptions and support are not available to us.

In some markets, certain of our competitors may have greater financial resources, be better equipped and offer a broader range of services than us. Certain hospitals that are located in the areas served by our facilities are specialty or large hospitals that provide medical, surgical and behavioral health services, facilities and equipment that are not available at our hospitals. The increase in outpatient treatment and diagnostic facilities, outpatient surgical centers and freestanding ambulatory surgical also increases competition for us.

The number and quality of the physicians on a hospital’s staff are important factors in determining a hospital’s success and competitive advantage. Typically, physicians are responsible for making hospital admissions decisions and for directing the course of patient treatment. We believe that physicians refer patients to a hospital primarily on the basis of the patient’s needs, the quality of other physicians on the medical staff, the location of the hospital and the breadth and scope of services offered at the hospital’s facilities. We strive to retain and attract qualified doctors by maintaining high ethical and professional standards and providing adequate support personnel, technologically advanced equipment and facilities that meet the needs of those physicians.

In addition, we depend on the efforts, abilities, and experience of our medical support personnel, including our nurses, pharmacists and lab technicians and other health care professionals. We compete with other health care providers in recruiting and retaining qualified hospital management, nurses and other medical personnel. Our acute care and behavioral health care facilities are experiencing the effects of a shortage of skilled nursing staff nationwide, which has caused and may continue to cause an increase in salaries, wages and benefits expense in excess of the inflation rate. In addition, in some markets like California, there are requirements to maintain specified nurse-staffing levels. To the extent we cannot meet those levels, we may be required to limit the healthcare services provided in these markets which would have a corresponding adverse effect on our net operating revenues.

Many states in which we operate hospitals have CON laws. The application process for approval of additional covered services, new facilities, changes in operations and capital expenditures is, therefore, highly competitive in these states. In those states that do not have CON laws or which set relatively high levels of expenditures before they become reviewable by state authorities, competition in the form of new services, facilities and capital spending is more prevalent. See “Regulation and Other Factors.”



Our ability to negotiate favorable service contracts with purchasers of group health care services also affects our competitive position and significantly affects the revenues and operating results of our hospitals. Managed care plans attempt to direct and control the use of hospital services and to demand that we accept lower rates of payment. In addition, employers and traditional health insurers are increasingly interested in containing costs through negotiations with hospitals for managed care programs and discounts from established charges. In return, hospitals secure commitments for a larger number of potential patients. Generally, hospitals compete for service contracts with group health care service purchasers on the basis of price, market reputation, geographic location, quality and range of services, quality of the medical staff and convenience. The importance of obtaining contracts with managed care organizations varies from market to market depending on the market strength of such organizations.

A key element of our growth strategy is expansion through the acquisition of additional hospitals in select markets. The competition to acquire hospitals is significant. We face competition for acquisition candidates primarily from other for-profit health care companies, as well as from not-for-profit entities. Some of our competitors have greater resources than we do. We intend to selectively seek opportunities to expand our base of operations by adhering to our disciplined program of rational growth, but may not be successful in accomplishing acquisitions on favorable terms.

#### ***Relationship with Universal Health Realty Income Trust***

At December 31, 2011, we held approximately 6.2% of the outstanding shares of Universal Health Realty Income Trust (the "Trust"). We serve as Advisor to the Trust under an annually renewable advisory agreement pursuant to the terms of which we conduct the Trust's day-to-day affairs, provide administrative services and present investment opportunities. In addition, certain of our officers and directors are also officers and/or directors of the Trust. Management believes that it has the ability to exercise significant influence over the Trust, therefore we account for our investment in the Trust using the equity method of accounting. We earned an advisory fee from the Trust, which is included in net revenues in the accompanying consolidated statements of income, of approximately \$2.0 million during 2011, \$1.8 million during 2010 and \$1.6 million during 2009.

Our pre-tax share of income from the Trust was \$4.6 million during 2011, \$1.0 million during 2010 and \$1.1 million during 2009, and is included in net revenues in the accompanying consolidated statements of income for each year. Included in our share of the Trust's income for 2011 was approximately \$3.7 million related to our share of the following: (i) an aggregate gain realized by the Trust during 2011 in connection with the sale of medical office buildings by various limited liability companies ("LLCs") in which the Trust formerly held noncontrolling, majority ownership interests; (ii) an aggregate gain recorded by the Trust during 2011 in connection with its purchases of third-party minority ownership interests in various LLCs in which the Trust formerly held noncontrolling majority ownership interests (the Trust now owns 100% of each of these entities), partially offset by; (iii) a provision for asset impairment recorded by the Trust during 2011 in connection with a medical office building located in Atlanta, Georgia.

The carrying value of our investment in the Trust was \$9.9 million and \$7.3 million at December 31, 2011 and 2010, respectively, and is included in other assets in the accompanying consolidated balance sheets. The market value of our investment in the Trust was \$30.7 million at December 31, 2011 and \$28.8 million at December 31, 2010, based on the closing price of the Trust's stock on the respective dates.

Total rent expense under the operating leases on the four hospital facilities with the Trust (as discussed below) was \$16.3 million during 2011, \$16.2 million during 2010 and \$16.3 million during 2009. In addition, certain of our subsidiaries are tenants in several medical office buildings owned by limited liability companies in which the Trust holds either 100% of the ownership interest or various noncontrolling, majority ownership interests.

The Trust commenced operations in 1986 by purchasing certain properties from us and immediately leasing the properties back to our respective subsidiaries. Most of the leases were entered into at the time the Trust commenced operations and provided for initial terms of 13 to 15 years with up to six additional 5-year renewal

terms. Each lease also provided for additional or bonus rental, as discussed below. The base rents are paid monthly and the bonus rents are computed and paid on a quarterly basis, based upon a computation that compares current quarter revenue to a corresponding quarter in the base year. The leases with our subsidiaries are unconditionally guaranteed by us and are cross-defaulted with one another.

Pursuant to the terms of the leases with the Trust, we have the option to renew the leases at the lease terms described above by providing notice to the Trust at least 90 days prior to the termination of the then current term. In addition, we have rights of first refusal to: (i) purchase the respective leased facilities during and for 180 days after the lease terms at the same price, terms and conditions of any third-party offer, or; (ii) renew the lease on the respective leased facility at the end of, and for 180 days after, the lease term at the same terms and conditions pursuant to any third-party offer. We also have the right to purchase the respective leased facilities at the end of the lease terms or any renewal terms at their appraised fair market value as well as purchase any or all of the four leased hospital properties at their appraised fair market value upon one month's notice should a change of control of the Trust occur.

On May 19, 2011, certain of our subsidiaries provided the required notice to the Trust exercising the 5-year renewal options on McAllen Medical Center, Wellington Regional Medical Center and Southwest Healthcare System, Inland Valley Campus which extended the lease terms to December, 2016.

The table below details the renewal options and terms for each of our four hospital facilities leased from the Trust, giving effect to the above-mentioned renewals:

<u>Hospital Name</u>	<u>Type of Facility</u>	<u>Annual Minimum Rent</u>	<u>End of Lease Term</u>	<u>Renewal Term (years)</u>
McAllen Medical Center . . . . .	Acute Care	\$5,485,000	December, 2016	15(a)
Wellington Regional Medical Center . . . . .	Acute Care	\$3,030,000	December, 2016	15(b)
Southwest Healthcare System, Inland Valley Campus . . . . .	Acute Care	\$2,648,000	December, 2016	15(b)
The Bridgeway . . . . .	Behavioral Health	\$ 930,000	December, 2014	10(c)

- (a) We have three 5-year renewal options at existing lease rates (through 2031).
- (b) We have one 5-year renewal options at existing lease rates (through 2021) and two 5-year renewal options at fair market value lease rates (2022 through 2031).
- (c) We have two 5-year renewal options at fair market value lease rates (2015 through 2024).

### ***Executive Officers of the Registrant***

The executive officers, whose terms will expire at such time as their successors are elected, are as follows:

<u>Name and Age</u>	<u>Present Position with the Company</u>
Alan B. Miller (74) . . . . .	Chairman of the Board and Chief Executive Officer
Marc D. Miller (41) . . . . .	President and Director
Steve G. Filton (54) . . . . .	Senior Vice President, Chief Financial Officer and Secretary
Debra K. Osteen (56) . . . . .	Senior Vice President, President of Behavioral Health Care Division
Marvin G. Pember (58) . . . . .	Senior Vice President, President of Acute Care Division

Mr. Alan B. Miller has been Chairman of the Board and Chief Executive Officer since inception and also served as President from inception until May, 2009. Prior thereto, he was President, Chairman of the Board and Chief Executive Officer of American Medicorp, Inc. He currently serves as Chairman of the Board, Chief Executive Officer and President of Universal Health Realty Income Trust. Mr. Miller also serves as a Director of Penn Mutual Life Insurance Company. He is the father of Marc D. Miller, President and Director.

Mr. Marc D. Miller was elected President in May, 2009 and prior thereto served as Senior Vice President and co-head of our Acute Care Hospitals since 2007. He was elected a Director in May, 2006 and Vice President in 2005. He has served in various capacities related to our acute care division since 2000. He was elected to the Board of Trustees of Universal Health Realty Income Trust in December, 2008. He is the son of Alan B. Miller, our Chairman of the Board and Chief Executive Officer.

Mr. Filton was elected Senior Vice President and Chief Financial Officer in 2003 and he was elected Secretary in 1999. He had served as Vice President and Controller since 1991 and Director of Corporate Accounting since 1985.

Ms. Osteen was elected Senior Vice President in 2005 and serves as President of our Behavioral Health Care Division. She was elected Vice President in 2000 and has served in various capacities related to our Behavioral Health Care facilities since 1984.

Mr. Pember commenced employment with us in August, 2011 and serves as President of our Acute Care Division. He was formerly employed for 12 years at Indiana University Health, Inc. (formerly known as Clarian Health Partners, Inc.), a nonprofit hospital system that operates 16 facilities in Indiana, where he served as Executive Vice President and Chief Financial Officer.

#### **ITEM 1A. Risk Factors**

We are subject to numerous known and unknown risks, many of which are described below and elsewhere in this Annual Report. Any of the events described below could have a material adverse effect on our business, financial condition and results of operations. Additional risks and uncertainties that we are not aware of, or that we currently deem to be immaterial, could also impact our business and results of operations.

##### ***A significant portion of our revenue is produced by facilities located in Nevada, Texas and California.***

**Nevada:** We own 6 acute care hospitals and 4 behavioral healthcare facilities as listed in *Item 2. Properties* (we owned two additional behavioral health facilities which were acquired by us from PSI in November, 2010 before the facilities were divested during the third and fourth quarters of 2011 pursuant to our agreement with the Federal Trade Commission, as discussed herein). On a combined basis, these facilities contributed 18% in 2011, 23% in 2010 and 24% in 2009 of our consolidated net revenues. On a combined basis, after deducting an allocation for corporate overhead expense, these facilities generated 11% in 2011, 15% in 2010 and 14% in 2009 of our income from operations after net income attributable to noncontrolling interest.

**Texas:** We own 8 acute care hospitals and 14 behavioral healthcare facilities as listed in *Item 2. Properties*. On a combined basis, these facilities contributed 18% in 2011, 19% in 2010 and 20% in 2009 of our consolidated net revenues. On a combined basis, after deducting an allocation for corporate overhead expense, these facilities generated 14% in 2011, 15% in 2010 and 16% in 2009 of our income from operations after net income attributable to noncontrolling interest.

**California:** We own 4 acute care hospitals and 15 behavioral healthcare facilities as listed in *Item 2. Properties*. On a combined basis, these facilities contributed 10% of our consolidated net revenues during each of 2011, 2010 and 2009. On a combined basis, after deducting an allocation for corporate overhead expense, these facilities generated 5% in 2011, 4% in 2010 and 5% in 2009 of our income from operations after net income attributable to noncontrolling interest.

The significant portion of our revenues and earnings derived from these facilities makes us particularly sensitive to legislative, regulatory, economic, environmental and competition changes in Nevada, Texas and California. Any material change in the current payment programs or regulatory, economic, environmental or competitive conditions in these states could have a disproportionate effect on our overall business results.



***Our revenues and results of operations are significantly affected by payments received from the government and other third party payors.***

We derive a significant portion of our revenue from third-party payors, including the Medicare and Medicaid programs. Changes in these government programs in recent years have resulted in limitations on reimbursement and, in some cases, reduced levels of reimbursement for healthcare services. Payments from federal and state government programs are subject to statutory and regulatory changes, administrative rulings, interpretations and determinations, requirements for utilization review, and federal and state funding restrictions, all of which could materially increase or decrease program payments, as well as affect the cost of providing service to patients and the timing of payments to facilities. We are unable to predict the effect of recent and future policy changes on our operations. In addition, the uncertainty and fiscal pressures placed upon federal and state governments as a result of, among other things, the substantial deterioration in general economic conditions and the funding requirements from the federal healthcare reform legislation, may affect the availability of taxpayer funds for Medicare and Medicaid programs. If the rates paid or the scope of services covered by government payors are reduced, there could be a material adverse effect on our business, financial position and results of operations.

We receive Medicaid revenues in excess of \$100 million annually from each of Texas, Pennsylvania, Virginia, Illinois and Washington, D.C., making us particularly sensitive to reductions in Medicaid and other state based revenue programs (which have been implemented in various forms with respect to our areas of operation in the respective 2012 state fiscal years) as well as regulatory, economic, environmental and competitive changes in those states. In the states in which we operate, based upon the state budgets for the 2012 fiscal year (which generally began at various times during the second half of 2011), we estimate that, on a blended basis, our aggregate Medicaid rates have been reduced by approximately 3% to 4% (or approximately \$45 million to \$55 million annually) from the average rates in effect during the states' 2011 fiscal years (which generally ended during the third quarter of 2011). Our consolidated results of operations for the year ended December 31, 2011 include the pro rata portion of these Medicaid rate reductions. We can provide no assurance that further reductions to Medicaid revenues (which have been proposed in certain states for fiscal year 2013), particularly in the above-mentioned states, will not have a material adverse effect on our future results of operations.

In addition to changes in government reimbursement programs, our ability to negotiate favorable contracts with private payors, including managed care providers, significantly affects the revenues and operating results of our hospitals. Private payors, including managed care providers, increasingly are demanding that we accept lower rates of payment.

We expect continued third-party efforts to aggressively manage reimbursement levels and cost controls. Reductions in reimbursement amounts received from third-party payors could have a material adverse effect on our financial position and our results of operations.

***A worsening of the economic and employment conditions in the United States could materially affect our business and future results of operations.***

Our patient volumes, revenues and financial results depend significantly on the universe of patients with health insurance, which to a large extent is dependent on the employment status of individuals in our markets. A continuation or worsening of economic conditions may result in a continued increase in the unemployment rate which will likely increase the number of individuals without health insurance. As a result, our facilities may experience a decrease in patient volumes, particularly in less intense, more elective service lines, or a significant increase in services provided to uninsured patients. These factors could have a material unfavorable impact on our future patient volumes, revenues and operating results.

Our patient revenues and payor mix during the last few years were adversely affected by economic conditions, particularly in certain markets, such as Nevada, Texas and California, where a significant portion of our revenues are concentrated and unemployment rates remain high. In our acute care business, we experienced net revenue pressures caused primarily by declining commercial payor utilization and an increase in the number

of uninsured and underinsured patients treated at our facilities. We can provide no assurance that these trends will not continue. During 2011, our revenues and payor mix within our acute care operations have been volatile making it difficult to predict the results for 2012 or thereafter.

In addition, we recorded approximately \$1.92 billion of goodwill as a result of our acquisition of PSI in November, 2010, and, as of December 31, 2011, we had approximately \$2.63 billion of goodwill recorded on our consolidated balance sheet. Should the revenues and financial results of our acute care and/or behavioral health care facilities be materially, unfavorably impacted due to, among other things, a worsening of the economic and employment conditions in the United States that could negatively impact our patient volumes and reimbursement rates, a continued rise in the unemployment rate and continued increases in the number of uninsured patients treated at our facilities, we may incur future charges to recognize impairment in the carrying value of our goodwill and other intangible assets, which could have a material adverse effect on our financial results.

***Reductions or changes in Medicare funding could have a material adverse effect on our future results of operations.***

On August 2, 2011, the Budget Control Act of 2011 (the “2011 Act”) was enacted into law. The 2011 Act imposed annual spending limits for most federal agencies and programs aimed at reducing budget deficits by \$917 billion between 2012 and 2021, according to a report released by the Congressional Budget Office. The 2011 Act provides for new spending on program integrity initiatives intended to reduce fraud and abuse under the Medicare program. Among its other provisions, the law established a bipartisan Congressional committee, known as the Joint Select Committee on Deficit Reduction (the “Joint Committee”), which was tasked with making recommendations aimed at reducing future federal budget deficits by an additional \$1.5 trillion over 10 years. The Joint Committee was unable to reach an agreement by the November 23, 2011 deadline and, as a result, across-the-board cuts to discretionary, national defense and Medicare spending were implemented which, if triggered, would result in Medicare payment reductions of up to 2% per fiscal year with a uniform percentage reduction across all Medicare programs starting in 2013. We cannot predict whether Congress will attempt to suspend or restructure the automatic budget cuts or what other deficit reduction initiatives may be proposed by Congress.

***We are subject to uncertainties regarding health care reform.***

On March 23, 2010, President Obama signed into law the Patient Protection and Affordable Care Act (the “PPACA”). The Healthcare and Education Reconciliation Act of 2010 (the “Reconciliation Act”), which contains a number of amendments to the PPACA, was signed into law on March 30, 2010. Two primary goals of the PPACA, combined with the Reconciliation Act (collectively referred to as the “Legislation”), are to provide for increased access to coverage for healthcare and to reduce healthcare-related expenses.

Although it is expected that as a result of the Legislation there may be a reduction in uninsured patients, which should reduce our expense from uncollectible accounts receivable, the Legislation makes a number of other changes to Medicare and Medicaid which we believe may have an adverse impact on us. The Legislation revises reimbursement under the Medicare and Medicaid programs to emphasize the efficient delivery of high quality care and contains a number of incentives and penalties under these programs to achieve these goals. The Legislation provides for decreases in the annual market basket update for federal fiscal years 2010 through 2019, a productivity offset to the market basket update beginning October 1, 2011 for Medicare Part B reimbursable items and services and beginning October 1, 2012 for Medicare inpatient hospital services. The Legislation will reduce Medicare and Medicaid disproportionate share payments beginning in 2014, which would adversely impact the reimbursement we receive under these programs. The Legislation implements a value-based purchasing program, which will reward the delivery of efficient care. Conversely, certain facilities will receive reduced reimbursement for failing to meet quality parameters; such hospitals may include those with excessive readmission or hospital-acquired condition rates.

The various provisions in the Legislation that directly or indirectly affect reimbursement are scheduled to take effect over a number of years. Legislation provisions are likely to be affected by the incomplete nature of implementing regulations or expected forthcoming interpretive guidance, gradual implementation, future legislation, and possible judicial nullification of all or certain provisions of the Legislation. Further Legislation provisions, such as those creating the Medicare Shared Savings Program and the Independent Payment Advisory Board, create certain flexibilities in how healthcare may be reimbursed by federal programs in the future. Thus, we cannot predict the impact of the Legislation on our future reimbursement at this time.

The Legislation also contains provisions aimed at reducing fraud and abuse in healthcare. The Legislation amends several existing laws, including the federal Anti-Kickback Statute and the False Claims Act, making it easier for government agencies and private plaintiffs to prevail in lawsuits brought against healthcare providers. While Congress had previously revised the intent requirement of the Anti-Kickback Statute to provide that a person is not required to “have actual knowledge or specific intent to commit a violation of” the Anti-Kickback Statute in order to be found guilty of violating such law, the Legislation also provides that any claims for items or services that violate the Anti-Kickback Statute are also considered false claims for purposes of the federal civil False Claims Act. The Legislation provides that a healthcare provider that retains an overpayment in excess of 60 days is subject to the federal civil False Claims Act. The Legislation also expands the Recovery Audit Contractor program to Medicaid. These amendments also make it easier for severe fines and penalties to be imposed on healthcare providers that violate applicable laws and regulations.

We have partnered with local physicians in the ownership of certain of our facilities. These investments have been permitted under an exception to the physician self-referral law. The Legislation permits existing physician investments in a hospital to continue under a “grandfather” clause if the arrangement satisfies certain requirements and restrictions, but physicians are prohibited, effective immediately, from increasing the aggregate percentage of their ownership in the hospital. The Legislation also imposes certain compliance and disclosure requirements upon existing physician-owned hospitals and restricts the ability of physician-owned hospitals to expand the capacity of their facilities.

The impact of the Legislation on each of our hospitals may vary. Because Legislation provisions are effective at various times over the next several years, we anticipate that many of the provisions in the Legislation may be subject to further revision or judicial nullification. Moreover, a number of state attorneys general are challenging the legality of certain aspects of the Legislation. Currently, rulings in separate Federal District Courts regarding the constitutionality of the Legislation have been split. These decisions are in the process of being appealed to the United States Supreme Court. We cannot predict the impact the Legislation may have on our business, results of operations, cash flow, capital resources and liquidity, the ultimate outcome of the judicial rulings or whether we will be able to successfully adapt to the changes required by the Legislation.

***We are required to treat patients with emergency medical conditions regardless of ability to pay.***

In accordance with our internal policies and procedures, as well as the Emergency Medical Treatment and Active Labor Act, or EMTALA, we provide a medical screening examination to any individual who comes to one of our hospitals while in active labor and/or seeking medical treatment (whether or not such individual is eligible for insurance benefits and regardless of ability to pay) to determine if such individual has an emergency medical condition. If it is determined that such person has an emergency medical condition, we provide such further medical examination and treatment as is required to stabilize the patient’s medical condition, within the facility’s capability, or arrange for transfer of such individual to another medical facility in accordance with applicable law and the treating hospital’s written procedures. Our obligations under EMTALA may increase substantially going forward; CMS has recently sought stakeholder comments concerning the potential applicability of EMTALA to hospital inpatients and the responsibilities of hospitals with specialized capabilities, respectively. If the number of indigent and charity care patients with emergency medical conditions we treat increases significantly, or if regulations expanding our obligations to inpatients under EMTALA is proposed and adopted, our results of operations will be harmed.

***If we are not able to provide high quality medical care at a reasonable price, patients may choose to receive their health care from our competitors.***

In recent years, the number of quality measures that hospitals are required to report publicly has increased. CMS publishes performance data related to quality measures and data on patient satisfaction surveys that hospitals submit in connection with the Medicare program. Federal law provides for the future expansion of the number of quality measures that must be reported. Additionally, the Legislation requires all hospitals to annually establish, update and make public a list of their standard charges for products and services. If any of our hospitals achieve poor results on the quality measures or patient satisfaction surveys (or results that are lower than our competitors) or if our standard charges are higher than our competitors, our patient volume could decline because patients may elect to use competing hospitals or other health care providers that have better metrics and pricing. This circumstance could harm our business and results of operations.

***An increase in uninsured and underinsured patients in our acute care facilities or the deterioration in the collectability of the accounts of such patients could harm our results of operations.***

Collection of receivables from third-party payors and patients is our primary source of cash and is critical to our operating performance. Our primary collection risks relate to uninsured patients and the portion of the bill that is the patient's responsibility, which primarily includes co-payments and deductibles. However, we also have substantial receivables due to us as of December 31, 2011 (a significant portion of which is past due) from certain state-based funding programs, most particularly Illinois. We estimate our provisions for doubtful accounts based on general factors such as payor mix, the agings of the receivables, historical collection experience and assessment of probability of future collections. We routinely review accounts receivable balances in conjunction with these factors and other economic conditions that might ultimately affect the collectability of the patient accounts and make adjustments to our allowances as warranted. Significant changes in business office operations, payor mix, economic conditions or trends in federal and state governmental health coverage could affect our collection of accounts receivable, cash flow and results of operations. If we experience unexpected increases in the growth of uninsured and underinsured patients or in bad debt expenses, our results of operations will be harmed.

***Our hospitals face competition for patients from other hospitals and health care providers.***

The healthcare industry is highly competitive, and competition among hospitals, and other healthcare providers for patients and physicians has intensified in recent years. In all of the geographical areas in which we operate, there are other hospitals that provide services comparable to those offered by our hospitals. Some of our competitors include hospitals that are owned by tax-supported governmental agencies or by nonprofit corporations and may be supported by endowments and charitable contributions and exempt from property, sales and income taxes. Such exemptions and support are not available to us.

In some markets, certain of our competitors may have greater financial resources, be better equipped and offer a broader range of services than we. The number of inpatient facilities, as well as outpatient surgical and diagnostic centers, many of which are fully or partially owned by physicians, in the geographic areas in which we operate has increased significantly. As a result, most of our hospitals operate in an increasingly competitive environment.

If our competitors are better able to attract patients, recruit physicians and other healthcare professionals, expand services or obtain favorable managed care contracts at their facilities, we may experience a decline in patient volume and our business may be harmed.

***Our performance depends on our ability to recruit and retain quality physicians.***

Typically, physicians are responsible for making hospital admissions decisions and for directing the course of patient treatment. As a result, the success and competitive advantage of our hospitals depends, in part, on the number and quality of the physicians on the medical staffs of our hospitals, the admitting practices of those physicians and our maintenance of good relations with those physicians. Physicians generally are not employees



of our hospitals, and, in a number of our markets, physicians have admitting privileges at other hospitals in addition to our hospitals. They may terminate their affiliation with us at any time. If we are unable to provide high ethical and professional standards, adequate support personnel and technologically advanced equipment and facilities that meet the needs of those physicians, they may be discouraged from referring patients to our facilities and our results of operations may decline.

It may become difficult for us to attract and retain an adequate number of physicians to practice in certain of the non-urban communities in which our hospitals are located. Our failure to recruit physicians to these communities or the loss of physicians in these communities could make it more difficult to attract patients to our hospitals and thereby may have a material adverse effect on our business, financial condition and results of operations.

Generally, the top ten attending physicians within each of our facilities represent a large share of our inpatient revenues and admissions. The loss of one or more of these physicians, even if temporary, could cause a material reduction in our revenues, which could take significant time to replace given the difficulty and cost associated with recruiting and retaining physicians.

***If we do not continually enhance our hospitals with the most recent technological advances in diagnostic and surgical equipment, our ability to maintain and expand our markets will be adversely affected.***

The technology used in medical equipment and related devices is constantly evolving and, as a result, manufacturers and distributors continue to offer new and upgraded products to health care providers. To compete effectively, we must continually assess our equipment needs and upgrade when significant technological advances occur. If our facilities do not stay current with technological advances in the health care industry, patients may seek treatment from other providers and/or physicians may refer their patients to alternate sources, which could adversely affect our results of operations and harm our business.

***If we fail to effectively and timely implement electronic health record systems, our operations could be harmed.***

As required by HITECH, we are in the process of developing and implementing an incentive payment program for eligible hospitals and health care professionals that adopt and meaningfully use certified electronic health record technology. If our facilities or physicians are unable to meet the requirements for participation in the incentive payment program, we will not be eligible to receive incentive payments that could offset some of the costs of implementing an electronic health record system. Further, beginning in federal fiscal year 2015, eligible hospitals and professionals that fail to demonstrate meaningful use of certified electronic health record technology will be subject to reduced payments from Medicare. Any failure by us to effectively implement an electronic health record system in a timely manner could have an adverse effect on our results of operations.

***Our performance depends on our ability to attract and retain qualified nurses and medical support staff and we face competition for staffing that may increase our labor costs and harm our results of operations.***

We depend on the efforts, abilities, and experience of our medical support personnel, including our nurses, pharmacists and lab technicians and other healthcare professionals. We compete with other healthcare providers in recruiting and retaining qualified hospital management, nurses and other medical personnel.

The nationwide shortage of nurses and other medical support personnel has been a significant operating issue facing us and other healthcare providers. This shortage may require us to enhance wages and benefits to recruit and retain nurses and other medical support personnel or require us to hire expensive temporary personnel. In addition, in some markets like California, there are requirements to maintain specified nurse-staffing levels. To the extent we cannot meet those levels, we may be required to limit the healthcare services provided in these markets, which would have a corresponding adverse effect on our net operating revenues.

We cannot predict the degree to which we will be affected by the future availability or cost of attracting and retaining talented medical support staff. If our general labor and related expenses increase, we may not be able to

raise our rates correspondingly. Our failure to either recruit and retain qualified hospital management, nurses and other medical support personnel or control our labor costs could harm our results of operations.

***If we fail to comply with extensive laws and government regulations, we could suffer civil or criminal penalties or be required to make significant changes to our operations that could reduce our revenue and profitability.***

The healthcare industry is required to comply with extensive and complex laws and regulations at the federal, state and local government levels relating to, among other things: hospital billing practices and prices for services; relationships with physicians and other referral sources; adequacy of medical care and quality of medical equipment and services; ownership of facilities; qualifications of medical and support personnel; confidentiality, maintenance, privacy and security issues associated with health-related information and patient medical records; the screening, stabilization and transfer of patients who have emergency medical conditions; certification, licensure and accreditation of our facilities; operating policies and procedures, and; construction or expansion of facilities and services.

Among these laws are the federal False Claims Act, the Health Insurance Portability and Accountability Act of 1996, or HIPAA, the federal anti-kickback statute and the provision of the Social Security Act commonly known as the “Stark Law.” These laws, and particularly the anti-kickback statute and the Stark Law, impact the relationships that we may have with physicians and other referral sources. We have a variety of financial relationships with physicians who refer patients to our facilities, including employment contracts, leases and professional service agreements. We also provide financial incentives, including minimum revenue guarantees, to recruit physicians into communities served by our hospitals. The Office of the Inspector General of the Department of Health and Human Services, or OIG, has enacted safe harbor regulations that outline practices that are deemed protected from prosecution under the anti-kickback statute. A number of our current arrangements, including financial relationships with physicians and other referral sources, may not qualify for safe harbor protection under the anti-kickback statute. Failure to meet a safe harbor does not mean that the arrangement necessarily violates the anti-kickback statute, but may subject the arrangement to greater scrutiny. We cannot assure that practices that are outside of a safe harbor will not be found to violate the anti-kickback statute. CMS recently published a Medicare self-referral disclosure protocol, which is intended to allow providers to self-disclose actual or potential violations of the Stark law. Because there are only a few judicial decisions interpreting the Stark law, there can be no assurance that our hospitals will not be found in violation of the Stark law or that self-disclosure of a potential violation would result in reduced penalties.

Federal regulations issued under HIPAA contain provisions that require us to implement and, in the future, may require us to implement additional costly electronic media security systems and to adopt new business practices designed to protect the privacy and security of each of our patient’s health and related financial information. Such privacy and security regulations impose extensive administrative, physical and technical requirements on us, restrict our use and disclosure of certain patient health and financial information, provide patients with rights with respect to their health information and require us to enter into contracts extending many of the privacy and security regulatory requirements to third parties that perform duties on our behalf.

These laws and regulations are extremely complex, and, in many cases, we do not have the benefit of regulatory or judicial interpretation. In the future, it is possible that different interpretations or enforcement of these laws and regulations could subject our current or past practices to allegations of impropriety or illegality or could require us to make changes in our facilities, equipment, personnel, services, capital expenditure programs and operating expenses. A determination that we have violated one or more of these laws (see *Item 3-Legal Proceedings*), or the public announcement that we are being investigated for possible violations of one or more of these laws, could have a material adverse effect on our business, financial condition or results of operations and our business reputation could suffer significantly. In addition, we cannot predict whether other legislation or regulations at the federal or state level will be adopted, what form such legislation or regulations may take or what their impact on us may be. See *Item 1 Business—Self-Referral and Anti-Kickback Legislation*.

If we are deemed to have failed to comply with the anti-kickback statute, the Stark Law or other applicable laws and regulations, we could be subjected to liabilities, including criminal penalties, civil penalties (including the loss of our licenses to operate one or more facilities), and exclusion of one or more facilities from

participation in the Medicare, Medicaid and other federal and state healthcare programs. The imposition of such penalties could have a material adverse effect on our business, financial condition or results of operations.

***We may be subject to liabilities from claims brought against our facilities.***

We are subject to medical malpractice lawsuits, product liability lawsuits, class action lawsuits and other legal actions in the ordinary course of business. Some of these actions may involve large claims, as well as significant defense costs. We cannot predict the outcome of these lawsuits or the effect that findings in such lawsuits may have on us. All professional and general liability insurance we purchase is subject to policy limitations. We believe that, based on our past experience and actuarial estimates, our insurance coverage is adequate considering the claims arising from the operations of our hospitals. While we continuously monitor our coverage, our ultimate liability for professional and general liability claims could change materially from our current estimates. If such policy limitations should be partially or fully exhausted in the future, or payments of claims exceed our estimates or are not covered by our insurance, it could have a material adverse effect on our operations.

***We may be subject to governmental investigations, regulatory actions and whistleblower lawsuits***

The federal False Claims Act permits private parties to bring qui tam, or whistleblower, lawsuits against companies. Whistleblower provisions allow private individuals to bring actions on behalf of the government alleging that the defendant has defrauded the federal government. Because qui tam lawsuits are filed under seal, we could be named in one or more such lawsuits of which we are not aware.

***If any of our existing health care facilities lose their accreditation or any of our new facilities fail to receive accreditation, such facilities could become ineligible to receive reimbursement under Medicare or Medicaid.***

The construction and operation of healthcare facilities are subject to extensive federal, state and local regulation relating to, among other things, the adequacy of medical care, equipment, personnel, operating policies and procedures, fire prevention, rate-setting and compliance with building codes and environmental protection. Additionally, such facilities are subject to periodic inspection by government authorities to assure their continued compliance with these various standards.

All of our hospitals are deemed certified, meaning that they are accredited, properly licensed under the relevant state laws and regulations and certified under the Medicare program. The effect of maintaining certified facilities is to allow such facilities to participate in the Medicare and Medicaid programs. We believe that all of our healthcare facilities are in material compliance with applicable federal, state, local and other relevant regulations and standards. However, should any of our healthcare facilities lose their deemed certified status and thereby lose certification under the Medicare or Medicaid programs, such facilities would be unable to receive reimbursement from either of those programs and our business could be materially adversely effected.

***Our level of indebtedness that we incurred in connection with the acquisition of PSI could adversely affect our ability to raise additional capital to fund our operations, limit our ability to react to changes in the economy or our industry and prevent us from meeting our obligations under the agreements relating to our indebtedness.***

Our level of indebtedness that we incurred in connection with the acquisition of PSI could adversely affect our ability to raise additional capital to fund our operations, limit our ability to react to changes in the economy or our industry and could potentially prevent us from meeting our obligations under the agreements relating to our indebtedness.

In connection with the consummation of our acquisition of PSI, in addition to previously existing outstanding debt commitments and undertaking a \$250 million offering of notes in September, 2010, we obtained a debt financing commitment of \$3.45 billion under a senior credit facility consisting of an \$800 million revolving credit facility, a \$1.05 billion term loan A facility and a \$1.6 billion term loan B facility. The senior credit facility became effective upon closing of the acquisition of PSI, which occurred in November, 2010. We also obtained an amended \$240 million accounts receivable securitization facility during 2010 (increased from \$200 million).

As of December 31, 2011, after giving effect to the use of proceeds from the various debt financing sources mentioned above, and after giving effect to our 2011 consolidated results of operations and cash flows, our total

debt was \$3.65 billion and we had \$482 million of unused borrowing capacity under our senior credit and accounts receivable securitization facilities, after taking into account \$69 million of outstanding letters of credit and \$9 million of outstanding borrowings pursuant to our short-term, on-demand note.

Subject to the limits contained in the credit agreement governing our senior credit facility, the indenture that governs the notes and our other debt instruments, we may be able to incur substantial additional debt from time to time to finance working capital, capital expenditures, investments or acquisitions, or for other purposes. If we do so, the risks related to our high level of debt could intensify. Our leverage could result in unfavorable impact on us, including the following:

- it may limit our ability to obtain additional debt or equity financing for working capital, capital expenditures, debt service requirements, acquisitions and general corporate or other purposes;
- a substantial portion of our cash flows from operations will be dedicated to the payment of principal and interest on our indebtedness and will not be available for other purposes, including our operations, capital expenditures and future business opportunities;
- some of our borrowings, including borrowings under the credit facilities, are at variable rates of interest, exposing us to the risk of increased interest rates;
- it may limit our ability to adjust to changing market conditions and place us at a competitive disadvantage compared to our competitors that have less debt, and;
- we may be vulnerable in a downturn in general economic conditions or in our business, or we may be unable to carry out capital spending that is important to our operations.

***Our growth strategy depends, in part, on acquisitions, and we may not be able to continue to acquire hospitals that meet our target criteria. We may also have difficulties acquiring hospitals from not-for-profit entities due to regulatory scrutiny.***

Acquisitions of hospitals in select markets are a key element of our growth strategy. We face competition for acquisition candidates primarily from other for-profit healthcare companies, as well as from not-for-profit entities. Some of our competitors have greater resources than we do. Also, suitable acquisitions may not be accomplished due to unfavorable terms.

In addition, many states have enacted, or are considering enacting, laws that affect the conversion or sale of not-for-profit hospitals to for-profit entities. These laws generally require prior approval from the state attorney general, advance notification and community involvement. In addition, attorneys general in states without specific conversion legislation may exercise discretionary authority over such transactions. Although the level of government involvement varies from state to state, the trend is to provide for increased governmental review and, in some cases, approval of a transaction in which a not-for-profit entity sells a healthcare facility to a for-profit entity. The adoption of new or expanded conversion legislation, increased review of not-for-profit hospital conversions or our inability to effectively compete against other potential purchasers could make it more difficult for us to acquire additional hospitals, increase our acquisition costs or make it difficult for us to acquire hospitals that meet our target acquisition criteria, any of which could adversely affect our growth strategy and results of operations.

Further, the cost of an acquisition could result in a dilutive effect on our results of operations, depending on various factors, including the amount paid for the acquisition, the acquired hospital's results of operations, allocation of the purchase price, effects of subsequent legislation and limits on rate increases.

***We may fail to improve or integrate the operations of the hospitals we acquire, which could harm our results of operations and adversely affect our growth strategy.***

We may be unable to timely and effectively integrate the hospitals that we acquire with our ongoing operations. We may experience delays in implementing operating procedures and systems in newly acquired



hospitals. Integrating a new hospital could be expensive and time consuming and could disrupt our ongoing business, negatively affect cash flow and distract management and other key personnel. In addition, acquisition activity requires transitions from, and the integration of, operations and, usually, information systems that are used by acquired hospitals. In addition, some of the hospitals we acquire had significantly lower operating margins than the hospitals we operate prior to the time of our acquisition. If we fail to improve the operating margins of the hospitals we acquire, operate such hospitals profitably or effectively integrate the operations of acquired hospitals, our results of operations could be harmed.

***If we acquire hospitals with unknown or contingent liabilities, we could become liable for material obligations.***

Hospitals that we acquire may have unknown or contingent liabilities, including, but not limited to, liabilities for failure to comply with applicable laws and regulations. Although we typically attempt to exclude significant liabilities from our acquisition transactions and seek indemnification from the sellers of such hospitals for these matters, we could experience difficulty enforcing those obligations or we could incur material liabilities for the past activities of hospitals we acquire. Such liabilities and related legal or other costs and/or resulting damage to a facility's reputation could harm our business.

***Our subsidiary, PSI, and its subsidiaries, are subject to pending legal actions, governmental investigations and regulatory actions.***

Our subsidiary, PSI, and its subsidiaries, are subject to pending legal actions, governmental investigations and regulatory actions (see *Item 3-Legal Proceedings*).

***State efforts to regulate the construction or expansion of health care facilities could impair our ability to expand.***

Many of the states in which we operate hospitals have enacted Certificates of Need, or CON, laws as a condition prior to hospital capital expenditures, construction, expansion, modernization or initiation of major new services. Our failure to obtain necessary state approval could result in our inability to complete a particular hospital acquisition, expansion or replacement, make a facility ineligible to receive reimbursement under the Medicare or Medicaid programs, result in the revocation of a facility's license or impose civil or criminal penalties on us, any of which could harm our business.

In addition, significant CON reforms have been proposed in a number of states that would increase the capital spending thresholds and provide exemptions of various services from review requirements. In the past, we have not experienced any material adverse effects from those requirements, but we cannot predict the impact of these changes upon our operations.

***Controls designed to reduce inpatient services may reduce our revenues.***

Controls imposed by third-party payors designed to reduce admissions and lengths of stay, commonly referred to as "utilization review," have affected and are expected to continue to affect our facilities. Utilization review entails the review of the admission and course of treatment of a patient by managed care plans. Inpatient utilization, average lengths of stay and occupancy rates continue to be negatively affected by payor-required preadmission authorization and utilization review and by payor pressure to maximize outpatient and alternative healthcare delivery services for less acutely ill patients. Efforts to impose more stringent cost controls are expected to continue. Although we cannot predict the effect these changes will have on our operations, significant limits on the scope of services reimbursed and on reimbursement rates and fees could have a material adverse effect on our business, financial position and results of operations.

***Fluctuations in our operating results, quarter to quarter earnings and other factors may result in decreases in the price of our common stock.***

The stock markets have experienced volatility that has often been unrelated to operating performance. These broad market fluctuations may adversely affect the trading price of our common stock and, as a result, there may be significant volatility in the market price of our common stock. If we are unable to operate our hospitals as profitably as we have in the past or as our stockholders expect us to in the future, the market price of our common stock will likely decline as stockholders could sell shares of our common stock when it becomes apparent that the market expectations may not be realized.

In addition to our operating results, many economic and seasonal factors outside of our control could have an adverse effect on the price of our common stock and increase fluctuations in our quarterly earnings. These factors include certain of the risks discussed herein, demographic changes, operating results of other hospital companies, changes in our financial estimates or recommendations of securities analysts, speculation in the press or investment community, the possible effects of war, terrorist and other hostilities, adverse weather conditions, the level of seasonal illnesses, managed care contract negotiations and terminations, changes in general conditions in the economy or the financial markets, or other developments affecting the health care industry.

***We are subject to significant corporate regulation as a public company and failure to comply with all applicable regulations could subject us to liability or negatively affect our stock price.***

As a publicly traded company, we are subject to a significant body of regulation, including the Sarbanes-Oxley Act of 2002. While we have developed and instituted a corporate compliance program based on what we believe are the current best practices in corporate governance and continue to update this program in response to newly implemented or changing regulatory requirements, we cannot provide assurance that we are or will be in compliance with all potentially applicable corporate regulations. For example, we cannot provide assurance that, in the future, our management will not find a material weakness in connection with its annual review of our internal control over financial reporting pursuant to Section 404 of the Sarbanes-Oxley Act. We also cannot provide assurance that we could correct any such weakness to allow our management to assess the effectiveness of our internal control over financial reporting as of the end of our fiscal year in time to enable our independent registered public accounting firm to state that such assessment will have been fairly stated in our Annual Report on Form 10-K or state that we have maintained effective internal control over financial reporting as of the end of our fiscal year. If we fail to comply with any of these regulations, we could be subject to a range of regulatory actions, fines or other sanctions or litigation. If we must disclose any material weakness in our internal control over financial reporting, our stock price could decline.

***A cyber security incident could cause a violation of HIPAA, breach of member privacy, or other negative impacts.***

A cyber-attack that bypasses our information technology (“IT”) security systems causing an IT security breach, loss of protected health information or other data subject to privacy laws, loss of proprietary business information, or a material disruption of our IT business systems, could have a material adverse impact on our business and result of operations. In addition, our future results of operations, as well as our reputation, could be adversely impacted by theft, destruction, loss, or misappropriation of public health information, other confidential data or proprietary business information.

***Different interpretations of accounting principles could have a material adverse effect on our results of operations or financial condition.***

Generally accepted accounting principles are complex, continually evolving and may be subject to varied interpretation by us, our independent registered public accounting firm and the SEC. Such varied interpretations could result from differing views related to specific facts and circumstances. Differences in interpretation of generally accepted accounting principles could have a material adverse effect on our financial position or results of operations.

***We continue to see rising costs in construction materials and labor. Such increased costs could have an adverse effect on the cash flow return on investment relating to our capital projects.***

The cost of construction materials and labor has significantly increased. As we continue to invest in modern technologies, emergency rooms and operating room expansions, the construction of medical office buildings for physician expansion and reconfiguring the flow of patient care, we spend large amounts of money generated from our operating cash flow or borrowed funds. In addition, we have a commitment with an unrelated third party to build a newly constructed facility with a specified minimum number of beds and services. Although we evaluate the financial feasibility of such projects by determining whether the projected cash flow return on investment exceeds our cost of capital, such returns may not be achieved if the cost of construction continues to rise significantly or the expected patient volumes are not attained.

***The deterioration of credit and capital markets may adversely affect our access to sources of funding and we cannot be certain of the availability and terms of capital to fund the growth of our business when needed.***

We require substantial capital resources to fund our acquisition growth strategy and our ongoing capital expenditure programs for renovation, expansion, construction and addition of medical equipment and technology. We believe that our capital expenditure program is adequate to expand, improve and equip our existing hospitals. We cannot predict, however, whether financing for our growth plans and capital expenditure programs will be available to us on satisfactory terms when needed, which could harm our business.

To fund all or a portion of our future financing needs, we rely on borrowings from various sources including fixed rate, long-term debt as well as borrowings pursuant to our revolving credit facility and accounts receivable securitization program. If any of the lenders were unable to fulfill their future commitments, our liquidity could be impacted, which could have a material unfavorable impact on our results of operations and financial condition.

In addition, global capital markets have experienced volatility that has tightened access to capital markets and other sources of funding. In the event we need to access the capital markets or other sources of financing, there can be no assurance that we will be able to obtain financing on acceptable terms or within an acceptable time. Our inability to obtain financing on terms acceptable to us could have a material unfavorable impact on our results of operations, financial condition and liquidity.

***We depend heavily on key management personnel and the departure of one or more of our key executives or a significant portion of our local hospital management personnel could harm our business.***

The expertise and efforts of our senior executives and key members of our local hospital management personnel are critical to the success of our business. The loss of the services of one or more of our senior executives or of a significant portion of our local hospital management personnel could significantly undermine our management expertise and our ability to provide efficient, quality healthcare services at our facilities, which could harm our business.

***The number of outstanding shares of our Class B Common Stock is subject to potential increases or decreases.***

At December 31, 2011, 31.2 million shares of Class B Common Stock were reserved for issuance upon conversion of shares of Class A, C and D Common Stock outstanding, for issuance upon exercise of options to purchase Class B Common Stock and for issuance of stock under other incentive plans. Class A, C and D Common Stock are convertible on a share for share basis into Class B Common Stock. To the extent that these shares were converted into or exercised for shares of Class B Common Stock, the number of shares of Class B Common Stock available for trading in the public market place would increase substantially and the holders of Class B Common Stock would own a smaller percentage of that class.

In addition, from time-to-time our Board of Directors approve stock repurchase programs authorizing us to purchase shares of our Class B Common Stock on the open market at prevailing market prices or in negotiated transactions off the market. Such repurchases decrease the number of outstanding shares of our Class B Common Stock. Conversely, as a potential means of generating additional funds to operate and expand our business, we may from time-to-time issue equity through the sale of stock which would increase the number of outstanding shares of our Class B Common Stock. Based upon factors such as, but not limited to, the market price of our stock, interest rate on borrowings and uses or potential uses for cash, repurchase or issuance of our stock could have a dilutive effect on our future basic and diluted earnings per share.

***The right to elect the majority of our Board of Directors and the majority of the general shareholder voting power resides with the holders of Class A and C Common Stock, the majority of which is owned by Alan B. Miller, our Chief Executive Officer and Chairman of our Board of Directors.***

Our Restated Certificate of Incorporation provides that, with respect to the election of directors, holders of Class A Common Stock vote as a class with the holders of Class C Common Stock, and holders of Class B Common Stock vote as a class with holders of Class D Common Stock, with holders of all classes of our Common Stock entitled to one vote per share.

As of March 31, 2011, the shares of Class A and Class C Common Stock constituted 7.5% of the aggregate outstanding shares of our Common Stock, had the right to elect six members of the Board of Directors and constituted 87.2% of our general voting power. As of March 31, 2011, the shares of Class B and Class D Common Stock (excluding shares issuable upon exercise of options) constituted 92.5% of the outstanding shares of our Common Stock, had the right to elect two members of the Board of Directors and constituted 12.8% of our general voting power.

As to matters other than the election of directors, our Restated Certificate of Incorporation provides that holders of Class A, Class B, Class C and Class D Common Stock all vote together as a single class, except as otherwise provided by law.

Each share of Class A Common Stock entitles the holder thereof to one vote; each share of Class B Common Stock entitles the holder thereof to one-tenth of a vote; each share of Class C Common Stock entitles the holder thereof to 100 votes (provided the holder of Class C Common Stock holds a number of shares of Class A Common Stock equal to ten times the number of shares of Class C Common Stock that holder holds); and each share of Class D Common Stock entitles the holder thereof to ten votes (provided the holder of Class D Common Stock holds a number of shares of Class B Common Stock equal to ten times the number of shares of Class D Common Stock that holder holds).

In the event a holder of Class C or Class D Common Stock holds a number of shares of Class A or Class B Common Stock, respectively, less than ten times the number of shares of Class C or Class D Common Stock that holder holds, then that holder will be entitled to only one vote for every share of Class C Common Stock, or one-tenth of a vote for every share of Class D Common Stock, which that holder holds in excess of one-tenth the number of shares of Class A or Class B Common Stock, respectively, held by that holder. The Board of Directors, in its discretion, may require beneficial owners to provide satisfactory evidence that such owner holds ten times as many shares of Class A or Class B Common Stock as Class C or Class D Common Stock, respectively, if such facts are not apparent from our stock records.

Since a substantial majority of the Class A shares and Class C shares are controlled by Mr. Alan B. Miller and members of his family who are also directors and officers of our company, and they can elect a majority of our company's directors and effect or reject most actions requiring approval by stockholders without the vote of any other stockholders, there are potential conflicts of interest in overseeing the management of our company.

In addition, because this concentrated control could discourage others from initiating any potential merger, takeover or other change of control transaction that may otherwise be beneficial to our businesses, our business and prospects and the trading price of our securities could be adversely affected.



**ITEM 1B. Unresolved Staff Comments**

None.

**ITEM 2. Properties*****Executive and Administrative Offices***

We own office buildings in King of Prussia and Wayne, Pennsylvania and Brentwood, Tennessee.

***Facilities***

The following tables set forth the name, location, type of facility and, for acute care hospitals and behavioral health care facilities, the number of licensed beds:

**Acute Care Hospitals**

<u>Name of Facility</u>	<u>Location</u>	<u>Number of Beds</u>	<u>Real Property Ownership Interest</u>
Aiken Regional Medical Centers .....	Aiken, South Carolina	183	Owned
Aurora Pavilion .....	Aiken, South Carolina	59	Owned
Auburn Regional Medical Center .....	Auburn, Washington	159	Owned
Centennial Hills Hospital Medical Center (1) .....	Las Vegas, Nevada	171	Owned
Corona Regional Medical Center .....	Corona, California	240	Owned
Desert Springs Hospital (1) .....	Las Vegas, Nevada	293	Owned
Doctors' Hospital of Laredo (9) .....	Laredo, Texas	180	Owned
Fort Duncan Regional Medical Center .....	Eagle Pass, Texas	101	Owned
The George Washington University Hospital (2) .....	Washington, D.C.	371	Owned
Lakewood Ranch Medical Center .....	Bradenton, Florida	120	Owned
Manatee Memorial Hospital .....	Bradenton, Florida	319	Owned
Northern Nevada Medical Center .....	Sparks, Nevada	100	Owned
Northwest Texas Healthcare System .....	Amarillo, Texas	404	Owned
The Pavilion at Northwest Texas Healthcare System ....	Amarillo, Texas	85	Owned
Palmdale Regional Medical Center .....	Palmdale, California	157	Owned
South Texas Health System (4)			
Edinburg Regional Medical Center .....	Edinburg, Texas	127	Owned
Edinburg Children's Hospital .....	Edinburg, Texas	86	Owned
McAllen Medical Center (3) .....	McAllen, Texas	441	Leased
McAllen Heart Hospital .....	McAllen, Texas	60	Owned
South Texas Behavioral Health Center .....	McAllen, Texas	134	Owned
Southwest Healthcare System			
Inland Valley Campus (3) .....	Wildomar, California	130	Leased
Rancho Springs Campus .....	Murrieta, California	122	Owned
Spring Valley Hospital Medical Center (1) .....	Las Vegas, Nevada	231	Owned
St. Mary's Regional Medical Center .....	Enid, Oklahoma	245	Owned
Summerlin Hospital Medical Center (1) .....	Las Vegas, Nevada	454	Owned
Texoma Medical Center .....	Denison, Texas	191	Owned
TMC Behavioral Health Center .....	Denison, Texas	60	Owned
Valley Hospital Medical Center (1) .....	Las Vegas, Nevada	404	Owned
Wellington Regional Medical Center (3) .....	West Palm Beach, Florida	158	Leased

### Behavioral Health Care Facilities

<u>Name of Facility</u>	<u>Location</u>	<u>Number of Beds</u>	<u>Real Property Ownership Interest</u>
Alabama Clinical Schools . . . . .	Birmingham, Alabama	80	Owned
Alhambra Hospital (10) . . . . .	Rosemead, California	103	Owned
Alliance Health Center (10) . . . . .	Meridian, Mississippi	214	Owned
Anchor Hospital . . . . .	Atlanta, Georgia	111	Owned
Arbour Counseling Services . . . . .	Rockland, Massachusetts	—	Owned
The Arbour Hospital . . . . .	Boston, Massachusetts	118	Owned
Arbour Senior Care . . . . .	Rockland, Massachusetts	—	Owned
Arbour-Fuller Hospital . . . . .	South Attleboro, Massachusetts	103	Owned
Arbour-HRI Hospital . . . . .	Brookline, Massachusetts	68	Owned
Arrowhead Behavioral Health (10) . . . . .	Maumee, Ohio	52	Owned
Atlantic Shores Hospital (10) . . . . .	Fort Lauderdale, Florida	72	Owned
Austin Lakes Hospital (10) . . . . .	Austin, Texas	54	Leased
Behavioral Educational Services (10) . . . . .	Riverdale, Florida	—	Leased
Belmont Pines Hospital (10) . . . . .	Youngstown, Ohio	102	Owned
Benchmark Behavioral Health System (10) . . . . .	Woods Cross, Utah	84	Owned
Bloomington Meadows Hospital (10) . . . . .	Bloomington, Indiana	78	Owned
Blue Mountain Academy . . . . .	Grand Terrace, California	—	Owned
Boulder Creek Academy . . . . .	Bonnors Ferry, Idaho	100	Owned
Brentwood Behavioral Health of Mississippi (10) . . . . .	Flowood, Mississippi	105	Owned
Brentwood Hospital (10) . . . . .	Shreveport, Louisiana	200	Owned
The Bridgeway (3) . . . . .	North Little Rock, Arkansas	103	Leased
Bristol Youth Academy . . . . .	Bristol, Florida	60	Owned
Brook Hospital—Dupont (10) . . . . .	Louisville, Kentucky	86	Owned
Brook Hospital—KMI (10) . . . . .	Louisville, Kentucky	106	Owned
Brooke Glen Behavioral Hospital (10) . . . . .	Fort Washington, Pennsylvania	146	Owned
Brynn Marr Hospital (10) . . . . .	Jacksonville, North Carolina	100	Owned
Calvary Addiction Recovery Center (10) . . . . .	Phoenix, Arizona	50	Owned
Canyon Ridge Hospital (10) . . . . .	Chino, California	106	Owned
The Carolina Center for Behavioral Health . . . . .	Greer, South Carolina	112	Owned
Cedar Grove Residential Treatment Center . . . . .	Murfreesboro, Tennessee	36	Owned
Cedar Ridge . . . . .	Oklahoma City, Oklahoma	60	Owned
Cedar Ridge Residential Treatment Center . . . . .	Oklahoma City, Oklahoma	56	Owned
Cedar Springs Behavioral Health (10) . . . . .	Colorado Springs, Colorado	110	Owned
Centennial Peaks . . . . .	Louisville, Colorado	72	Owned
Center for Change . . . . .	Orem, Utah	58	Owned
Central Florida Behavioral Hospital . . . . .	Orlando, FL	120	Owned
Chicago Children's Center for Behavioral Health (10) . . . . .	Chicago, Illinois	40	Leased
Clarion Psychiatric Center . . . . .	Clarion, Pennsylvania	74	Owned
Coastal Harbor Behavioral Health . . . . .	Savannah, Georgia	50	Owned
Coastal Harbor Treatment Center . . . . .	Savannah, Georgia	132	Owned
Columbus Behavioral Center for Children and Adolescents . . . . .	Columbus, Indiana	56	Owned
Community Behavioral Health . . . . .	Memphis, Tennessee	50	Leased
Community Cornerstones (10) . . . . .	Rio Piedras, Puerto Rico	—	Leased
Compass Intervention Center . . . . .	Memphis, Tennessee	108	Owned
Copper Hills Youth Center (10) . . . . .	West Jordan, Utah	197	Owned
Cottonwood Treatment Center . . . . .	S. Salt Lake City, Utah	86	Leased

<u>Name of Facility</u>	<u>Location</u>	<u>Number of Beds</u>	<u>Real Property Ownership Interest</u>
Crescent Pines . . . . .	Stockbridge, Georgia	50	Owned
Cumberland Hall (10) . . . . .	Hopkinsville, Kentucky	97	Owned
Cumberland Hospital (10) . . . . .	New Kent, Virginia	130	Owned
Cypress Creek Hospital (10) . . . . .	Houston, Texas	96	Owned
Del Amo Hospital . . . . .	Torrance, California	166	Owned
Desert Valley Hope Academy . . . . .	Hemet, California	—	Owned
Diamond Grove Center (10) . . . . .	Louisville, Mississippi	55	Owned
Dover Behavioral Health . . . . .	Dover, Delaware	57	Owned
Emerald Coast Behavioral Hospital (10) . . . . .	Panama City, Florida	90	Owned
Fairmount Behavioral Health System . . . . .	Philadelphia, Pennsylvania	239	Owned
Fairfax Hospital (10) . . . . .	Kirkland, Washington	157	Owned
First Home Care (VA) (10) . . . . .	Portsmouth, Virginia	—	Leased
First Hospital Panamericano—Cidra (10) . . . . .	Cidra, Puerto Rico	165	Owned
First Hospital Panamericano—San Juan (10) . . . . .	San Juan, Puerto Rico	45	Owned
First Hospital Panamericano—Ponce (10) . . . . .	Ponce, Puerto Rico	30	Owned
Forest View Hospital . . . . .	Grand Rapids, Michigan	82	Owned
Fort Lauderdale Hospital (10) . . . . .	Fort Lauderdale, Florida	100	Leased
Foundations Behavioral Health . . . . .	Doylestown, Pennsylvania	118	Leased
Foundations for Living . . . . .	Mansfield, Ohio	84	Owned
Fox Run Hospital (10) . . . . .	St. Clairsville, Ohio	100	Owned
Fremont Hospital (10) . . . . .	Fremont, California	96	Owned
Friends Hospital (10) . . . . .	Philadelphia, Pennsylvania	219	Owned
Glen Oaks Hospital . . . . .	Greenville, Texas	54	Owned
Good Samaritan Counseling Center . . . . .	Anchorage, Alaska	—	Owned
Gulf Coast Treatment Center (10) . . . . .	Fort Walton Beach, Florida	144	Owned
Gulf Coast Youth Academy (10) . . . . .	Fort Walton Beach, Florida	24	Owned
Hampton Behavioral Health Center . . . . .	Westhampton, New Jersey	110	Owned
Harbour Point (Pines) (10) . . . . .	Portsmouth, Virginia	186	Owned
Hartgrove Hospital . . . . .	Chicago, Illinois	150	Owned
Havenwyck Hospital (10) . . . . .	Auburn Hills, Michigan	278	Owned
Heartland Behavioral Health Services (10) . . . . .	Nevada, Missouri	159	Owned
Hermitage Hall . . . . .	Nashville, Tennessee	112	Owned
Heritage Oaks Hospital (10) . . . . .	Sacramento, California	125	Owned
Hickory Trail Hospital (10) . . . . .	DeSoto, Texas	86	Owned
Highlands Behavioral Health System . . . . .	Highlands Ranch, Colorado	86	Owned
High Point Treatment Center (10) . . . . .	Cooper City, Florida	60	Owned
Hill Crest Behavioral Health Services (10) . . . . .	Birmingham, Alabama	205	Owned
Holly Hill Hospital (10) . . . . .	Raleigh, North Carolina	152	Owned
The Horsham Clinic . . . . .	Ambler, Pennsylvania	206	Owned
Hughes Center (10) . . . . .	Danville, Virginia	56	Owned
Intermountain Hospital (10) . . . . .	Boise, Idaho	155	Owned
Jefferson Trail Treatment Center for Children (10) . . . . .	Charlottesville, Virginia	50	Leased
John Costigan Center (Streamwood RTC) (10) . . . . .	Streamwood, Illinois	73	Owned
Kempsville Center of Behavioral Health (10) . . . . .	Norfolk, Virginia	82	Owned
Keys of Carolina . . . . .	Charlotte, North Carolina	60	Owned
KeyStone Center . . . . .	Wallingford, Pennsylvania	140	Owned
Kingwood Pines Hospital (10) . . . . .	Kingwood, Texas	116	Owned

<u>Name of Facility</u>	<u>Location</u>	<u>Number of Beds</u>	<u>Real Property Ownership Interest</u>
La Amistad Behavioral Health Services .....	Maitland, Florida	80	Owned
Lakeside Behavioral Health System .....	Memphis, Tennessee	291	Owned
Laurel Heights Hospital .....	Atlanta, Georgia	122	Owned
Laurel Oaks Behavioral Health Center (10) .....	Dothan, Alabama	118	Owned
Laurel Ridge Treatment Center (10) .....	San Antonio, Texas	250	Owned
Liberty Point Behavioral Health (10) .....	Stauton, Virginia	50	Owned
Lighthouse Care Center of Augusta (10) .....	Augusta, Georgia	106	Owned
Lighthouse Care Center of Conway (10) .....	Conway, South Carolina	112	Owned
Lincoln Prairie Behavioral Health Center (10) .....	Springfield, Illinois	88	Owned
Lincoln Trail Behavioral Health System .....	Radcliff, Kentucky	140	Owned
Macon Behavioral Health System (10) .....	Macon, Georgia	155	Owned
Manatee Palms Group Homes (10) .....	Bradenton, Florida	60	Owned
Manatee Palms Youth Services (10) .....	Bradenton, Florida	60	Owned
McDowell Center for Children .....	Dyersburg, Tennessee	32	Owned
The Meadows Psychiatric Center .....	Centre Hall, Pennsylvania	101	Owned
Meridell Achievement Center .....	Austin, Texas	134	Owned
Mesilla Valley Hospital (10) .....	Las Cruces, New Mexico	120	Owned
Michiana Behavioral Health Center (10) .....	Plymouth, Indiana	80	Owned
Midwest Center for Youth and Families .....	Kouts, Indiana	74	Owned
Millwood Hospital (10) .....	Arlington, Texas	122	Leased
Mission Bell Academy (Riverside NPS) .....	Riverside, California	—	Owned
Mojave Ridge Academy (Victorville NPS) .....	Victorville, California	—	Leased
Mountain Youth Academy .....	Mountain City, Tennessee	60	Owned
Natchez Trace Youth Academy .....	Waverly, Tennessee	90	Owned
National Deaf Academy .....	Mount Dora, Florida	132	Owned
Newport News Behavioral Health Center .....	Newport News, Virginia	108	Owned
North Spring Behavioral Healthcare (10) .....	Leesburg, Virginia	77	Leased
North Star Hospital .....	Anchorage, Alaska	74	Owned
North Star Bragaw .....	Anchorage, Alaska	36	Owned
North Star DeBarr Residential Treatment Center .....	Anchorage, Alaska	60	Owned
North Star Palmer Residential Treatment Center .....	Palmer, Alaska	30	Owned
Northwest Academy .....	Bonniers Perry, Idaho	120	Owned
Oak Plains Academy .....	Ashland City, Tennessee	90	Owned
Okaloosa Youth Academy (10) .....	Crestview, Florida	254	Leased
Old Vineyard Behavioral Health .....	Winston-Salem, North Carolina	104	Owned
Palmetto Lowcountry Behavioral Health (10) .....	North Charleston, South Carolina	112	Owned
Palmetto Pee Dee Behavioral Health (10) .....	Florence, South Carolina	59	Leased
Palmetto Summerville (10) .....	Summerville, South Carolina	60	Leased
Parkwood Behavioral Health System .....	Olive Branch, Mississippi	128	Owned
The Pavilion .....	Champaign, Illinois	77	Owned
Peachford Behavioral Health System of Atlanta .....	Atlanta, Georgia	246	Owned
Peak Behavioral Health Services (10) .....	Santa Teresa, New Mexico	104	Owned
Pembroke Hospital .....	Pembroke, Massachusetts	115	Owned
Pinnacle Pointe Hospital (10) .....	Little Rock, Arkansas	124	Owned
Poplar Springs Hospital (10) .....	Petersburg, Virginia	199	Owned
Prairie St John's (10) .....	Fargo, North Dakota	131	Owned
Pride Institute (10) .....	Eden Prairie, Minnesota	42	Owned
Provo Canyon School .....	Provo, Utah	80	Owned
Provo Canyon Behavioral Hospital .....	Orem, Utah	274	Owned



<u>Name of Facility</u>	<u>Location</u>	<u>Number of Beds</u>	<u>Real Property Ownership Interest</u>
Rancho Academy of Learning (Rancho Cucamonga NPS) .....	Rancho Cucamonga, California	—	Owned
Rancho San Diego Academy (Steele Canyon NPS) .....	El Cajon, California	—	Leased
The Ridge Behavioral Health System .....	Lexington, Kentucky	110	Owned
Rivendell Behavioral Health Services of Arkansas .....	Benton, Arkansas	77	Owned
Rivendell Behavioral Health Services of Kentucky .....	Bowling Green, Kentucky	125	Owned
River Crest Hospital .....	San Angelo, Texas	80	Owned
Rivertown Hospital (10) .....	Forest Park, Illinois	210	Owned
River Oaks Hospital .....	New Orleans, Louisiana	126	Owned
River Park Hospital (10) .....	Huntington, West Virginia	187	Owned
River Point Behavioral Health (10) .....	Jacksonville, Florida	99	Owned
Rockford Center .....	Newark, Delaware	118	Owned
Rock River Residential Center (10) .....	Rockford, Illinois	59	Owned
Rolling Hills Hospital (10) .....	Franklin, Tennessee	80	Owned
Roxbury .....	Shippensburg, Pennsylvania	112	Owned
San Marcos Treatment Center (10) .....	San Marcos, Texas	265	Owned
Sandy Pines Hospital (10) .....	Tequesta, Florida	88	Owned
Shadow Mountain Behavioral Health System (10) .....	Tulsa, Oklahoma	209	Owned
Sierra Vista Hospital (10) .....	Sacramento, California	120	Owned
Somerset Educational Services (10) .....	Riverside, California	—	Owned
St. Louis Behavioral Medicine Institute .....	St. Louis, Missouri	—	Owned
St. Simons by the Sea (10) .....	St. Simons, Georgia	101	Owned
Spring Mountain Sahara .....	Las Vegas, Nevada	30	Owned
Spring Mountain Treatment Center .....	Las Vegas, Nevada	82	Owned
Springwoods .....	Fayetteville, Arkansas	80	Owned
Stonington Institute .....	North Stonington, Connecticut	73	Owned
Streamwood Behavioral Health (10) .....	Streamwood, Illinois	162	Owned
Summit Oaks Hospital (10) .....	Summit, New Jersey	126	Owned
SummitRidge .....	Lawrenceville, Georgia	76	Owned
Talbott Recovery Campus .....	Atlanta, Georgia	—	Owned
Texas NeuroRehab Center (10) .....	Austin, Texas	151	Owned
Three Rivers Behavioral Health (10) .....	West Columbia, South Carolina	118	Owned
Three Rivers Residential Treatment-Midlands Campus (10) .....	West Columbia, South Carolina	59	Owned
Timberlawn Mental Health System .....	Dallas, Texas	144	Owned
Turning Point Hospital .....	Moultrie, Georgia	59	Owned
Turning Point Youth Center .....	St. Johns, Michigan	60	Owned
Two Rivers Psychiatric Hospital .....	Kansas City, Missouri	105	Owned
University Behavioral Center (10) .....	Orlando, Florida	112	Owned
Upper East TN Juvenile Detention Facility .....	Johnson City, Tennessee	10	Owned
Valle Vista Hospital (10) .....	Greenwood, Indiana	102	Owned
Vines Hospital (10) .....	Ocala, Florida	98	Owned
Virgin Islands Behavioral Services (10) .....	St. Croix, Virgin Islands	30	Owned
Virginia Beach Psychiatric Center (10) .....	Virginia Beach, Virginia	100	Owned
Wekiva Springs (10) .....	Jacksonville, Florida	68	Owned
Wellstone Regional Hospital (10) .....	Jeffersonville, Indiana	100	Owned
West Hills Hospital (10) .....	Reno, Nevada	95	Owned
West Oaks Hospital (10) .....	Houston, Texas	160	Owned

<u>Name of Facility</u>	<u>Location</u>	<u>Number of Beds</u>	<u>Real Property Ownership Interest</u>
Westwood Lodge Hospital .....	Westwood, Massachusetts	133	Owned
Willow Springs Center (10) .....	Reno, Nevada	116	Owned
Windmoor Healthcare (10) .....	Clearwater, Florida	120	Owned
Windsor—Laurelwood Center (10) .....	Willoughby, Ohio	160	Leased
Wyoming Behavioral Institute .....	Casper, Wyoming	90	Owned

### **Surgical Hospitals, Ambulatory Surgery Centers and Radiation Oncology Centers**

<u>Name of Facility</u>	<u>Location</u>	<u>Real Property Ownership Interest</u>
Cancer Care Institute of Carolina .....	Aiken, South Carolina	Owned
Cornerstone Regional Hospital (5) .....	Edinburg, Texas	Leased
OJOS/Eye Surgery Specialists of Puerto Rico (6) .....	Santurce, Puerto Rico	Leased
Northwest Texas Surgery Center (6) .....	Amarillo, Texas	Leased
Palms Westside Clinic ASC (8) .....	Royal Palm Beach, Florida	Leased
Temecula Valley Day Surgery and Pain Therapy Center (7) .....	Murrieta, California	Leased

- (1) Desert Springs Hospital, Summerlin Hospital Medical Center, Valley Hospital Medical Center, Spring Valley Hospital Medical Center and Centennial Hills Hospital Medical Center are owned by limited liability companies (“LLCs”) in which we hold controlling, majority ownership interests of approximately 72%. The remaining minority ownership interests in these facilities are held by unaffiliated third-parties. All hospitals are managed by us.
- (2) We hold an 80% ownership interest in this facility through a general partnership interest in a limited partnership. The remaining 20% ownership interest is held by an unaffiliated third-party.
- (3) Real property leased from Universal Health Realty Income Trust.
- (4) In October, 2007, the licenses for Edinburg Regional Medical Center, Edinburg Children’s Hospital, McAllen Medical Center, McAllen Heart Hospital and South Texas Behavioral Health Center were consolidated under one license operating as the South Texas Health System.
- (5) We manage and own a noncontrolling interest of approximately 50% in the entity that operates this facility.
- (6) We own a majority interest in an LLC that owns and operates this center.
- (7) We own minority interests in an LLC that owns and operates this center which is managed by a third-party.
- (8) We own a noncontrolling ownership interest of approximately 50% in the entity that operates this facility that is managed by a third-party.
- (9) We hold an 89% ownership interest in this facility through both general and limited partnership interests. The remaining 11% ownership interest is held by unaffiliated third parties.
- (10) These facilities were acquired by us in November, 2010 in connection with our acquisition of PSI.

We own or lease medical office buildings adjoining some of our hospitals. We believe that the leases on the facilities, medical office buildings and other real estate leased or owned by us do not impose any material limitation on our operations. The aggregate lease payments on facilities leased by us were \$55 million in 2011, \$45 million in 2010 and \$41 million in 2009.

### **ITEM 3. Legal Proceedings**

#### *U.S. v. Marion and UHS:*

In November, 2009, the United States Department of Justice (“DOJ”) and the Virginia Attorney General intervened in a qui tam case that had been filed by former employees of Marion Youth Center under seal in 2007 against Universal Health Services, Inc. (“UHS”), and Keystone Marion, LLC (“Marion”) and Keystone Education and Youth Services, LLC (“Keystone”). The intervention by the DOJ followed the issuance of a series of subpoenas from the Office of the Inspector General for the Department of Health and Human Services seeking documents related to the treatment of Medicaid beneficiaries at Marion. The amended complaint filed by the DOJ and Virginia Attorney General alleged causes of action pursuant to the federal and state false claims acts and the Virginia fraud statute. The former employees filed a separate amended complaint alleging employment and retaliation claims as well as false claim act violations. During the third quarter of 2011, we reached an agreement in principle to settle all of the claims. We have established a reserve in connection with this matter which did not have a material impact on our results of operations for any of the periods presented herein. Should we be unable to finalize a definitive settlement agreement in this matter, we will continue to defend ourselves vigorously against the government’s and the former employees’ allegations. There can be no assurance that we will prevail should this matter be litigated.

#### *Martin v. UHS of Delaware:*

UHS of Delaware, Inc., a wholly-owned subsidiary of ours, has been named as defendants in a state False Claim Act case in Sacramento County Superior Court. Plaintiffs are a former student and employees of the Elmira School who claim that the UHS schools in California unlawfully retained public education funding from the state of California for the operation of these schools but failed to meet state requirements pertaining to the operation of non-public schools. We deny liability and intend to defend this case vigorously. We have established a reserve in connection with this matter which did not have a material impact on our consolidated financial statements.

#### *Department of Justice ICD Investigation:*

In September, 2010, we, along with many other companies in the healthcare industry, received a letter from the United States Department of Justice (“DOJ”) advising of a False Claim Act investigation being conducted in connection with the implantation of implantable cardioverter defibrillators (“ICDs”) from 2003 to the present at several of our acute care facilities. The DOJ alleges that ICDs were implanted and billed by our facilities in contravention of a National Claims Determination regarding these devices. We have established a reserve in connection with this matter which did not have a material impact on our consolidated financial statements.

#### *Two Rivers Psychiatric Hospital:*

On April 11, 2011, the Centers for Medicare and Medicaid Services (“CMS”) issued notice of its decision terminating Two Rivers Psychiatric Hospital (“Two Rivers”) in Kansas City, Missouri from participation in the Medicare and Medicaid program. The termination notice was issued as a result of surveys conducted which allegedly found Two Rivers to be out of compliance with the conditions of participation required for participation in the Medicare program and for Two Rivers’ alleged failure to alleviate an “immediate jeopardy” situation. Two Rivers filed an administrative appeal with the U.S. Department of Health and Human Services, Departmental Appeal Board, Civil Remedies Division, seeking review and reversal of that decision. In addition, Two Rivers filed a complaint in the U.S. District Court for the Western District of Missouri seeking a temporary restraining order and preliminary injunction against CMS rescinding the termination action. On April 22, 2011, the District Court issued a temporary restraining order abating the termination action pending a preliminary injunction hearing or an agreement with CMS. On May 17, 2011, Two Rivers and CMS entered into a settlement agreement which resulted in the rescission of the termination notice and actions by CMS. Pursuant to the terms of the agreement, Two Rivers was required to submit an acceptable plan of correction relative to the immediate jeopardy citation and engage independent experts in various disciplines to analyze and develop implementation plans for Two Rivers to meet the applicable Medicare conditions of participation. Both of these actions have

occurred. CMS will conduct an initial survey of Two Rivers, expected to occur in early 2012, to determine if the Medicare conditions of participation have been met. During the term of this agreement, Two Rivers remains eligible to receive reimbursements for services rendered to Medicare and Medicaid beneficiaries. Two Rivers remains fully committed to providing high-quality healthcare to their patients and the community it serves. We therefore intend to work expeditiously and collaboratively with CMS in an effort to resolve these matters. We can provide no assurance that Two Rivers will not ultimately lose its Medicare certification. The operating results of Two Rivers did not have a material impact on our consolidated results of operations or financial condition for the years ended December 31, 2011 or 2010.

*Matters Relating to PSI:*

The following matters pertain to PSI or former PSI facilities (owned by subsidiaries of Psychiatric Solutions, Inc.) for which we have assumed the defense as a result of our acquisition of PSI which was completed in November, 2010:

*Garden City Employees' Retirement System v. PSI:*

This is a purported shareholder class action lawsuit filed in the United States District Court for the Middle District of Tennessee against PSI and the former directors in 2009 alleging violations of federal securities laws. We intend to defend the case vigorously. Should we be deemed liable in this matter, we believe we would be entitled to commercial insurance recoveries for amounts paid by us, subject to certain limitations and deductibles. Included in our consolidated balance sheet as of December 31, 2011, is an estimated reserve (current liability) and corresponding commercial insurance recovery (current asset) which did not have a material impact on our financial statements. Although we believe the commercial insurance recoveries are adequate to satisfy potential liability in this matter, we can provide no assurance that the ultimate liability will not exceed the commercial insurance recoveries which would make us liable for the excess.

*Department of Justice Investigation of Sierra Vista:*

In 2009, Sierra Vista Hospital in Sacramento, California learned of an investigation by the U.S. Department of Justice ("DOJ") relating to Medicare services provided by the facility. The DOJ ultimately notified the facility that with respect to partial hospitalization and outpatient services, the DOJ believed that the medical record documentation did not adequately support the claims submitted for reimbursement by Medicare. We reached a tentative financial settlement with the DOJ which is subject to the negotiation of a definitive settlement agreement. As part of that agreement, the facility will be subject to a corporate integrity agreement. The reserve established in connection with this matter did not have a material impact on our consolidated financial statements.

*Department of Justice Investigation of Friends Hospital:*

In October, 2010, Friends Hospital in Philadelphia, Pennsylvania, received a subpoena from the DOJ requesting certain documents from the facility. The requested documents have been collected and provided to the DOJ for review and examination. Another subpoena was issued to the facility in July 2011 requesting additional documents. Those documents are being collected and will be provided to the DOJ. At present, we are uncertain as to the focus, scope or extent of the investigation, liability of the facility and/or potential financial exposure, if any, in connection with this matter.

*Department of Justice Investigation of Riveredge Hospital:*

In 2008, Riveredge Hospital in Chicago, Illinois received a subpoena from the DOJ requesting certain information from the facility. Additional requests for documents were also received from the DOJ in 2009 and 2010. The requested documents have been provided to the DOJ and we continue to cooperate with the DOJ with respect to this investigation. At present, we are uncertain as to the focus, scope or extent of the investigation, liability of the facility and/or potential financial exposure, if any, in connection with this matter.



*Virginia Department of Medical Assistance Services Recoupment Claims:*

The Virginia Department of Medical Assistance Services (“DMAS”) has conducted audits at seven former PSI Residential Treatment Centers operated in the Commonwealth of Virginia to confirm compliance with provider rules under the state’s Medicaid Provider Services Manual (“Manual”). As a result of those audits, DMAS claims the facilities failed to comply with the requirements of the Manual and has requested repayment of Medicaid payments to those facilities. PSI had previously filed appeals to repayment demands at each facility which are currently pending. The aggregate refund of Medicaid payments made to those facilities, as requested by DMAS, and the corresponding reserve established on our Consolidated Balance Sheet as of December 31, 2011 and December 31, 2010, was not material to our consolidated financial position or results of operations.

*General:*

The healthcare industry is subject to numerous laws and regulations which include, among other things, matters such as government healthcare participation requirements, various licensure, certifications, and accreditations, reimbursement for patient services, and Medicare and Medicaid fraud and abuse. Government action has increased with respect to investigations and/or allegations concerning possible violations of fraud and abuse and false claims statutes and/or regulations by healthcare providers. Currently, and from time to time, some of our facilities are subjected to inquiries and/or actions and receive notices of potential non-compliance of laws and regulations from various federal and state agencies. Providers that are found to have violated these laws and regulations may be excluded from participating in government healthcare programs, subjected to potential licensure, certification, and/or accreditation revocation, subjected to fines or penalties or required to repay amounts received from the government for previously billed patient services. We monitor all aspects of our business and have developed a comprehensive ethics and compliance program that is designed to meet or exceed applicable federal guidelines and industry standards. Because the law in this area is complex and constantly evolving, governmental investigation or litigation may result in interpretations that are inconsistent with industry practices, including ours. Although we believe our policies, procedures and practices comply with governmental regulations, there is no assurance that we will not be faced with sanctions, fines or penalties in connection with such inquiries or actions, including with respect to the investigations and other matters discussed herein. Even if we were to ultimately prevail, such inquiries and/or actions could have a material adverse effect on us.

The outcome of any current or future litigation or governmental or internal investigations, including the matters described above, cannot be accurately predicted, nor can we predict any resulting penalties, fines or other sanctions that may be imposed at the discretion of federal or state regulatory authorities. We record accruals for such contingencies to the extent that we conclude it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. No estimate of the possible loss or range of loss in excess of amounts accrued, if any, can be made at this time regarding the matters specifically described above because the inherently unpredictable nature of legal proceedings may be exacerbated by various factors, including, but not limited to: (i) the damages sought in the proceedings are unsubstantiated or indeterminate; (ii) discovery is not complete; (iii) the proceeding is in its early stages; (iv) the matters present legal uncertainties; (v) there are significant facts in dispute; (vi) there are a large number of parties, or; (vii) there is a wide range of potential outcomes. It is possible that the outcome of these matters could have a material adverse impact on our future results of operations, financial position, cash flows and, potentially, our reputation.

In addition, various suits and claims arising against us in the ordinary course of business are pending. In the opinion of management, the outcome of such claims and litigation will not materially affect our consolidated financial position or results of operations.

**ITEM 4. *Mine Safety Disclosures***

Not applicable.

## PART II

### ITEM 5. *Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities*

Our Class B Common Stock is traded on the New York Stock Exchange. Shares of our Class A, Class C and Class D Common Stock are not traded in any public market, but are each convertible into shares of our Class B Common Stock on a share-for-share basis. In November, 2009, we declared a two-for-one stock split in the form of a 100% stock dividend which was paid on December 15, 2009 to shareholders of record as of December 1, 2009. All classes of common stock participated on a pro rata basis and, as required, all references to share quantities and share prices for all periods presented have been adjusted to reflect the two-for-one stock split.

The table below sets forth, for the quarters indicated, the high and low reported closing sales prices per share reported on the New York Stock Exchange for our Class B Common Stock for the years ended December 31, 2011 and 2010:

Quarter:		2011	2010
		High-Low Sales Price	High-Low Sales Price
1 <sup>st</sup>	.....	\$49.41-\$42.06	\$36.59-\$25.75
2 <sup>nd</sup>	.....	\$56.41-\$46.13	\$43.36-\$34.86
3 <sup>rd</sup>	.....	\$54.64-\$34.00	\$39.15-\$31.06
4 <sup>th</sup>	.....	\$42.90-\$31.91	\$43.74-\$37.21

The number of stockholders of record as of January 31, 2012 were as follows:

Class A Common	.....	20
Class B Common	.....	315
Class C Common	.....	3
Class D Common	.....	130

#### *Stock Repurchase Programs*

In various prior years, our Board of Directors has approved stock repurchase programs authorizing us to purchase shares of our outstanding Class B Common Stock on the open market at prevailing market prices or in negotiated transactions off the market. There is no expiration date for our stock repurchase programs. The most recent approval occurred during 2007 at which time our Board of Directors authorized the purchase of up to 10 million shares, a portion of which (as reflected below) remains available for purchase as of December 31, 2011. The following schedule provides information related to our stock repurchase programs for each of the three years ended December 31, 2011:

	Additional Shares Authorized For Repurchase	Total number of shares purchased(a)	Average price paid per share for forfeited shares	Total number of shares purchased as part of publicly announced programs	Average price paid per share for shares purchased as part of publicly announced program	Aggregate purchase price paid (in thousands)	Maximum number of shares that may yet be purchased under the program
Balance as of January 1, 2009 .....							4,713,548
2009 .....	—	2,574,209	\$0.01	2,561,209	\$24.71	\$ 63,288	2,152,339
2010 .....	—	301,933	\$0.01	293,933	\$39.22	\$ 11,528	1,858,406
2011 .....	—	1,602,286	\$0.01	1,602,286	\$37.75	\$ 60,482	256,120
Total for three year period ended December 31, 2011 .....	—	4,478,428	\$0.01	4,457,428	\$30.35	\$135,298	

- (a) During 2010 and 2009, there were 8,000 and 13,000, respectively, of restricted shares that were forfeited by former employees pursuant to the terms of our restricted stock purchase plan which are included in the total number of shares purchased. No such forfeitures occurred during 2011.

During the period of October 1, 2011 through December 31, 2011, we repurchased the following shares:

	<u>Additional Shares Authorized For Repurchase</u>	<u>Total number of shares purchased</u>	<u>Average price paid per share for forfeited restricted shares</u>	<u>Total Number of shares purchased as part of publicly announced programs</u>	<u>Average price paid per share for shares purchased as part of publicly announced program</u>	<u>Aggregate purchase price paid (in thousands)</u>	<u>Maximum number of shares that may yet be purchased under the program</u>
October, 2011 . . . . .	—	423,919	N/A	423,919	\$34.16	\$14,482	293,264
November, 2011 . . . . .	—	16,029	N/A	16,029	\$38.99	\$ 625	277,235
December, 2011 . . . . .	—	21,115	N/A	21,115	\$39.88	\$ 842	256,120
Total October through December . . . . .	<u>—</u>	<u>461,063</u>	<u>N/A</u>	<u>461,063</u>	<u>\$34.59</u>	<u>\$15,949</u>	

### ***Dividends***

During the two years ending December 31, 2011, dividends per share were declared and paid as follows:

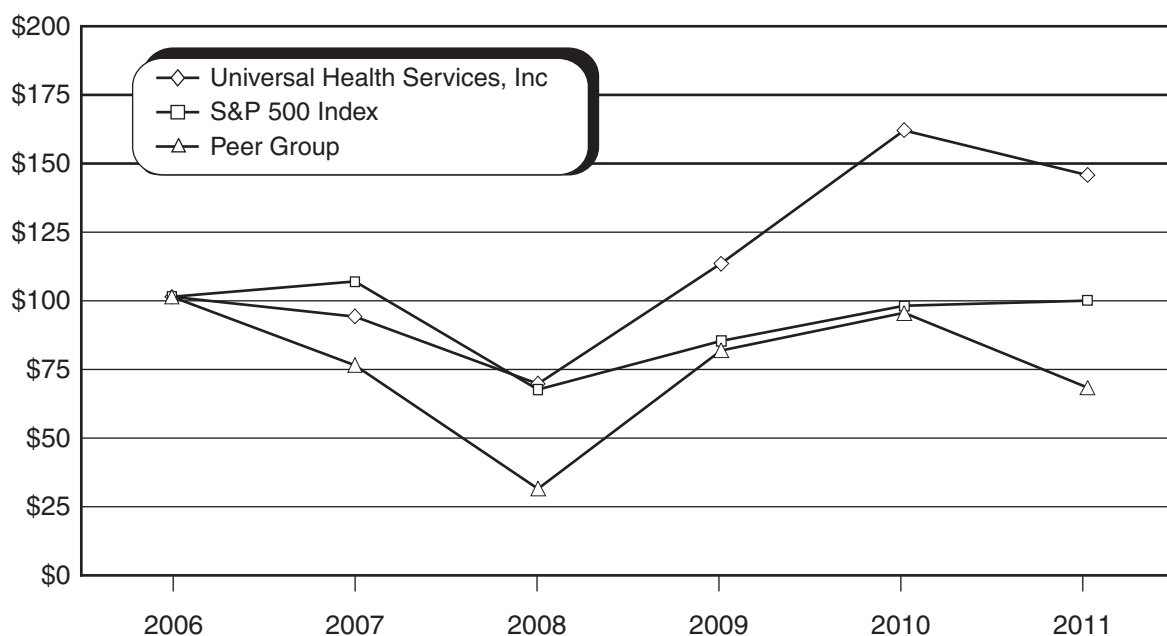
	<u>2011</u>	<u>2010</u>
First quarter . . . . .	\$0.05	\$0.05
Second quarter . . . . .	\$0.05	\$0.05
Third quarter . . . . .	\$0.05	\$0.05
Fourth quarter . . . . .	\$0.05	\$0.05
Total . . . . .	<u>\$0.20</u>	<u>\$0.20</u>

### Stock Price Performance Graph

The following graph compares the cumulative total stockholder return on our common stock with the cumulative total return on the stock included in the Standard & Poor's 500 Index and a Peer Group Index during the five year period ended December 31, 2011. The graph assumes an investment of \$100 made in our common stock and each Index as of January 1, 2007 and has been weighted based on market capitalization. Note that our common stock price performance shown below should not be viewed as being indicative of future performance.

Companies in the peer group, which consist of companies in the S&P 500 Index or S&P MidCap 400 Index (in which we are also included), are as follows: Community Health Systems, Inc., Health Management Associates, LifePoint Hospitals, Inc., Tenet Healthcare Corporation and HCA Holdings, Inc. (included from March, 2011 at which time the company's stock began publicly trading).

**COMPARISON OF FIVE YEAR CUMULATIVE TOTAL RETURN**  
(The Company, S&P 500 and Peer Group)



Company Name / Index	2006	2007	2008	2009	2010	2011
Universal Health Services, Inc . . . . .	\$100.00	\$ 92.90	\$68.59	\$112.03	\$160.38	\$144.17
S&P 500 Index . . . . .	\$100.00	\$105.49	\$66.46	\$ 84.05	\$ 96.71	\$ 98.76
Peer Group . . . . .	\$100.00	\$ 75.30	\$30.58	\$ 80.66	\$ 94.13	\$ 67.09



## ITEM 6. Selected Financial Data

The following table contains our selected financial data for, or as of the end of, each of the five years ended December 31, 2011. You should read this table in conjunction with the consolidated financial statements and related notes included elsewhere in this report and in Part II, *Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations*.

	Year Ended December 31				
	2011	2010 (4)	2009	2008	2007
<b>Summary of Operations</b> (in thousands)					
Net revenues	\$7,500,198	\$5,568,185	\$5,202,379	\$5,022,417	\$4,683,150
Income from continuing operations before income taxes	\$ 696,336	\$ 428,097	\$ 474,722	\$ 357,012	\$ 318,628
Net income attributable to UHS	\$ 398,167	\$ 230,183	\$ 260,373	\$ 199,377	\$ 170,387
Net margin	5.3%	4.1%	5.0%	4.0%	3.6%
Return on average equity	18.1%	12.1%	15.4%	13.0%	11.3%
<b>Financial Data</b> (in thousands)					
Cash provided by operating activities	\$ 718,251	\$ 501,344	\$ 541,262	\$ 494,187	\$ 381,446
Capital expenditures, net (1)	\$ 285,682	\$ 239,274	\$ 379,748	\$ 354,537	\$ 339,813
Total assets	\$7,665,245	\$7,527,936	\$3,964,463	\$3,742,462	\$3,608,657
Long-term borrowings	\$3,651,428	\$3,912,102	\$ 956,429	\$ 990,661	\$1,008,786
UHS's common stockholders' equity	\$2,296,352	\$1,978,772	\$1,751,071	\$1,543,850	\$1,517,199
Percentage of total debt to total capitalization	61%	66%	35%	39%	40%
<b>Operating Data—Acute Care Hospitals (2)</b>					
Average licensed beds	5,726	5,689	5,484	5,452	5,292
Average available beds	5,424	5,383	5,128	5,145	4,985
Inpatient admissions	258,754	264,470	265,244	263,536	256,681
Average length of patient stay	4.4	4.4	4.4	4.5	4.5
Patient days	1,151,183	1,155,984	1,166,704	1,182,894	1,149,399
Occupancy rate for licensed beds	55%	56%	58%	59%	60%
Occupancy rate for available beds	58%	59%	62%	63%	63%
<b>Operating Data—Behavioral Health Facilities</b>					
Average licensed beds	19,280	9,427	7,921	7,658	7,348
Average available beds	19,262	9,409	7,901	7,629	7,315
Inpatient admissions	352,208	166,434	136,639	129,553	119,730
Average length of patient stay	14.6	15.1	15.4	16.1	16.8
Patient days	5,157,454	2,507,046	2,105,625	2,085,114	2,007,119
Occupancy rate for licensed beds	73%	73%	73%	74%	75%
Occupancy rate for available beds	73%	73%	73%	75%	75%
<b>Per Share Data (3)</b>					
Income from continuing operations attributable to UHS—basic	\$ 4.09	\$ 2.37	\$ 2.65	\$ 1.90	\$ 1.59
Income from continuing operations attributable to UHS—diluted	\$ 4.04	\$ 2.34	\$ 2.64	\$ 1.90	\$ 1.59
Net income attributable to UHS—basic	\$ 4.09	\$ 2.37	\$ 2.65	\$ 1.96	\$ 1.59
Net income attributable to UHS—diluted	\$ 4.04	\$ 2.34	\$ 2.64	\$ 1.96	\$ 1.59
Dividends declared	\$ 0.20	\$ 0.20	\$ 0.17	\$ 0.16	\$ 0.16
<b>Other Information (3)</b> (in thousands)					
Weighted average number of shares outstanding—basic	97,199	96,786	97,794	101,222	106,762
Weighted average number of shares and share equivalents outstanding—diluted	98,537	97,973	98,275	101,418	106,878

(1) Amounts exclude non-cash capital lease obligations, if any.

(2) Excludes statistical information related to divested facilities and facilities held for sale.

(3) All periods have been adjusted to reflect the two-for-one stock split in the form of a 100% stock dividend paid in December, 2009.

(4) Includes data for the facilities acquired from PSI on November 15, 2010 from the date of acquisition through December 31, 2010, excluding the data for the 3 former PSI facilities that were divested by us during the third and fourth quarters of 2011 and reflected as discontinued operations, as discussed herein.

## **ITEM 7. *Management's Discussion and Analysis of Financial Condition and Results of Operations***

### ***Overview***

Our principal business is owning and operating, through our subsidiaries, acute care hospitals, behavioral health centers, surgical hospitals, ambulatory surgery centers and radiation oncology centers. As of February 24, 2012, we owned and/or operated 25 acute care hospitals and 198 behavioral health centers located in 36 states, Washington, D.C., Puerto Rico and the U.S. Virgin Islands. As part of our ambulatory treatment centers division, we manage and/or own outright or in partnerships with physicians, 6 surgical hospitals and surgery and radiation oncology centers located in 4 states and Puerto Rico.

In November, 2010, we acquired Psychiatric Solutions, Inc. ("PSI"). PSI was formerly the largest operator of freestanding inpatient behavioral health care facilities operating a total of 105 inpatient and outpatient facilities in 32 states, Puerto Rico, and the U.S. Virgin Islands.

Net revenues from our acute care hospitals, surgical hospitals, surgery centers and radiation oncology centers accounted for 55% of our consolidated net revenues in 2011, 70% in 2010 and 74% in 2009. Net revenues from our behavioral health care facilities accounted for 45% of our consolidated net revenues during 2011, 30% during 2010 and 25% during 2009. Approximately 1% of our consolidated net revenues in 2009 were recorded in connection with two construction management contracts pursuant to the terms of which we built newly constructed acute care hospitals for an unrelated third party.

Services provided by our hospitals include general and specialty surgery, internal medicine, obstetrics, emergency room care, radiology, oncology, diagnostic care, coronary care, pediatric services, pharmacy services and/or behavioral health services. We provide capital resources as well as a variety of management services to our facilities, including central purchasing, information services, finance and control systems, facilities planning, physician recruitment services, administrative personnel management, marketing and public relations.

### ***Forward-Looking Statements and Risk Factors***

This Annual Report contains "forward-looking statements" that reflect our current estimates, expectations and projections about our future results, performance, prospects and opportunities. Forward-looking statements include, among other things, the information concerning our possible future results of operations, business and growth strategies, financing plans, expectations that regulatory developments or other matters will not have a material adverse effect on our business or financial condition, our competitive position and the effects of competition, the projected growth of the industry in which we operate, and the benefits and synergies to be obtained from our completed and any future acquisitions, and statements of our goals and objectives, and other similar expressions concerning matters that are not historical facts. Words such as "may," "will," "should," "could," "would," "predicts," "potential," "continue," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates," "appears," "projects" and similar expressions, as well as statements in future tense, identify forward-looking statements.

Forward-looking statements should not be read as a guarantee of future performance or results, and will not necessarily be accurate indications of the times at, or by which, such performance or results will be achieved. Forward-looking information is based on information available at the time and/or our good faith belief with respect to future events, and is subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in the statements. Such factors include, among other things, the following:

- our ability to comply with the existing laws and government regulations, and/or changes in laws and government regulations;
- an increasing number of legislative initiatives have recently been passed into law that may result in major changes in the health care delivery system on a national or state level. No assurances can be given that the implementation of these new laws will not have a material adverse effect on our business, financial condition or results of operations;

- possible unfavorable changes in the levels and terms of reimbursement for our charges by third party payors or government programs, including Medicare or Medicaid;
- an increase in the number of uninsured and self-pay patients treated at our acute care facilities that unfavorably impacts our ability to satisfactorily and timely collect our self-pay patient accounts;
- our ability to enter into managed care provider agreements on acceptable terms and the ability of our competitors to do the same, including contracts with United/Sierra Healthcare in Las Vegas, Nevada;
- the outcome of known and unknown litigation, government investigations, false claim act allegations, and liabilities and other claims asserted against us, including matters as disclosed in *Item 3. Legal Proceedings*;
- the potential unfavorable impact on our business of deterioration in national, regional and local economic and business conditions, including a continuation or worsening of unfavorable credit market conditions;
- competition from other healthcare providers (including physician owned facilities) in certain markets, including McAllen/Edinburg, Texas, the site of one of our largest acute care facilities and Riverside County, California;
- technological and pharmaceutical improvements that increase the cost of providing, or reduce the demand for healthcare;
- our ability to attract and retain qualified personnel, nurses, physicians and other healthcare professionals and the impact on our labor expenses resulting from a shortage of nurses and other healthcare professionals;
- demographic changes;
- our acquisition of PSI which has substantially increased our level of indebtedness which could, among other things, adversely affect our ability to raise additional capital to fund operations, limit our ability to react to changes in the economy or our industry and could potentially prevent us from meeting our obligations under the agreements related to our indebtedness;
- our ability to successfully integrate and improve our recent acquisitions and the availability of suitable acquisitions and divestiture opportunities;
- we receive Medicaid revenues in excess of \$100 million annually from each of Texas, Pennsylvania, Virginia, Illinois and Washington, D.C., making us particularly sensitive to reductions in Medicaid and other state based revenue programs (which have been implemented in various forms with respect to our areas of operation in the respective 2012 state fiscal years) as well as regulatory, economic, environmental and competitive changes in those states. In the states in which we operate, based upon the state budgets for the 2012 fiscal year (which generally began at various times during the second half of 2011), we estimate that, on a blended basis, our aggregate Medicaid rates have been reduced by approximately 3% to 4% (or approximately \$45 million to \$55 million annually) from the average rates in effect during the states' 2011 fiscal years (which generally ended during the third quarter of 2011). Our consolidated results of operations for the year ended December 31, 2011 include the pro rata portion of these Medicaid rate reductions. We can provide no assurance that further reductions to Medicaid revenues (which have been proposed in certain states for fiscal year 2013), particularly in the above-mentioned states, will not have a material adverse effect on our future results of operations;
- our ability to continue to obtain capital on acceptable terms, including borrowed funds, to fund the future growth of our business;
- some of our acute care facilities continue to experience decreasing inpatient admission trends;
- our financial statements reflect large amounts due from various commercial and private payors and there can be no assurance that failure of the payors to remit amounts due to us will not have a material adverse effect on our future results of operations;

- the Department of Health and Human Services (“HHS”) published final regulations in July, 2010 implementing the health information technology (“HIT”) provisions of the American Recovery and Reinvestment Act (referred to as the “HITECH Act”). The final regulation defines the “meaningful use” of Electronic Health Records (“EHR”) and establishes the requirements for the Medicare and Medicaid EHR payment incentive programs. The implementation period for these new Medicare and Medicaid incentive payments started in federal fiscal year 2011 and can end as late as 2016 for Medicare and 2021 for the state Medicaid programs. Our acute care hospitals may qualify for these EHR incentive payments upon implementation of the EHR application assuming they meet the “meaningful use criteria”. Certain of our acute care hospitals implemented an EHR application in 2011 and we plan to continue the implementation at each of our acute care hospitals, on a facility-by-facility basis, during 2012 and 2013. However, there can be no assurance that we (our acute care hospitals) will ultimately qualify for these incentive payments and, should we qualify, we are unable to quantify the amount of incentive payments we may receive since the amounts are dependent upon various factors including the implementation timing at each hospital. Should we qualify for incentive payments, there may be timing differences in the recognition of the revenues and expenses recorded in connection with the implementation of the EHR application which may cause material period-to-period changes in our future results of operations. Hospitals that do not qualify as a meaningful user of EHR by 2015 are subject to a reduced market basket update to the inpatient prospective payment system (“IPPS”) standardized amount in 2015 and each subsequent fiscal year. Although we believe that our acute care hospitals will be in compliance with the EHR standards by 2015, there can be no assurance that all of our facilities will be in compliance and therefore not subject to the penalty provision of the HITECH Act;
- in August, 2011, the Budget Control Act of 2011 (the “2011 Act”) was enacted into law. The 2011 Act imposed annual spending limits for most federal agencies and programs aimed at reducing budget deficits by \$917 billion between 2012 and 2021, according to a report released by the Congressional Budget Office. Among its other provisions, the law established a bipartisan Congressional committee, known as the Joint Select Committee on Deficit Reduction (the “Joint Committee”), which was tasked with making recommendations aimed at reducing future federal budget deficits by an additional \$1.5 trillion over 10 years. The Joint Committee was unable to reach an agreement by the November 23, 2011 deadline and, as a result, across-the-board cuts to discretionary, national defense and Medicare spending were implemented which, if triggered, would result in Medicare payment reductions of up to 2% per fiscal year with a uniform percentage reduction across all Medicare programs starting in 2013. We cannot predict whether Congress will attempt to suspend or restructure the automatic budget cuts or what other deficit reduction initiatives may be proposed by Congress;
- the ability to obtain adequate levels of general and professional liability insurance on current terms;
- changes in our business strategies or development plans;
- fluctuations in the value of our common stock, and;
- other factors referenced herein or in our other filings with the Securities and Exchange Commission.

Given these uncertainties, risks and assumptions, as outlined above, you are cautioned not to place undue reliance on such forward-looking statements. Our actual results and financial condition could differ materially from those expressed in, or implied by, the forward-looking statements. Forward-looking statements speak only as of the date the statements are made. We assume no obligation to publicly update any forward-looking statements to reflect actual results, changes in assumptions or changes in other factors affecting forward-looking information, except as may be required by law. All forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by this cautionary statement.

### ***Critical Accounting Policies and Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires us to make estimates and assumptions that affect the amounts reported in our consolidated financial statements and accompanying notes.



A summary of our significant accounting policies is outlined in Note 1 to the financial statements. We consider our critical accounting policies to be those that require us to make significant judgments and estimates when we prepare our financial statements, including the following:

**Revenue recognition:** We record revenues and related receivables for health care services at the time the services are provided. Medicare and Medicaid revenues represented 37% of our net patient revenues during 2011 and 38% during each of 2010 and 2009. Revenues from managed care entities, including health maintenance organizations and managed Medicare and Medicaid programs accounted for 43% of our net patient revenues during 2011 and 46% during each of 2010 and 2009.

We report net patient service revenue at the estimated net realizable amounts from patients and third-party payors and others for services rendered. We have agreements with third-party payors that provide for payments to us at amounts different from our established rates. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges and per diem payments. Estimates of contractual allowances under managed care plans are based upon the payment terms specified in the related contractual agreements. We closely monitor our historical collection rates, as well as changes in applicable laws, rules and regulations and contract terms, to assure that provisions are made using the most accurate information available. However, due to the complexities involved in these estimations, actual payments from payors may be different from the amounts we estimate and record.

We estimate our Medicare and Medicaid revenues using the latest available financial information, patient utilization data, government provided data and in accordance with applicable Medicare and Medicaid payment rules and regulations. The laws and regulations governing the Medicare and Medicaid programs are extremely complex and subject to interpretation and as a result, there is at least a reasonable possibility that recorded estimates will change by material amounts in the near term. Certain types of payments by the Medicare program and state Medicaid programs (e.g. Medicare Disproportionate Share Hospital, Medicare Allowable Bad Debts and Inpatient Psychiatric Services) are subject to retroactive adjustment in future periods as a result of administrative review and audit and our estimates may vary from the final settlements. Such amounts are included in accounts receivable, net, on our Consolidated Balance Sheets. The funding of both federal Medicare and state Medicaid programs are subject to legislative and regulatory changes. As such, we cannot provide any assurance that future legislation and regulations, if enacted, will not have a material impact on our future Medicare and Medicaid reimbursements. Adjustments related to the final settlement of these retrospectively determined amounts did not materially impact our results in 2011, 2010 or 2009. If it were to occur, each 1% adjustment to our estimated net Medicare revenues that are subject to retrospective review and settlement as of December 31, 2011, would change our after-tax net income by approximately \$2 million.

We provide care to patients who meet certain financial or economic criteria without charge or at amounts substantially less than our established rates. Because we do not pursue collection of amounts determined to qualify as charity care, they are not reported in net revenues or in accounts receivable, net. Our acute care hospitals provided charity care and uninsured discounts, based on charges at established rates, amounting to \$956 million, \$807 million and \$671 million during 2011, 2010 and 2009, respectively.

A portion of the accounts receivable at our acute care facilities are comprised of Medicaid accounts that are pending approval from third-party payers but we also have smaller amounts due from other miscellaneous payers such as county indigent programs in certain states. Our patient registration process includes an interview of the patient or the patient's responsible party at the time of registration. At that time, an insurance eligibility determination is made and an insurance plan code is assigned. There are various pre-established insurance profiles in our patient accounting system which determine the expected insurance reimbursement for each patient based on the insurance plan code assigned and the services rendered. Certain patients may be classified as Medicaid pending at registration based upon a screening evaluation if we are unable to definitively determine if they are currently Medicaid eligible. When a patient is registered as Medicaid eligible or Medicaid pending our patient accounting system records net revenues for the services provided to that patient based upon the established Medicaid

reimbursement rates pending ultimate disposition of the patient's Medicaid eligibility. Based on general factors as discussed below in *Provision for Doubtful Accounts*, our acute care facilities make estimates at each financial reporting period to reserve for amounts that are deemed to be uncollectible. Such estimated uncollectible amounts related to Medicaid pending, as well as other accounts receivable payer classifications, are considered when the overall individual facility and company-wide reserves are developed. Adjustments related to the final determination of these accounts did not materially impact our results of operations in 2011, 2010 or 2009.

**Provision for Doubtful Accounts:** Collection of receivables from third-party payers and patients is our primary source of cash and is critical to our operating performance. Our primary collection risks relate to uninsured patients and the portion of the bill which is the patient's responsibility, primarily co-payments and deductibles. We estimate our provisions for doubtful accounts based on general factors such as payer mix, the agings of the receivables and historical collection experience. We routinely review accounts receivable balances in conjunction with these factors and other economic conditions which might ultimately affect the collectability of the patient accounts and make adjustments to our allowances as warranted. At our acute care hospitals, third party liability accounts are pursued until all payment and adjustments are posted to the patient account. For those accounts with a patient balance after third party liability is finalized or accounts for uninsured patients, the patient receives statements and collection letters. Patients that express an inability to pay are reviewed for potential sources of financial assistance including our charity care policy. If the patient is deemed unwilling to pay, the account is written-off as bad debt and transferred to an outside collection agency for additional collection effort.

Uninsured patients that do not qualify as charity patients are extended an uninsured discount of at least 20% of total charges. During the collection process the hospital establishes a partial reserve in the allowance for doubtful accounts for self-pay balances outstanding for greater than 60 days from the date of discharge. All self-pay accounts at the hospital level are fully reserved if they have been outstanding for greater than 90 days from the date of discharge. Third party liability accounts are fully reserved in the allowance for doubtful accounts when the balance ages past 180 days from the date of discharge. Potential charity accounts are fully reserved when it is determined the patient may be unable to pay.

As of December 31, 2011, our accounts receivable includes \$54 million due from Illinois, the collection of which has been delayed due to budgetary and funding pressures experienced by the state. Although approximately \$41 million of the receivables due from Illinois have been outstanding in excess of 60 days (as of December 31, 2011), and a large portion will likely remain outstanding for the foreseeable future, we expect to eventually collect all amounts due to us and therefore no related reserves have been established in our consolidated financial statements. However, we can provide no assurance that we will eventually collect all amounts due to us from Illinois. Failure to ultimately collect all outstanding amounts due from Illinois would have an adverse impact on our future consolidated results of operations and cash flows.

On a consolidated basis, we monitor our total self-pay receivables to ensure that the total allowance for doubtful accounts provides adequate coverage based on historical collection experience. Our accounts receivable are recorded net of allowance for doubtful accounts of \$253 million and \$249 million at December 31, 2011 and 2010, respectively.

Approximately 93% during 2011, 93% during 2010 and 94% during 2009, of our consolidated provision for doubtful accounts, was incurred by our acute care hospitals. Shown below is our payer mix concentrations and related aging of our billed accounts receivable, net of contractual allowances, for our acute care hospitals as of December 31, 2011 and 2010:

**As of December 31, 2011:**

(amounts in thousands)	<u>0-60 days</u>	<u>61-120 days</u>	<u>121-180 days</u>	<u>Over 180 days</u>
Medicare .....	\$ 62,219	\$ 3,890	\$ 1,190	\$ 2,962
Medicaid .....	27,891	15,622	9,288	24,847
Commercial insurance and other .....	221,850	63,216	30,984	68,118
Private pay .....	105,841	77,267	9,594	18,826
Total .....	<u>\$417,801</u>	<u>\$159,995</u>	<u>\$51,056</u>	<u>\$114,753</u>

**As of December 31, 2010:**

(amounts in thousands)	<u>0-60 days</u>	<u>61-120 days</u>	<u>121-180 days</u>	<u>Over 180 days</u>
Medicare .....	\$ 56,586	\$ 2,868	\$ 824	\$ 1,214
Medicaid .....	29,166	13,280	6,865	19,135
Commercial insurance and other .....	201,609	50,479	23,210	42,459
Private pay .....	92,246	73,470	23,372	21,815
Total .....	<u>\$379,607</u>	<u>\$140,097</u>	<u>\$54,271</u>	<u>\$84,623</u>

**Self-Insured Risks:** We provide for self-insured risks, primarily general and professional liability claims and workers' compensation claims. Our estimated liability for self-insured professional and general liability claims is based on a number of factors including, among other things, the number of asserted claims and reported incidents, estimates of losses for these claims based on recent and historical settlement amounts, estimate of incurred but not reported claims based on historical experience, and estimates of amounts recoverable under our commercial insurance policies. All relevant information, including our own historical experience is used in estimating the expected amount of claims. While we continuously monitor these factors, our ultimate liability for professional and general liability claims could change materially from our current estimates due to inherent uncertainties involved in making this estimate. Our estimated self-insured reserves are reviewed and changed, if necessary, at each reporting date and changes are recognized currently as additional expense or as a reduction of expense. Given our significant self-insured exposure for professional and general liability claims, there can be no assurance that a sharp increase in the number and/or severity of claims asserted against us will not have a material adverse effect on our future results of operations.

*Professional and General Liability*

Effective January 1, 2008, most of our subsidiaries became self-insured for professional and general liability exposure up to \$10 million per occurrence (as compared to \$20 million per occurrence prior to 2008). Prior to our acquisition of PSI in November, 2010, our subsidiaries purchased several excess policies through commercial insurance carriers which provide for coverage in excess of \$10 million up to \$200 million per occurrence and in the aggregate. However, we are liable for 10% of the claims paid pursuant to the commercially insured coverage in excess of \$10 million up to \$60 million per occurrence and in the aggregate.

Prior to our acquisition in November, 2010, the PSI subsidiaries were commercially insured for professional and general liability insurance claims in excess of a \$3 million self-insured retention to a limit of \$75 million. PSI utilized its captive insurance company and that captive insurance company remains in place after our acquisition of PSI to manage the self-insured retention for all former PSI subsidiaries for claims incurred prior to

January 1, 2011. The captive insurance company also continues to manage the applicable self-insured retention for all professional and general liability claims, regardless of date incurred, for the former PSI subsidiaries located in Florida and Puerto Rico.

Since our acquisition of PSI on November 15, 2010, the former PSI subsidiaries are self-insured for professional and general liability exposure up to \$3 million per occurrence and our legacy subsidiaries (which are not former PSI subsidiaries) are self-insured for professional and general liability exposure up to \$10 million per occurrence. Effective November, 2010, our subsidiaries (including the former PSI subsidiaries) were provided with several excess policies through commercial insurance carriers which provide for coverage in excess of the applicable per occurrence self-insured retention (either \$3 million or \$10 million) up to \$200 million per occurrence and in the aggregate. We remain liable for 10% of the claims paid pursuant to the commercially insured coverage in excess of \$10 million up to \$60 million per occurrence and in the aggregate.

Our estimated liability for self-insured professional and general liability claims is based on a number of factors including, among other things, the number of asserted claims and reported incidents, estimates of losses for these claims based on recent and historical settlement amounts, estimates of incurred but not reported claims based on historical experience, and estimates of amounts recoverable under our commercial insurance policies. While we continuously monitor these factors, our ultimate liability for professional and general liability claims could change materially from our current estimates due to inherent uncertainties involved in making this estimate. Given our significant self-insured exposure for professional and general liability claims, there can be no assurance that a sharp increase in the number and/or severity of claims asserted against us will not have a material adverse effect on our future results of operations.

As of December 31, 2011, the total accrual for our professional and general liability claims, including the estimated claims related to the facilities acquired from PSI, was \$292 million, of which \$60 million is included in current liabilities. As of December 31, 2010, the total accrual for our professional and general liability claims was \$289 million, of which \$60 million is included in other current liabilities.

Based upon the results of reserve analyses, we recorded reductions to our professional and general liability self-insurance reserves (relating to prior years) amounting to \$11 million during 2011, \$49 million during 2010 and \$23 million during 2009. The favorable change recorded during 2011 consisted primarily of third-party recoveries and reserve reductions in connection with PHICO-related claims which we became liable for upon PHICO's (a former commercial insurance carrier) liquidation in 2002. The favorable changes in our estimated future claims payments recorded during 2010 and 2009 were due to: (i) an increased weighting given to company-specific metrics (to 75% from 50%), and decreased general industry metrics (to 25% from 50%), related to projected incidents per exposure, historical claims experience and loss development factors; (ii) historical data which measured the realized favorable impact of medical malpractice tort reform experienced in several states in which we operate, and; (iii) a decrease in claims related to certain higher risk specialties (such as obstetrical) due to a continuation of the company-wide patient safety initiative undertaken during the last several years. As the number of our facilities and our patient volumes have increased, thereby providing for a statistically significant data group, and taking into consideration our long-history of company-specific risk management programs and claims experience, our reserve analyses have included a greater emphasis on our historical professional and general liability experience which has developed favorably as compared to general industry trends.

Based upon the results of workers' compensation reserves analyses, we recorded reductions to our prior year reserves for workers' compensation claims amounting to \$4 million during 2010 and \$7 million during 2009. There were no such adjustments recorded during 2011.

Although we are unable to predict whether or not our future financial statements will include adjustments to our prior year reserves for self-insured general and professional and workers' compensation claims, given the relatively unpredictable nature of these potential liabilities and the factors impacting these reserves as discussed above, it is reasonably likely that our future financial results may include material adjustments to prior period reserves.



Below is a schedule showing the changes in our general and professional liability and workers' compensation reserves during the three years ended December 31, 2011 (amount in thousands):

	<b>General and Professional Liability</b>	<b>Workers' Compensation</b>	<b>Total</b>
Balance at January 1, 2009 .....	\$271,110	\$ 48,497	\$319,607
Plus: accrued insurance expense, net of commercial premiums			
paid (a) (b) .....	34,963	9,351	44,314
Less: Payments made in settlement of self-insured claims .....	(40,465)	(15,317)	(55,782)
Balance at January 1, 2010 .....	265,608	42,531	308,139
Plus: accrued insurance expense, net of commercial premiums			
paid (a) (b) .....	4,742	14,997	19,739
Less: Payments made in settlement of self-insured claims .....	(31,713)	(18,460)	(50,173)
Plus: Liabilities assumed in the acquisition of PSI .....	50,800	31,956	82,756
Balance at January 1, 2011 .....	289,437	71,024	360,461
Plus: accrued insurance expense, net of commercial premiums			
paid (a) .....	50,865	32,747	83,612
Less: Payments made in settlement of self-insured claims .....	(43,786)	(38,845)	(82,631)
Less: Adjustments to liabilities assumed in the acquisition of PSI .....	(4,467)	—	(4,467)
Balance at December 31, 2011 .....	<u>\$292,049</u>	<u>\$ 64,926</u>	<u>\$356,975</u>

- (a) General and professional liability amounts are net of adjustments recorded during each year, as discussed above.
- (b) Workers' compensation amounts for 2009 and 2010 are net of adjustments recorded during each year as discussed above.

In addition, we also maintain self-insured employee benefits programs for employee healthcare and dental claims. The ultimate costs related to these programs include expenses for claims incurred and paid in addition to an accrual for the estimated expenses incurred in connection with claims incurred but not yet reported.

### **Property Insurance:**

We have commercial property insurance policies covering catastrophic losses, including windstorm damage, up to a \$1 billion policy limit per occurrence, subject to a \$250,000 deductible. Losses resulting from named windstorms are subject to deductibles between 3% and 5% of the declared total insurable value of the property. In addition, we have commercial property insurance policies covering catastrophic losses resulting from earthquake and flood damage, each subject to aggregated loss limits (as opposed to per occurrence losses). Our earthquake limit is \$250 million, subject to a deductible of \$250,000, except for facilities located within documented fault zones. Earthquake losses that affect facilities located in fault zones within the United States are subject to a \$100 million limit and will have applied deductibles ranging from 1% to 5% of the declared total insurable value of the property. The earthquake limit in Puerto Rico is \$25 million. Flood losses have either a \$250,000 or \$500,000 deductible, based upon the location of the facility.

Our property insurance coverage is scheduled for renewal on June 1, 2012. Due to an increase in property losses experienced nationwide in recent years, the cost of commercial property insurance has increased. As a result, catastrophic coverage for earthquake and flood has been limited to annual aggregate losses (as opposed to per occurrence losses). Given these insurance market conditions, there can be no assurance that a continuation of these unfavorable trends, or a sharp increase in uninsured property losses sustained by us, will not have a material adverse effect on our future results of operations.

**Long-Lived Assets:** We review our long-lived assets, including amortizable intangible assets, for impairment whenever events or circumstances indicate that the carrying value of these assets may not be recoverable. The assessment of possible impairment is based on our ability to recover the carrying value of our asset based on our estimate of its undiscounted future cash flow. If the analysis indicates that the carrying value is not recoverable from future cash flows, the asset is written down to its estimated fair value and an impairment loss is recognized. Fair values are determined based on estimated future cash flows using appropriate discount rates.

**Goodwill:** Goodwill is reviewed for impairment at the reporting unit level on an annual basis or sooner if the indicators of impairment arise. Our judgments regarding the existence of impairment indicators are based on market conditions and operational performance of each reporting unit. We have designated September 1<sup>st</sup> as our annual impairment assessment date and performed an impairment assessment as of September 1, 2011 which indicated no impairment of goodwill. Future changes in the estimates used to conduct the impairment review, including profitability and market value projections, could indicate impairment in future periods potentially resulting in a write-off of a portion or all of our goodwill.

**Income Taxes:** Deferred tax assets and liabilities are recognized for the amount of taxes payable or deductible in future years as a result of differences between the tax bases of assets and liabilities and their reported amounts in the financial statements. We believe that future income will enable us to realize our deferred tax assets net of recorded valuation allowances relating to state net operating loss carry-forwards.

We operate in multiple jurisdictions with varying tax laws. We are subject to audits by any of these taxing authorities. Our tax returns have been examined by the Internal Revenue Service (“IRS”) through the year ended December 31, 2006. We believe that adequate accruals have been provided for federal, foreign and state taxes.

See *Provision for Income Taxes and Effective Tax Rates* below for discussion of our effective tax rates during each of the last three years.

**Recent Accounting Pronouncements:** For a summary of recent accounting pronouncements, please see *Note 1 to the Consolidated Financial Statements* as included in this Report on Form 10-K for the year ended December 31, 2011.

## Results of Operations

The following table summarizes our results of operations, and is used in the discussion below, for the years ended December 31, 2011, 2010 and 2009 (dollar amounts in thousands):

	Year Ended December 31,					
	2011		2010		2009	
Net revenues	\$7,500,198	100.0%	\$5,568,185	100.0%	\$5,202,379	100.0%
Operating charges:						
Salaries, wages and benefits	3,394,967	45.2%	2,423,102	43.5%	2,204,422	42.4%
Other operating expenses	1,385,680	18.6%	1,005,288	18.1%	994,923	19.1%
Supplies expense	821,811	11.0%	733,093	13.2%	699,249	13.4%
Provision for doubtful accounts	613,619	8.2%	546,909	9.8%	508,603	9.8%
Depreciation and amortization	295,228	3.9%	223,915	4.0%	204,703	3.9%
Lease and rental expense	91,765	1.2%	76,961	1.4%	69,947	1.3%
Transaction costs	—	—	53,220	1.0%	—	—
	<u>6,603,070</u>	<u>88.0%</u>	<u>5,062,488</u>	<u>90.9%</u>	<u>4,681,847</u>	<u>90.0%</u>
Income from operations	897,128	12.0%	505,697	9.1%	520,532	10.0%
Interest expense, net	200,792	2.7%	77,600	1.4%	45,810	0.9%
Income before income taxes	696,336	9.3%	428,097	7.7%	474,722	9.1%
Provision for income taxes	247,466	3.3%	152,302	2.7%	170,475	3.3%
Net income	448,870	6.0%	275,795	5.0%	304,247	5.8%
Less: Net income attributable to noncontrolling interests	50,703	0.7%	45,612	0.9%	43,874	0.8%
Net income attributable to UHS	<u>\$ 398,167</u>	<u>5.3%</u>	<u>\$ 230,183</u>	<u>4.1%</u>	<u>\$ 260,373</u>	<u>5.0%</u>

### Year Ended December 31, 2011 as compared to the Year Ended December 31, 2010:

Net revenues increased 35% or \$1.93 billion to \$7.50 billion during 2011 as compared to \$5.57 billion during 2010. The increase was primarily attributable to:

- a \$267 million or 5% increase in net revenues generated at our acute care hospitals and behavioral health care facilities owned during both periods (which we refer to as “same facility”, and includes change in revenues for the facilities acquired by us from PSI for the month of December, 2011 as compared to December, 2010), and;
- \$1.68 billion increase in revenues at the facilities acquired by us from PSI (includes the period of January through November of 2011 as compared to November 15th through November 30th of 2010).

Income before income taxes (before deduction for income attributable to noncontrolling interests) increased \$268 million to \$696 million during 2011 as compared to \$428 million during 2010. Included in our income before income taxes during 2011, as compared to 2010, was the following:

- an increase of \$14 million at our acute care facilities, as discussed below in *Acute Care Hospital Services*, exclusive of: (i) the \$32 million net unfavorable change in the reductions recorded during 2011 and 2010 to our professional and general liability reserves, as discussed above in *Self-Insured Risks* (the amounts attributable to our acute care hospitals were \$10 million in 2011 and \$42 million in 2010), and; (ii) the favorable change caused by the \$7 million charge recorded during 2010 to write-off certain costs related to an acute care hospital construction project;
- an increase of \$385 million at our behavioral health care facilities, as discussed below in *Behavioral Health Services*, exclusive of the \$6 million net unfavorable change in the reductions recorded during

2011 and 2010 to our professional and general liability reserves, as discussed above in *Self-Insured Risks* (the amounts attributable to our behavioral health care facilities were \$1 million in 2011 and \$7 million in 2010);

- a decrease of \$123 million due to an increase in interest expense resulting primarily from the cost of borrowings utilized to finance the acquisition of PSI in November, 2010;
- a net decrease of \$38 million resulting from the reductions recorded during 2011 and 2010 to our professional and general liability reserves, as discussed above in *Self-Insured Risks* (\$11 million reduction recorded during 2011 and \$49 million reduction during 2010);
- an increase of \$53 million resulting from the transaction fees incurred during 2010 in connection with our acquisition of PSI, and;
- a net decrease of \$23 million from other combined net unfavorable changes consisting of: (i) a \$9 million increase resulting from the charge incurred during 2010 in connection with split-dollar life insurance agreements entered into during 2010 on the lives of our chief executive officer and his wife; (ii) a \$7 million increase resulting from the charge recorded during 2010 to write-off certain costs related to an acute care hospital construction project, and; (iii) a net decrease of \$39 million from other combined net unfavorable changes including the corporate overhead expenses incurred in connection with the behavioral health care facilities acquired from PSI.

Net income attributable to UHS increased \$168 million to \$398 million during 2011 as compared to \$230 million during 2010. The increase consisted of:

- an increase of \$268 million in income before income taxes, as discussed above;
- a decrease of \$5 million resulting from an increase in income attributable to noncontrolling interests, and;
- a decrease of \$95 million resulting from an increase in the provision for income taxes resulting primarily from: (i) a net increase in pre-tax income of \$263 million (\$268 million increase in income before income taxes net of the \$5 million increase in net income attributable to noncontrolling interests), and; (ii) a \$4 million favorable discrete tax item recorded during the third quarter of 2010.

***Year Ended December 31, 2010 as compared to the Year Ended December 31, 2009:***

Net revenues increased 7% or \$366 million to \$5.57 billion during 2010 as compared to \$5.20 billion during 2009. The increase was attributable to:

- a \$169 million or 3% increase in net revenues generated at our acute care hospitals and behavioral health care facilities, on a same facility basis;
- \$227 million of combined behavioral health revenues generated during the period of November 16, 2010 to December 31, 2010 at the facilities acquired by us from PSI, and;
- \$30 million of other combined net decreases in revenues resulting primarily from decreased revenues earned during 2010 in connection with construction management contract pursuant to the terms of which we built a newly constructed acute care hospital for an unrelated third party that was completed during the fourth quarter of 2009.

Income from continuing operations before income taxes decreased \$47 million to \$428 million during 2010 as compared to \$475 million during 2009 due to the following:

- a decrease of \$33 million at our acute care facilities, as discussed below in *Acute Care Hospital Services*, exclusive of: (i) the \$22 million net favorable effect of the reductions recorded during 2010 and 2009 to our professional and general liability reserves, as discussed above in *Self-Insured Risks* (the amounts attributable to our acute care hospitals were \$42 million in 2010 and \$20 million in



2009); (ii) the \$5 million net unfavorable effect of the reduction to our workers' compensation self insurance reserves recorded during 2009 that related to years prior to 2009, and; (iii) the unfavorable effect of the \$7 million charge recorded during 2010 to write-off certain costs related to an acute care hospital construction project;

- an increase of \$62 million at our behavioral health care facilities as discussed below in *Behavioral Health Services* exclusive of: (i) the \$4 million net favorable effect of the reductions recorded during 2010 and 2009 to our professional and general liability reserves, as discussed above in *Self-Insured Risks* (the amounts attributable to our behavioral health care facilities were \$7 million in 2010 and \$3 million in 2009), and; (ii) the \$2 million unfavorable effect of the reduction to our workers' compensation self insurance reserves recorded during 2009 that related to years prior to 2009;
- a decrease of \$53 million resulting from the transaction fees incurred during 2010 in connection with our acquisition of PSI;
- a decrease of \$32 million resulting from an increase in interest expense resulting primarily from the cost of borrowings incurred to finance the acquisition of PSI;
- a net increase of \$26 million resulting from the reductions recorded during 2010 and 2009 to our professional and general liability reserves, as discussed above in *Self-Insured Risks* (\$49 million reduction recorded during 2010 and \$23 million reduction during 2009), and;
- a net decrease of \$17 million from other combined net unfavorable changes consisting of: (i) a \$9 million decrease resulting from the charge incurred during 2010 in connection with the previously disclosed split-dollar life insurance agreements entered into during 2010 on the lives of our chief executive officer and his wife; (ii) a \$7 million decrease resulting from the charge recorded during 2010 to write-off certain costs related to an acute care hospital construction project; (iii) a \$7 million decrease resulting from a reduction to our workers' compensation self insurance reserves recorded during 2009 that related to years prior to 2009, and; (iv) a net increase of \$6 million from other combined net favorable changes.

Net income attributable to UHS decreased \$30 million to \$230 million during 2010 as compared to \$260 million during 2009 due to the following:

- the \$47 million decrease in income from continuing operations before income taxes, as discussed above;
- an unfavorable change of \$2 million in the net income attributable to noncontrolling interests;
- a favorable change of \$19 million resulting from a decrease in the provision for income taxes resulting from the \$49 million decrease in pre-tax income (\$47 million decrease income from continuing operations and \$2 million increase in income attributable to noncontrolling interests) and certain other nondeductible items as discussed below in *Provision for Income Taxes and Effective Tax Rates*.

## *Acute Care Hospital Services*

### *Year Ended December 31, 2011 as compared to the Year Ended December 31, 2010:*

The following table summarizes the results of operations for our acute care facilities on a same facility basis and is used in the discussions below for the years ended December 31, 2011 and 2010 (dollar amounts in thousands):

	Year Ended December 31, 2011		Year Ended December 31, 2010	
	Amount	% of Revenues	Amount	% of Revenues
<b>Acute Care Hospitals—Same Facility Basis</b>				
Net revenues . . . . .	\$4,071,570	100.0%	\$3,901,815	100.0%
Operating charges:				
Salaries, wages and benefits . . . . .	1,569,780	38.6%	1,489,335	38.2%
Other operating expenses . . . . .	730,977	18.0%	697,703	17.9%
Supplies expense . . . . .	637,549	15.7%	640,451	16.4%
Provision for doubtful accounts . . . . .	535,367	13.1%	509,681	13.1%
Depreciation and amortization . . . . .	198,038	4.9%	178,634	4.6%
Lease and rental expense . . . . .	54,209	1.3%	54,867	1.4%
	<u>3,725,920</u>	<u>91.5%</u>	<u>3,570,671</u>	<u>91.5%</u>
Income from operations . . . . .	345,650	8.5%	331,144	8.5%
Interest expense, net . . . . .	3,903	0.1%	3,411	0.0%
Income before income taxes . . . . .	<u>\$ 341,747</u>	<u>8.4%</u>	<u>\$ 327,733</u>	<u>8.5%</u>

On a same facility basis during 2011, as compared to 2010, net revenues at our acute care hospitals increased \$170 million or 4%. Income before income taxes increased \$14 million or 4% to \$342 million or 8.4% of net revenues during 2011 as compared to \$328 million or 8.5% of net revenues during 2010.

Inpatient admissions to these facilities decreased 2.2% during 2011, as compared to 2010, while patient days decreased 0.4%. Adjusted admissions (adjusted for outpatient activity) decreased 0.1% and adjusted patient days increased 1.7% during 2011, as compared to 2010. The average length of inpatient stay at these facilities was 4.4 days during each of 2011 and 2010. The occupancy rate, based on the average available beds at these facilities, was 58% during 2011 and 59% during 2010.

On a same facility basis, net revenue per adjusted admission at these facilities increased 4.5% during 2011, as compared to 2010, and net revenue per adjusted patient day increased 2.6% during 2011, as compared to 2010.

The increase in income before income taxes at our acute care hospitals during 2011, as compared to 2010, was due primarily to favorable operating trends experienced during the first six months of 2011 (a favorable change in payor mix and acuity of patients treated at our hospitals, a stabilization of our uninsured patient volumes and a reduction in our supplies expense). These favorable operating trends moderated during the second half of 2011.

A significant portion of the patients treated throughout our portfolio of acute care hospitals are uninsured patients which, in part, has resulted from an increase in the number of patients who are employed but do not have health insurance or who have policies with relatively high deductibles. We provide care to patients who meet certain financial or economic criteria without charge or at amounts substantially less than our established rates. Because we do not pursue collection of amounts that qualify as charity care, they are not reported in net revenues or in accounts receivable, net. Our acute care hospitals provided charity care and uninsured discounts, based on charges at established rates, amounting to \$956 million during 2011 and \$807 million during 2010.

The estimated cost of providing the charity services was \$173 million during 2011 and \$158 million during 2010. The estimated costs were based on a calculation which multiplied the percentage of operating expenses for our acute care hospitals to gross charges for those hospitals by the above-mentioned gross charity care and uninsured discount amounts. The percentage of cost to gross charges is calculated based on the total operating expenses for our acute care facilities (excluding provision for doubtful accounts) divided by gross patient service revenue for those facilities. An increase in the level of uninsured patients to our facilities and the resulting adverse trends in the provision for doubtful accounts and charity care provided could have a material unfavorable impact on our future operating results.

The following table summarizes the results of operations for all our acute care operations during 2011 and 2010. Included in these results, in addition to the same facility results shown above, is: (i) the favorable effect of \$10 million recorded during 2011 and \$42 million recorded during 2010 resulting from reductions to our professional and general liability self insurance reserves, as discussed above in *Self-Insured Risks*, and; (ii) the unfavorable effect of \$7 million recorded during 2010 to write-off certain costs related to an acute care hospital construction project (dollar amounts in thousands):

	Year Ended December 31, 2011		Year Ended December 31, 2010	
	Amount	% of Revenues	Amount	% of Revenues
<b>All Acute Care Hospitals</b>				
Net revenues	\$4,071,570	100.0%	\$3,901,815	100.0%
Operating charges:				
Salaries, wages and benefits	1,569,780	38.6%	1,489,335	38.2%
Other operating expenses	720,807	17.7%	662,009	17.0%
Supplies expense	637,549	15.7%	640,451	16.4%
Provision for doubtful accounts	535,367	13.1%	509,681	13.1%
Depreciation and amortization	198,038	4.9%	178,634	4.6%
Lease and rental expense	54,209	1.3%	54,867	1.4%
	<u>3,715,750</u>	<u>91.3%</u>	<u>3,534,977</u>	<u>90.6%</u>
Income from operations	355,820	8.7%	366,838	9.4%
Interest expense, net	3,903	0.1%	3,411	0.1%
Income before income taxes	<u>\$ 351,917</u>	<u>8.6%</u>	<u>\$ 363,427</u>	<u>9.3%</u>

During 2011, as compared to 2010, net revenues at our acute care hospitals increased 4% or \$170 million to \$4.07 billion due to an increase in same facility revenues, as discussed above.

Income before income taxes decreased \$11 million to \$352 million or 8.6% of net revenues during 2011 as compared to \$363 million or 9.3% of net revenues during 2010. The decrease in income before income taxes at our acute care facilities resulted from:

- a \$14 million increase at our acute care facilities on a same facility basis, as discussed above;
- a decrease of \$32 million resulting from the reductions recorded during 2011 (\$10 million) and 2010 (\$42 million) to our professional and general liability self-insurance reserves, as discussed above in *Self-Insured Risks*, and;
- an increase of \$7 million resulting from the write-off of certain costs during 2010 related to an acute care hospital construction project.

***Year Ended December 31, 2010 as compared to the Year Ended December 31, 2009:***

The following table summarizes the results of operations for our acute care facilities on a same facility basis and is used in the discussions below for the years ended December 31, 2010 and 2009 (dollar amounts in thousands):

	Year Ended December 31, 2010		Year Ended December 31, 2009	
	Amount	% of Revenues	Amount	% of Revenues
<b>Acute Care Hospitals—Same Facility Basis</b>				
Net revenues . . . . .	\$3,901,815	100.0%	\$3,810,828	100.0%
Operating charges:				
Salaries, wages and benefits . . . . .	1,489,335	38.2%	1,449,183	38.0%
Other operating expenses . . . . .	697,703	17.9%	685,529	18.0%
Supplies expense . . . . .	640,451	16.4%	618,321	16.2%
Provision for doubtful accounts . . . . .	509,681	13.1%	476,408	12.5%
Depreciation and amortization . . . . .	178,634	4.6%	165,967	4.4%
Lease and rental expense . . . . .	54,867	1.4%	51,035	1.3%
	<u>3,570,671</u>	<u>91.5%</u>	<u>3,446,443</u>	<u>90.4%</u>
Income from operations . . . . .	331,144	8.5%	364,385	9.6%
Interest expense, net . . . . .	<u>3,411</u>	<u>0.1%</u>	<u>3,719</u>	<u>0.1%</u>
Income before income taxes . . . . .	<u>\$ 327,733</u>	<u>8.4%</u>	<u>\$ 360,666</u>	<u>9.5%</u>

On a same facility basis during 2010, as compared to 2009, net revenues at our acute care hospitals increased \$91 million or 2%. Income before income taxes decreased \$33 million or 9% to \$328 million or 8.4% of net revenues during 2010 as compared to \$361 million or 9.5% of net revenues during 2009.

Inpatient admissions to these facilities decreased 0.3% during 2010, as compared to 2009, while patient days decreased 0.9%. Adjusted admissions (adjusted for outpatient activity) increased 1.3% and adjusted patient days increased 0.7% during 2010, as compared to 2009. The average length of inpatient stay at these facilities was 4.4 days during each of 2010 and 2009. The occupancy rate, based on the average available beds at these facilities, was 59% during 2010 and 62% during 2009.

On a same facility basis, net revenue per adjusted admission at these facilities increased 1.0% during 2010, as compared to 2009, and net revenue per adjusted patient day increased 1.7% during 2010, as compared to 2009.

The decrease in income before income taxes at our acute care hospitals during 2010, as compared to 2009, was due primarily to net revenue pressures experienced throughout our portfolio of acute care hospitals. The revenue pressures were caused primarily by declining commercial payor utilization and an increase in the number of uninsured and underinsured patients treated at our facilities. Our acute care facilities located in Texas were also unfavorably impacted by reductions in Medicaid revenues. Also contributing to the decline in income before income taxes at our acute care facilities were increases in salaries, wages and benefits expense and supplies expense which increased beyond the rate of increase of our acute care revenues.

Our acute care hospitals provided charity care and uninsured discounts, based on charges at established rates, amounting to \$807 million during 2010 and \$671 million during 2009.

The following table summarizes the results of operations for all our acute care operations during 2010 and 2009. Included in these results, in addition to the same facility results shown above, is: (i) the favorable effect of \$42 million recorded during 2010 and \$20 million recorded during 2009 resulting from reductions to our professional and general liability self insurance reserves, as discussed above in *Self-Insured Risks*; (ii) the unfavorable effect of \$7 million recorded during 2010 to write-off certain costs related to an acute care hospital construction project, and; (iii) the favorable effect of \$5 million recorded during 2009 resulting from a reduction to our workers' compensation self insurance reserves (dollar amounts in thousands):

	Year Ended December 31, 2010		Year Ended December 31, 2009	
	Amount	% of Revenues	Amount	% of Revenues
<b>All Acute Care Hospitals</b>				
Net revenues	\$3,901,815	100.0%	\$3,810,828	100.0%
Operating charges:				
Salaries, wages and benefits	1,489,335	38.2%	1,443,933	37.9%
Other operating expenses	662,009	17.0%	665,237	17.5%
Supplies expense	640,451	16.4%	618,321	16.2%
Provision for doubtful accounts	509,681	13.1%	476,408	12.5%
Depreciation and amortization	178,634	4.6%	165,967	4.4%
Lease and rental expense	54,867	1.4%	51,035	1.3%
	<u>3,534,977</u>	<u>90.6%</u>	<u>3,420,901</u>	<u>89.8%</u>
Income from operations	366,838	9.4%	389,927	10.2%
Interest expense, net	3,411	0.1%	3,719	0.1%
Income before income taxes	<u>\$ 363,427</u>	<u>9.3%</u>	<u>\$ 386,208</u>	<u>10.1%</u>

During 2010, as compared to 2009, net revenues at our acute care hospitals increased 2% or \$91 million to \$3.90 billion due to an increase in same facility revenues, as discussed above.

Income before income taxes decreased \$23 million to \$363 million or 9.3% of net revenues during 2010 as compared to \$386 million or 10.1% of net revenues during 2009. The decrease in income before income taxes at our acute care facilities resulted from:

- a \$33 million decrease at our acute care facilities on a same facility basis, as discussed above;
- an increase of \$22 million resulting from the reductions recorded during 2010 (\$42 million) and 2009 (\$20 million) to our professional and general liability self-insurance reserves, as discussed above in *Self-Insured Risks*;
- a decrease of \$7 million resulting from the write-off of certain costs during 2010 related to an acute care hospital construction project, and;
- a decrease of \$5 million resulting from a reduction to our workers' compensation reserves recorded during 2009 that related to years prior to 2009.



### ***Behavioral Health Care Services***

#### ***Year Ended December 31, 2011 as compared to the Year Ended December 31, 2010***

The following table summarizes the results of operations for our behavioral health care facilities, on a same facility basis, and is used in the discussions below for the years ended December 31, 2011 and 2010. On November 15, 2010, we acquired PSI which was formerly the largest operator of freestanding inpatient behavioral health care facilities operating inpatient and outpatient facilities in 32 states, Puerto Rico, and the U.S. Virgin Islands. Since the former PSI facilities were acquired by us in mid-November, 2010, for accurate comparability purposes, we have included the patient statistics and financial results for these facilities in our same facility results provided below beginning on December 1st of 2011 and 2010 (dollar amounts in thousands):

	Year Ended December 31, 2011		Year Ended December 31, 2010	
	Amount	% of Revenues	Amount	% of Revenues
<b>Behavioral Health Care Facilities—Same Facility Basis</b>				
Net revenues	\$1,644,421	100.0%	\$1,544,945	100.0%
Operating charges:				
Salaries, wages and benefits	795,285	48.4%	758,451	49.1%
Other operating expenses	296,500	18.0%	278,063	18.0%
Supplies expense	87,850	5.3%	82,606	5.3%
Provision for doubtful accounts	39,873	2.4%	35,044	2.3%
Depreciation and amortization	40,854	2.5%	36,426	2.4%
Lease and rental expense	17,401	1.1%	17,495	1.1%
	<u>1,277,763</u>	<u>77.7%</u>	<u>1,208,085</u>	<u>78.2%</u>
Income from operations	366,658	22.3%	336,860	21.8%
Interest expense, net	180	0.0%	299	0.0%
Income before income taxes	<u>\$ 366,478</u>	<u>22.3%</u>	<u>\$ 336,561</u>	<u>21.8%</u>

On a same facility basis during 2011, as compared to 2010, net revenues at our behavioral health care facilities increased 6% or \$99 million to \$1.64 billion during 2011 as compared to \$1.54 billion during 2010. Income before income taxes increased \$30 million or 9% to \$366 million or 22.3% of net revenues during 2011 as compared to \$337 million or 21.8% of net revenues during 2010.

Inpatient admissions to these facilities increased 7.7% during 2011, as compared to 2010, while patient days increased 3.4%. Adjusted admissions increased 7.6% and adjusted patient days increased 3.3% during 2011, as compared to 2010. The average length of patient stay at these facilities was 14.2 days during 2011 and 14.8 days during 2010. The occupancy rate, based on the average available beds at these facilities, was 74% during each of 2011 and 2010.

On a same facility basis, net revenue per adjusted admission at these facilities decreased 0.8% during 2011, as compared to 2010, and net revenue per adjusted patient day increased 3.3% during 2011, as compared to 2010.

The following table summarizes the results of operations for all our behavioral health care facilities for 2011 and 2010 including newly acquired or recently opened facilities and the favorable effect resulting from reductions to our professional and general liability and workers' compensation self insurance reserves as discussed in *Self-Insured Risks*. The operating results for the PSI facilities are included in the following table for the eleven-month period ended November 30, 2011 and the period of November 15, 2010 (date of acquisition) through December 31, 2010 (dollar amounts in thousands):

	Year Ended December 31, 2011		Year Ended December 31, 2010	
	Amount	% of Revenues	Amount	% of Revenues
<b>All Behavioral Health Care Facilities</b>				
Net revenues	\$3,401,118	100.0%	\$1,635,455	100.0%
Operating charges:				
Salaries, wages and benefits	1,677,928	49.3%	806,837	49.3%
Other operating expenses	607,991	17.9%	291,825	17.8%
Supplies expense	179,077	5.3%	87,375	5.3%
Provision for doubtful accounts	78,145	2.3%	36,950	2.3%
Depreciation and amortization	89,295	2.6%	39,058	2.4%
Lease and rental expense	34,230	1.0%	19,810	1.2%
	<u>2,666,666</u>	<u>78.4%</u>	<u>1,281,855</u>	<u>78.4%</u>
Income from operations	734,452	21.6%	353,600	21.6%
Interest expense, net	1,778	0.1%	397	0.0%
Income before income taxes	<u>\$ 732,674</u>	<u>21.5%</u>	<u>\$ 353,203</u>	<u>21.6%</u>

During 2011, as compared to 2010, net revenues at our behavioral health care facilities increased 108% or \$1.77 billion to \$3.40 billion during 2011 as compared to \$1.64 billion during 2010. The increase in net revenues was attributable to:

- a \$97 million increase in same facility revenues, as discussed above, and;
- a \$1.67 billion increase resulting primarily from the revenues generated at the facilities acquired by us from PSI (represents the increase in revenues for the period of January through November, 2011 as compared to November 15, 2010 to November 30, 2010).

Income before income taxes increased \$379 million or 107% to \$733 million or 21.5% of net revenues during 2011, as compared to \$353 million or 21.6% of net revenues during 2010. The increase in income before income taxes at our behavioral health facilities was attributable to:

- a \$30 million increase at our behavioral health facilities on a same facility basis, as discussed above, and;
- a \$349 million of other combined net increases, consisting primarily of the income generated at the PSI facilities acquired by us in November, 2010 (represents the increase in income before income taxes generated at these facilities for the period of January through November, 2011 as compared to November 15, 2010 to November 30, 2010).

***Year Ended December 31, 2010 as compared to the Year Ended December 31, 2009:***

The following table summarizes the results of operations for our behavioral health care facilities, on a same facility basis, and is used in the discussions below for the years ended December 31, 2010 and 2009 (dollar amounts in thousands):

<b>Behavioral Health Care Facilities—Same Facility Basis</b>	<b>Year Ended December 31, 2010</b>		<b>Year Ended December 31, 2009</b>	
	<b>Amount</b>	<b>% of Revenues</b>	<b>Amount</b>	<b>% of Revenues</b>
Net revenues . . . . .	\$1,393,095	100.0%	\$1,314,749	100.0%
Operating charges:				
Salaries, wages and benefits . . . . .	675,490	48.5%	642,761	48.9%
Other operating expenses . . . . .	251,507	18.1%	238,635	18.2%
Supplies expense . . . . .	74,280	5.3%	73,549	5.6%
Provision for doubtful accounts . . . . .	29,966	2.2%	31,939	2.4%
Depreciation and amortization . . . . .	31,967	2.3%	31,598	2.4%
Lease and rental expense . . . . .	15,385	1.1%	15,915	1.2%
	<u>1,078,595</u>	<u>77.4%</u>	<u>1,034,397</u>	<u>78.7%</u>
Income from operations . . . . .	314,500	22.6%	280,352	21.3%
Interest expense, net . . . . .	11	0.0%	209	0.0%
Income before income taxes . . . . .	<u>\$ 314,489</u>	<u>22.6%</u>	<u>\$ 280,143</u>	<u>21.3%</u>

On a same facility basis during 2010, as compared to 2009, net revenues at our behavioral health care facilities increased 6% or \$78 million to \$1.39 billion during 2010 as compared to \$1.31 billion during 2009. Income before income taxes increased \$34 million or 12% to \$314 million or 22.6% of net revenues during 2010 as compared to \$280 million or 21.3% of net revenues during 2009.

Inpatient admissions to these facilities increased 4.3% during 2010, as compared to 2009, while patient days increased 1.8%. Adjusted admissions increased 4.2% and adjusted patient days increased 1.7% during 2010, as compared to 2009. The average length of patient stay at these facilities was 15.0 days during 2010 and 15.3 days during 2009. The occupancy rate, based on the average available beds at these facilities, was 75% during 2010 and 74% during 2009.

On a same facility basis, net revenue per adjusted admission at these facilities increased 1.4% during 2010, as compared to 2009, and net revenue per adjusted patient day increased 3.9% during 2010, as compared to 2009.

The following table summarizes the results of operations for all our behavioral health care facilities for 2010 and 2009, including newly acquired or recently opened facilities and the favorable effect resulting from reductions to our professional and general liability and workers' compensation self insurance reserves as discussed in *Self-Insured Risks* (dollar amounts in thousands):

	Year Ended December 31, 2010		Year Ended December 31, 2009	
	Amount	% of Revenues	Amount	% of Revenues
<b>All Behavioral Health Care Facilities</b>				
Net revenues	\$1,635,455	100.0%	\$1,315,029	100.0%
Operating charges:				
Salaries, wages and benefits	806,837	49.3%	641,920	48.8%
Other operating expenses	291,825	17.8%	237,378	18.1%
Supplies expense	87,375	5.3%	73,715	5.6%
Provision for doubtful accounts	36,950	2.3%	31,948	2.4%
Depreciation and amortization	39,058	2.4%	31,717	2.4%
Lease and rental expense	19,810	1.2%	16,601	1.3%
	<u>1,281,855</u>	<u>78.4%</u>	<u>1,033,279</u>	<u>78.6%</u>
Income from operations	353,600	21.6%	281,750	21.4%
Interest expense, net	397	0.0%	209	0.0%
Income before income taxes	<u>\$ 353,203</u>	<u>21.6%</u>	<u>\$ 281,541</u>	<u>21.4%</u>

During 2010, as compared to 2009, net revenues at our behavioral health care facilities (including the facilities formerly owned by PSI which were acquired by us in November, 2010, and other newly acquired and recently opened facilities), increased 24% or \$320 million to \$1.64 billion during 2010 as compared to \$1.32 billion during 2009. The increase in net revenues was attributable to:

- a \$78 million increase in same facility revenues, as discussed above, and;
- a \$242 million increase resulting from the revenues generated at the PSI facilities acquired by us in November, 2010 and other acquired or opened facilities.

Income before income taxes increased \$72 million or 25% to \$353 million or 21.6% of net revenues during 2010, as compared to \$281 million or 21.4% of net revenues during 2009. The increase in income from continuing operations before income taxes at our behavioral health facilities was attributable to:

- a \$34 million increase at our behavioral health facilities on a same facility basis, as discussed above, and;
- a \$38 million increase resulting from the income, net of losses, generated at the former PSI facilities and other acquired or opened facilities.

### ***Sources of Revenue***

**Overview:** We receive payments for services rendered from private insurers, including managed care plans, the federal government under the Medicare program, state governments under their respective Medicaid programs and directly from patients.

Hospital revenues depend upon inpatient occupancy levels, the medical and ancillary services and therapy programs ordered by physicians and provided to patients, the volume of outpatient procedures and the charges or negotiated payment rates for such services. Charges and reimbursement rates for inpatient routine services vary depending on the type of services provided (e.g., medical/surgical, intensive care or behavioral health) and the geographic location of the hospital. Inpatient occupancy levels fluctuate for various reasons, many of which are beyond our control. The percentage of patient service revenue attributable to outpatient services has generally

increased in recent years, primarily as a result of advances in medical technology that allow more services to be provided on an outpatient basis, as well as increased pressure from Medicare, Medicaid and private insurers to reduce hospital stays and provide services, where possible, on a less expensive outpatient basis. We believe that our experience with respect to our increased outpatient levels mirrors the general trend occurring in the health care industry and we are unable to predict the rate of growth and resulting impact on our future revenues.

Patients are generally not responsible for any difference between customary hospital charges and amounts reimbursed for such services under Medicare, Medicaid, some private insurance plans, and managed care plans, but are responsible for services not covered by such plans, exclusions, deductibles or co-insurance features of their coverage. The amount of such exclusions, deductibles and co-insurance has generally been increasing each year. Indications from recent federal and state legislation are that this trend will continue. Collection of amounts due from individuals is typically more difficult than from governmental or business payors and we continue to experience an increase in uninsured and self-pay patients which unfavorably impacts the collectability of our patient accounts thereby increasing our provision for doubtful accounts and charity care provided.

Since a significant portion of our revenues are derived from facilities located in Nevada, Texas and California, we are particularly sensitive to regulatory, economic, environmental and competition changes in those states. Any material change in the current payment programs or regulatory, economic, environmental or competitive conditions in those states could have a disproportionate effect on our overall business results.

The following tables show the approximate percentages of net patient revenue during the past three years (excludes sources of revenues for all periods presented for divested facilities which are reflected as discontinued operations in our Consolidated Financial Statements) for: (i) our Acute Care and Behavioral Health Care Facilities Combined; (ii) our Acute Care Facilities, and; (iii) our Behavioral Health Care Facilities. Net patient revenue is defined as revenue from all sources after deducting contractual allowances and discounts from established billing rates, which we derived from various sources of payment for the years indicated.

<u>Acute Care and Behavioral Health Care Facilities Combined</u>	<u>Percentage of Net Patient Revenues</u>		
	<u>2011</u>	<u>2010</u>	<u>2009</u>
Third Party Payors:			
Medicare .....	22%	24%	24%
Medicaid .....	15%	14%	14%
Managed Care (HMO and PPOs) .....	43%	46%	46%
Other Sources .....	20%	16%	16%
Total .....	<u>100%</u>	<u>100%</u>	<u>100%</u>

<u>Acute Care Facilities</u>	<u>Percentage of Net Patient Revenues</u>		
	<u>2011</u>	<u>2010</u>	<u>2009</u>
Third Party Payors:			
Medicare .....	25%	27%	27%
Medicaid .....	8%	9%	10%
Managed Care (HMO and PPOs) .....	47%	46%	47%
Other Sources .....	20%	18%	16%
Total .....	<u>100%</u>	<u>100%</u>	<u>100%</u>



<u>Behavioral Health Care Facilities</u>	<u>Percentage of Net Patient Revenues</u>		
	<u>2011</u>	<u>2010</u>	<u>2009</u>
Third Party Payors:			
Medicare .....	17%	18%	17%
Medicaid .....	24%	25%	26%
Managed Care (HMO and PPOs) .....	38%	45%	43%
Other Sources .....	21%	12%	14%
Total .....	<u>100%</u>	<u>100%</u>	<u>100%</u>

**Medicare:** Medicare is a federal program that provides certain hospital and medical insurance benefits to persons aged 65 and over, some disabled persons and persons with end-stage renal disease. All of our acute care hospitals and many of our behavioral health centers are certified as providers of Medicare services by the appropriate governmental authorities. Amounts received under the Medicare program are generally significantly less than a hospital's customary charges for services provided. Since a substantial portion of our revenues will come from patients under the Medicare program, our ability to operate our business successfully in the future will depend in large measure on our ability to adapt to changes in this program.

Under the Medicare program, for inpatient services, our general acute care hospitals receive reimbursement under the inpatient prospective payment system ("IPPS"). Under the IPPS, hospitals are paid a predetermined fixed payment amount for each hospital discharge. The fixed payment amount is based upon each patient's Medicare severity diagnosis related group ("MS-DRG"). Every MS-DRG is assigned a payment rate based upon the estimated intensity of hospital resources necessary to treat the average patient with that particular diagnosis. The MS-DRG payment rates are based upon historical national average costs and do not consider the actual costs incurred by a hospital in providing care. This MS-DRG assignment also affects the predetermined capital rate paid with each MS-DRG. The MS-DRG and capital payment rates are adjusted annually by the predetermined geographic adjustment factor for the geographic region in which a particular hospital is located and are weighted based upon a statistically normal distribution of severity. While we generally will not receive payment from Medicare for inpatient services, other than the MS-DRG payment, a hospital may qualify for an "outlier" payment if a particular patient's treatment costs are extraordinarily high and exceed a specified threshold.

MS-DRG rates are adjusted by an update factor each federal fiscal year, which begins on October 1. The index used to adjust the MS-DRG rates, known as the "hospital market basket index," gives consideration to the inflation experienced by hospitals in purchasing goods and services. Generally, however, the percentage increases in the MS-DRG payments have been lower than the projected increase in the cost of goods and services purchased by hospitals.

In July, 2010, CMS published its final IPPS 2011 payment rule which provided for a 2.6% market basket increase to the base Medicare MS-DRG blended rate. When statutorily mandated budget neutrality factors and annual geographic wage index updates and the documenting and coding adjustments were considered, our overall decrease from the federal fiscal year 2011 rule was 1.1%. In addition, as outlined in the Sources of Revenues and Health Care Reform discussion below, CMS was also required by federal law to reduce the update factor by 0.25% in federal fiscal year 2011.

In August, 2011, CMS published its final IPPS 2012 payment rule which provided for a 3.0% market basket increase to the base Medicare MS-DRG blended rate. When statutorily mandated budget neutrality factors, annual geographic wage index updates, documenting and coding adjustments and Health Care Reform productivity adjustments are considered, we estimate our overall increase from the final federal fiscal year 2012 rule will approximate 0.6%. CMS also includes a 2.0% market basket reduction related to prior year documentation and coding adjustments as well as a 1.1% increase related to the correction of a prior year wage index budget neutrality adjustment. In addition, as outlined in the Sources of Revenues and Health Care Reform discussion below, CMS was also required by federal law to reduce the update factor by 0.10% in federal fiscal year 2012. The projected impact from this IPPS rule noted above reflects all of the adjustments described in this paragraph.

In September, 2007, the “TMA, Abstinence Education, and QI Programs Extension Act of 2007” legislation took effect and scaled back cuts in hospital reimbursement that CMS was set to impose. In federal fiscal years 2010 to 2012, the new law requires CMS to make adjustments to the Medicare standardized amounts in these years to reflect the removal of actual aggregate payment increases or decreases for documentation and coding adjustments that occurred during federal fiscal years 2008 and 2009 as compared to the initial CMS estimates. In federal fiscal year 2010, CMS made its initial statutory mandated adjustment under this legislation and will continue to do so in subsequent fiscal years to ensure the implementation of MS-DRGs was budget neutral among all affected hospitals. In July, 2010, the IPPS 2011 proposed payment rule applied a 2.9% reduction to the 2011 market basket update and indicated another 2.9% reduction would also be applied in 2012 for documenting and coding. In this same rule, CMS indicated a remaining documenting and coding adjustment of 3.9% reduction is still required to be made to future IPPS updates. In the 2012 IPPS final rule, CMS offset 2.0% of this remaining reduction and indicated that the remaining 1.9% may be offset in the IPPS 2013 payment rule.

On January 1, 2005, CMS implemented a new Psychiatric Prospective Payment System (“Psych PPS”) for inpatient services furnished by psychiatric hospitals under the Medicare program. This system replaced the cost-based reimbursement guidelines with a per diem Psych PPS with adjustments to account for certain facility and patient characteristics. The Psych PPS also contained provisions for outlier payments and an adjustment to a psychiatric hospital’s base payment if it maintains a full-service emergency department. According to the May, 2009 CMS notice, the market basket increase was 2.1% for the period of July 1, 2009 through June 30, 2010. According to the April, 2010 CMS notice, the market basket increase was 2.4% for the period of July 1, 2010 through June 30, 2011. In April, 2011 CMS published its final Psych PPS rule for the fifteen month period July 1, 2011 to September 30, 2012. The market basket increase for this time period is scheduled to be 2.95%, which includes a 0.25% reduction required by the federal Health Care Reform legislation enacted in 2010.

In October 2009, CMS published its annual final Medicare Outpatient Prospective Payment System (“OPPS”) rule for 2010. The final market basket increase to the OPPS base rate is 2.1%. When other statutorily required adjustments are considered the overall Medicare OPPS payment increase for 2010 is estimated to be 1.9%.

In November 2010, CMS published its annual final Medicare OPPS rule for 2011. The final market basket increase to the OPPS base rate is 2.46%. In addition, as outlined in the Sources of Revenues and Health Care Reform discussion below, CMS is also required by federal law to reduce the update factor by 0.25% in federal fiscal year 2011. When other statutorily required adjustments and hospital patient service mix are considered, the overall Medicare OPPS payment increase for 2011 is estimated to be 3.2%.

In November, 2011, CMS published its annual final Medicare OPPS rule for 2012. The market basket increase to the OPPS base rate is 3.0%. In addition, as outlined in the Sources of Revenues and Health Care Reform discussion below, CMS is also required by federal law to reduce the update factor by 0.1% in federal fiscal year 2012 and to reduce the annual update by a productivity adjustment which is 1.1%. In the final rule, CMS is also implementing a significant decrease in the 2012 Medicare rates for both hospital-based and community mental health center (CMHC) partial hospitalization programs. When other statutorily required adjustments, hospital patient service mix and the aforementioned partial hospitalization rates are considered, our overall Medicare OPPS payment decrease for 2012 is estimated to be 0.7%. Excluding the behavioral health division partial hospitalization rate impact, our Medicare OPPS payment increase for 2012 is estimated to be 2.1%.

In July 2010, the Department of Health and Human Services (“HHS”) published final regulations implementing the health information technology (“HIT”) provisions of the American Recovery and Reinvestment Act (referred to as the “HITECH Act”). The final regulation defines the “meaningful use” of Electronic Health Records (“EHR”) and establishes the requirements for the Medicare and Medicaid EHR payment incentive programs. The final rule established an initial set of standards and certification criteria.

The implementation period for these new Medicare and Medicaid incentive payments started in federal fiscal year 2011 and can end as late as 2016 for Medicare and 2021 for the state Medicaid programs. State Medicaid program participation in this federally funded incentive program is voluntary but we expect that all of

the states in which our eligible hospitals operate will ultimately choose to participate. Our acute care hospitals may qualify for these EHR incentive payments upon implementation of the EHR application assuming they meet the “meaningful use criteria”. The government’s ultimate goal is to promote more effective (quality) and efficient healthcare delivery through the use of technology to reduce the total cost of healthcare for all Americans and utilizing the cost savings to expand access to the healthcare system. Our acute care facilities have begun implementing an EHR application, on a facility-by-facility basis, beginning in 2011. The implementation is scheduled to be completed in 2013. However, there can be no assurance that we will ultimately qualify for these incentive payments and, should we qualify, the amount of incentive payments received is dependent upon various factors including the implementation timing at each facility. Should we qualify for incentive payments, there may be timing differences in the recognition of the revenues and expenses recorded in connection with the implementation of the EHR application which may cause material period-to-period changes in our future results of operations. Approximately \$11 million of these incentive payments, which relate to state Medicaid programs, were received during 2011 (in the fourth quarter). These payments have been reflected as deferred revenue on our consolidated balance sheet as of December 31, 2011 (included in other current liabilities) and will be recorded as revenue in our consolidated statements of income in the periods in which the applicable hospitals are deemed to have met the meaningful use criteria. Also, if our hospitals meet the meaningful use criteria, we may become entitled to additional Medicaid incentive payments in future periods. Hospitals that do not qualify as a meaningful user of EHR by 2015 are subject to a reduced market basket update to the IPPS standardized amount in 2015 and each subsequent fiscal year. Although we believe that our acute care hospitals will be in compliance with the EHR standards by 2015, there can be no assurance that all of our facilities will be in compliance and therefore not subject to the penalty provision of the HITECH Act.

In August, 2011, the Budget Control Act of 2011 (the “2011 Act”) was enacted into law. Included in this law are the imposition of annual spending limits for most federal agencies and programs aimed at reducing budget deficits by \$917 billion between 2012 and 2021, according to a report released by the Congressional Budget Office. Among its other provisions, the law established a bipartisan Congressional committee, known as the Joint Committee, which was responsible for developing recommendations aimed at reducing future federal budget deficits by an additional \$1.5 trillion over 10 years. The Joint Committee was unable to reach an agreement by the November 23, 2011 deadline and, as a result, across-the-board cuts to discretionary, national defense and Medicare spending were implemented which, if triggered, would result in Medicare payment reductions of up to 2% per fiscal year with a uniform percentage reduction across all Medicare programs starting in 2013. We cannot predict whether Congress will attempt to suspend or restructure the automatic budget cuts or what other deficit reduction initiatives may be proposed by Congress.

**Medicaid:** Medicaid is a joint federal-state funded health care benefit program that is administered by the states to provide benefits to qualifying individuals who are unable to afford care. Most state Medicaid payments are made under a PPS-like system, or under programs that negotiate payment levels with individual hospitals. Amounts received under the Medicaid program are generally significantly less than a hospital’s customary charges for services provided. In addition to revenues received pursuant to the Medicare program, we receive a large portion of our revenues either directly from Medicaid programs or from managed care companies managing Medicaid. All of our acute care hospitals and most of our behavioral health centers are certified as providers of Medicaid services by the appropriate governmental authorities.

We receive Medicaid revenues in excess of \$100 million annually from each of Texas, Pennsylvania, Virginia, Illinois and Washington, D.C., making us particularly sensitive to reductions in Medicaid and other state based revenue programs (which have been implemented in various forms with respect to our areas of operation in the respective 2012 state fiscal years) as well as regulatory, economic, environmental and competitive changes in those states. In the states in which we operate, based upon the state budgets for the 2012 fiscal year (which generally began at various times during the second half of 2011), we estimate that, on a blended basis, our aggregate Medicaid rates have been reduced by approximately 3% to 4% (or approximately \$45 million to \$55 million annually) from the average rates in effect during the states’ 2011 fiscal years (which generally ended during the third quarter of 2011). Our consolidated results of operations for the year ended

December 31, 2011 include the pro rata portion of these Medicaid rate reductions. We can provide no assurance that further reductions to Medicaid revenues (which have been proposed in certain states for fiscal year 2013), particularly in the above-mentioned states, will not have a material adverse effect on our future results of operations.

Certain of our acute care hospitals located in various counties of Texas (Hidalgo, Maverick, Potter and Webb) participate in CMS-approved private Medicaid supplemental payment (“UPL”) programs. These hospitals also have affiliation agreements with third-party hospitals to provide free hospital and physician care to qualifying indigent residents of these counties. Our hospitals receive both UPL payments from the Medicaid program and indigent care payments from third-party, affiliated hospitals. The UPL payments are contingent on the county or hospital district making an Inter-Governmental Transfer (“IGT”) to the state Medicaid program while the indigent care payment is contingent on a transfer of funds from the applicable affiliated hospitals. We received \$33 million during 2011, \$38 million during 2010 and \$48 million during 2009, of aggregate, net UPL and affiliated hospital indigent care payments. For state fiscal year 2012, Texas Medicaid will operate under a CMS-approved Section 1115 five-year Medicaid waiver demonstration program. During the first five years of this program, the Texas Health and Human Services Commission (“THHSC”) will transition away from UPL payments to new waiver incentive payment programs. During the first year of transition, which commenced on October 1, 2011, THHSC will make payments to Medicaid UPL recipient providers that received payments during the state’s prior fiscal year. During transition years two through five, THHSC will make incentive payments under the program after certain qualifying criteria are met by hospitals. If during 2012 the applicable hospital district or county makes IGTs consistent with 2011 levels, we believe we would be entitled to aggregate net payments pursuant to these programs of approximately \$24 million (during calendar year 2012).

We incur health-care related taxes (“Provider Taxes”) imposed by states in the form of a licensing fee, assessment or other mandatory payment which are related to: (i) healthcare items or services; (ii) the provision of, or the authority to provide, the health care items or services, or; (iii) the payment for the health care items or services. Such Provider Taxes are subject to various federal regulations that limit the scope and amount of the taxes that can be levied by states in order to secure federal matching dollars as part of their respective state Medicaid programs. We derive a related Medicaid reimbursement benefit from assessed Provider Taxes in the form of Medicaid claims based payment increases and/or lump sum Medicaid supplemental payments. We earned an aggregate net benefit of approximately \$22 million during 2011 from Medicaid supplemental payments, after assessed Provider Taxes were considered (exclusive of our hospitals located in Oklahoma). We estimate that our aggregate net benefit from Provider Tax programs will approximate \$19 million during 2012. The aggregate net benefit is earned from multiple states and therefore no particular state’s portion is individually material to our consolidated financial statements. However, Provider Taxes are governed by both federal and state laws and are subject to future legislative changes that, if reduced from current rates in several states, could have a material adverse impact on our consolidated future results of operations.

In January, 2012, the state of Oklahoma was granted federal approval by CMS for the Supplemental Hospital Offset Payment Program (“SHOPP”) which grants the Oklahoma Health Care Authority (“OHCA”) the authority to assess a 2.5% fee on certain Oklahoma hospitals and to make Medicaid UPL payments to hospitals through December 31, 2014, retroactive to July 1, 2011. The state is expected to finalize the initial supplemental payment program amounts during the first quarter of 2012. If the SHOPP program is implemented pursuant to its current preliminary terms and conditions, we estimate that we may be entitled to net annual reimbursements which would have a favorable impact on our future results of operations.

In July, 2011 in accordance with the state 2012-2013 General Appropriations Act (the “Act”), the Texas Health and Human Services Commission (“THHSC”) published a proposed rule that changes the reimbursement methodology for inpatient services by establishing a statewide base standard dollar amount (“SDA”) rate along with certain hospital specific SDA rate adjustments for geographic location, trauma level designation and teaching hospital status. The new SDA payment methodology became effective September 1, 2011. Similarly, THHSC also incorporated changes in conformance with the Act which results in reductions to various categories

of Medicaid hospital outpatient services. The expected reduction to our annual Medicaid inpatient reimbursement resulting from the proposed inpatient SDA payment methodology has been factored into the fiscal year 2012 Medicaid reductions (3% to 4%), as mentioned above.

The THHSC has indicated an intention to expand state Medicaid managed care programs in future state fiscal years starting in the state's 2012 fiscal year. Although we are unable to determine the impact of the managed care expansion on future Medicaid reimbursement or its impact on Medicaid UPL payments, depending on the actual structure of the actual managed care expansion, this change could have a material adverse impact on our Medicaid UPL payments.

**Managed Care:** A significant portion of our net patient revenues are generated from managed care companies, which include health maintenance organizations, preferred provider organizations and managed Medicare (referred to as Medicare Part C or Medicare Advantage) and Medicaid programs. In general, we expect the percentage of our business from managed care programs to continue to grow. The consequent growth in managed care networks and the resulting impact of these networks on the operating results of our facilities vary among the markets in which we operate. Typically, we receive lower payments per patient from managed care payors than we do from traditional indemnity insurers, however, during the past few years we have secured price increases from many of our commercial payors including managed care companies.

**Commercial Insurance:** Our hospitals also provide services to individuals covered by private health care insurance. Private insurance carriers typically make direct payments to hospitals or, in some cases, reimburse their policy holders, based upon the particular hospital's established charges and the particular coverage provided in the insurance policy. Private insurance reimbursement varies among payors and states and is generally based on contracts negotiated between the hospital and the payor.

Commercial insurers are continuing efforts to limit the payments for hospital services by adopting discounted payment mechanisms, including predetermined payment or DRG-based payment systems, for more inpatient and outpatient services. To the extent that such efforts are successful and reduce the insurers' reimbursement to hospitals and the costs of providing services to their beneficiaries, such reduced levels of reimbursement may have a negative impact on the operating results of our hospitals.

**Other Sources:** Our hospitals provide services to individuals that do not have any form of health care coverage. Such patients are evaluated, at the time of service or shortly thereafter, for their ability to pay based upon federal and state poverty guidelines, qualifications for Medicaid or other state assistance programs, as well as our local hospitals' indigent and charity care policy. Patients without health care coverage who do not qualify for Medicaid or indigent care write-offs are offered substantial discounts in an effort to settle their outstanding account balances.

**State Medicaid Disproportionate Share Hospital Payments:** Hospitals that have an unusually large number of low-income patients (i.e., those with a Medicaid utilization rate of at least one standard deviation above the mean Medicaid utilization, or having a low income patient utilization rate exceeding 25%) are eligible to receive a disproportionate share hospital ("DSH") adjustment. Congress established a national limit on DSH adjustments. Although this legislation and the resulting state broad-based provider taxes have affected the payments we receive under the Medicaid program, to date the net impact has not been materially adverse.

Upon meeting certain conditions and serving a disproportionately high share of Texas' and South Carolina's low income patients, five of our facilities located in Texas and one facility located in South Carolina received additional reimbursement from each state's DSH fund. The Texas and South Carolina programs have been renewed for each state's 2012 fiscal years (covering the period of October 1, 2011 through September 30, 2012 for each state). In connection with these DSH programs, included in our financial results was an aggregate of \$45 million during 2011, \$54 million during 2010 and \$56 million during 2009. Assuming that the Texas and South Carolina programs are renewed for each state's 2013 fiscal years, at amounts similar to the 2012 fiscal year



amounts, we estimate our aggregate reimbursements pursuant to these programs to be approximately \$45 million during 2012. Failure to renew these DSH programs beyond their scheduled termination dates, failure of the public hospitals to provide the necessary IGTs for the states' share of the DSH programs, failure of our hospitals that currently receive DSH payments to qualify for future DSH funds under these programs, or reductions in reimbursements, could have a material adverse effect on our future results of operations.

**Sources of Revenues and Health Care Reform:** Given increasing budget deficits, the federal government and many states are currently considering additional ways to limit increases in levels of Medicare and Medicaid funding, which could also adversely affect future payments received by our hospitals. In addition, the uncertainty and fiscal pressures placed upon the federal government as a result of, among other things, the War on Terrorism, economic recovery stimulus packages, responses to natural disasters, the expansion of a Medicare drug benefit and the federal budget deficit in general may affect the availability of federal funds to provide additional relief in the future. We are unable to predict the effect of future policy changes on our operations.

In March, 2010, the Health Care and Education Reconciliation Act of 2010 (H.R. 4872, P.L. 111-152), (the "Reconciliation Act") and the Patient Protection and Affordable Care Act (P.L. 111-148), (the "Affordable Care Act"), were enacted into law and created significant changes to health insurance coverage for U.S. citizens as well as material revisions to the federal Medicare and state Medicaid programs. Medicare, Medicaid and other health care industry changes which are scheduled to be implemented at various times during this decade are noted below.

***Immediate Medicare Reductions:***

The Reconciliation Act reduced the market basket update for inpatient and outpatient hospitals and inpatient behavioral health facilities by 0.25% in each of 2010 and 2011 and by 0.10% in 2012. Further, the Affordable Care Act implements certain reforms to Medicare Advantage payments, effective in 2011.

***Future Medicare Reductions:***

Future changes to the Medicare program include:

- A Medicare shared savings program (effective 2012)
- A hospital readmissions reduction program (effective 2012)
- A national pilot program on payment bundling (effective 2013)
- A value-based purchasing program for hospitals (effective 2012)
- Reduction to Medicare disproportionate share hospital ("DSH") payments (effective 2014)

***Medicaid Revisions:***

- Expanded Medicaid eligibility and related special federal payments (effective 2014)
- Reduction to Medicaid DSH (effective 2014)

***Health Insurance Revisions:***

- Large employer insurance reforms (effective 2014)
- Individual insurance mandate and related federal subsidies (effective 2014)
- Federally mandated insurance coverage reforms (2010 and forward)

Although the above-mentioned Medicare market basket reductions implemented in 2010 did not have a material impact on our results of operations to date, we are unable to estimate the future impact of the other legislative changes as outlined above.

In addition to statutory and regulatory changes to the Medicare and each of the state Medicaid programs, our operations and reimbursement may be affected by administrative rulings, new or novel interpretations and determinations of existing laws and regulations, post-payment audits, requirements for utilization review and new governmental funding restrictions, all of which may materially increase or decrease program payments as well as affect the cost of providing services and the timing of payments to our facilities. The final determination of amounts we receive under the Medicare and Medicaid programs often takes many years, because of audits by the program representatives, providers' rights of appeal and the application of numerous technical reimbursement provisions. We believe that we have made adequate provisions for such potential adjustments. Nevertheless, until final adjustments are made, certain issues remain unresolved and previously determined allowances could become either inadequate or more than ultimately required.

Finally, we expect continued third-party efforts to aggressively manage reimbursement levels and cost controls. Reductions in reimbursement amounts received from third-party payors could have a material adverse effect on our financial position and our results of operations.

### ***Other Operating Results***

Combined revenues from our surgical hospitals, ambulatory surgery centers and radiation oncology centers were \$15 million during 2011, \$17 million during 2010 and \$24 million during 2009. In connection with construction management contracts pursuant to the terms of which we are building/have built newly constructed acute care hospitals for an unrelated third party, we earned revenues of \$42 million during 2009. The revenues and income before income taxes earned in connection with the construction management contracts did not have a material impact on our consolidated financial statements during 2011 or 2010. Combined income before income taxes earned in connection with the revenues mentioned above was \$2 million during 2011, \$5 million during 2010 and \$13 million during 2009.

### ***Interest Expense***

Below is a schedule of our interest expense during 2011, 2010 and 2009 (amounts in thousands):

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Revolving credit & demand notes . . . . .	\$ 6,675	\$ 3,813	\$ 4,101
\$200 million, 6.75% Senior Notes due 2011 (a.) . . . . .	11,822	13,510	13,510
\$400 million, 7.125% Senior Notes due 2016 . . . . .	28,496	28,496	28,496
\$250 million, 7.00% Senior Notes due 2018 . . . . .	17,500	4,472	—
Term loan facility A . . . . .	27,176	4,939	—
Term loan facility B . . . . .	64,588	11,548	—
Accounts receivable securitization program . . . . .	2,728	864	704
Subtotal-revolving credit, demand notes, Senior Notes, term loan facilities and accounts receivable securitization program . . . . .	158,985	67,642	46,811
Interest rate swap expense/(income), net . . . . .	8,255	5,956	5,263
Amortization of financing fees . . . . .	28,255	3,729	1,135
Other combined interest expense . . . . .	5,908	4,495	4,553
\$590 million, 7.75% Notes from PSI (b.) . . . . .	—	3,810	5,688
Capitalized interest on major construction projects . . . . .	(447)	(7,641)	(11,565)
Interest income . . . . .	(164)	(391)	(387)
Interest expense, net . . . . .	<u>\$200,792</u>	<u>\$77,600</u>	<u>\$ 45,810</u>

- (a.) The \$200 million, 6.75% Senior Notes matured on November 15, 2011 and were repaid utilizing funds borrowed under our revolving credit facility.
- (b.) Pursuant to the terms of these notes, which were assumed by us in connection with the acquisition of PSI, notice of redemption was provided by us as of the acquisition date and the indenture was satisfied and discharged and these notes were subsequently redeemed on December 15, 2010 utilizing borrowed funds which were held in escrow from November 15, 2010 to the date of redemption.

Interest expense increased \$123 million during 2011 to \$201 million as compared to \$78 million during 2010. This increase was due primarily to: (i) the increased average outstanding borrowings resulting from the borrowed funds utilized to finance our purchase of PSI in November, 2010 (as discussed below); (ii) the increased interest expense incurred during 2011 on the \$250 million, 7.00% senior notes issued in September, 2010, and; (iii) the increased expense resulting from the amortization of deferred financing costs incurred on the various debt facilities utilized to finance the purchase of PSI.

During 2011, the aggregate average outstanding borrowings under our credit agreement (consisting of the revolving credit, Term Loan A and Term Loan B facilities), demand notes and accounts receivable securitization program were \$2.9 billion as compared to \$610 million during 2010. The average effective interest rate on these facilities, including the amortization of deferred financing costs and original issue discounts and designated interest rate swap expense was 4.6% during 2011 and 5.0% during 2010. The average effective interest rate on these facilities, excluding the amortization of deferred financing costs and original issue discounts and designated interest rate swap expense was 3.4% during each of 2011 and 2010.

Interest expense increased \$32 million during 2010 to \$78 million as compared to \$46 million during 2009. This increase was due primarily to: (i) the increased borrowings utilized to finance our acquisition of PSI in November, 2010, and an increase in the average effective interest rate (as discussed below); (ii) the interest expense incurred during 2010 on the \$250 million, 7.00% senior notes issued in September, 2010, and; (iii) the interest expense incurred during 2010 on the \$590 million, 7.75% notes assumed in connection with the acquisition of PSI in November, 2010 (these notes were redeemed on December 15, 2010).

During 2010, the aggregate average outstanding borrowings under our credit agreement (consisting of the revolving credit, Term Loan A and Term Loan B facilities), demand notes and accounts receivable securitization program was \$610 million as compared to \$287 million during 2009. The average effective interest rate on these facilities, including the amortization of deferred financing costs and original issue discounts and designated interest rate swap expense was 5.0% during 2010 and 3.9% during 2009. The average effective interest rate on these facilities, excluding the amortization of deferred financing costs and original issue discounts and designated interest rate swap expense was 3.4% during 2010 and 1.7% during 2009.

#### ***Transaction costs incurred in connection with acquisition of PSI***

During 2010, we incurred \$53 million of transaction costs in connection with our acquisition of PSI in November, 2010, consisting of the following:

	<b>Amount (000s)</b>
Severance and related expenses for PSI senior executives and other former employees . . . . .	\$24,381
Legal and consulting fees . . . . .	14,287
Investment banking fees . . . . .	9,154
Other combined transaction costs . . . . .	5,398
Total transaction costs . . . . .	<u>\$53,220</u>

#### ***Provision for Income Taxes and Effective Tax Rates***

The effective tax rates, as calculated by dividing the provision for income taxes by income before income taxes, were as follows for each of the years ended December 31, 2011, 2010 and 2009 (dollar amounts in thousands):

	<b>2011</b>	<b>2010</b>	<b>2009</b>
Provision for income taxes . . . . .	\$247,466	\$152,302	\$170,475
Income before income taxes . . . . .	696,336	428,097	474,722
Effective tax rate . . . . .	<u>35.5%</u>	<u>35.6%</u>	<u>35.9%</u>

Outside owners hold various noncontrolling, minority ownership interests in seven of our acute care facilities and one behavioral health care facility. Each of these facilities are owned and operated by limited liability companies (“LLC”) or limited partnerships (“LP”). As a result, since there is no income tax liability incurred at the LLC/LP level (since it passes through to the members/partners), the net income attributable to noncontrolling interests does not include any income tax provision/benefit. When computing the provision for income taxes, as reflected on our consolidated statements of income, the net income attributable to noncontrolling interests is deducted from income before income taxes since it represents the third-party members’/partners’ share of the income generated by the joint-venture entities. In addition to providing the effective tax rates, as indicated above (as calculated from dividing the provision for income taxes by the income before income taxes as reflected on the consolidated statements of income), we believe it is helpful to our investors that we also provide our effective tax rate as calculated after giving effect to the portion of our pre-tax income that is attributable to the third-party members/partners.

The effective tax rates, as calculated by dividing the provision for income taxes by the difference in income before income taxes, minus net income attributable to noncontrolling interests, were as follows for each of the years ended December 31, 2011, 2010 and 2009 (dollar amounts in thousands):

	2011	2010	2009
Provision for income taxes .....	\$247,466	\$152,302	\$170,475
Income before income taxes .....	696,336	428,097	474,722
Less: Net income attributable to noncontrolling interests .....	(50,703)	(45,612)	(43,874)
Income before income taxes and after net income attributable to noncontrolling interests .....	645,633	382,485	430,848
Effective tax rate .....	38.3%	39.8%	39.6%

Impacting the effective tax rates during 2011 was approximately \$1 million favorable discrete tax item recorded to adjust the estimated liabilities for uncertain tax positions. Impacting the effective tax rates during 2010 were the following items: (i) \$5 million unfavorable discrete tax item recorded to adjust the non-deductible portion of certain transaction costs incurred during 2010 in connection with our acquisition of PSI; (ii) a \$4 million unfavorable discrete tax item recorded to adjust for the non-deductible, \$9 million charge incurred from split-dollar life insurance agreements entered into during 2010 on the lives of our chief executive officer and his wife, partially offset by; (iii) a \$4 million favorable discrete tax item recorded during 2010 to adjust the estimated non-deductible portion of the previously disclosed South Texas Health System settlement with the government based upon the final agreement. Impacting the effective tax rates during 2009 was a \$4 million unfavorable discrete tax item related to the estimated non-deductible portion of the South Texas Health System settlement.

### ***Discontinued Operations***

In connection with the receipt of antitrust clearance from the Federal Trade Commission (“FTC”) in connection with our acquisition of PSI in November, 2010, we agreed to divest three former PSI facilities as well as one of our legacy behavioral health facilities in Puerto Rico. Pursuant to the terms of our agreement with the FTC, we divested:

- in July, 2011, the Meadowood Behavioral Health System, a 58-bed facility located in New Castle, Delaware;
- in December, 2011, the Montevista Hospital (101-bed) and Red Rock Hospital (21-bed), both of which are located in Las Vegas, Nevada, and;
- in January, 2012, the Hospital San Juan Capestrano, a 108-bed facility located in Rio Piedras, Puerto Rico.

The operating results for the three former PSI facilities located in Delaware and Nevada are reflected as discontinued operations during 2011 and 2010 (from the November 15<sup>th</sup> dates of acquisition). Since the aggregate

income from discontinued operations before income tax expense for these facilities is not material to our 2011 or 2010 consolidated financial statements, it is included as a reduction to other operating expenses. The aggregate pre-tax net gain on the divestitures of the above-mentioned facilities located in Delaware and Nevada did not have a material impact on our consolidated results of operations. The assets and liabilities for the Hospital San Juan Capestrano (sold in January, 2012) are reflected as “held for sale” on our Consolidated Balance Sheet as of December 31, 2011. The pre-tax gain on the divestiture of the Hospital San Juan Capestrano, which will not have a material impact on our 2012 consolidated results of operations, will be reflected in our consolidated results of operations during the first quarter of 2012. The assets and liabilities for each of the above-mentioned facilities are reflected as “held for sale” on our Consolidated Balance Sheet as of December 31, 2010.

The following table shows the results of operations for the former PSI facilities located in Delaware and Nevada, on a combined basis, which are reflected as discontinued operations (amounts in thousands):

	Year Ended December 31,		
	2011	2010	2009
Net revenues	\$33,884	\$4,155	\$—
Income from discontinued operations	7,904	859	—
Gain on divestiture	442	—	—
Income from discontinued operations, before income tax expense	8,346	859	—
Income tax expense	(3,160)	(318)	—
Income from discontinued operations, net of income tax expense	<u>\$ 5,186</u>	<u>\$ 541</u>	<u>\$—</u>

#### ***Effects of Inflation and Seasonality***

**Seasonality**—Our acute care services business is typically seasonal, with higher patient volumes and net patient service revenue in the first and fourth quarters of the year. This seasonality occurs because, generally, more people become ill during the winter months, which results in significant increases in the number of patients treated in our hospitals during those months.

**Inflation**—Inflation has not had a material impact on our results of operations over the last three years. However, since the healthcare industry is very labor intensive and salaries and benefits are subject to inflationary pressures, as are supply and other costs, we cannot predict the impact that future economic conditions may have on our ability to contain future expense increases. Our ability to pass on increased costs associated with providing healthcare to Medicare and Medicaid patients is limited due to various federal, state and local laws which have been enacted that, in certain cases, limit our ability to increase prices. We believe, however, that through adherence to cost containment policies, labor management and reasonable price increases, the effects of inflation on future operating margins should be manageable.

#### ***Liquidity***

##### ***Year ended December 31, 2011 as compared to December 31, 2010:***

##### ***Net cash provided by operating activities***

Net cash provided by operating activities was \$718 million during 2011 as compared to \$501 million during 2010. The net increase of \$217 million was primarily attributable to the following:

- a favorable change of \$247 million due to an increase in net income plus depreciation and amortization expense and stock-based compensation less gains on sales of assets;
- a \$158 million unfavorable change in accounts receivable, as discussed below;
- an \$86 million favorable change in accrued and deferred income taxes due primarily to reductions to the 2011 federal and state income tax payments resulting from income tax overpayments relating to 2010;



- a \$31 million favorable change in accrued insurance expense, net of commercial premiums paid, due primarily to the above-mentioned reductions to our professional and general liability self-insurance reserves recorded during 2011 and 2010 (\$11 million recorded during 2011 as compared to \$49 million recorded during 2010);
- a \$26 million favorable change in other assets and deferred charges;
- a \$12 million unfavorable change in accrued interest, and;
- \$3 million of other combined net unfavorable changes.

***Days sales outstanding (“DSO”):*** Our DSO are calculated by dividing our net revenue by the number of days in the year. The result is divided into the accounts receivable balance the end of the year. Our DSO were 47 days at December 31, 2011, 43 days at December 31, 2010 and 42 days at December 31, 2009.

Our net accounts receivable balance as of December 31, 2011 increased approximately \$135 million over the balance as of December 31, 2010 (excluding the impact of acquisitions and divestitures). The increase was due primarily to: (i) increased revenues experienced by both our acute care and behavioral health care facilities during 2011 as a result of increases in adjusted patient days (adjusted for outpatient activity) and revenue per adjusted day, and; (ii) an increase in other receivables including state-based revenue program receivables in certain states, most particularly Illinois, which has \$54 million of receivables outstanding as of December 31, 2011 resulting from state budgetary and funding pressures. Although approximately \$41 million of the receivables due from Illinois have been outstanding in excess of 60 days (as of December 31, 2011), and a large portion will likely remain outstanding for the foreseeable future, we expect to eventually collect all amounts due to us and therefore no related reserves have been established in our consolidated financial statements. However, we can provide no assurance that we will eventually collect all amounts due to us from Illinois. Failure to ultimately collect all outstanding amounts due from Illinois would have an adverse impact on our future consolidated results of operations and cash flows. Excluding the \$41 million of receivables from Illinois that have been outstanding in excess of 60 days (as of December 31, 2011), our DSO were 45 days at December 31, 2011.

#### ***Net cash used in investing activities***

Net cash used in investing activities was \$286 million during 2011 as compared to \$2.19 billion during 2010.

#### ***2011:***

The \$286 million of net cash used in investing activities during 2011 consisted of \$286 million spent on capital expenditures, \$29 million spent on acquisitions, \$68 million received from the sale of assets and businesses and \$38 million spent in connection with the purchase and implementation of an electronic health records application (“EHR”). Please see *Item 7-Management’s Discussion and Analysis of Financial Condition and Results of Operations-Medicare* for additional disclosure related to the EHR application.

#### ***2011 Capital Expenditures:***

During 2011, we spent \$286 million to finance capital expenditures, including the following:

- construction costs related to multiple projects at various existing acute care hospitals and behavioral health facilities including capacity expansion;
- construction costs related to the newly constructed Temecula Valley Hospital, a 140-bed acute care hospital located in Temecula, California which is scheduled to be completed and opened in mid-2013, and;
- capital expenditures for equipment at various existing facilities.

*2011 Acquisitions of Assets and Businesses:*

- we spent \$29 million during 2011, excluding the assumption of \$17 million of third-party debt, to:  
(i) acquire the real property of administrative/office buildings located in Pennsylvania, Tennessee and Washington, D.C.; (ii) fund a deposit in connection with execution of a definitive agreement, which is subject to regulatory approvals and closing conditions, to acquire the Knapp Medical Center, including a 226-bed acute care hospital, a surgery center, physician practices and other related assets located in Weslaco, Texas, and; (iii) purchase a cardiology practice in Texas.

*2011 Divestiture of Assets and Businesses:*

During 2011, we received \$68 million from the divestiture of assets and businesses, including the following:

- the divestitures of three behavioral health facilities located in Delaware and Nevada (Meadowood Behavioral Health System, Montevista Hospital and Red Rock Hospital) which were divested pursuant to our above-mentioned agreement with the Federal Trade Commission in connection with our acquisition of PSI in November, 2010, and;
- the sale of the real property of a closed acute care hospital and our ownership interest in a radiation oncology center joint-venture.

*2010:*

The \$2.19 billion of net cash used in investing activities during 2010 consisted of \$1.96 billion spent on the acquisition of PSI in November, 2010, \$239 million spent on capital expenditures, \$21 million received from the sale of assets and businesses and \$18 million spent in connection with the purchase and implementation of an EHR application.

*2010 Acquisitions of Assets and Businesses:*

- we spent \$1.96 billion in November, 2010, excluding the assumption of \$1.08 billion of PSI's debt, to acquire 105 inpatient and outpatient behavioral health facilities located in 32 states, Puerto Rico and the U.S. Virgin Islands. In connection with this transaction, \$1.05 billion of PSI's outstanding borrowings were repaid utilizing funds borrowed under our \$3.45 billion credit agreement, as discussed herein.

*2010 Capital Expenditures:*

During 2010, we spent \$239 million to finance capital expenditures, including the following:

- construction costs related to the newly constructed Palmdale Regional Medical Center, a 121-bed acute care hospital located in Palmdale, California which was completed and opened in December, 2010;
- construction costs related to multiple projects in process to add capacity to our busiest behavioral health facilities, and;
- capital expenditures for equipment, renovations and new projects at various existing facilities.

*2010 Divestiture of Assets and Businesses:*

During 2010, we received \$21 million from the divestiture of assets and businesses, including the following:

- the divestiture of our minority ownership interest in a healthcare technology company and sale of a portion of our ownership interest in an outpatient surgery center, and;
- the sale of the real property of Methodist Hospital located in Louisiana that was severely damaged and closed in 2005 as a result of Hurricane Katrina.

### ***Net cash used in/provided by financing activities***

Net cash used in financing activities was \$421 million during 2011 as compared to \$1.71 billion of net cash provided by financing activities during 2010.

#### ***2011:***

The \$421 million of net cash used in financing activities consisted of the following:

- spent \$382 million on debt repayments consisting primarily of \$200 million paid to extinguish 6.75% senior notes upon their maturity in November, 2011, \$141 million paid to repay a portion of outstanding borrowing under our Term Loan B facility, \$26 million paid to repay a portion of outstanding borrowings under our Term Loan A facility, and \$15 million paid to reduced outstanding borrowings of other combined debt;
- generated \$98 million of proceeds from additional net borrowings made pursuant to our revolving credit and demand notes and accounts receivable securitization program;
- spent \$60 million to repurchase 1.6 million shares of our Class B Common Stock;
- spent \$38 million to fund profit distributions to noncontrolling interests;
- spent \$24 million on financing costs in connection with an amendment to our credit agreement (which includes our revolving credit agreement, Term Loan A and Term Loan B facilities) which was completed in March, 2011;
- spent \$19 million to pay a \$.05 per share quarterly dividend, and;
- generated \$5 million from the issuance of shares of our Class B Common Stock pursuant to the terms of employee stock purchase plans.

#### ***2010:***

The \$1.71 billion of net cash provided by financing activities consisted of the following:

- generated \$2.803 billion of proceeds from borrowings pursuant to our \$3.45 billion credit agreement (net of \$32 million of original issue discounts);
- generated \$204 million of proceeds from borrowings pursuant to our accounts receivable securitization program;
- generated \$250 million of proceeds from the issuance of \$250 million of 7.00% senior notes that mature in October, 2018;
- generated \$9 million of proceeds from other combined new borrowings;
- spent \$1.392 billion on debt repayments consisting primarily of \$1.05 billion paid to extinguish debt acquired in connection with our acquisition of PSI and \$339 million paid to repay outstanding borrowings under our previously existing revolving credit facility and accounts receivable securitization program;
- spent \$101 million on financing costs on the various new debt facilities mentioned above;
- spent \$12 million to repurchase 294,000 shares of our Class B Common Stock;
- spent \$19 million to pay a \$.05 per share quarterly dividend;
- spent \$32 million to fund profit distributions to noncontrolling interests, and;
- generated \$13 million from the issuance of shares of our Class B Common Stock pursuant to the terms of employee stock purchase plans.

***Year ended December 31, 2010 as compared to December 31, 2009:***

***Net cash provided by operating activities***

Net cash provided by operating activities was \$501 million during 2010 as compared to \$541 million during 2009. The net decrease of \$40 million, or 7%, was primarily attributable to the following:

- an unfavorable net change of \$7 million due to an decrease in net income, plus or minus the adjustments to reconcile net income to net cash provided by operating activities (depreciation and amortization, gains on sales of businesses and assets and stock-based compensation expense);
- a favorable change of \$24 million in accounts receivable;
- an unfavorable change of \$30 million in construction management and other receivable which includes \$10 million of cash proceeds received during the first quarter of 2009 from the estate liquidation of a commercial insurer (related receivable was recorded during fourth quarter of 2008);
- an unfavorable change of \$15 million in accrued and deferred income taxes;
- an unfavorable change of \$25 million in accrued insurance expense, net of commercial premium paid, resulting primarily from the reductions recorded during 2010 and 2009 to our professional and general liability self-insurance reserves (as discussed above in *Self-Insured Risks*);
- a favorable change of \$8 million in accrued interest, and;
- \$5 million of other combined net favorable changes.

***Net cash used in investing activities***

Net cash used in investing activities was \$2.19 billion during 2010 as compared to \$390 million during 2009. The factors contributing to the \$2.19 billion of net cash used in investing activities during 2010 are detailed above.

***2009:***

The \$390 million of net cash used in investing activities during 2009 consisted of \$380 million spent on capital expenditures, \$10 million received from the sale of assets and businesses, \$12 million spent on the acquisition of assets and businesses and \$8 million spent in connection with the purchase and implementation of an EHR application.

***2009 Capital Expenditures:***

During 2009, we spent \$380 million to finance capital expenditures, including the following:

- construction costs related to the newly constructed Palmdale Regional Medical Center which was completed and opened in December, 2010;
- construction costs related to a major expansion of the emergency, imaging and women's services at our Southwest Healthcare System hospitals located in Riverside County, California;
- construction costs related to a newly constructed Texoma Medical Center, a 220-bed replacement acute care hospital in Denison, Texas that was completed and opened in late December, 2009;
- construction costs related to a new patient tower at Summerlin Hospital Medical Center located in Las Vegas, Nevada that was completed and opened in December, 2009;
- construction costs related to multiple projects in process to add capacity to our busiest behavioral health facilities, and;
- capital expenditures for equipment, renovations and new projects at various existing facilities.

*2009 Divestiture of Assets and Businesses:*

During 2009, we received \$10 million from the divestiture of assets and businesses, including the following:

- the sale of the real property assets of a medical office building on the campus of a previously divested acute care facility located in Pennsylvania, and;
- the sale of our ownership interest in an outpatient surgery center.

*2009 Acquisitions of Assets and Businesses:*

During 2009, we spent \$12 million on the acquisition of businesses and real property, including the following:

- the acquisition of a 72-bed behavioral health care facility located in Louisville, Colorado, and;
- the acquisition of the real property assets of a medical office building located on the campus of one of our acute care hospitals located in Texas.

***Net cash provided by/used in financing activities***

Net cash provided by financing activities was \$1.71 billion during 2010 as compared to \$147 million of net cash used in financing activities during 2009. The factors contributing to the \$1.71 billion of net cash provided by financing activities during 2010 is detailed above.

*2009:*

The \$147 million of net cash used in financing activities consisted of the following:

- generated \$26 million of proceeds primarily from additional borrowings pursuant to our previously existing revolving credit agreement;
- spent \$66 million for debt repayments consisting primarily of repayments pursuant to our previously existing accounts receivable securitization program;
- spent \$63 million to repurchase 2.56 million shares of our Class B Common Stock;
- spent \$17 million to pay a quarterly dividend (of \$.04 per share during each of the first three quarter of 2009 and \$.05 during the fourth quarter of 2009);
- spent \$30 million to fund profit distributions to noncontrolling interests, and;
- generated \$3 million from the issuance of shares of our Class B Common Stock pursuant to the terms of employee stock purchase plans.

***2012 Expected Capital Expenditures:***

During 2012, we expect to spend approximately \$350 million to \$375 million on capital expenditures which includes expenditures for capital equipment, renovations, new projects at existing hospitals and construction of new facilities. Approximately \$165 million of our 2012 expected capital expenditures relates to completion of projects that are in progress as of December 31, 2011. We believe that our capital expenditure program is adequate to expand, improve and equip our existing hospitals. We expect to finance all capital expenditures and acquisitions with internally generated funds and/or additional funds, as discussed below.



## ***Capital Resources***

### ***Credit Facilities and Outstanding Debt Securities***

On November 15, 2010, we entered into a credit agreement (the “Credit Agreement”) with various financial institutions. The Credit Agreement is a senior secured facility which provided an initial aggregate commitment amount of \$3.45 billion, comprised of a new \$800 million revolving credit facility, a \$1.05 billion Term Loan A facility and a \$1.6 billion Term Loan B facility. Prior to the effectiveness of the Credit Agreement Amendment in March, 2011 (as discussed below), we prepaid the principal amount and permanently reduced the Term Loan B commitment by \$125 million. During 2011, we made scheduled principal payments of \$16 million on the Term Loan B and \$26 million on the Term Loan A. The revolving credit facility and the Term Loan A mature on November 15, 2015 and the Term Loan B matures on November 15, 2016. The revolving credit facility includes a \$125 million sub-limit for letters of credit. The Credit Agreement is secured by substantially all of the assets of the Company and our material subsidiaries and guaranteed by our material subsidiaries.

On March 15, 2011, we entered into a first amendment to the Credit Agreement (the “Amendment”) which became effective immediately and provides, among other things, for a reduction in the interest rates payable in connection with borrowings under the Credit Agreement. Upon the effectiveness of the Amendment, borrowings under the Credit Agreement bear interest at the ABR rate which is defined as the rate per annum equal to, at our election (1) the greatest of (a) the lender’s prime rate, (b) the weighted average of the federal funds rate, plus 0.5% and (c) one month Eurodollar rate plus 1%, in each case, plus an applicable margin based upon our consolidated leverage ratio at the end of each quarter ranging from 0.50% to 1.25% for revolving credit and Term Loan A borrowings and 1.75% to 2.00% for Term Loan B borrowings or (2) the one, two, three or six month Eurodollar rate (at our election), plus an applicable margin based upon our consolidated leverage ratio at the end of each quarter ranging from 1.50% to 2.25% for revolving credit and Term Loan A borrowings and ranging from 2.75% to 3.00% for Term Loan B borrowings. The current applicable margins are 0.75% for ABR-based loans, 1.75% for Eurodollar-based loans under the revolving credit and Term Loan A facilities and 2.75% under the Term Loan B facility. Upon the effectiveness of the Amendment, the minimum Eurodollar rate for the Term Loan B facility was reduced from 1.50% to 1.00%. In connection with the Amendment, we paid a fee of 1.00% of the amounts outstanding under the Term Loan B in accordance with the terms of the Credit Agreement.

In October, 2010, we amended our accounts receivable securitization program (“Securitization”) with a group of conduit lenders and liquidity banks. We increased the size of the Securitization to \$240 million (the “Commitments”), from \$200 million, and extended the maturity date to October 25, 2013. Substantially all of the patient-related accounts receivable of our acute care hospitals (“Receivables”) serve as collateral for the outstanding borrowings. The interest rate on the borrowings is based on the commercial paper rate plus a spread of 0.475% and there is a facility fee of 0.375% required on 102% on the Commitments. We have accounted for this Securitization as borrowings. We maintain effective control over the Receivables since, pursuant to the terms of the Securitization, the Receivables are sold from certain of our subsidiaries to special purpose entities that are wholly-owned by us. The Receivables, however, are owned by the special purpose entities, can be used only to satisfy the debts of the wholly-owned special purpose entities, and thus are not available to us except through our ownership interest in the special purpose entities. The wholly-owned special purpose entities use the Receivables to collateralize the loans obtained from the group of third-party conduit lenders and liquidity banks. The group of third-party conduit lenders and liquidity banks do not have recourse to us beyond the assets of the wholly-owned special purpose entities that securitize the loans. At December 31, 2011, we had \$240 million of outstanding borrowings and no additional capacity pursuant to the terms of our accounts receivable securitization program.

As of December 31, 2011, we had \$9 million outstanding borrowings under a short-term, on-demand credit facility. Outstanding borrowings, if any, pursuant to this facility are classified as long-term debt on our Consolidated Balance Sheet since they can be refinanced through available borrowings under the terms of our Credit Agreement.

As of December 31, 2011, we had an aggregate of \$482 million of available borrowing capacity pursuant to the terms of our Credit Agreement and Securitization, net of \$69 million of outstanding letters of credit and \$9 million of outstanding borrowings under a short-term, on-demand credit facility.

On September 29, 2010, we issued \$250 million of 7.00% senior unsecured notes (the “Unsecured Notes”) which are scheduled to mature on October 1, 2018. The Unsecured Notes were registered in April, 2011. Interest on the Unsecured Note is payable semiannually in arrears on April 1st and October 1st of each year. The Unsecured Notes can be redeemed in whole at anytime subject to a make-whole call at treasury rate plus 50 basis points prior to October 1, 2014. They are also redeemable in whole or in part at a price of: (i) 103.5% on or after October 1, 2014; (ii) 101.75% on or after October 1, 2015, and; (iii) 100% on or after October 1, 2016. These Unsecured Notes are guaranteed by a group of subsidiaries (each of which is a 100% directly owned subsidiary of Universal Health Services, Inc.) which fully and unconditionally guarantee the Unsecured Notes on a joint and several basis, subject to certain customary automatic release provisions.

On June 30, 2006, we issued \$250 million of senior notes which have a 7.125% coupon rate and mature on June 30, 2016 (the “7.125% Notes”). Interest on the 7.125% Notes is payable semiannually in arrears on June 30th and December 30th of each year. In June, 2008, we issued an additional \$150 million of 7.125% Notes which formed a single series with the original 7.125% Notes issued in June, 2006. Other than their date of issuance and initial price to the public, the terms of the 7.125% Notes issued in June, 2008 are identical to and trade interchangeably with, the 7.125% Notes which were originally issued in June, 2006.

During 2001, we issued \$200 million of senior notes which have a 6.75% coupon rate and which matured and were paid in full on November 15, 2011 (the “6.75% Notes”). The interest on the 6.75% Notes was paid semiannually in arrears on May 15th and November 15th of each year.

In connection with the entering into of the Credit Agreement on November 15, 2010, and in accordance with the Indenture dated January 20, 2000 governing the rights of our existing notes, we entered into a supplemental indenture pursuant to which our 7.125% Notes (due in 2015) and our 6.75% Notes (which matured in November, 2011) were equally and ratably secured with the lenders under the Credit Agreement with respect to the collateral for so long as the lenders under the Credit Agreement are so secured.

The average amounts outstanding during 2011, 2010, and 2009 are under the current and prior Credit Agreements, demand notes and accounts receivable securitization programs were \$2.9 billion, \$610 million and \$287 million, respectively, with corresponding interest rates of 3.4%, 3.4%, and 1.7% including commitment and facility fees. The maximum amounts outstanding at any month-end were \$3.03 billion in 2011, \$3.11 billion in 2010, and \$356 million in 2009. The effective interest rate on our current and prior Credit Agreements, accounts receivable securitization programs, and demand notes, which includes the respective interest expense, commitment and facility fees, designated interest rate swaps expense and amortization of deferred financing costs and original issue discounts, was 4.6% in 2011, 5.0% in 2010 and 3.9% in 2009.

Our Credit Agreement includes a material adverse change clause that must be represented at each draw. The Credit Agreement contains covenants that include a limitation on sales of assets, mergers, change of ownership, liens and indebtedness, transactions with affiliates and dividends; and requires compliance with financial covenants including maximum leverage and minimum interest coverage ratios. We are in compliance with all required covenants as of December 31, 2011.

The carrying values of our debt at December 31, 2011 and 2010 were approximately \$3.65 billion and \$3.92 billion, respectively. The fair values of our debt at December 31, 2011 and 2010 were \$3.70 billion and \$3.96, respectively. The fair values of our debt were computed based upon quotes received from financial institutions.

Our total debt as a percentage of total capitalization was 61% at December 31, 2011 and 66% at December 31, 2010.

We expect to finance all capital expenditures and acquisitions, pay dividends and potentially repurchase shares of our common stock utilizing internally generated and additional funds. Additional funds may be obtained through: (i) the issuance of equity; (ii) borrowings under our existing revolving credit facility or through refinancing the

existing revolving credit agreement, and/or; (iii) the issuance of other long-term debt. We believe that our operating cash flows, cash and cash equivalents, available borrowing capacity under our \$800 million revolving credit facility and access to the capital markets provide us with sufficient capital resources to fund our operating, investing and financing requirements for the next twelve months. However, in the event we need to access the capital markets or other sources of financing, there can be no assurance that we will be able to obtain financing on acceptable terms or within an acceptable time. Our inability to obtain financing on terms acceptable to us could have a material unfavorable impact on our results of operations, financial condition and liquidity.

### ***Contractual Obligations and Off-Balance Sheet Arrangements***

As of December 31, 2011 we were party to certain off balance sheet arrangements consisting of standby letters of credit and surety bonds. Our outstanding letters of credit and surety bonds as of December 31, 2011 totaled \$79 million consisting of: (i) \$62 million related to our self-insurance programs, and; (ii) \$17 million of other debt and public utility guarantees.

Obligations under operating leases for real property, real property master leases and equipment amount to \$206 million as of December 31, 2011. The real property master leases are leases for buildings on or near hospital property for which we guarantee a certain level of rental income. We sublease space in these buildings and any amounts received from these subleases are offset against the expense. In addition, we lease four hospital facilities from the Trust with terms expiring in 2014 and 2016. These leases contain up to three 5-year renewal options. We also lease the real property of certain facilities acquired by us in connection with the acquisition of PSI in November, 2010.

The following represents the scheduled maturities of our contractual obligations as of December 31, 2011:

<u>Contractual Obligation</u>	<u>Payments Due by Period (dollars in thousands)</u>				
	<u>Total</u>	<u>Less than 1 year</u>	<u>2-3 years</u>	<u>4-5 years</u>	<u>After 5 years</u>
Long-term debt obligations (a) . . . . .	\$3,653,907	\$ 2,479	\$246,608	\$3,130,778	\$274,042
Estimated future interest payments on debt outstanding as of December 31, 2011 (b) . . . . .	744,755	165,745	300,907	215,488	62,615
Purchase and other obligations (c) . . . . .	129,935	62,734	55,851	11,350	—
Operating leases (d) . . . . .	206,428	58,388	75,494	48,493	24,053
Estimated future payments for defined benefit pension plan, and other retirement plan (e) . . . . .	226,534	8,056	11,822	13,941	192,715
Total contractual cash obligations . . . . .	<u>\$4,961,559</u>	<u>\$297,402</u>	<u>\$690,682</u>	<u>\$3,420,050</u>	<u>\$553,425</u>

- (a) Reflects borrowings outstanding as of December 31, 2011 as discussed in Note 4 to the Consolidated Financial Statements.
- (b) Assumes that all debt outstanding as of December 31, 2011, including borrowings under our revolving credit agreement, Term Loan A, Term Loan B, demand note and accounts receivable securitization program, remain outstanding until the final maturity of the debt agreements at the same interest rates (some of which are floating) which were in effect as of December 31, 2011. We have the right to repay borrowings upon short notice and without penalty, pursuant to the terms of the revolving credit agreement, demand note, Term Loan A facility and accounts receivable securitization program. Also includes the impact of various interest rate swap and cap agreements in effect as of December 31, 2011, as calculated to maturity dates utilizing the applicable floating interest rates in effect as of December 31, 2011.
- (c) Consists of: (i) \$58 million related to long-term contracts with third-parties consisting primarily of certain revenue cycle data processing services for our acute care facilities; (ii) \$66 million related to the expected costs to be paid to a third-party vendor in connection with the purchase and implementation of an electronic health records application (“EHR”) for each of our acute care facilities (excludes expected internal costs to be incurred, please see *Item 7-Management’s Discussion and Analysis of Financial Condition and Results of Operations-Medicare* for additional disclosure), and; (iii) a \$6 million liability for physician commitments expected to be paid in the future.

- (d) Reflects our future minimum operating lease payment obligations related to our operating lease agreements outstanding as of December 31, 2011 as discussed in Note 7 to the Consolidated Financial Statements. Some of the lease agreements provide us with the option to renew the lease and our future lease obligations would change if we exercised these renewal options.
- (e) Consists of \$212 million of estimated future payments related to our non-contributory, defined benefit pension plan (estimated through 2088), as disclosed in *Note 8 to the Consolidated Financial Statements*, and \$15 million of estimated future payments related to another retirement plan liability. Included in our other non-current liabilities as of December 31, 2011 was a \$21 million liability recorded in connection with the non-contributory, defined benefit pension plan and an \$11 million liability recorded in connection with the other retirement plan.

As of December 31, 2011, the total accrual for our professional and general liability claims was \$292 million, of which \$60 million is included in other current liabilities and \$232 million is included in other non-current liabilities. We exclude the \$292 million for professional and general liability claims from the contractual obligations table because there are no significant contractual obligations associated with these liabilities and because of the uncertainty of the dollar amounts to be ultimately paid as well as the timing of such payments. Please see *Self-Insured Risks* above for additional disclosure related to our professional and general liability claims and reserves.

In connection with five acute care facilities located in Las Vegas, Nevada, the minority ownership interests of which are reflected as redeemable noncontrolling interests on our Consolidated Balance Sheet, the outside owners have certain “put rights”, that are currently exercisable, that if exercised, require us to purchase the minority member’s interests at fair market value. The put rights are exercisable upon the occurrence of: (i) certain specified financial conditions falling below established thresholds; (ii) breach of the management contract by the managing member (a subsidiary of ours), or; (iii) if the minority member’s ownership percentage is reduced to less than certain thresholds. In connection with a behavioral health care facility located in Philadelphia, Pennsylvania and acquired by us as part of the PSI acquisition, the minority ownership interest of which is also reflected as redeemable noncontrolling interests on our Consolidated Balance Sheet, the outside owner has a “put option” to put its entire ownership interest to us at any time. If exercised, the put option requires us to purchase the minority member’s interest at fair market value. As of December 31, 2011, we believe the fair market value of the minority ownership interests in these facilities approximates the \$218 million aggregate book value of the redeemable noncontrolling interests. We exclude the approximate amount that we may be required to pay to repurchase these minority ownership interests from the contractual obligations table because of the uncertainty as to: (i) whether or not the put rights will actually be exercised; (ii) the dollar amounts that would be paid if the put rights were exercised, and; (iii) the timing of such payments.

Additionally, the table above does not include \$7 million of the total unrecognized tax benefits for uncertain tax positions as of December 31, 2011. Due to the high degree of uncertainty regarding the timing of potential cash flows, we cannot reasonably estimate the settlement periods for which the amounts may be utilized.

#### **ITEM 7A. *Quantitative and Qualitative Disclosures About Market Risk***

We manage our ratio of fixed and floating rate debt with the objective of achieving a mix that management believes is appropriate. To manage this risk in a cost-effective manner, we, from time to time, enter into interest rate swap agreements in which we agree to exchange various combinations of fixed and/or variable interest rates based on agreed upon notional amounts. We account for our derivative and hedging activities using the Financial Accounting Standard Board’s (“FASB”) guidance which requires all derivative instruments, including certain derivative instruments embedded in other contracts, to be carried at fair value on the balance sheet. For derivative transactions designated as hedges, we formally document all relationships between the hedging instrument and the related hedged item, as well as its risk-management objective and strategy for undertaking each hedge transaction.

Derivative instruments designated in a hedge relationship to mitigate exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. Cash flow hedges

are accounted for by recording the fair value of the derivative instrument on the balance sheet as either an asset or liability, with a corresponding amount recorded in accumulated other comprehensive income ("AOCI") within shareholders' equity. Amounts are reclassified from AOCI to the income statement in the period or periods the hedged transaction affects earnings. We use interest rate derivatives in our cash flow hedge transactions. Such derivatives are designed to be highly effective in offsetting changes in the cash flows related to the hedged liability. For derivative instruments designated as cash flow hedges, the ineffective portion of the change in expected cash flows of the hedged item are recognized currently in the income statement.

For hedge transactions that do not qualify for the short-cut method, at the hedge's inception and on a regular basis thereafter, a formal assessment is performed to determine whether changes in the fair values or cash flows of the derivative instruments have been highly effective in offsetting changes in cash flows of the hedged items and whether they are expected to be highly effective in the future.

The fair value of interest rate swap agreements approximates the amount at which they could be settled, based on estimates obtained from the counterparties. We assess the effectiveness of our hedge instruments on a quarterly basis. We performed periodic assessments of the cash flow hedge instruments during 2011 and 2010 and determined the hedges to be highly effective. We also determined that no portion of the hedges is ineffective and therefore there was no material effect on our consolidated financial position, operations or cash flows. The counterparties to the interest rate swap agreements expose us to credit risk in the event of nonperformance. However, at December 31, 2011, each swap agreement entered into by us was in a net liability position which would require us to make the net settlement payments to the counterparties. We do not anticipate nonperformance by those counterparties. We do not hold or issue derivative financial instruments for trading purposes.

During the first quarter of 2011, we entered into an interest rate cap on a total notional amount of \$275 million whereby we paid a premium of \$30,000 in exchange for the counterparty agreeing to pay the difference between 2.25% and three-month LIBOR if the three-month LIBOR rate rises above 2.25% during the term of the cap, which expired in December, 2011. The three-month LIBOR never reached 2.25% during the term of the cap. Therefore, no payment was made to us. We also entered into a forward starting interest rate cap on a total notional amount of \$450 million from December, 2011 to December, 2012 reducing to \$400 million from December, 2012 to December, 2013 whereby we paid a premium of \$740,000 in exchange for the counterparty agreeing to pay the difference between 7.00% and three-month LIBOR if the three-month LIBOR rate rises above 7.00% during the term of the cap. If the three-month LIBOR does not reach 7.00% during the term of the cap, no payment is made to us.

We also entered into six additional forward starting interest rate swaps in the first quarter of 2011 whereby we pay a fixed rate on a total notional amount of \$425 million and receive three-month LIBOR. Three of these swaps with a total notional amount of \$225 million became effective in March, 2011 and will mature in May, 2015. The average fixed rate payable on these swaps is 1.91%. The three remaining interest rate swaps with total notional amounts of \$100 million, \$25 million and \$75 million became effective in December, 2011 and have fixed rates of 2.50%, 1.96% and 1.32%, and maturity dates in December, 2014, December, 2013 and December, 2012, respectively.

During the fourth quarter of 2010, we entered into three interest rate caps on a total notional amount of \$1 billion whereby we paid a premium of \$240,000 in exchange for the counterparties agreeing to pay the difference between 2.25% and three-month LIBOR if the three-month LIBOR rate rises above 2.25% during the term of the caps. All of these caps expired in December, 2011. The three-month LIBOR rate never rose above 2.25% during the term of the caps. Therefore, no payments were made to us. We also entered into four forward starting interest rate swaps in the fourth quarter of 2010 whereby we pay a fixed rate on a total notional amount of \$600 million and receive three-month LIBOR. Each of the four swaps became effective in December, 2011 and will mature in May, 2015. The average fixed rate payable on these swaps is 2.38%.



During the fourth quarter of 2007, we entered into two interest rate swaps whereby we pay a fixed rate on a total notional principal amount of \$150 million and receive three-month LIBOR. Each of the two interest rate swaps had an initial notional principal amount of \$75 million. The notional amount of the first interest rate swap reduced to \$50 million in October, 2010. The fixed rate payable is 4.76% and it matures in October, 2012. The fixed rate payable on the second interest rate swap was 4.87% and it matured in October, 2011.

We measure our interest rate swaps at fair value on a recurring basis. The fair value of our interest rate swaps is based primarily on quotes from banks. We consider those inputs to be “level 3” in the fair value hierarchy as outlined in the authoritative guidance for disclosures in connection with derivative instruments and hedging activities. The fair value of our interest rate swaps was a liability of \$48 million at December 31, 2011, of which \$4 million is included in other current liabilities and \$44 million is included in other noncurrent liabilities on the accompanying balance sheet. The fair value of our interest rate swaps was a liability of \$10 million at December 31, 2010, of which \$2 million is included in other current liabilities and \$8 million is included in other noncurrent liabilities.

The table below presents information about our long-term financial instruments that are sensitive to changes in interest rates as of December 31, 2011. For debt obligations, the table presents principal cash flows and related weighted-average interest rates by contractual maturity dates.

<b>Maturity Date, Fiscal Year Ending December 31</b> <b>(Dollars in thousands)</b>							
	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>Thereafter</b>	<b>Total</b>
Long-term debt:							
Fixed rate:							
Debt .....	\$ 2,056	\$ 2,110	\$ 1,487	\$ 17,538	\$ 401,193	\$274,042	\$ 698,426
Average interest rates .....	7.0%	7.0%	7.0%	7.0%	7.1%	6.9%	7.0%
Variable rate:							
Debt .....	\$ 423	\$240,528	\$ 2,483	\$1,272,547	\$1,439,500	\$ —	\$2,955,481
Average interest rates .....	2.9%	2.9%	3.1%	3.1%	3.8%	—	3.4%
Interest rate swaps:							
Notional amount ....	\$150,000	\$ 25,000	\$100,000	\$ 825,000			\$1,100,000
Average interest rates .....	3.0%	2.0%	2.5%	2.3%			2.4%
Interest rate caps:							
Notional amount ....	\$450,000						\$ 450,000
Average interest rates .....	7.00%						7.00%

As calculated based upon our variable rate debt outstanding as of December 31, 2011 that is subject to interest rate fluctuations, each 1% change in interest rates would impact our pre-tax income by approximately \$30 million.

#### **ITEM 8. *Financial Statements and Supplementary Data***

Our Consolidated Balance Sheets, Consolidated Statements of Income, Consolidated Statements of Changes in Equity and Consolidated Statements of Cash Flows, together with the reports of PricewaterhouseCoopers LLP, independent registered public accounting firm, are included elsewhere herein. Reference is made to the “Index to Financial Statements and Financial Statement Schedule.”

#### **ITEM 9. *Changes in and Disagreements with Accountants on Accounting and Financial Disclosure***

None.

**ITEM 9A. Controls and Procedures.**

As of December 31, 2011, under the supervision and with the participation of our management, including our Chief Executive Officer (“CEO”) and Chief Financial Officer (“CFO”), we performed an evaluation of the effectiveness of our disclosure controls and procedures as defined in Rule 13a-15(e) or Rule 15d-15(e) of the Securities Exchange Act of 1934, as amended. Based on this evaluation, the CEO and CFO have concluded that our disclosure controls and procedures are effective to ensure that material information is recorded, processed, summarized and reported by management on a timely basis in order to comply with our disclosure obligations under the Securities Exchange Act of 1934, as amended, and the SEC rules thereunder.

***Changes in Internal Control Over Financial Reporting***

There have been no changes in our internal control over financial reporting or in other factors during the fourth quarter of 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

***Management’s Report on Internal Control Over Financial Reporting***

Management is responsible for establishing and maintaining an adequate system of internal control over our financial reporting. In order to evaluate the effectiveness of internal control over financial reporting, as required by Section 404 of the Sarbanes-Oxley Act, management has conducted an assessment, including testing, using the criteria on *Internal Control—Integrated Framework*, issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Our system of internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation and fair presentation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness of internal control over financial reporting to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Based on its assessment, management has concluded that we maintained effective internal control over financial reporting as of December 31, 2011, based on criteria in *Internal Control—Integrated Framework*, issued by the COSO. The effectiveness of the Company’s internal control over financial reporting as of December 31, 2011 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm as stated in its report which appears herein.

**ITEM 9B Other Information**

None.

### **PART III**

#### **ITEM 10. *Directors, Executive Officers and Corporate Governance***

There is hereby incorporated by reference the information to appear under the captions “Election of Directors”, “Section 16(a) Beneficial Ownership Reporting Compliance” and “Corporate Governance” in our Proxy Statement, to be filed with the Securities and Exchange Commission within 120 days after December 31, 2011. See also “Executive Officers of the Registrant” appearing in Item 1 hereof.

#### **ITEM 11. *Executive Compensation***

There is hereby incorporated by reference the information to appear under the caption “Executive Compensation” in our Proxy Statement to be filed with the Securities and Exchange Commission within 120 days after December 31, 2011.

#### **ITEM 12. *Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters***

There is hereby incorporated by reference the information to appear under the caption “Security Ownership of Certain Beneficial Owners and Management” in our Proxy Statement, to be filed with the Securities and Exchange Commission within 120 days after December 31, 2011.

#### **ITEM 13. *Certain Relationships and Related Transactions, and Director Independence***

There is hereby incorporated by reference the information to appear under the captions “Certain Relationships and Related Transactions” and “Corporate Governance” in our Proxy Statement, to be filed with the Securities and Exchange Commission within 120 days after December 31, 2011.

#### **ITEM 14. *Principal Accountant Fees and Services.***

There is hereby incorporated by reference the information to appear under the caption “Relationship with Independent Auditors” in our Proxy Statement, to be filed with the Securities and Exchange Commission within 120 days after December 31, 2011.

## **PART IV**

### **ITEM 15. Exhibits and Financial Statement Schedules**

#### ***(a) Documents filed as part of this report:***

##### ***(1) Financial Statements:***

See “Index to Financial Statements and Financial Statement Schedule.”

##### ***(2) Financial Statement Schedules:***

See “Index to Financial Statements and Financial Statement Schedule.”

##### ***(3) Exhibits:***

2.1 Agreement and Plan of Merger dated as of May 16, 2010, among Universal Health Services, Inc., Psychiatric Solutions, Inc. and Olympus Acquisition Corp., previously filed as Exhibit 2.1 to the Registrant’s Current Report on Form 8-K dated May 18, 2010, is incorporated herein by reference.

3.1 Registrant’s Restated Certificate of Incorporation, and Amendments thereto, previously filed as Exhibit 3.1 to Registrant’s Quarterly Report on Form 10-Q for the quarter ended June 30, 1997, are incorporated herein by reference.

3.2 Bylaws of Registrant, as amended, previously filed as Exhibit 3.2 to Registrant’s Annual Report on Form 10-K for the year ended December 31, 1987, is incorporated herein by reference.

3.3 Amendment to the Registrant’s Restated Certificate of Incorporation previously filed as Exhibit 3.1 to Registrant’s Current Report on Form 8-K dated July 3, 2001 is incorporated herein by reference.

4.1 Form of Indenture dated January 20, 2000, between Universal Health Services, Inc. and J.P. Morgan Trust Company, National Association (as successor to Bank One Trust Company, N.A.), Trustee previously filed as Exhibit 4.1 to Registrant’s Registration Statement on Form S-3/A (File No. 333-85781), dated February 1, 2000, is incorporated herein by reference.

4.2 Supplemental Indenture between Universal Health Services, Inc. and J.P. Morgan Trust Company, National Association, dated as of June 20, 2006, previously filed as Exhibit 4.2 to Registrant’s Registration Statement on Form S-3 (File No. 333-135277) dated June 23, 2006, is incorporated herein by reference.

4.3 Form of Debt Security, previously filed as Exhibit 4.1 to Registrant’s Registration Statement on Form S-3 (File No. 333-135277) dated June 23, 2006, is incorporated herein by reference.

4.4 Form of 7.125% Notes due 2016, previously filed as Exhibit 4.1 to Registrant’s Current Report on Form 8-K dated June 30, 2006, is incorporated herein by reference.

4.5 Officer’s Certificate relating to the 7.125% Notes due 2016, previously filed as Exhibit 4.1 to Registrant’s Current Report on Form 8-K dated June 30, 2006, is incorporated herein by reference.

4.6 Form of Note, previously filed as Exhibit 4.1 to the Company’s Current Report on Form 8-K dated May 30, 2008, is incorporated herein by reference.

4.7 Officers’ Certificate, previously filed as Exhibit 4.2 to the Company’s Current Report on Form 8-K dated May 30, 2008, is incorporated herein by reference.

4.8 Indenture, dated as of September 29, 2010, between UHS Escrow Corporation and Union Bank, N.A., as Trustee, previously filed as Exhibit 4.1 to the Registrant's Current Report on Form 8-K dated October 5, 2010, is incorporated herein by reference.

4.9 Form of 7% Senior Note due 2018, contained in Indenture filed as Exhibit 4.1 to the Registrant's Current Report on Form 8-K dated October 5, 2010, is incorporated herein by reference.

4.10 Supplemental Indenture, dated as of November 15, 2010, to the Indenture, dated September 29, 2010, between UHS Escrow Corporation and Union Bank, N.A., as Trustee, relating to the \$250,000,000 aggregate principal amount of the Escrow Issuer's 7% Senior Notes due 2018, previously filed as Exhibit 4.1 to the Registrant's Current Report on Form 8-K dated November 17, 2010, is incorporated herein by reference.

4.11 Second Supplemental Indenture, dated as of November 15, 2010, to the Indenture, dated January 20, 2000, between Universal Health Services, Inc. and the Bank of New York Mellon Trust company, N.A., as Trustee, previously filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K dated November 17, 2010, is incorporated herein by reference.

10.1\* Employment Agreement, dated as of December 27, 2007, by and between Universal Health Services, Inc. and Alan B. Miller, previously filed as Exhibit 10.1 to Registrant's Current Report on Form 8-K dated December 27, 2007, is incorporated herein by reference.

10.2 Advisory Agreement, dated as of December 24, 1986, between Universal Health Realty Income Trust and UHS of Delaware, Inc., previously filed as Exhibit 10.2 to Registrant's Current Report on Form 8-K dated December 24, 1986, is incorporated herein by reference.

10.3 Agreement, dated December 9, 2011, to renew Advisory Agreement, dated as of December 24, 1986, between Universal Health Realty Income Trust and UHS of Delaware, Inc.

10.4 Form of Leases, including Form of Master Lease Document for Leases, between certain subsidiaries of the Registrant and Universal Health Realty Income Trust, filed as Exhibit 10.3 to Amendment No. 3 of the Registration Statement on Form S-11 and Form S-2 of Registrant and Universal Health Realty Income Trust (Registration No. 33-7872), is incorporated herein by reference.

10.5 Corporate Guaranty of Obligations of Subsidiaries Pursuant to Leases and Contract of Acquisition, dated December 24, 1986, issued by Registrant in favor of Universal Health Realty Income Trust, previously filed as Exhibit 10.5 to Registrant's Current Report on Form 8-K dated December 24, 1986, is incorporated herein by reference.

10.6\* Universal Health Services, Inc. Executive Retirement Income Plan dated January 1, 1993, previously filed as Exhibit 10.7 to Registrant's Annual Report on Form 10-K for the year ended December 31, 2002, is incorporated herein by reference.

10.7\* 2002 Executive Incentive Plan, previously filed as Exhibit 10.17 to Registrant's Annual Report on Form 10-K for the year ended December 31, 2002, is incorporated herein by reference.

10.8 Asset Purchase Agreement dated as of February 6, 1996, among Amarillo Hospital District, UHS of Amarillo, Inc. and Universal Health Services, Inc., previously filed as Exhibit 10.28 to Registrant's Annual Report on Form 10-K for the year ended December 31, 1995, is incorporated herein by reference.

10.9 Agreement of Limited Partnership of District Hospital Partners, L.P. (a District of Columbia limited partnership) by and among UHS of D.C., Inc. and The George Washington University, previously filed as Exhibit 10.1 to Registrant's Quarterly Report on Form 10-Q for the quarters ended March 30, 1997, and June 30, 1997, is incorporated herein by reference.



10.10 Contribution Agreement between The George Washington University (a congressionally chartered institution in the District of Columbia) and District Hospital Partners, L.P. (a District of Columbia limited partnership), previously filed as Exhibit 10.3 to Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1997, is incorporated herein by reference.

10.11 Valley/Desert Contribution Agreement dated January 30, 1998, by and among Valley Hospital Medical Center, Inc. and NC-DSH, Inc. previously filed as Exhibit 10.30 to Registrant's Annual Report on Form 10-K for the year ended December 31, 1997, is incorporated herein by reference.

10.12 Summerlin Contribution Agreement dated January 30, 1998, by and among Summerlin Hospital Medical Center, L.P. and NC-DSH, Inc., previously filed as Exhibit 10.31 to Registrant's Annual Report on Form 10-K for the year ended December 31, 1997, is incorporated herein by reference.

10.13\* Amended and Restated Universal Health Services, Inc. Supplemental Deferred Compensation Plan dated as of January 1, 2002, previously filed as Exhibit 10.29 to Registrant's Annual Report on Form 10-K for the year ended December 31, 2002, is incorporated herein by reference.

10.14\* Second Amended and Restated 2001 Employees' Restricted Stock Purchase Plan, previously filed as Exhibit 99.2 to the Company's Current Report on Form 8-K dated May 22, 2008, is incorporated herein by reference.

10.15\* Universal Health Services, Inc. Employee Stock Purchase Plan, previously filed as Exhibit 4.1 to Registrant's Registration Statement on Form S-8 (File No. 333-122188), dated January 21, 2005 is incorporated herein by reference.

10.16\* Universal Health Services, Inc. Second Amended and Restated 2005 Stock Incentive Plan, previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K dated May 18, 2011, is incorporated herein by reference.

10.17\* Form of Stock Option Agreement, previously filed as Exhibit 10.4 to Registrant's Current Report on Form 8-K, dated June 8, 2005, is incorporated herein by reference.

10.18\* Form of Stock Option Agreement for Non-Employee Directors, previously filed as Exhibit 10.2 to Registrant's Current Report on Form 8-K, dated October 3, 2005, is incorporated herein by reference.

10.19 Amendment No. 1 to the Master Lease Document, between certain subsidiaries of Universal Health Services, Inc. and Universal Health Realty Income Trust, dated April 24, 2006, previously filed as Exhibit 10.29 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2006, is incorporated herein by reference.

10.20\* Universal Health Services, Inc. 2010 Employees' Restricted Stock Purchase Plan, previously filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K dated May 20, 2010, is incorporated herein by reference.

10.21\* Universal Health Services, Inc. 2010 Executive Incentive Plan, previously filed as Exhibit 10.2 to the Registrant's Current Report on Form 8-K dated May 20, 2010, is incorporated herein by reference.

10.22 Omnibus Amendment to Receivables Sale Agreements, dated as of October 27, 2010, previously filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K dated November 2, 2010, is incorporated herein by reference.

10.23 Amended and Restated Credit and Security Agreement, dated as of October 27, 2010, previously filed as Exhibit 10.2 to the Registrant's Current Report on Form 8-K dated November 2, 2010, is incorporated herein by reference.

10.24 Assignment and Assumption Agreement, dated as of October 27, 2010, previously filed as Exhibit 10.3 to the Registrant's Current Report on Form 8-K dated November 2, 2010, is incorporated herein by reference.

10.25 Credit Agreement, dated as of November 15, 2010, by and among Universal Health Services, Inc., JPMorgan Chase Bank, N.A. and the various financial institutions as are or may become parties thereto, as Lenders, SunTrust Bank, The Royal Bank of Scotland, Plc, Bank of Tokyo-Mitsubishi UFJ Trust Company and Credit Agricole Corporate and Investment Bank, as co-documentation agents, Deutsche Bank Securities Inc. and Bank of America N.A. as co-syndication agents, and JPMorgan Chase Bank, N.A., as administrative agent for the Lenders and as collateral agent for the secured parties, previously filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K dated November 17, 2010, is incorporated herein by reference.

10.26 First Amendment, dated as of March 15, 2011, to the Credit Agreement, dated as of November 15, 2010, by and among Universal Health Services, Inc., JPMorgan Chase Bank, N.A. and the various financial institutions as are or may become parties thereto, as Lenders, certain banks as co-documentation agents, and as co-syndication agents, and JPMorgan Chase Bank, N.A., as administrative agent for the Lenders and as collateral agent for the secured parties, previously filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K dated March 15, 2011, is incorporated herein by reference.

10.27\* Form of Supplemental Life Insurance Plan and Agreement Part A: Alan B. Miller 1998 Dual Life Insurance Trust (effective December 9, 2010, by and between Universal Health Services, Inc., a Delaware corporation (the "Company"), and Anthony Pantaleoni as Trustee), previously filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K dated December 10, 2010, is incorporated herein by reference.

10.28\* Form of Supplemental Life Insurance Plan and Agreement Part B: Alan B. Miller 2002 Trust (effective December 9, 2010, by and between Universal Health Services, Inc., a Delaware corporation (the "Company"), and Anthony Pantaleoni as Trustee), previously filed as Exhibit 10.2 to the Registrant's Current Report on Form 8-K dated December 10, 2010, is incorporated herein by reference.

10.29\* Universal Health Services, Inc. Termination, Assignment and Release Agreement (effective December 9, 2010, by and between Universal Health Services, Inc., a Delaware corporation (the "Company"), Anthony Pantaleoni as Trustee of the Alan B. Miller 1998 Dual Life Insurance Trust, and Alan B. Miller, Executive), previously filed as Exhibit 10.3 to the Registrant's Current Report on Form 8-K dated December 10, 2010, is incorporated herein by reference.

10.30\* Universal Health Services, Inc. Termination, Assignment and Release Agreement (effective December 9, 2010, by and between Universal Health Services, Inc., a Delaware corporation (the "Company"), Anthony Pantaleoni as Trustee of the Alan B. Miller 2002 Trust, and Alan B. Miller, Executive), previously filed as Exhibit 10.4 to the Registrant's Current Report on Form 8-K dated December 10, 2010, is incorporated herein by reference.

11 Statement regarding computation of per share earnings is set forth in Note 1 of the Notes to the Consolidated Financial Statements.

21 Subsidiaries of Registrant.

23.1 Consent of Independent Registered Public Accounting Firm-PricewaterhouseCoopers LLP.

31.1 Certification from the Company's Chief Executive Officer Pursuant to Rule 13a-14(a)/15(d)-14(a) of the Securities Exchange Act of 1934.

31.2 Certification from the Company's Chief Financial Officer Pursuant to Rule 13a-14(a)/15(d)-14(a) of the Securities Exchange Act of 1934.

32.1 Certification from the Company's Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2 Certification from the Company's Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101.INS\*\* XBRL Instance Document

101.SCH\*\* XBRL Taxonomy Extension Schema Document

101.CAL\*\* XBRL Taxonomy Extension Calculation Linkbase Document

101.DEF\*\* XBRL Taxonomy Extension Definition Linkbase Document

101.LAB\*\* XBRL Taxonomy Extension Label Linkbase Document

101.PRE\*\* XBRL Taxonomy Extension Presentation Linkbase Document

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\* Management contract or compensatory plan or arrangement.

\*\* XBRL (Extensible Business Reporting Language) information is furnished and not filed or a part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.

Exhibits, other than those incorporated by reference, have been included in copies of this Annual Report filed with the Securities and Exchange Commission. Stockholders of the Company will be provided with copies of those exhibits upon written request to the Company.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

UNIVERSAL HEALTH SERVICES, INC.

By:           /s/ ALAN B. MILLER            
**Alan B. Miller**  
**Chairman of the Board**  
**and Chief Executive Officer**

February 27, 2012

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

<u>Signatures</u>	<u>Title</u>	<u>Date</u>
<u>          /s/ ALAN B. MILLER          </u> <b>Alan B. Miller</b>	Chairman of the Board and Chief Executive Officer (Principal Executive Officer)	February 27, 2012
<u>          /s/ MARC D. MILLER          </u> <b>Marc D. Miller</b>	Director and President	February 27, 2012
<u>          /s/ LEATRICE DUCAT          </u> <b>Leatrice Ducat</b>	Director	February 27, 2012
<u>          /s/ JOHN H. HERRELL          </u> <b>John H. Herrell</b>	Director	February 27, 2012
<u>          /s/ ROBERT H. HOTZ          </u> <b>Robert H. Hotz</b>	Director	February 27, 2012
<u>          /s/ ANTHONY PANTALEONI          </u> <b>Anthony Pantaleoni</b>	Director	February 27, 2012
<u>          /s/ LAWRENCE S. GIBBS          </u> <b>Lawrence S. Gibbs</b>	Director	February 27, 2012
<u>          /s/ STEVE FILTON          </u> <b>Steve Filton</b>	Senior Vice President, Chief Financial Officer and Secretary (Principal Financial and Accounting Officer)	February 27, 2012

**UNIVERSAL HEALTH SERVICES, INC.**  
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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Universal Health Services, Inc.:

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the financial position of Universal Health Services, Inc. at December 31, 2011 and 2010, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2011, in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the accompanying index presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements, financial statement schedule, and for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included under item 9A as *Management's Report on Internal Control over Financial Reporting*. Our responsibility is to express opinions on these financial statements, on the financial statement schedule, and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP

Philadelphia, Pennsylvania  
February 27, 2012

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**

	Year Ended December 31,		
	2011	2010	2009
	(in thousands, except per share data)		
Net revenues .....	\$7,500,198	\$5,568,185	\$5,202,379
Operating charges:			
Salaries, wages and benefits .....	3,394,967	2,423,102	2,204,422
Other operating expenses .....	1,385,680	1,005,288	994,923
Supplies expense .....	821,811	733,093	699,249
Provision for doubtful accounts .....	613,619	546,909	508,603
Depreciation and amortization .....	295,228	223,915	204,703
Lease and rental expense .....	91,765	76,961	69,947
Transaction costs .....	0	53,220	0
	<u>6,603,070</u>	<u>5,062,488</u>	<u>4,681,847</u>
Income from operations .....	897,128	505,697	520,532
Interest expense, net .....	<u>200,792</u>	<u>77,600</u>	<u>45,810</u>
Income before income taxes .....	696,336	428,097	474,722
Provision for income taxes .....	<u>247,466</u>	<u>152,302</u>	<u>170,475</u>
Net income .....	448,870	275,795	304,247
Less: Net income attributable to noncontrolling interests .....	<u>50,703</u>	<u>45,612</u>	<u>43,874</u>
Net income attributable to UHS .....	<u>\$ 398,167</u>	<u>\$ 230,183</u>	<u>\$ 260,373</u>
Basic earnings per share attributable to UHS .....	<u>\$ 4.09</u>	<u>\$ 2.37</u>	<u>\$ 2.65</u>
Diluted earnings per share attributable to UHS .....	<u>\$ 4.04</u>	<u>\$ 2.34</u>	<u>\$ 2.64</u>
Weighted average number of common shares—basic .....	97,199	96,786	97,794
Add: Other share equivalents .....	<u>1,338</u>	<u>1,187</u>	<u>481</u>
Weighted average number of common shares and equivalents—diluted .....	<u>98,537</u>	<u>97,973</u>	<u>98,275</u>

The accompanying notes are an integral part of these consolidated financial statements.

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**

	December 31,	
	2011	2010
	(Dollar amounts in thousands)	
Assets		
Current assets:		
Cash and cash equivalents	\$ 41,229	\$ 29,474
Accounts receivable, net	969,802	837,820
Supplies	96,775	94,330
Deferred income taxes	108,324	120,834
Other current assets	99,859	130,060
Assets of facilities held for sale	48,916	118,598
Total current assets	1,364,905	1,331,116
Property and Equipment		
Land	377,984	376,567
Buildings and improvements	3,244,117	3,057,313
Equipment	1,256,165	1,165,635
Property under capital lease	37,037	38,711
	4,915,303	4,638,226
Accumulated depreciation	(1,818,180)	(1,601,005)
	3,097,123	3,037,221
Construction-in-progress	190,857	215,746
	3,287,980	3,252,967
Other assets:		
Goodwill	2,627,602	2,589,914
Deferred charges	111,780	108,660
Other	272,978	245,279
	3,012,360	2,943,853
	\$ 7,665,245	\$ 7,527,936
Liabilities and Stockholders' Equity		
Current liabilities:		
Current maturities of long-term debt	\$ 2,479	\$ 3,449
Accounts payable	228,043	252,487
Liabilities of facilities held for sale	2,329	3,516
Accrued liabilities		
Compensation and related benefits	233,583	249,429
Interest	10,622	14,160
Taxes other than income	45,359	35,175
Other	314,518	268,083
Total current liabilities	836,933	826,299
Other noncurrent liabilities	401,908	380,649
Long-term debt	3,651,428	3,912,102
Deferred income taxes	209,592	173,354
Commitments and contingencies (Note 8)		
Redeemable noncontrolling interest	218,266	211,761
Equity:		
Class A Common Stock, voting, \$.01 par value; authorized 12,000,000 shares: issued and outstanding 6,625,708 shares in 2011 and 6,656,308 shares in 2010	66	67
Class B Common Stock, limited voting, \$.01 par value; authorized 150,000,000 shares: issued and outstanding 89,286,305 shares in 2011 and 90,093,562 shares in 2010	893	897
Class C Common Stock, voting, \$.01 par value; authorized 1,200,000 shares: issued and outstanding 664,000 shares in 2011 and 665,400 shares in 2010	7	7
Class D Common Stock, limited voting, \$.01 par value; authorized 5,000,000 shares: issued and outstanding 33,164 shares in 2011 and 35,218 shares in 2010	—	—
Cumulative dividends	(147,515)	(128,049)
Retained earnings	2,494,076	2,125,989
Accumulated other comprehensive loss	(51,175)	(20,139)
Universal Health Services, Inc. common stockholders' equity	2,296,352	1,978,772
Noncontrolling interest	50,766	44,999
Total Equity	2,347,118	2,023,771
	\$ 7,665,245	\$ 7,527,936

The accompanying notes are an integral part of these consolidated financial statements.

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
**For the Years Ended December 31, 2011, 2010 and 2009**  
(in thousands, except per share data)

	Redeemable Interest	Class A Common	Class B Common	Class C Common	Class D Common	Capital in Excess of Par Value	Cumulative Dividends	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	UHS Common Stockholders' Equity	Noncontrolling Interest	Total
Balance, January 1, 2009	\$186,097	\$ 33	\$458	\$ 3	\$ 0	\$ 0	(\$ 91,921)	\$1,666,973	(\$ 31,696)	\$1,543,850	\$40,638	\$1,584,488
Common Stock Issued/(converted)	—	—	—	—	—	—	—	—	—	—	—	—
including tax benefits from exercise of stock options	—	—	<sup>2</sup> (15)	—	—	—	—	3,285(63,275)	—	3,287(63,290)	—	3,287(63,290)
Repurchased	—	—	—	—	—	—	—	—	—	—	—	—
Restricted share-based compensation	—	—	—	—	—	—	—	3,174	—	3,174(16,706)	—	3,174(16,706)
Dividends paid	—	—	—	—	—	—	(16,706)	—	—	—	—	—
Stock dividend	—	34	451	4	—	—	—	(489)9,940	—	—	—	—
Stock option expense	—	—	—	—	—	—	—	—	—	9,940	—	9,940
Distributions to noncontrolling interests	(23,130)	—	—	—	—	—	—	—	—	—	(6,736)	(6,736)
Capital contributions from noncontrolling interests	—	—	—	—	—	—	—	—	—	—	121	121
Purchase of minority ownership interests in majority owned businesses	—	—	—	—	—	—	—	—	—	—	(229)(2,160)	(229)(2,160)
Other	—	—	—	—	—	—	—	—	—	—	—	—
Comprehensive income:	34,185	—	—	—	—	—	—	260,373	—	260,373	9,689	270,062
Net income	—	—	—	—	—	—	—	—	(216)	(216)	—	(216)
Amortization of terminated hedge (net of income tax effect of \$126)	—	—	—	—	—	—	—	—	—	—	—	—
Unrealized derivative losses on cash flow hedges (net of income tax effect of \$899)	—	—	—	—	—	—	—	—	1,477	1,477	—	1,477
Minimum pension liability (net of income tax effect of \$5,667)	—	—	—	—	—	—	—	—	9,182	9,182	—	9,182
Subtotal—comprehensive income	34,185	—	—	—	—	—	—	260,373	10,443	270,816	9,689	280,505
Balance, January 1, 2010	197,152	67	896	7	—	—	(108,627)	1,879,981	(21,253)	1,751,071	41,323	1,792,394

See Note 1 for revision related to redeemable noncontrolling interest.

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY—(Continued)**

**For the Years Ended December 31, 2011, 2010 and 2009**  
(in thousands, except per share data)

	Class A Common	Class B Common	Class C Common	Class D Common	Capital in Excess of Par Value	Cumulative Dividends	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	UHS Common Stockholders' Equity	Noncontrolling Interest	Total
Common Stock											
Issued/(converted) including tax benefits from exercise	—	4	—	—	—	—	10,890	—	10,894	—	10,894
of stock options	—	(3)	—	—	—	—	(11,525)	—	(11,528)	—	(11,528)
Repurchased	—	—	—	—	—	—	3,139	—	3,139	—	3,139
Restricted share-based compensation expense	—	—	—	—	—	(19,422)	—	—	(19,422)	—	(19,422)
Dividends paid	—	—	—	—	—	—	13,321	—	13,321	—	13,321
Stock option expense	—	—	—	—	—	—	—	—	—	—	—
Distributions to noncontrolling interests	—	—	—	—	—	—	—	—	—	(8,662)	(8,662)
Capital contributions from noncontrolling interests	—	—	—	—	—	—	—	—	—	—	—
Purchase of minority ownership interests in majority owned businesses	—	—	—	—	—	—	—	—	—	600	600
Other	—	—	—	—	—	—	—	—	—	—	—
Comprehensive income:											
Net income	33,874	—	—	—	—	—	230,183	—	230,183	11,738	241,921
Amortization of terminated hedge (net of income tax effect of \$120)	—	—	—	—	—	—	—	(216)	(216)	—	(216)
Unrealized derivative losses on cash flow hedges (net of income tax effect of \$528)	—	—	—	—	—	—	—	868	868	—	868
Minimum pension liability (net of income tax effect of \$281)	—	—	—	—	—	—	—	462	462	—	462
Subtotal—comprehensive income	33,874	—	—	—	—	—	230,183	1,114	231,297	11,738	243,035
Balance, January 1, 2011	211,761	897	7	—	—	(128,049)	2,125,989	(20,139)	1,978,772	44,999	2,023,771

See Note 1 for revision related to redeemable noncontrolling interest.



**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY—(Continued)**  
**For the Years Ended December 31, 2011, 2010 and 2009**  
(in thousands, except per share data)

	Class A Common	Class B Common	Class C Common	Class D Common	Capital in Excess of Par Value	Cumulative Dividends	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	UHS Common Stockholders' Equity	Noncontrolling Interest	Total
Redeemable Interest											
Common Stock											
Issued/(converted) including tax benefits from exercise of stock options	(1)	12	—	—	—	—	12,622	—	12,633	—	12,633
Repurchased	—	(16)	—	—	—	—	(60,466)	—	(60,482)	—	(60,482)
Restricted share-based compensation	—	—	—	—	—	—	1,957	—	1,957	—	1,957
Dividends paid	—	—	—	—	—	—	—	—	(19,466)	—	(19,466)
Stock option expense	—	—	—	—	—	—	15,807	—	15,807	—	15,807
Distributions to noncontrolling interests	—	—	—	—	—	(19,466)	—	—	—	—	—
Purchase of minority ownership interests	—	—	—	—	—	—	—	—	—	(7,416)	(7,416)
Purchase of minority ownership interests in majority owned businesses	—	—	—	—	—	—	—	—	—	—	—
Other	—	—	—	—	—	—	—	—	—	—	—
Comprehensive income:											
Net income	37,521	—	—	—	—	—	398,167	—	398,167	13,183	411,350
Amortization of terminated hedge (net of income tax effect of \$120)	—	—	—	—	—	—	—	(216)	(216)	—	(216)
Unrealized derivative losses on cash flow hedges (net of income tax effect of \$14,363)	—	—	—	—	—	—	—	(23,114)	(23,114)	—	(23,114)
Minimum pension liability (net of income tax effect of \$4,691)	—	—	—	—	—	—	—	(7,706)	(7,706)	—	(7,706)
Subtotal—comprehensive income	37,521	—	—	—	—	—	398,167	(31,036)	367,131	13,183	380,314
Balance, December 31, 2011	\$ 66	\$ 893	\$ 7	\$ 0	\$ 0	(\$ 147,515)	\$ 2,494,076	(\$ 51,175)	\$ 2,296,352	\$ 50,766	\$ 2,347,118

See Note 1 for revision related to redeemable noncontrolling interest.

The accompanying notes are an integral part of these consolidated financial statements.

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>Year Ended December 31,</b>		
	<b>2011</b>	<b>2010</b>	<b>2009</b>
	<b>(Amounts in thousands)</b>		
<b>Cash Flows from Operating Activities:</b>			
Net income	\$ 448,870	\$ 275,795	\$ 304,247
<i>Adjustments to reconcile net income to net cash provided by operating activities:</i>			
Depreciation & amortization	295,861	223,997	204,703
Gains on sales of assets and businesses, net of losses	(452)	(1,993)	(1,346)
Stock based compensation expense	18,225	16,799	13,096
<i>Changes in assets &amp; liabilities, net of effects from acquisitions and dispositions:</i>			
Accounts receivable	(134,838)	22,726	(1,402)
Construction management and other receivable	—	—	29,519
Accrued interest	(3,577)	8,408	357
Accrued and deferred income taxes	85,792	132	14,930
Other working capital accounts	(28,382)	(26,437)	(18,828)
Other assets and deferred charges	37,160	11,539	6,699
Other	(1,387)	812	755
Accrued insurance expense, net of commercial premiums paid	83,612	19,739	44,314
Payments made in settlement of self-insurance claims	(82,633)	(50,173)	(55,782)
Net cash provided by operating activities	<u>718,251</u>	<u>501,344</u>	<u>541,262</u>
<b>Cash Flows from Investing Activities:</b>			
Property and equipment additions, net of disposals	(285,682)	(239,274)	(379,748)
Acquisition of property and businesses	(29,466)	(1,958,298)	(12,499)
Proceeds received from sales of assets and businesses	67,592	21,460	9,770
Costs incurred for purchase and implementation of electronic health records application	(38,249)	(17,971)	(7,957)
Net cash used in investing activities	<u>(285,805)</u>	<u>(2,194,083)</u>	<u>(390,434)</u>
<b>Cash Flows from Financing Activities:</b>			
Reduction of long-term debt	(381,517)	(1,392,086)	(66,499)
Additional borrowings	98,100	3,266,146	26,069
Financing costs	(23,608)	(101,815)	—
Repurchase of common shares	(60,482)	(11,528)	(63,288)
Dividends paid	(19,466)	(19,422)	(16,706)
Issuance of common stock	4,779	3,594	3,290
Profit distributions to noncontrolling interests	(38,497)	(32,456)	(29,866)
Proceeds from sale of noncontrolling interests in majority owned business	—	600	—
Capital contributions from noncontrolling interests	—	—	121
Purchase of noncontrolling interests in majority owned businesses	—	—	(229)
Net cash (used in) provided by financing activities	<u>(420,691)</u>	<u>1,713,033</u>	<u>(147,108)</u>
Increase in cash and cash equivalents	11,755	20,294	3,720
Cash and cash equivalents, beginning of period	29,474	9,180	5,460
Cash and cash equivalents, end of period	<u>\$ 41,229</u>	<u>\$ 29,474</u>	<u>\$ 9,180</u>
<b>Supplemental Disclosures of Cash Flow Information:</b>			
Interest paid	<u>\$ 176,328</u>	<u>\$ 76,900</u>	<u>\$ 57,018</u>
Income taxes paid, net of refunds	<u>\$ 163,029</u>	<u>\$ 152,088</u>	<u>\$ 155,368</u>
<b>Supplemental Disclosures of Noncash Investing and Financing Activities:</b>			
See Notes 2, 4 and 7			

The accompanying notes are an integral part of these consolidated financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1) BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Services provided by our hospitals, all of which are operated by subsidiaries of ours include general and specialty surgery, internal medicine, obstetrics, emergency room care, radiology, oncology, diagnostic care, coronary care, pediatric services, pharmacy services and/or behavioral health services. We, through our subsidiaries, provide capital resources as well as a variety of management services to our facilities, including central purchasing, information services, finance and control systems, facilities planning, physician recruitment services, administrative personnel management, marketing and public relations.

The more significant accounting policies follow:

**A) Principles of Consolidation:** The consolidated financial statements include the accounts of our majority-owned subsidiaries and partnerships controlled by us or our subsidiaries as the managing general partner. All significant intercompany accounts and transactions have been eliminated.

**B) Revenue Recognition:** We record revenues and related receivables for health care services at the time the services are provided. Medicare and Medicaid revenues represented 37% of our net patient revenues during 2011 and 38% of our net patient revenues during each of 2010 and 2009. Revenues from managed care entities, including health maintenance organizations and managed Medicare and Medicaid programs accounted for 43% of our net patient revenues during 2011 and 46% during each of 2010 and 2009.

We report net patient service revenue at the estimated net realizable amounts from patients and third-party payors and others for services rendered. We have agreements with third-party payors that provide for payments to us at amounts different from our established rates. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges and per diem payments. Estimates of contractual allowances under managed care plans are based upon the payment terms specified in the related contractual agreements. We closely monitor our historical collection rates, as well as changes in applicable laws, rules and regulations and contract terms, to assure that provisions are made using the most accurate information available. However, due to the complexities involved in these estimations, actual payments from payors may be different from the amounts we estimate and record.

We estimate our Medicare and Medicaid revenues using the latest available financial information, patient utilization data, government provided data and in accordance with applicable Medicare and Medicaid payment rules and regulations. The laws and regulations governing the Medicare and Medicaid programs are extremely complex and subject to interpretation and as a result, there is at least a reasonable possibility that recorded estimates will change by material amounts in the near term. Certain types of payments by the Medicare program and state Medicaid programs (e.g. Medicare Disproportionate Share Hospital, Medicare Allowable Bad Debts and Inpatient Psychiatric Services) are subject to retroactive adjustment in future periods as a result of administrative review and audit and our estimates may vary from the final settlements. Such amounts are included in accounts receivable, net, on our Consolidated Balance Sheets. The funding of both federal Medicare and state Medicaid programs are subject to legislative and regulatory changes. As such, we can not provide any assurance that future legislation and regulations, if enacted, will not have a material impact on our future Medicare and Medicaid reimbursements. Adjustments related to the final settlement of these retrospectively determined amounts did not materially impact our results in 2011, 2010 or 2009.

We provide care to patients who meet certain financial or economic criteria without charge or at amounts substantially less than our established rates. Because we do not pursue collection of amounts determined to qualify as charity care, they are not reported in net revenues or in accounts receivable, net. Our acute care hospitals provided charity care and uninsured discounts, based on charges at established rates, amounting to \$956 million, \$807 million and \$671 million during 2011, 2010 and 2009, respectively.

**C) Provision for Doubtful Accounts:** Collection of receivables from third-party payers and patients is our primary source of cash and is critical to our operating performance. Our primary collection risks relate to uninsured patients and the portion of the bill which is the patient's responsibility, primarily co-payments and deductibles. We estimate our provisions for doubtful accounts based on general factors such as payer mix, the agings of the receivables and historical collection experience. We routinely review accounts receivable balances in conjunction with these factors and other economic conditions which might ultimately affect the collectability of the patient accounts and make adjustments to our allowances as warranted. At our acute care hospitals, third party liability accounts are pursued until all payment and adjustments are posted to the patient account. For those accounts with a patient balance after third party liability is finalized or accounts for uninsured patients, the patient receives statements and collection letters. Patients that express an inability to pay are reviewed for potential sources of financial assistance including our charity care policy. If the patient is deemed unwilling to pay, the account is written-off as bad debt and transferred to an outside collection agency for additional collection effort.

Uninsured patients that do not qualify as charity patients are extended an uninsured discount of at least 20% of total charges. During the collection process the hospital establishes a partial reserve in the allowance for doubtful accounts for self-pay balances outstanding for greater than 60 days from the date of discharge. All self-pay accounts at the hospital level are fully reserved if they have been outstanding for greater than 90 days from the date of discharge. Third party liability accounts are fully reserved in the allowance for doubtful accounts when the balance ages past 180 days from the date of discharge. Potential charity accounts are fully reserved when it is determined the patient may be unable to pay.

As of December 31, 2011, our accounts receivable includes \$54 million due from Illinois, the collection of which has been delayed due to budgetary and funding pressures experienced by the state. Although approximately \$41 million of the receivables due from Illinois have been outstanding in excess of 60 days (as of December 31, 2011), and a large portion will likely remain outstanding for the foreseeable future, we expect to eventually collect all amounts due to us and therefore no related reserves have been established in our consolidated financial statements. However, we can provide no assurance that we will eventually collect all amounts due to us from Illinois. Failure to ultimately collect all outstanding amounts due from Illinois would have an adverse impact on our future consolidated results of operations and cash flows.

On a consolidated basis, we monitor our total self-pay receivables to ensure that the total allowance for doubtful accounts provides adequate coverage based on historical collection experience. Our accounts receivable are recorded net of allowance for doubtful accounts of \$253 million and \$249 million at December 31, 2011 and 2010, respectively.

**D) Concentration of Revenues:** Our five majority owned acute care hospitals in the Las Vegas, Nevada market contributed, on a combined basis, 16% in 2011, 21% in 2010 and 22% in 2009, of our consolidated net revenues. On a combined basis, our facilities in the McAllen/Edinburg, Texas market (consisting of three acute care facilities, a children's hospital and a behavioral health facility) contributed 5% in 2011, 6% in 2010 and 7% in 2009, of our consolidated net revenues.

**E) Cash and Cash Equivalents:** We consider all highly liquid investments purchased with maturities of three months or less to be cash equivalents.

**F) Property and Equipment:** Property and equipment are stated at cost. Expenditures for renewals and improvements are charged to the property accounts. Replacements, maintenance and repairs which do not improve or extend the life of the respective asset are expensed as incurred. We remove the cost and the related accumulated depreciation from the accounts for assets sold or retired and the resulting gains or losses are included in the results of operations. Construction-in-progress includes both construction projects and equipment not yet placed into service.

We capitalize interest expense on major construction projects while in progress. We capitalized interest on major construction projects amounting to \$400,000 during 2011, \$7.6 million during 2010 and \$11.6 million during 2009.

Depreciation is provided on the straight-line method over the estimated useful lives of buildings and improvements (twenty to forty years) and equipment (three to fifteen years). Depreciation expense (excluding discontinued operations) was \$268.5 million during 2011, \$202.8 million during 2010 and \$184.6 million during 2009.

**G) Long-Lived Assets:** We review our long-lived assets, including amortizable intangible assets, for impairment whenever events or circumstances indicate that the carrying value of these assets may not be recoverable. The assessment of possible impairment is based on our ability to recover the carrying value of our asset based on our estimate of its undiscounted future cash flow. If the analysis indicates that the carrying value is not recoverable from future cash flows, the asset is written down to its estimated fair value and an impairment loss is recognized. Fair values are determined based on estimated future cash flows using appropriate discount rates.

**H) Goodwill:** Goodwill is reviewed for impairment at the reporting unit level on an annual basis or sooner if the indicators of impairment arise. Our judgments regarding the existence of impairment indicators are based on market conditions and operational performance of each reporting unit. We have designated September 1<sup>st</sup> as our annual impairment assessment date and performed an impairment assessment as of September 1, 2011 which indicated no impairment of goodwill. There were also no goodwill impairments during 2010 or 2009. Future changes in the estimates used to conduct the impairment review, including profitability and market value projections, could indicate impairment in future periods potentially resulting in a write-off of a portion or all of our goodwill.

Changes in the carrying amount of goodwill for the two years ended December 31, 2011 were as follows (in thousands):

	<u>Acute Care Services</u>	<u>Behavioral Health Services</u>	<u>Total Consolidated</u>
Balance, January 1, 2010 .....	\$389,845	\$ 342,840	\$ 732,685
Goodwill acquired during the period .....	510	1,895,276	1,895,786
Goodwill divested during the period .....	(871)	—	(871)
Adjustments to goodwill (a) .....	—	(37,686)	(37,686)
Balance, January 1, 2011 .....	389,484	2,200,430	2,589,914
Adjustments to goodwill (b) .....	—	37,688	37,688
Balance, December 31, 2011 .....	<u>\$389,484</u>	<u>\$2,238,118</u>	<u>\$2,627,602</u>

- (a) The reduction to the Behavioral Health Services' goodwill consists primarily of a reclassification to "assets of facilities held for sale" and represents the goodwill attributable to a legacy facility which we agreed to divest pursuant to our agreement with the Federal Trade Commission.
- (b) Consists of adjustments to prior year purchase price allocations

**I) Other Assets:** Other assets consist primarily of amounts related to: (i) intangible assets acquired in connection with our acquisition of Psychiatric Solutions, Inc. ("PSI") in November, 2010 consisting of Medicare licenses, certificates of need and contracts to manage the operations of behavioral health services owned by third-parties; (ii) prepaid fees for various software and other applications used by our hospitals; (iii) costs incurred in connection with the purchase and implementation of an electronic health records application for each of our acute care facilities; (iv) deposits; (v) investments in various businesses, including Universal Health Realty Income Trust; (vi) the invested assets related to a deferred compensation plan that is held by an independent trustee in a rabbi-trust and that has a related payable included in other noncurrent liabilities; (vii) the estimated future payments related to physician-related contractual commitments, as discussed below, and; (viii) other miscellaneous assets. As of December 31, 2011 and 2010, other intangible assets, net of accumulated amortization, were approximately \$97 million and \$100 million, respectively.

**J) Physician Guarantees and Commitments:** As of December 31, 2011 and 2010, our accrued liabilities-other, and our other assets included \$7 million and \$8 million, respectively, of estimated future payments related



to physician-related contractual commitments. Pursuant to contractual guarantees outstanding as of December 31, 2011 that are applicable to future years, we have \$6 million of potential future financial obligations of which \$4 million are potential obligations during 2012 and \$2 million are potential obligations during 2013 and later.

**K) Self-Insured Risks:** We provide for self-insured risks, primarily general and professional liability claims and workers' compensation claims. Our estimated liability for self-insured professional and general liability claims is based on a number of factors including, among other things, the number of asserted claims and reported incidents, estimates of losses for these claims based on recent and historical settlement amounts, estimate of incurred but not reported claims based on historical experience, and estimates of amounts recoverable under our commercial insurance policies. All relevant information, including our own historical experience is used in estimating the expected amount of claims. While we continuously monitor these factors, our ultimate liability for professional and general liability claims could change materially from our current estimates due to inherent uncertainties involved in making this estimate. Our estimated self-insured reserves are reviewed and changed, if necessary, at each reporting date and changes are recognized currently as additional expense or as a reduction of expense. See Note 8 for discussion of revisions to prior year general and professional liability reserves and self-insurance liability assumed in connection with our acquisition of PSI in November, 2010. Based on the results of workers' compensation reserves analyses, we recorded reductions of prior year reserves of \$4 million during 2010 and \$7 million during 2009. Adjustments to prior year workers' compensation reserves did not have a material impact on our 2011 consolidated financial statements or results of operations.

**L) Income Taxes:** Deferred tax assets and liabilities are recognized for the amount of taxes payable or deductible in future years as a result of differences between the tax bases of assets and liabilities and their reported amounts in the financial statements. We believe that future income will enable us to realize our deferred tax assets net of recorded valuation allowances relating to state net operating loss carry-forwards.

We operate in multiple jurisdictions with varying tax laws. We are subject to audits by any of these taxing authorities. Our tax returns have been examined by the Internal Revenue Service ("IRS") through the year ended December 31, 2006. We believe that adequate accruals have been provided for federal, foreign and state taxes.

See Note 6 for additional disclosure regarding income taxes.

**M) Other Noncurrent Liabilities:** Other noncurrent liabilities include the long-term portion of our professional and general liability, workers' compensation reserves, pension and deferred compensation liabilities, liability incurred in connection with split-dollar life insurance agreements on the lives of our chief executive officer and his wife and interest rate swap liabilities.

**N) Redeemable Noncontrolling Interests and Noncontrolling Interest:** Outside owners hold noncontrolling, minority ownership interests of: (i) approximately 28% in our five acute care facilities located in Las Vegas, Nevada; (ii) 20% in an acute care facility located in Washington, D.C.; (iii) approximately 11% in an acute care facility located in Laredo, Texas, and; (iv) 20% in a behavioral health care facility located in Philadelphia, Pennsylvania, the majority ownership interest of which was acquired by us as result of our acquisition of PSI in November, 2010. The redeemable noncontrolling interests balances of \$218 million and \$212 million as of December 31, 2011 and 2010, respectively, and the noncontrolling interests balances of \$51 million and \$45 million as of December 31, 2011 and 2010, respectively, consist primarily of the third-party ownership interests in these hospitals.

In connection with the five acute care facilities located in Las Vegas, Nevada, the minority ownership interests of which are reflected as redeemable noncontrolling interests on our Consolidated Balance Sheet, the outside owners have certain "put rights", that are currently exercisable, that if exercised, require us to purchase the minority member's interests at fair market value. The put rights are exercisable upon the occurrence of: (i) certain specified financial conditions falling below established thresholds; (ii) breach of the management contract by the managing member (a subsidiary of ours), or; (iii) if the minority member's ownership percentage is reduced to less than certain thresholds. In connection with the behavioral health care facility located in

Philadelphia, Pennsylvania, the minority ownership interest of which is also reflected as redeemable noncontrolling interests on our Consolidated Balance Sheet, the outside owner has a “put option” to put its entire ownership interest to us at any time. If exercised, the put option requires us to purchase the minority member’s interest at fair market value. As of December 31, 2011, we believe the fair market value of the minority ownership interests in these facilities approximates the book value of the redeemable noncontrolling interests.

**O) Comprehensive Income and Accumulated Other Comprehensive Income:** Comprehensive income or loss is comprised of net income, changes in unrealized gains or losses on derivative financial instruments and a pension liability.

The accumulated other comprehensive income (“AOCI”) component of stockholders’ equity includes: net unrealized gains and losses on effective cash flow hedges; and the net minimum pension liability of a non-contributory defined benefit pension plan which covers employees at one of our subsidiaries. See Note 10, “Pension Plan” for additional disclosure regarding the defined benefit pension plan.

The amounts recognized in AOCI for the two years ended December 31, 2011 were as follows (in thousands):

	<u>Net Unrealized Gains (Losses) on Effective Cash Flow Hedges</u>	<u>Minimum Pension Liability</u>	<u>Total AOCI</u>
Balance, January 1, 2010, net of income tax .....	\$ (5,782)	\$(15,471)	\$(21,253)
2010 activity:			
Pre tax amount .....	1,060	743	1,803
Income tax effect .....	(408)	(281)	(689)
Change, net of income tax .....	<u>652</u>	<u>462</u>	<u>1,114</u>
Balance, December 31, 2010, net of income tax .....	(5,130)	(15,009)	(20,139)
2011 activity:			
Pre tax amount .....	(37,813)	(12,397)	(50,210)
Income tax effect .....	<u>14,483</u>	<u>4,691</u>	<u>19,174</u>
Change, net of income tax .....	<u>(23,330)</u>	<u>(7,706)</u>	<u>(31,036)</u>
Balance, December 31, 2011, net of income tax .....	<u>\$(28,460)</u>	<u>\$(22,715)</u>	<u>\$(51,175)</u>

**P) Accounting for Derivative Financial Investments and Hedging Activities:** We manage our ratio of fixed to floating rate debt with the objective of achieving a mix that management believes is appropriate. To manage this risk in a cost-effective manner, we, from time to time, enter into interest rate swap agreements in which we agree to exchange various combinations of fixed and/or variable interest rates based on agreed upon notional amounts.

We account for our derivative and hedging activities using the Financial Accounting Standard Board’s (“FASB”) guidance which requires all derivative instruments, including certain derivative instruments embedded in other contracts, to be carried at fair value on the balance sheet. For derivative transactions designated as hedges, we formally document all relationships between the hedging instrument and the related hedged item, as well as its risk-management objective and strategy for undertaking each hedge transaction.

Derivative instruments designated in a hedge relationship to mitigate exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. Cash flow hedges are accounted for by recording the fair value of the derivative instrument on the balance sheet as either an asset or liability, with a corresponding amount recorded in accumulated other comprehensive income (“AOCI”) within stockholders’ equity. Amounts are reclassified from AOCI to the income statement in the period or periods the hedged transaction affects earnings.

We use interest rate derivatives in our cash flow hedge transactions. Such derivatives are designed to be highly effective in offsetting changes in the cash flows related to the hedged liability. For derivative instruments designated as cash flow hedges, the ineffective portion of the change in expected cash flows of the hedged item are recognized currently in the income statement.

Derivative instruments designated in a hedge relationship to mitigate exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Fair value hedges are accounted for by recording the changes in the fair value of both the derivative instrument and the hedged item in the income statement.

For hedge transactions that do not qualify for the short-cut method, at the hedge's inception and on a regular basis thereafter, a formal assessment is performed to determine whether changes in the fair values or cash flows of the derivative instruments have been highly effective in offsetting changes in cash flows of the hedged items and whether they are expected to be highly effective in the future.

**Q) Stock-Based Compensation:** At December 31, 2011, we have a number of stock-based employee compensation plans. Pursuant to the FASB's guidance, we expense the grant-date fair value of stock options and other equity-based compensation pursuant to the straight-line method over the stated vesting period of the award using the Black-Scholes option-pricing model.

The expense associated with share-based compensation arrangements is a non-cash charge. In the Consolidated Statements of Cash Flows, share-based compensation expense is an adjustment to reconcile net income to cash provided by operating activities. The applicable FASB guidance requires that cash flows resulting from tax deductions in excess of compensation cost recognized be classified as financing cash flows. During 2011, 2010 and 2009, there were no net excess tax benefits generated.

**R) Earnings per Share:** Basic earnings per share are based on the weighted average number of common shares outstanding during the year. Diluted earnings per share are based on the weighted average number of common shares outstanding during the year adjusted to give effect to common stock equivalents.

The following table sets forth the computation of basic and diluted earnings per share, for the periods indicated:

	<b>Twelve Months Ended December 31,</b>		
	<b>2011</b>	<b>2010</b>	<b>2009</b>
Basic and diluted:			
Net Income . . . . .	\$448,870	\$275,795	\$304,247
Less: Net income attributable to noncontrolling interest . . . . .	(50,703)	(45,612)	(43,874)
Less: Net income attributable to unvested restricted share grants . . . . .	(521)	(918)	(1,146)
Net income attributable to UHS—basic and diluted . . . . .	<u>\$397,646</u>	<u>\$229,265</u>	<u>\$259,227</u>
<u>Basic earnings per share attributable to UHS:</u>			
Weighted average number of common shares—basic . . . . .	97,199	96,786	97,794
Total basic earnings per share . . . . .	<u>\$ 4.09</u>	<u>\$ 2.37</u>	<u>\$ 2.65</u>
<u>Diluted earnings per share attributable to UHS:</u>			
Weighted average number of common shares . . . . .	97,199	96,786	97,794
Net effect of dilutive stock options and grants based on the treasury stock method . . . . .	1,338	1,187	481
Weighted average number of common shares and equivalents—diluted . . . . .	<u>98,537</u>	<u>97,973</u>	<u>98,275</u>
Total diluted earnings per share . . . . .	<u>\$ 4.04</u>	<u>\$ 2.34</u>	<u>\$ 2.64</u>

The “Net effect of dilutive stock options and grants based on the treasury stock method”, for all years presented above, excludes certain outstanding stock options applicable to each year since the effect would have been anti-dilutive. The excluded weighted-average stock options totaled 1.4 million during 2011, 1,000 during 2010 and 3.6 million during 2009.

**S) Fair Value of Financial Instruments:** The fair values of our registered debt and investments are based on quoted market prices. The fair values of other long-term debt, including capital lease obligations, are estimated by discounting cash flows using period-end interest rates and market conditions for instruments with similar maturities and credit quality. The carrying amounts reported in the balance sheet for cash, accounts receivable, accounts payable, and short-term borrowings approximates their fair values due to the short-term nature of these instruments. Accordingly, these items have been excluded from the fair value disclosures included elsewhere in these notes to consolidated financial statements.

**T) Use of Estimates:** The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**U) Mergers and Acquisitions:** The acquisition method of accounting for business combinations requires that the assets acquired and liabilities assumed be recorded at the date of acquisition at their respective fair values with limited exceptions. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Any excess of the purchase price (consideration transferred) over the estimated fair values of net assets acquired is recorded as goodwill. Transaction costs and costs to restructure the acquired company are expensed as incurred. The fair value of intangible assets, including Medicare Licenses, Certificates of Need, and certain contracts, is based on significant judgments made by our management, and accordingly, for significant items we typically obtain assistance from third party valuation specialists.

#### **V) Accounting Standards:**

**Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts, and the Allowance for Doubtful Accounts for Certain Health Care Entities:** In July 2011, the FASB issued Accounting Standards Update (“ASU”) No. 2011-07, “Health Care Entities (Topic 954): Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts, and the Allowance for Doubtful Accounts for Certain Health Care Entities,” which requires health care entities to change the presentation in their statement of operations by reclassifying the provision for bad debts associated with patient service revenue from an operating expense to a deduction from patient service revenue (net of contractual allowances and discounts). The guidance provided in this ASU is effective for fiscal years and interim periods within those fiscal years beginning after December 15, 2011, with early adoption permitted. While this standard will have no impact on our financial position or results of operations, it will require us to reclassify our provision for doubtful accounts from operating expenses to a component of net revenues beginning with the first quarter of 2012, with retrospective application required.

**Measuring Charity Care for Disclosures:** In August 2010, the FASB issued ASU 2010-23, “Health Care Entities (Topic 954): Measuring Charity Care for Disclosure,” which prescribes a specific measurement basis of charity care for disclosure. The guidance provided in this ASU is effective for fiscal years beginning after December 15, 2010. The adoption of this standard did not have a material impact on our consolidated financial position or results of operations.

A significant portion of the patients treated throughout our portfolio of acute care hospitals are uninsured patients which, in part, has resulted from an increase in the number of patients who are employed but do not have health insurance or who have policies with relatively high deductibles. We provide care to patients who meet

certain financial or economic criteria without charge or at amounts substantially less than our established rates. Because we do not pursue collection of amounts that qualify as charity care, they are not reported in net revenues or in accounts receivable, net. Our acute care hospitals provided charity care and uninsured discounts, based on charges at established rates, amounting to \$956 million during 2011 and \$807 million during 2010.

The estimated cost of providing the charity services was \$173 million during 2011 and \$158 million during 2010. The estimated costs were based on a calculation which multiplied the percentage of operating expenses for our acute care hospitals to gross charges for those hospitals by the above-mentioned gross charity care and uninsured discount amounts. The percentage of cost to gross charges is calculated based on the total operating expenses for our acute care facilities (excluding provision for doubtful accounts) divided by gross patient service revenue for those facilities. An increase in the level of uninsured patients to our facilities and the resulting adverse trends in the provision for doubtful accounts and charity care provided could have a material unfavorable impact on our future operating results.

**Fair Value Measurements and Disclosures:** The Financial Accounting Standards Board (“FASB”) has issued Accounting Standards Update No. 2010-06, *Fair Value Measurements and Disclosures about Fair Value Measurements* (“ASU 2010-06”). ASU 2010-06 affects all entities that are required to make disclosures about recurring and nonrecurring fair value measurements under FASB ASC Topic 820, originally issued as FASB Statement No. 157, *Fair Value Measurements*. This ASU requires certain new disclosures and clarifies two existing disclosure requirements. The new disclosures and clarifications of existing disclosures are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010 and for interim periods within those fiscal years. ASU No. 2010-06 did not have a significant impact on our disclosures.

**Presentation of Comprehensive Income:** In June 2011, the FASB amended its guidance governing the presentation of comprehensive income. The amended guidance eliminates the option to report other comprehensive income and its components in the statement of changes in equity. Under the new guidance, an entity can elect to present items of net income and other comprehensive income in one continuous statement referred to as the statement of comprehensive income or in two separate, but consecutive, statements. While the options for presenting other comprehensive income change under the guidance, other portions of the current guidance will not change. For public entities, these changes are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The adoption of this standard is not expected to have a material impact on our consolidated financial position or results of operations.

**Multiemployer Pension Plan Disclosures:** In September 2011, the FASB issued ASU 2011-09 which requires enhanced disclosures around an employer’s participation in multiemployer pension plans. The standard is intended to provide more information about an employer’s financial obligations to a multiemployer pension plan to help financial statement users better understand the financial health of the significant plans in which the employer participates. This guidance is effective for fiscal 2011 year-end reporting. The adoption of this standard is not expected to have a significant impact on our disclosures.

**Goodwill Impairment Assessment:** In September 2011, the FASB issued ASU 2011-08 which provides an entity the option to first assess qualitative factors to determine whether it is necessary to perform the current two-step test for goodwill impairment. If an entity believes, as a result of its qualitative assessment, that it is more-likely-than-not that the fair value of a reporting unit is less than its carrying amount, the quantitative impairment test is required. Otherwise, no further testing is required. The revised standard is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. However, an entity can choose to early adopt even if its annual test date is before the issuance of the final standard, provided that the entity has not yet performed its 2011 annual impairment test or issued its financial statements. The adoption of this ASU is not expected to have a material impact on our consolidated financial position or results of operations.



**Presentation of Insurance Claims and Related Insurance Recoveries:** In August 2010, the FASB issued Accounting Standard Updates (“ASU”) 2010-24, “Health Care Entities (Topic 954): Presentation of Insurance Claims and Related Insurance Recoveries,” which clarifies that a health care entity should not net insurance recoveries against a related claim liability. The guidance provided in this ASU is effective for the fiscal years, and interim periods within those years, beginning after December 15, 2010. The adoption of this standard did not have a material impact on our consolidated financial position or results of operations.

## 2) ACQUISITIONS AND DIVESTITURES

### *Year ended December 31, 2011:*

#### *2011 Acquisitions of Assets and Businesses:*

During 2011, we spent \$29 million on the acquisition of businesses and real property, including the following:

- the acquisition of administrative office buildings located in Pennsylvania, Tennessee and a multi-tenant office building located in Washington D.C. (which was acquired by a limited partnership in which we hold an 80% ownership interest);
- a deposit in connection with execution of a definitive agreement, which is subject to regulatory approvals and closing conditions, to acquire the Knapp Medical Center, including a 226-bed acute care hospital, a surgery center, physician practices and other related assets located in Weslaco, Texas, and;
- the acquisition of a cardiology practice in Texas

The aggregate net cash expenditure related to the properties and/or businesses was allocated to assets and liabilities based on their estimated fair values as follows:

	<u>Amount (000s)</u>
<b>Property, plant &amp; equipment</b> .....	\$ 35,000
<b>Other assets/deposits</b> .....	11,000
<b>Debt</b> .....	<u>(17,000)</u>
<b>Cash paid in 2011 for acquisitions and deposits</b> .....	<u>\$ 29,000</u>

#### *2011 Divestitures of Assets and Businesses:*

During 2011, we received \$68 million from the divestiture of assets and businesses, including the following:

- the sale of three behavioral healthcare facilities (one located in Delaware and two located in Nevada) pursuant to our agreement with the Federal Trade Commission (“FTC”) in connection with our acquisition of PSI;
- sale of our majority ownership interest in a radiation oncology center located in Nevada, and;
- the real property of a closed acute care hospital

The operating results for the three former PSI facilities located in Delaware and Nevada are reflected as discontinued operations during 2011 and 2010 (from the November 15<sup>th</sup> dates of acquisition). Since the aggregate income from discontinued operations before income tax expense for these facilities is not material to our 2011 or 2010 consolidated financial statements, it is included as a reduction to other operating expenses. The aggregate pre-tax net gain on the divestitures of the above-mentioned facilities located in Delaware and Nevada did not have a material impact on our consolidated results of operations.

In addition, also pursuant to our agreement with the FTC in connection with our acquisition of PSI, in January, 2012, we divested the Hospital San Juan Capestrano, a 108-bed facility located in Rio Piedras, Puerto Rico. The assets and liabilities for the Hospital San Juan Capestrano are reflected as “held for sale” on our

Consolidated Balance Sheet as of December 31, 2011. The pre-tax gain on the divestiture of the Hospital San Juan Capestrano, which will not have a material impact on our 2012 consolidated results of operations, will be reflected in our consolidated results of operations during the first quarter of 2012. The assets and liabilities for each of the above-mentioned facilities were reflected as “held for sale” on our Consolidated Balance Sheet as of December 31, 2010.

The following table shows the results of operations for the former PSI facilities located in Delaware and Nevada, on a combined basis, which are reflected as discontinued operations (amounts in thousands):

	Year Ended December 31,		
	2011	2010	2009
Net revenues	\$33,884	\$4,155	\$—
Income from discontinued operations	7,904	859	—
Gain on divestiture	442	—	—
Income from discontinued operations, before income tax expense	8,346	859	—
Income tax expense	(3,160)	(318)	—
Income from discontinued operations, net of income tax expense	<u>\$ 5,186</u>	<u>\$ 541</u>	<u>\$—</u>

***Year ended December 31, 2010:***

***2010 Acquisitions of Assets and Businesses:***

During 2010, we spent \$1.96 billion and assumed \$1.08 billion of debt on the acquisition of businesses and real property, including the following:

- the acquisition of PSI on November 15, 2010 for a total purchase price of \$3.04 billion consisting of \$1.96 billion in cash plus the assumption of approximately \$1.08 billion of PSI’s debt, the majority of which has since been refinanced, and;
- the acquisition of substantially all of the assets of an outpatient surgery center located in Florida in which we previously held a 20% minority ownership interest. The purchase price consideration in connection with this transaction, which occurred during the first quarter, consisted of acquisition of the net assets less the assumption of the outstanding liabilities and third-party debt.

The aggregate net purchase price of the facilities was allocated to assets and liabilities based on their estimated fair values as follows:

	Amount (000s)
<b>Working capital, net</b>	\$ 60,000
<b>Assets held for sale</b>	67,000
<b>Property, plant &amp; equipment</b>	932,000
<b>Goodwill</b>	1,921,000
<b>Other assets</b>	132,000
<b>Income tax assets, net of deferred tax liabilities</b>	(14,000)
<b>Debt</b>	(1,082,000)
<b>Liabilities held for sale</b>	(1,000)
<b>Redeemable noncontrolling interests</b>	(5,000)
<b>Other liabilities</b>	(52,000)
<b>Cash paid in 2010 for acquisitions</b>	<u>\$ 1,958,000</u>

Goodwill of the facilities acquired is computed, pursuant to the residual method, by deducting the fair value of the acquired assets and liabilities from the total purchase price. The factors that contribute to the recognition of

goodwill, which may also influence the purchase price, include the following for each of the acquired facilities: (i) the historical cash flows and income levels; (ii) the reputations in their respective markets; (iii) the nature of the respective operations, and; (iv) the future cash flows and income growth projections.

Assuming the acquisition of PSI occurred on January 1, 2009, our 2009 pro forma net revenues would have been approximately \$7.01 billion and our pro forma net income attributable to UHS and pro forma net income attributable to UHS per diluted share would have been \$211 million and \$2.14 per diluted share, respectively. The 2009 pro forma net income attributable to UHS and net income attributable to UHS per diluted share include the after-tax impact of the transaction costs incurred by us in connection with the acquisition of PSI amounting to \$79 million or \$.81 per diluted share.

Our 2010 pro forma net revenues would have been approximately \$7.30 billion and our pro forma net income attributable to UHS and pro forma net income attributable to UHS per diluted share would have been \$342 million and \$3.47 per diluted share, respectively.

During the period of November 16, 2010 through December 31, 2010, the facilities acquired from PSI generated \$227 million of net revenues which are included in our consolidated net revenues for the year ended December 31, 2010. The aggregate effect of the earnings generated by these facilities since the date of acquisition, less the cost on the borrowings utilized to finance the acquisition, was not material to our 2010 net income attributable to UHS and net income attributable to UHS per diluted share.

#### *2010 Divestitures of Assets and Businesses:*

During 2010, we received \$21 million from the divestiture of assets and businesses, including the following:

- the sale of our minority ownership interest in a healthcare technology company;
- the sale of a portion of our ownership interest in an outpatient surgery center located in Texas, and;
- the sale of the real property of Methodist Hospital located in Louisiana that was severely damaged and closed in 2005 as a result of Hurricane Katrina.

The pre-tax gain, net of losses, resulting from the above-mentioned transactions did not have a material impact on our 2010 financial statements.

#### ***Year ended December 31, 2009:***

##### *2009 Acquisitions of Assets and Businesses:*

During 2009, we spent \$12 million on the acquisition of businesses and real property, including the following:

- the acquisition of a 72-bed behavioral health care facility located in Louisville, Colorado, and;
- the acquisition of the real property assets of a medical office building located on the campus of one of our acute care hospitals located in Texas.

The aggregate net purchase price of the facilities was allocated to assets and liabilities based on their estimated fair values as follows:

	<b>Amount (000s)</b>
<b>Working capital, net</b> . . . . .	\$ 1,000
<b>Property, plant &amp; equipment</b> . . . . .	11,000
<b>Cash paid in 2009 for acquisitions</b> . . . . .	<u>\$12,000</u>

Assuming the acquisition of the behavioral health facility located in Colorado occurred on January 1, 2009, the pro forma effect on our 2009 net revenues, income from continuing operations, income from continuing operations per basic and diluted share, net income attributable to UHS and net income attributable to UHS per basic and diluted share was immaterial.

*2009 Divestitures of Assets and Businesses:*

During 2009, we received \$10 million from the divestiture of assets and businesses, including the following:

- the sale of the real property assets of a medical office building on the campus of a previously divested acute care facility located in Pennsylvania, and;
- the sale of our ownership interest in an outpatient surgery center

### **3) FINANCIAL INSTRUMENTS**

*Fair Value Hedges:*

During 2011, 2010 and 2009, we had no fair value hedges outstanding.

*Cash Flow Hedges:*

We manage our ratio of fixed to floating rate debt with the objective of achieving a mix that management believes is appropriate. To manage this risk in a cost-effective manner, we, from time to time, enter into interest rate swap agreements in which we agree to exchange various combinations of fixed and/or variable interest rates based on agreed upon notional amounts. We account for our derivative and hedging activities using the Financial Accounting Standard Board's ("FASB") guidance which requires all derivative instruments, including certain derivative instruments embedded in other contracts, to be carried at fair value on the balance sheet. For derivative transactions designated as hedges, we formally document all relationships between the hedging instrument and the related hedged item, as well as its risk-management objective and strategy for undertaking each hedge transaction.

Derivative instruments designated in a hedge relationship to mitigate exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. Cash flow hedges are accounted for by recording the fair value of the derivative instrument on the balance sheet as either an asset or liability, with a corresponding amount recorded in accumulated other comprehensive income ("AOCI") within stockholders' equity. Amounts are reclassified from AOCI to the income statement in the period or periods the hedged transaction affects earnings. We use interest rate derivatives in our cash flow hedge transactions. Such derivatives are designed to be highly effective in offsetting changes in the cash flows related to the hedged liability. For derivative instruments designated as cash flow hedges, the ineffective portion of the change in expected cash flows of the hedged item are recognized currently in the income statement.

For hedge transactions that do not qualify for the short-cut method, at the hedge's inception and on a regular basis thereafter, a formal assessment is performed to determine whether changes in the fair values or cash flows of the derivative instruments have been highly effective in offsetting changes in cash flows of the hedged items and whether they are expected to be highly effective in the future.

The fair value of interest rate swap agreements approximates the amount at which they could be settled, based on estimates obtained from the counterparties. We assess the effectiveness of our hedge instruments on a quarterly basis. We performed periodic assessments of the cash flow hedge instruments during 2011 and 2010 and determined the hedges to be highly effective. We also determined that no portion of the hedges is ineffective and therefore there was no material effect on our consolidated financial position, operations or cash flows. The counterparties to the interest rate swap agreements expose us to credit risk in the event of nonperformance. However, at December 31, 2011, each swap agreement entered into by us was in a net liability position which would require us to make the net settlement payments to the counterparties. We do not anticipate nonperformance by those counterparties. We do not hold or issue derivative financial instruments for trading purposes.

During the first quarter of 2011, we entered into an interest rate cap on a total notional amount of \$275 million whereby we paid a premium of \$30,000 in exchange for the counterparty agreeing to pay the difference between 2.25% and three-month LIBOR if the three-month LIBOR rate rises above 2.25% during the term of the cap, which expired in December, 2011. The three-month LIBOR never reached 2.25% during the term of the cap. Therefore, no payment was made to us. We also entered into a forward starting interest rate cap on a total notional amount of \$450 million from December, 2011 to December, 2012 reducing to \$400 million from December, 2012 to December, 2013 whereby we paid a premium of \$740,000 in exchange for the counterparty agreeing to pay the difference between 7.00% and three-month LIBOR if the three-month LIBOR rate rises above 7.00% during the term of the cap. If the three-month LIBOR does not reach 7.00% during the term of the cap, no payment is made to us.

We also entered into six additional forward starting interest rate swaps in the first quarter of 2011 whereby we pay a fixed rate on a total notional amount of \$425 million and receive three-month LIBOR. Three of these swaps with a total notional amount of \$225 million became effective in March, 2011 and will mature in May, 2015. The average fixed rate payable on these swaps is 1.91%. The three remaining interest rate swaps with total notional amounts of \$100 million, \$25 million and \$75 million became effective in December, 2011 and have fixed rates of 2.50%, 1.96% and 1.32%, and maturity dates in December, 2014, December, 2013 and December, 2012, respectively.

During the fourth quarter of 2010, we entered into three interest rate caps on a total notional amount of \$1 billion whereby we paid a premium of \$240,000 in exchange for the counterparties agreeing to pay the difference between 2.25% and three-month LIBOR if the three-month LIBOR rate rises above 2.25% during the term of the caps. All of these caps expired in December, 2011. The three-month LIBOR rate never rose above 2.25% during the term of the caps. Therefore, no payments were made to us. We also entered into four forward starting interest rate swaps in the fourth quarter of 2010 whereby we pay a fixed rate on a total notional amount of \$600 million and receive three-month LIBOR. Each of the four swaps became effective in December, 2011 and will mature in May, 2015. The average fixed rate payable on these swaps is 2.38%.

During the fourth quarter of 2007, we entered into two interest rate swaps whereby we pay a fixed rate on a total notional principal amount of \$150 million and receive three-month LIBOR. Each of the two interest rate swaps had an initial notional principal amount of \$75 million. The notional amount of the first interest rate swap reduced to \$50 million in October, 2010. The fixed rate payable is 4.76% and it matures in October, 2012. The fixed rate payable on the second interest rate swap was 4.87% and it matured in October, 2011.

We measure our interest rate swaps at fair value on a recurring basis. The fair value of our interest rate swaps is based primarily on quotes from banks. We consider those inputs to be “level 3” in the fair value hierarchy as outlined in the authoritative guidance for disclosures in connection with derivative instruments and hedging activities. The fair value of our interest rate swaps was a liability of \$48 million at December 31, 2011, of which \$4 million is included in other current liabilities and \$44 million is included in other noncurrent liabilities on the accompanying balance sheet. The fair value of our interest rate swaps was a liability of \$10 million at December 31, 2010, of which \$2 million is included in other current liabilities and \$8 million is included in other noncurrent liabilities.



#### 4) LONG-TERM DEBT

A summary of long-term debt follows:

	December 31,	
	2011	2010
	(amounts in thousands)	
Long-term debt:		
Notes payable and Mortgages payable (including obligations under capitalized leases of \$9,982 in 2011 and \$11,962 in 2010) and term loans with varying maturities through 2038; weighted average interest at 6.1% in 2011 and 6.5% in 2010 (see Note 7 regarding capitalized leases) . . . . .	\$ 51,841	\$ 49,355
Revolving credit and demand notes . . . . .	249,600	187,500
Term Loan A, net of unamortized discount of \$6,103 . . . . .	1,020,375	1,042,322
Term Loan B, net of unamortized discount of \$19,500 . . . . .	1,436,772	1,576,500
Revenue bonds, interest at floating rates of 0.2% and 0.3% at December 31, 2011 and 2010, respectively, with varying maturities through 2015 . . . . .	5,300	5,300
Accounts receivable securitization program . . . . .	240,000	204,000
6.75% Senior Secured Notes due 2011, net of the unamortized discount of \$9 in 2010, and fair market value adjustment of \$559 in 2010. . . . .	—	200,550
7.125% Senior Secured Notes due 2016, including unamortized net premium of \$19 in 2011 and \$24 in 2010 . . . . .	400,019	400,024
7.00% Senior Unsecured Notes due 2018 . . . . .	250,000	250,000
	3,653,907	3,915,551
Less-Amounts due within one year . . . . .	(2,479)	(3,449)
	<u>\$3,651,428</u>	<u>\$3,912,102</u>

On November 15, 2010, we entered into a credit agreement (the “Credit Agreement”) with various financial institutions. The Credit Agreement is a senior secured facility which provided an initial aggregate commitment amount of \$3.45 billion, comprised of a new \$800 million revolving credit facility, a \$1.05 billion Term Loan A facility and a \$1.6 billion Term Loan B facility. Prior to the effectiveness of the Credit Agreement Amendment in March, 2011 (as discussed below), we prepaid the principal amount and permanently reduced the Term Loan B commitment by \$125 million. During 2011, we made scheduled principal payments of \$16 million on the Term Loan B and \$26 million on the Term Loan A. The revolving credit facility and the Term Loan A mature on November 15, 2015 and the Term Loan B matures on November 15, 2016. The revolving credit facility includes a \$125 million sub-limit for letters of credit. The Credit Agreement is secured by substantially all of the assets of the Company and our material subsidiaries and guaranteed by our material subsidiaries.

On March 15, 2011, we entered into a first amendment to the Credit Agreement (the “Amendment”) which became effective immediately and provides, among other things, for a reduction in the interest rates payable in connection with borrowings under the Credit Agreement. Upon the effectiveness of the Amendment, borrowings under the Credit Agreement bear interest at the ABR rate which is defined as the rate per annum equal to, at our election (1) the greatest of (a) the lender’s prime rate, (b) the weighted average of the federal funds rate, plus 0.5% and (c) one month Eurodollar rate plus 1%, in each case, plus an applicable margin based upon our consolidated leverage ratio at the end of each quarter ranging from 0.50% to 1.25% for revolving credit and Term Loan A borrowings and 1.75% to 2.00% for Term Loan B borrowings or (2) the one, two, three or six month Eurodollar rate (at our election), plus an applicable margin based upon our consolidated leverage ratio at the end of each quarter ranging from 1.50% to 2.25% for revolving credit and Term Loan A borrowings and ranging from 2.75% to 3.00% for Term Loan B borrowings. The current applicable margins are 0.75% for ABR-based loans, 1.75% for Eurodollar-based loans under the revolving credit and Term Loan A facilities and 2.75% under the Term Loan B facility. Upon the effectiveness of the Amendment, the minimum Eurodollar rate for the Term Loan B facility was reduced from 1.50% to 1.00%. In connection with the Amendment, we paid a fee of 1.00% of the amounts outstanding under the Term Loan B in accordance with the terms of the Credit Agreement.

In October, 2010, we amended our accounts receivable securitization program (“Securitization”) with a group of conduit lenders and liquidity banks. We increased the size of the Securitization to \$240 million (the “Commitments”), from \$200 million, and extended the maturity date to October 25, 2013. Substantially all of the patient-related accounts receivable of our acute care hospitals (“Receivables”) serve as collateral for the outstanding borrowings. The interest rate on the borrowings is based on the commercial paper rate plus a spread of 0.475% and there is a facility fee of 0.375% required on 102% on the Commitments. We have accounted for this Securitization as borrowings. We maintain effective control over the Receivables since, pursuant to the terms of the Securitization, the Receivables are sold from certain of our subsidiaries to special purpose entities that are wholly-owned by us. The Receivables, however, are owned by the special purpose entities, can be used only to satisfy the debts of the wholly-owned special purpose entities, and thus are not available to us except through our ownership interest in the special purpose entities. The wholly-owned special purpose entities use the Receivables to collateralize the loans obtained from the group of third-party conduit lenders and liquidity banks. The group of third-party conduit lenders and liquidity banks do not have recourse to us beyond the assets of the wholly-owned special purpose entities that securitize the loans. At December 31, 2011, we had \$240 million of outstanding borrowings and no additional capacity pursuant to the terms of our accounts receivable securitization program.

As of December 31, 2011, we had \$9 million outstanding borrowings under a short-term, on-demand credit facility. Outstanding borrowings, if any, pursuant to this facility are classified as long-term debt on our Consolidated Balance Sheet since they can be refinanced through available borrowings under the terms of our Credit Agreement.

As of December 31, 2011, we had an aggregate of \$482 million of available borrowing capacity pursuant to the terms of our Credit Agreement and Securitization, net of \$69 million of outstanding letters of credit and \$9 million of outstanding borrowings under a short-term, on-demand credit facility.

On September 29, 2010, we issued \$250 million of 7.00% senior unsecured notes (the “Unsecured Notes”) which are scheduled to mature on October 1, 2018. The Unsecured Notes were registered in April, 2011. Interest on the Unsecured Note is payable semiannually in arrears on April 1st and October 1st of each year. The Unsecured Notes can be redeemed in whole at anytime subject to a make-whole call at treasury rate plus 50 basis points prior to October 1, 2014. They are also redeemable in whole or in part at a price of: (i) 103.5% on or after October 1, 2014; (ii) 101.75% on or after October 1, 2015, and; (iii) 100% on or after October 1, 2016. These Unsecured Notes are guaranteed by a group of subsidiaries (each of which is a 100% directly owned subsidiary of Universal Health Services, Inc.) which fully and unconditionally guarantee the Unsecured Notes on a joint and several basis, subject to certain customary automatic release provisions.

On June 30, 2006, we issued \$250 million of senior notes which have a 7.125% coupon rate and mature on June 30, 2016 (the “7.125% Notes”). Interest on the 7.125% Notes is payable semiannually in arrears on June 30th and December 30th of each year. In June, 2008, we issued an additional \$150 million of 7.125% Notes which formed a single series with the original 7.125% Notes issued in June, 2006. Other than their date of issuance and initial price to the public, the terms of the 7.125% Notes issued in June, 2008 are identical to and trade interchangeably with, the 7.125% Notes which were originally issued in June, 2006.

During 2001, we issued \$200 million of senior notes which have a 6.75% coupon rate and which matured and were paid in full on November 15, 2011 (the “6.75% Notes”). The interest on the 6.75% Notes was paid semiannually in arrears on May 15th and November 15th of each year.

In connection with the entering into of the Credit Agreement on November 15, 2010, and in accordance with the Indenture dated January 20, 2000 governing the rights of our existing notes, we entered into a supplemental indenture pursuant to which our 7.125% Notes (due in 2015) and our 6.75% Notes (which matured in November, 2011) were equally and ratably secured with the lenders under the Credit Agreement with respect to the collateral for so long as the lenders under the Credit Agreement are so secured.

The average amounts outstanding during 2011, 2010, and 2009 are under the current and prior Credit Agreements, demand notes and accounts receivable securitization programs were \$2.9 billion, \$610 million and \$287 million, respectively, with corresponding interest rates of 3.4%, 3.4%, and 1.7% including commitment and facility fees. The maximum amounts outstanding at any month-end were \$3.03 billion in 2011, \$3.11 billion in 2010, and \$356 million in 2009. The effective interest rate on our current and prior Credit Agreements, accounts receivable securitization programs, and demand notes, which includes the respective interest expense, commitment and facility fees, designated interest rate swaps expense and amortization of deferred financing costs and original issue discounts, was 4.6% in 2011, 5.0% in 2010 and 3.9% in 2009.

Our Credit Agreement includes a material adverse change clause that must be represented at each draw. The Credit Agreement contains covenants that include a limitation on sales of assets, mergers, change of ownership, liens and indebtedness, transactions with affiliates and dividends; and requires compliance with financial covenants including maximum leverage and minimum interest coverage ratios. We are in compliance with all required covenants as of December 31, 2011.

The carrying values of our debt at December 31, 2011 and 2010 are reflected above. The fair values of our debt at December 31, 2011 and 2010 were \$3.70 billion and \$3.96, respectively. The fair value of our debt was computed based upon quotes received from financial institutions.

Aggregate maturities follow:

	(000s)
2012 .....	\$ 2,479
2013 .....	242,638
2014 .....	3,970
2015 .....	1,290,085
2016 .....	1,840,693
Later .....	274,042
Total .....	<u>\$3,653,907</u>

## 5) COMMON STOCK

In November, 2009, we declared a two-for-one stock split in the form of a 100% stock dividend which was paid on December 15, 2009 to stockholders of record as of December 1, 2009. All classes of common stock participated on a pro rata basis and, as required, references to share quantities, share prices and earnings per share for all periods presented or discussed have been adjusted to reflect the two-for-one stock split.

### *Dividends*

Cash dividends of \$.20 per share (\$19 million in the aggregate) were declared and paid during each of 2011 and 2010, and \$.17 per share (\$17 million in the aggregate) were declared and paid during 2009.

### ***Stock Repurchase Programs***

In various prior years, our Board of Directors has approved stock repurchase programs authorizing us to purchase shares of our outstanding Class B Common Stock on the open market at prevailing market prices or in negotiated transactions off the market. There is no expiration date for our stock repurchase programs. The most recent approval occurred during 2007 at which time our Board of Directors authorized the purchase of up to 10 million shares, a portion of which (as reflected below) remains available for purchase as of December 31, 2011. The following schedule provides information related to our stock repurchase programs for each of the three years ended December 31, 2011:

	<u>Additional Shares Authorized For Repurchase</u>	<u>Total number of shares purchased(a)</u>	<u>Average price paid per share for forfeited shares</u>	<u>Total number of shares purchased as part of publicly announced programs</u>	<u>Average price paid per share for shares purchased as part of publicly announced program</u>	<u>Aggregate purchase price paid (in thousands)</u>	<u>Maximum number of shares that may yet be purchased under the program</u>
Balance as of January 1, 2009 .....							4,713,548
2009 .....	—	2,574,209	\$0.01	2,561,209	\$24.71	\$ 63,288	2,152,339
2010 .....	—	301,933	\$0.01	293,933	\$39.22	\$ 11,528	1,858,406
2011 .....	—	1,602,286	\$0.01	1,602,286	\$37.75	\$ 60,482	256,120
Total for three year period ended December 31, 2011 .....	—	<u>4,478,428</u>	<u>\$0.01</u>	<u>4,457,428</u>	<u>\$30.35</u>	<u>\$135,298</u>	

- (a) During 2010 and 2009, there were 8,000 and 13,000, respectively, of restricted shares that were forfeited by former employees pursuant to the terms of our restricted stock purchase plan which are included in the total number of shares purchased. No such forfeitures occurred during 2011.

### ***Stock-based Compensation Plans***

At December 31, 2011, we have a number of stock-based employee compensation plans. Pursuant to the FASB's guidance, we expense the grant-date fair value of stock options and other equity-based compensation pursuant to the straight-line method over the stated vesting period of the award using the Black-Scholes option-pricing model.

The expense associated with share-based compensation arrangements is a non-cash charge. In the Consolidated Statements of Cash Flows, share-based compensation expense is an adjustment to reconcile net income to cash provided by operating activities. The applicable FASB guidance requires that cash flows resulting from tax deductions in excess of compensation cost recognized be classified as financing cash flows. During 2011, 2010 and 2009, there were no net excess tax benefits generated.

Compensation costs related to outstanding stock options were recognized as follows: (i) a pre-tax charge of \$15.8 million (\$9.8 million after-tax) or \$.10 per diluted share during 2011; (ii) a pre-tax charge of \$13.3 million (\$8.3 million after-tax) or \$.08 per diluted share during 2010, and; (ii) \$9.9 million (\$6.2 million after-tax) or \$.06 per diluted share during 2009. In addition, during the years ended 2011, 2010 and 2009, compensation costs of \$2.0 million (\$1.2 million after-tax), \$3.1 million (\$2.0 million after-tax) and \$2.8 million (\$1.8 million after-tax), respectively, were recognized related to restricted stock.

We adopted the 2005 Stock Incentive Plan, as amended in 2008 and 2010, (the “Stock Incentive Plan”) which replaced our Amended and Restated 1992 Stock Option Plan which expired in July of 2005. An aggregate of twenty-three million shares of Class B Common Stock has been reserved under the Stock Incentive Plan. There were 2,747,500, 82,750 and 2,400,500 stock options, net of cancellations, granted during 2011, 2010 and 2009, respectively. The per option weighted-average grant-date fair value of options granted during 2011, 2010 and 2009, was \$11.62, \$7.84 and \$7.93, respectively. Stock options to purchase Class B Common Stock have been granted to our officers, key employees and directors under our above referenced stock option plans. All stock options were granted with an exercise price equal to the fair market value on the date of the grant. Options are exercisable ratably over a four-year period beginning one year after the date of the grant. All outstanding options expire five years after the date of the grant.

The fair value of each option grant was estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions derived from averaging the number of options granted during the most recent five-year period that were granted or have vestings after January 1, 2006. The 2009 weighted-average assumptions were based upon nineteen option grants, the 2010 weighted-average assumptions were based upon seventeen option grants and the 2011 weighted-average assumptions were based upon eighteen option grants.

<u>Year Ended December 31,</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
Volatility .....	<b>29%</b>	27%	28%
Interest rate .....	<b>2%</b>	3%	3%
Expected life (years) .....	<b>3.5</b>	3.6	3.6
Forfeiture rate .....	<b>9%</b>	10%	10%
Dividend yield .....	<b>0.7%</b>	0.7%	0.7%

The risk-free rate is based on the U.S. Treasury zero coupon four year yield in effect at the time of grant. The expected life of the stock options granted was estimated using the historical behavior of employees. Expected volatility was based on historical volatility for a period equal to the stock option’s expected life. Expected dividend yield is based on our actual dividend yield at the time of grant.

The table below summarizes our stock option activity during each of the last three years:

<u>Outstanding Options</u>	<u>Number of Shares</u>	<u>Average Option Price</u>	<u>Range (High-Low)</u>
Balance, January 1, 2009 .....	8,116,326	\$22.68	\$ 31.70 -\$16.22
Granted .....	2,635,000	\$31.18	\$ 31.18 -\$31.18
Exercised .....	(1,582,376)	\$23.71	\$ 29.89 -\$16.22
Cancelled .....	(366,500)	\$22.84	\$ 29.89 -\$16.22
Balance, January 1, 2010 .....	8,802,450	\$25.03	\$ 31.70 -\$16.22
Granted .....	94,000	\$30.40	\$ 32.28 -\$30.32
Exercised .....	(2,000,250)	\$24.87	\$ 31.70 -\$16.22
Cancelled .....	(301,250)	\$24.91	\$ 31.18 -\$16.22
Balance, January 1, 2011 .....	6,594,950	\$25.16	\$ 32.28 -\$16.22
Granted .....	2,894,500	\$43.66	\$ 54.79 -\$38.12
Exercised .....	(1,563,255)	\$26.38	\$ 32.28 -\$16.22
Cancelled .....	(367,250)	\$32.60	\$ 46.97 -\$16.22
Balance, December 31, 2011 .....	<u>7,558,945</u>	<u>\$31.63</u>	<u>\$ 54.79 -\$16.22</u>
Outstanding options vested and exercisable as of December 31, 2011 ..	<u>2,979,945</u>	<u>\$23.82</u>	<u>\$ 31.18 -\$16.22</u>



The following table provides information about unvested options for the year December 31, 2011:

	Shares	Weighted Average Grant Date Fair Value
Unvested options as of January 1, 2011	3,799,250	\$ 5.80
Granted	2,894,500	\$11.62
Vested	(1,757,500)	\$ 5.26
Cancelled	(357,250)	\$ 8.19
Unvested options as of December 31, 2011	<u>4,579,000</u>	<u>\$ 9.50</u>

The following table provides information about all outstanding options, and exercisable options, at December 31, 2011:

	Options Outstanding	Options Exercisable
Number	7,558,945	2,979,945
Weighted average exercise price	\$ 31.63	\$ 23.82
Aggregate intrinsic value as of December 31, 2011	\$67,870,455	\$44,833,019
Weighted average remaining contractual life	2.8	1.8

The total in-the-money value of all stock options exercised during the years ended December 31, 2011, 2010 and 2009 were \$28.9 million, \$26.8 million and \$10.2 million, respectively.

The weighted average remaining contractual life for options outstanding and weighted average exercise price per share for exercisable options at December 31, 2011 were as follows:

Exercise Price	Options Outstanding			Exercisable Options		Expected to Vest Options(a)	
	Shares	Weighted Average Exercise Price Per Share	Weighted Average Remaining Contractual Life (in Years)	Shares	Weighted Average Exercise Price Per Share	Shares	Weighted Average Exercise Price Per Share
\$16.22 – \$24.45	2,642,825	\$19.56	1.5	2,050,825	\$20.53	537,891	\$16.22
\$25.32 – \$29.26	29,500	26.80	1.1	17,750	26.59	10,676	27.12
\$29.60 – \$32.28	2,139,120	31.15	2.9	911,370	31.16	1,115,534	31.14
\$38.12 – \$43.67	2,728,000	43.59	4.1	—	N/A	2,478,661	43.59
\$46.79 – \$54.79	19,500	52.99	4.3	—	N/A	17,718	52.99
Total	<u>7,558,945</u>	<u>\$31.63</u>	<u>2.8</u>	<u>2,979,945</u>	<u>\$23.82</u>	<u>4,160,480</u>	<u>\$36.71</u>

(a) Assumes a weighted average forfeiture rate of 9.14%.

In addition to the Stock Incentive Plan, we have the following stock incentive and purchase plans: (i) the 2010 Employees' Restricted Stock Purchase Plan ("2010 Plan"), which replaced the Second Amended and Restated 2001 Employees' Restricted Stock Purchase Plan ("2001 Plan"), which allows eligible participants to purchase shares of Class B Common Stock at par value, subject to certain restrictions. During 2011, pursuant to the 2010 Plan, the Compensation Committee of the Board of Directors (the "Committee") approved the issuance of 21,500 restricted shares of our Class B Common Stock at a weighted average price of \$53.21 per share (\$1.1 million in the aggregate) to various employees. These shares have various vesting schedules. and; (ii) a 2005 Employee Stock Purchase Plan which allows eligible employees to purchase shares of Class B Common Stock at a ten percent discount. There were 98,366, 94,955 and 138,870 shares issued pursuant to the Employee Stock Purchase Plan during 2011, 2010 and 2009, respectively. Compensation expense recorded in connection with this plan was \$461,000, \$339,000 and \$316,000 during 2011, 2010 and 2009, respectively.

We have reserved 6.0 million shares of Class B Common Stock for issuance under these various plans (excluding terminated plans) and have issued approximately 700,000 shares, net of cancellations, pursuant to the terms of these plans (excluding terminated plans) as of December 31, 2011.

During 2011, pursuant to the 2010 Plan, the Compensation Committee of the Board of Directors (the “Committee”) approved the issuance of 21,500 restricted shares of our Class B Common Stock at a weighted average price of \$53.21 per share (\$1.1 million in the aggregate) to various employees. These shares have various vesting schedules. We recorded compensation expense of \$198,000 during 2011 in connection with these grants. The remaining expense associated with these awards (estimated at \$947,000 as of December 31, 2011) will be recorded over the remaining vesting periods of the awards, assuming the recipients remain employed by us.

The 2001 Plan, as described above, expired in March, 2010. Under this plan, we had 2.4 million shares of Class B Common Stock reserved for issuance and have issued approximately 1.2 million shares, net of cancellations, pursuant to the terms of this plan as of December 31, 2010, of which 78,133 became fully vesting during 2011, 313,770 became fully vested during 2010 and 31,638 became fully vested during 2009.

During the first quarter of 2010, pursuant to the 2001 Plan and prior to its expiration, the Committee approved the issuance of 49,472 restricted shares of our Class B Common Stock at \$30.32 per share (\$1.5 million in the aggregate) to our Chief Executive Officer (“CEO”) and Chairman of the Board. These shares, which were issued pursuant to a provision in our CEO’s employment agreement, are scheduled to vest ratably on the first, second, third and fourth anniversary dates of the grant, assuming our CEO remains employed by us. In the event that our CEO’s employment is terminated by reason of disability, death, without proper cause or due to breach of the CEO’s employment agreement by us, the vesting of these awards will occur immediately. 12,368 of these shares became fully vested in 2011. In connection with this grant, we recorded compensation expense of \$375,000 and \$355,000 during 2011 and 2010, respectively, and the remaining expense associated with this award (estimated at \$770,000 as of December 31, 2011) will be recorded over the remaining vesting periods of the award.

During the first quarter of 2009, pursuant to the 2001 Plan, the Committee approved the issuance of 109,850 restricted shares of our Class B Common Stock at \$20.26 per share (\$2.2 million in the aggregate) to our CEO. These shares are scheduled to vest ratably on the first, second, third and fourth anniversary dates of the grant and are subject to the same conditions and terms as mentioned above in connection with the grant of restricted shares during the first quarter of 2010. 27,462 and 27,463 of these shares became fully vested in 2011 and 2010, respectively. In connection with this grant, we recorded compensation expense of \$556,000 during each of 2011 and 2010 and \$482,000 during 2009. The remaining expense associated with this award (estimated at \$630,000 as of December 31, 2011) will be recorded over the remaining vesting periods of the award.

During the first quarter of 2008, pursuant to the 2001 Plan, the Committee approved the issuance of 62,190 restricted shares of our Class B Common Stock at \$24.12 per share (\$1.5 million in the aggregate) to our CEO. These shares are scheduled to vest ratably on the first, second, third and fourth anniversary dates of the grant and are subject to the same conditions and terms as mentioned above in connection with the grant of restricted shares during the first quarter of 2010. 15,546 of these shares became fully vesting during 2011 and 15,548 of these shares became fully vested in each of 2010 and 2009. In connection with this grant, we recorded compensation expense of \$375,000 during each of 2011, 2010 and 2009. The remaining expense associated with this award (estimated at \$15,000 as of December 31, 2011) was recorded over the remaining vesting periods of the award.

During the fourth quarter of 2007, pursuant to the 2001 Plan, the Committee approved the issuance of 61,362 restricted shares of our Class B Common Stock at \$24.45 per share (\$1.5 million in the aggregate) to our CEO. These shares are scheduled to vest ratably on the first, second, third and fourth anniversary dates of the grant and are subject to the same conditions and terms as mentioned above in connection with the grant of restricted shares during the first quarter of 2010. 15,341 of these shares became fully vested in each of 2011 and 2010 and 15,340 of these shares became fully vested in each of 2009 and 2008. In connection with this grant, we recorded compensation expense of \$333,000 during 2011 and \$375,000 during each of 2010 and 2009.

Additionally, during 2007, pursuant to the 2001 Plan, the Committee approved the issuance of 22,250 restricted shares of our Class B Common stock at a weighted average of \$29.62 per share (\$659,000 in the aggregate) to various employees. These shares have various vesting schedules. We recorded compensation expense of \$120,000 during 2011 and \$135,000 during each of 2010 and 2009, in connection with these grants. The remaining expense associated with these awards (estimated at \$42,000 as of December 31, 2011) will be recorded over the remaining vesting periods of the awards, assuming the recipients remain employed by us.

During the fourth quarter of 2006, pursuant to the 2001 Plan, the Committee approved the issuance of 247,000 restricted shares (net of cancellations) of our Class B Common Stock at \$25.71 per share (\$6.4 million in the aggregate) to various officers and employees. These shares became fully vested in November, 2010. In connection with this grant, we recorded compensation expense of \$1.3 million and \$1.5 million during 2010 and 2009, respectively.

At December 31, 2011, 31,167,268 shares of Class B Common Stock were reserved for issuance upon conversion of shares of Class A, C and D Common Stock outstanding, for issuance upon exercise of options to purchase Class B Common Stock and for issuance of stock under other incentive plans. Class A, C and D Common Stock are convertible on a share for share basis into Class B Common Stock.

In connection with the long-term incentive plans described above, we recorded compensation expense of \$2.4 million in 2011, \$3.5 million in 2010 and \$3.2 million in 2009. Including the compensation expense recognized related to outstanding stock options of \$15.8 million in 2011, \$13.3 million in 2010 and \$9.9 million in 2009, we recorded a total stock compensation expense of \$18.2 million in 2011, \$16.8 million in 2010 and \$13.1 million in 2009.

## 6) INCOME TAXES

Components of income tax expense/(benefit) are as follows (amounts in thousands):

	Year Ended December 31,		
	2011	2010	2009
Current			
Federal .....	\$165,409	\$105,077	\$130,798
Foreign .....	300	2,555	—
State .....	22,901	16,547	18,976
	<u>188,610</u>	<u>124,179</u>	<u>149,774</u>
Deferred			
Federal and foreign .....	53,056	26,419	18,524
State .....	5,800	1,704	2,177
	<u>58,856</u>	<u>28,123</u>	<u>20,701</u>
Total .....	<u>\$247,466</u>	<u>\$152,302</u>	<u>\$170,475</u>

Deferred taxes are required to be classified based on the financial statement classification of the related assets and liabilities which give rise to temporary differences. Deferred taxes result from temporary differences between the financial statement carrying amounts and the tax bases of assets and liabilities. The components of deferred taxes are as follows (amounts in thousands):

	<b>Year Ended December 31,</b>	
	<b>2011</b>	<b>2010</b>
Deferred income tax assets:		
Self-insurance reserves . . . . .	\$ 115,201	\$ 121,249
Compensation accruals . . . . .	49,717	53,855
State and foreign net operating loss carryforwards and other state and foreign deferred tax assets . . . . .	52,506	46,338
Other currently non-deductible accrued liabilities . . . . .	19,699	19,016
Net pension liability—OCI only . . . . .	13,959	9,268
Doubtful accounts and other reserves . . . . .	17,345	31,046
Other combined items—OCI only . . . . .	17,684	3,196
	<u>286,111</u>	<u>283,968</u>
Less: Valuation Allowance . . . . .	<u>(42,143)</u>	<u>(32,352)</u>
Net deferred income tax assets: . . . . .	243,968	251,616
Deferred income tax liabilities:		
Depreciable and amortizable assets . . . . .	(342,655)	(299,566)
Other deferred tax liabilities . . . . .	(2,581)	(4,570)
	<u>(345,236)</u>	<u>(304,136)</u>
Net deferred income tax liabilities . . . . .	<u><u>\$(101,268)</u></u>	<u><u>\$ (52,520)</u></u>

The effective tax rates, as calculated by dividing the provision for income taxes by income before income taxes, were as follows for each of the years ended December 31, 2011, 2010 and 2009 (dollar amounts in thousands):

	<b>2011</b>	<b>2010</b>	<b>2009</b>
Provision for income taxes . . . . .	\$247,466	\$152,302	\$170,475
Income before income taxes . . . . .	<u>696,336</u>	<u>428,097</u>	<u>474,722</u>
Effective tax rate . . . . .	<u><u>35.5%</u></u>	<u><u>35.6%</u></u>	<u><u>35.9%</u></u>

Impacting the effective tax rates during 2011 was approximately \$1 million favorable discrete tax item recorded to adjust the estimated liabilities for uncertain tax positions. Impacting the effective tax rates during 2010 were the following items: (i) \$5 million unfavorable discrete tax item recorded to adjust the non-deductible portion of certain transaction costs incurred during 2010 in connection with our acquisition of PSI; (ii) a \$4 million unfavorable discrete tax item recorded to adjust for the non-deductible, \$9 million charge incurred from split-dollar life insurance agreements entered into during 2010 on the lives of our chief executive officer and his wife, partially offset by; (iii) a \$4 million favorable discrete tax item recorded during 2010 to adjust the estimated non-deductible portion of the previously disclosed South Texas Health System settlement with the government based upon the final agreement.

A reconciliation between the federal statutory rate and the effective tax rate is as follows:

	<b>Year Ended December 31,</b>		
	<b>2011</b>	<b>2010</b>	<b>2009</b>
Federal statutory rate . . . . .	35.0%	35.0%	35.0%
State taxes, net of federal income tax benefit . . . . .	2.9	3.1	3.2
Nondeductible transaction costs . . . . .	—	1.3	—
Other items . . . . .	0.4	0.4	1.4
Impact of income attributable to noncontrolling interests . . . . .	(2.8)	(4.2)	(3.7)
Effective tax rate . . . . .	<u>35.5%</u>	<u>35.6%</u>	<u>35.9%</u>

Included in “Other current assets” on our Consolidated Balance Sheet are prepaid federal, foreign, and state income taxes amounting to approximately \$25 million and \$51 million as of December 31, 2011 and 2010, respectively.

The net deferred tax assets and liabilities are comprised as follows (amounts in thousands):

	<b>Year Ended December 31,</b>	
	<b>2011</b>	<b>2010</b>
Current deferred taxes		
Assets . . . . .	\$ 109,297	\$ 123,362
Liabilities . . . . .	(973)	(2,528)
Total deferred taxes-current . . . . .	<u>108,324</u>	<u>120,834</u>
Noncurrent deferred taxes		
Assets . . . . .	135,189	128,254
Liabilities . . . . .	(344,781)	(301,608)
Total deferred taxes-noncurrent . . . . .	<u>(209,592)</u>	<u>(173,354)</u>
Total deferred tax liabilities . . . . .	<u><u>\$(101,268)</u></u>	<u><u>\$ (52,520)</u></u>

The assets and liabilities classified as current relate primarily to the allowance for uncollectible patient accounts, compensation-related accruals and the current portion of the temporary differences related to self-insurance reserves. At December 31, 2011, state net operating loss carryforwards (expiring in years 2012 through 2031), and credit carryforwards available to offset future taxable income approximated \$881 million, representing approximately \$44 million in deferred state tax benefit (net of the federal benefit). At December 31, 2011, related to the acquisition of PSI, there were federal net operating losses of approximately \$2 million expiring in 2022 representing approximately \$1 million in deferred federal tax benefits and foreign net operating loss carryforwards of approximately \$8 million expiring through 2021 representing approximately \$3 million in deferred foreign tax benefit.

A valuation allowance is required when it is more likely than not that some portion of the deferred tax assets will not be realized. Based on available evidence, it is more likely than not that certain of our state tax benefits will not be realized. Therefore, valuation allowances of approximately \$39 million and \$28 million have been reflected as of December 31, 2011 and 2010, respectively. During 2011, the valuation allowance on these state tax benefits increased by approximately \$11 million due to additional net operating losses incurred. In addition, valuation allowances of approximately \$3 million and \$4 million have been reflected as of December 31, 2011 and 2010, respectively, related to foreign net operating losses.

We adopted the provisions of Accounting for Uncertainty in Income Taxes effective January 1, 2007. During 2011 and 2010, the estimated liabilities for uncertain tax positions (including accrued interest and



penalties) were increased in the amount of approximately \$1 million and \$3 million, respectively, due to tax positions taken in the current and prior years. The increase in 2010 is primarily attributable to tax positions taken by PSI on pre-acquisition tax return years. Also during 2011, the estimated liabilities for uncertain tax positions (including accrued interest and penalties) were reduced due to the lapse of the statute of limitations resulting in a net income tax benefit of approximately \$2 million. The balance at each of December 31, 2011 and 2010, if subsequently recognized, that would favorably affect the effective tax rate and the provision for income taxes is approximately \$5 million.

We recognize accrued interest and penalties associated with uncertain tax positions as part of the tax provision. As of December 31, 2011 and 2010, we have approximately \$1 million of accrued interest and penalties. The U.S. federal statute of limitations remains open for the 2008 and subsequent years. Foreign and U.S. state and local jurisdictions have statutes of limitations generally ranging for 3 to 4 years. The statute of limitations on certain jurisdictions could expire within the next twelve months. It is reasonably possible that the amount of unrecognized tax benefits will change during the next 12 months however it is anticipated that any such change, if it were to occur, would not have a material impact on our results of operations.

The tabular reconciliation of unrecognized tax benefits for the years ended December 31, 2011, 2010 and 2009 is as follows (amounts in thousands).

	As of December 31,		
	2011	2010	2009
Balance at January 1, . . . . .	\$ 7,923	\$5,754	\$3,759
Additions based on tax positions related to the current			
year . . . . .	750	1,219	750
Additions for tax positions of prior years . . . . .	419	2,076	1,245
Reductions for tax positions of prior years . . . . .	(1,628)	(907)	—
Settlements . . . . .	(61)	(219)	—
Balance at December 31, . . . . .	<u>\$ 7,403</u>	<u>\$7,923</u>	<u>\$5,754</u>

## 7) LEASE COMMITMENTS

Four of our hospital facilities are held under operating leases with Universal Health Realty Income Trust with terms expiring in 2014 and 2016 (see Note 9 for additional disclosure). We also lease the real property of certain facilities acquired by us in connection with the acquisition of PSI in November, 2010 (see Item 2. *Properties* for additional disclosure).

A summary of property under capital lease follows (amounts in thousands):

	As of December 31,	
	2011	2010
Land, buildings and equipment . . . . .	\$ 37,037	\$ 38,712
Less: accumulated amortization . . . . .	(35,264)	(35,627)
	<u>\$ 1,773</u>	<u>\$ 3,085</u>

Future minimum rental payments under lease commitments with a term of more than one year as of December 31, 2011, are as follows (amounts in thousands):

<u>Year</u>	<u>Capital Leases</u>	<u>Operating Leases</u>
	(000s)	
2012 .....	\$ 2,425	\$ 58,388
2013 .....	2,277	42,717
2014 .....	1,299	32,777
2015 .....	1,212	26,806
2016 .....	1,077	21,687
Later years .....	7,787	24,053
Total minimum rental .....	\$16,077	\$206,428
Less: Amount representing interest .....	(6,095)	
Present value of minimum rental commitments .....	9,982	
Less: Current portion of capital lease obligations .....	(1,680)	
Long-term portion of capital lease obligations .....	\$ 8,302	

In the ordinary course of business, our facilities routinely lease equipment pursuant to month-to-month lease arrangements that will likely result in future lease & rental expense in excess of the amounts indicated above. Capital lease obligations of \$7.1 million in 2010 and \$700,000 in 2009 were incurred when we assumed capital lease obligations upon the acquisition of facilities or entered into capital leases for new equipment. We incurred no additional capital lease obligations during 2011.

## 8) COMMITMENTS AND CONTINGENCIES

### *Professional and General Liability Claims and Property Insurance*

#### *Professional and General Liability*

Effective January 1, 2008, most of our subsidiaries became self-insured for professional and general liability exposure up to \$10 million per occurrence (as compared to \$20 million per occurrence prior to 2008). Prior to our acquisition of PSI in November, 2010, our subsidiaries purchased several excess policies through commercial insurance carriers which provide for coverage in excess of \$10 million up to \$200 million per occurrence and in the aggregate. However, we are liable for 10% of the claims paid pursuant to the commercially insured coverage in excess of \$10 million up to \$60 million per occurrence and in the aggregate.

Prior to our acquisition in November, 2010, the PSI subsidiaries were commercially insured for professional and general liability insurance claims in excess of a \$3 million self-insured retention to a limit of \$75 million. PSI utilized its captive insurance company and that captive insurance company remains in place after our acquisition of PSI to manage the self-insured retention for all former PSI subsidiaries for claims incurred prior to January 1, 2011. The captive insurance company also continues to manage the applicable self-insured retention for all professional and general liability claims, regardless of date incurred, for the former PSI subsidiaries located in Florida and Puerto Rico.

Since our acquisition of PSI on November 15, 2010, the former PSI subsidiaries are self-insured for professional and general liability exposure up to \$3 million per occurrence and our legacy subsidiaries (which are not former PSI subsidiaries) are self-insured for professional and general liability exposure up to \$10 million per occurrence. Effective November, 2010, our subsidiaries (including the former PSI subsidiaries) were provided with several excess policies through commercial insurance carriers which provide for coverage in excess of the applicable per occurrence self-insured retention (either \$3 million or \$10 million) up to \$200 million per occurrence and in the aggregate. We remain liable for 10% of the claims paid pursuant to the commercially insured coverage in excess of \$10 million up to \$60 million per occurrence and in the aggregate.

Our estimated liability for self-insured professional and general liability claims is based on a number of factors including, among other things, the number of asserted claims and reported incidents, estimates of losses for these claims based on recent and historical settlement amounts, estimates of incurred but not reported claims based on historical experience, and estimates of amounts recoverable under our commercial insurance policies. While we continuously monitor these factors, our ultimate liability for professional and general liability claims could change materially from our current estimates due to inherent uncertainties involved in making this estimate. Given our significant self-insured exposure for professional and general liability claims, there can be no assurance that a sharp increase in the number and/or severity of claims asserted against us will not have a material adverse effect on our future results of operations.

As of December 31, 2011, the total accrual for our professional and general liability claims, including the estimated claims related to the facilities acquired from PSI, was \$292 million, of which \$60 million is included in current liabilities. As of December 31, 2010, the total accrual for our professional and general liability claims was \$289 million, of which \$60 million is included in other current liabilities.

Based upon the results of reserve analyses, we recorded reductions to our professional and general liability self-insurance reserves (relating to prior years) amounting to \$11 million during 2011, \$49 million during 2010 and \$23 million during 2009. The favorable change recorded during 2011 consisted primarily of third-party recoveries and reserve reductions in connection with PHICO-related claims which we became liable for upon PHICO's (a former commercial insurance carrier) liquidation in 2002. The favorable changes in our estimated future claims payments recorded during 2010 and 2009 were due to: (i) an increased weighting given to company-specific metrics (to 75% from 50%), and decreased general industry metrics (to 25% from 50%), related to projected incidents per exposure, historical claims experience and loss development factors; (ii) historical data which measured the realized favorable impact of medical malpractice tort reform experienced in several states in which we operate, and; (iii) a decrease in claims related to certain higher risk specialties (such as obstetrical) due to a continuation of the company-wide patient safety initiative undertaken during the last several years. As the number of our facilities and our patient volumes have increased, thereby providing for a statistically significant data group, and taking into consideration our long-history of company-specific risk management programs and claims experience, our reserve analyses have included a greater emphasis on our historical professional and general liability experience which has developed favorably as compared to general industry trends.

#### *Property Insurance*

We have commercial property insurance policies covering catastrophic losses, including windstorm damage, up to a \$1 billion policy limit per occurrence, subject to a \$250,000 deductible. Losses resulting from named windstorms are subject to deductibles between 3% and 5% of the declared total insurable value of the property. In addition, we have commercial property insurance policies covering catastrophic losses resulting from earthquake and flood damage, each subject to aggregated loss limits (as opposed to per occurrence losses). Our earthquake limit is \$250 million, subject to a deductible of \$250,000, except for facilities located within documented fault zones. Earthquake losses that affect facilities located in fault zones within the United States are subject to a \$100 million limit and will have applied deductibles ranging from 1% to 5% of the declared total insurable value of the property. The earthquake limit in Puerto Rico is \$25 million. Flood losses have either a \$250,000 or \$500,000 deductible, based upon the location of the facility.

Our property insurance coverage is scheduled for renewal on June 1, 2012. Due to an increase in property losses experienced nationwide in recent years, the cost of commercial property insurance has increased. As a result, catastrophic coverage for earthquake and flood has been limited to annual aggregate losses (as opposed to per occurrence losses). Given these insurance market conditions, there can be no assurance that a continuation of these unfavorable trends, or a sharp increase in uninsured property losses sustained by us, will not have a material adverse effect on our future results of operations.

## ***Legal Proceedings***

### *U.S. v. Marion and UHS:*

In November, 2009, the United States Department of Justice (“DOJ”) and the Virginia Attorney General intervened in a qui tam case that had been filed by former employees of Marion Youth Center under seal in 2007 against Universal Health Services, Inc. (“UHS”), and Keystone Marion, LLC (“Marion”) and Keystone Education and Youth Services, LLC (“Keystone”). The intervention by the DOJ followed the issuance of a series of subpoenas from the Office of the Inspector General for the Department of Health and Human Services seeking documents related to the treatment of Medicaid beneficiaries at Marion. The amended complaint filed by the DOJ and Virginia Attorney General alleged causes of action pursuant to the federal and state false claims acts and the Virginia fraud statute. The former employees filed a separate amended complaint alleging employment and retaliation claims as well as false claim act violations. During the third quarter of 2011, we reached an agreement in principle to settle all of the claims. We have established a reserve in connection with this matter which did not have a material impact on our results of operations for any of the periods presented herein. Should we be unable to finalize a definitive settlement agreement in this matter, we will continue to defend ourselves vigorously against the government’s and the former employees’ allegations. There can be no assurance that we will prevail should this matter be litigated.

### *Martin v. UHS of Delaware:*

UHS of Delaware, Inc., a wholly-owned subsidiary of ours, has been named as defendants in a state False Claim Act case in Sacramento County Superior Court. Plaintiffs are a former student and employees of the Elmira School who claim that the UHS schools in California unlawfully retained public education funding from the state of California for the operation of these schools but failed to meet state requirements pertaining to the operation of non-public schools. We deny liability and intend to defend this case vigorously. We have established a reserve in connection with this matter which did not have a material impact on our consolidated financial statements.

### *Department of Justice ICD Investigation:*

In September, 2010, we, along with many other companies in the healthcare industry, received a letter from the United States Department of Justice (“DOJ”) advising of a False Claim Act investigation being conducted in connection with the implantation of implantable cardioverter defibrillators (“ICDs”) from 2003 to the present at several of our acute care facilities. The DOJ alleges that ICDs were implanted and billed by our facilities in contravention of a National Claims Determination regarding these devices. We have established a reserve in connection with this matter which did not have a material impact on our consolidated financial statements.

### *Two Rivers Psychiatric Hospital:*

On April 11, 2011, the Centers for Medicare and Medicaid Services (“CMS”) issued notice of its decision terminating Two Rivers Psychiatric Hospital (“Two Rivers”) in Kansas City, Missouri from participation in the Medicare and Medicaid program. The termination notice was issued as a result of surveys conducted which allegedly found Two Rivers to be out of compliance with the conditions of participation required for participation in the Medicare program and for Two Rivers’ alleged failure to alleviate an “immediate jeopardy” situation. Two Rivers filed an administrative appeal with the U.S. Department of Health and Human Services, Departmental Appeal Board, Civil Remedies Division, seeking review and reversal of that decision. In addition, Two Rivers filed a complaint in the U.S. District Court for the Western District of Missouri seeking a temporary restraining order and preliminary injunction against CMS rescinding the termination action. On April 22, 2011, the District Court issued a temporary restraining order abating the termination action pending a preliminary injunction hearing or an agreement with CMS. On May 17, 2011, Two Rivers and CMS entered into a settlement agreement which resulted in the rescission of the termination notice and actions by CMS. Pursuant to the terms of the agreement, Two Rivers was required to submit an acceptable plan of correction relative to the immediate jeopardy citation and engage independent experts in various disciplines to analyze and develop implementation plans for Two Rivers to meet the applicable Medicare conditions of participation. Both of these actions have

occurred. CMS will conduct an initial survey of Two Rivers, expected to occur in early 2012, to determine if the Medicare conditions of participation have been met. During the term of this agreement, Two Rivers remains eligible to receive reimbursements for services rendered to Medicare and Medicaid beneficiaries. Two Rivers remains fully committed to providing high-quality healthcare to their patients and the community it serves. We therefore intend to work expeditiously and collaboratively with CMS in an effort to resolve these matters. We can provide no assurance that Two Rivers will not ultimately lose its Medicare certification. The operating results of Two Rivers did not have a material impact on our consolidated results of operations or financial condition for the years ended December 31, 2011 or 2010.

*Matters Relating to PSI:*

The following matters pertain to PSI or former PSI facilities (owned by subsidiaries of Psychiatric Solutions, Inc.) for which we have assumed the defense as a result of our acquisition of PSI which was completed in November, 2010:

*Garden City Employees' Retirement System v. PSI:*

This is a purported shareholder class action lawsuit filed in the United States District Court for the Middle District of Tennessee against PSI and the former directors in 2009 alleging violations of federal securities laws. We intend to defend the case vigorously. Should we be deemed liable in this matter, we believe we would be entitled to commercial insurance recoveries for amounts paid by us, subject to certain limitations and deductibles. Included in our consolidated balance sheet as of December 31, 2011, is an estimated reserve (current liability) and corresponding commercial insurance recovery (current asset) which did not have a material impact on our financial statements. Although we believe the commercial insurance recoveries are adequate to satisfy potential liability in this matter, we can provide no assurance that the ultimate liability will not exceed the commercial insurance recoveries which would make us liable for the excess.

*Department of Justice Investigation of Sierra Vista:*

In 2009, Sierra Vista Hospital in Sacramento, California learned of an investigation by the U.S. Department of Justice ("DOJ") relating to Medicare services provided by the facility. The DOJ ultimately notified the facility that with respect to partial hospitalization and outpatient services, the DOJ believed that the medical record documentation did not adequately support the claims submitted for reimbursement by Medicare. We reached a tentative financial settlement with the DOJ which is subject to the negotiation of a definitive settlement agreement. As part of that agreement, the facility will be subject to a corporate integrity agreement. The reserve established in connection with this matter did not have a material impact on our consolidated financial statements.

*Department of Justice Investigation of Friends Hospital:*

In October, 2010, Friends Hospital in Philadelphia, Pennsylvania, received a subpoena from the DOJ requesting certain documents from the facility. The requested documents have been collected and provided to the DOJ for review and examination. Another subpoena was issued to the facility in July 2011 requesting additional documents. Those documents are being collected and will be provided to the DOJ. At present, we are uncertain as to the focus, scope or extent of the investigation, liability of the facility and/or potential financial exposure, if any, in connection with this matter.

*Department of Justice Investigation of Riveredge Hospital:*

In 2008, Riveredge Hospital in Chicago, Illinois received a subpoena from the DOJ requesting certain information from the facility. Additional requests for documents were also received from the DOJ in 2009 and 2010. The requested documents have been provided to the DOJ and we continue to cooperate with the DOJ with respect to this investigation. At present, we are uncertain as to the focus, scope or extent of the investigation, liability of the facility and/or potential financial exposure, if any, in connection with this matter.



*Virginia Department of Medical Assistance Services Recoupment Claims:*

The Virginia Department of Medical Assistance Services (“DMAS”) has conducted audits at seven former PSI Residential Treatment Centers operated in the Commonwealth of Virginia to confirm compliance with provider rules under the state’s Medicaid Provider Services Manual (“Manual”). As a result of those audits, DMAS claims the facilities failed to comply with the requirements of the Manual and has requested repayment of Medicaid payments to those facilities. PSI had previously filed appeals to repayment demands at each facility which are currently pending. The aggregate refund of Medicaid payments made to those facilities, as requested by DMAS, and the corresponding reserve established on our Consolidated Balance Sheet as of December 31, 2011 and December 31, 2010, was not material to our consolidated financial position or results of operations.

*General:*

The healthcare industry is subject to numerous laws and regulations which include, among other things, matters such as government healthcare participation requirements, various licensure, certifications, and accreditations, reimbursement for patient services, and Medicare and Medicaid fraud and abuse. Government action has increased with respect to investigations and/or allegations concerning possible violations of fraud and abuse and false claims statutes and/or regulations by healthcare providers. Currently, and from time to time, some of our facilities are subjected to inquiries and/or actions and receive notices of potential non-compliance of laws and regulations from various federal and state agencies. Providers that are found to have violated these laws and regulations may be excluded from participating in government healthcare programs, subjected to potential licensure, certification, and/or accreditation revocation, subjected to fines or penalties or required to repay amounts received from the government for previously billed patient services. We monitor all aspects of our business and have developed a comprehensive ethics and compliance program that is designed to meet or exceed applicable federal guidelines and industry standards. Because the law in this area is complex and constantly evolving, governmental investigation or litigation may result in interpretations that are inconsistent with industry practices, including ours. Although we believe our policies, procedures and practices comply with governmental regulations, there is no assurance that we will not be faced with sanctions, fines or penalties in connection with such inquiries or actions, including with respect to the investigations and other matters discussed herein. Even if we were to ultimately prevail, such inquiries and/or actions could have a material adverse effect on us.

The outcome of any current or future litigation or governmental or internal investigations, including the matters described above, cannot be accurately predicted, nor can we predict any resulting penalties, fines or other sanctions that may be imposed at the discretion of federal or state regulatory authorities. We record accruals for such contingencies to the extent that we conclude it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. No estimate of the possible loss or range of loss in excess of amounts accrued, if any, can be made at this time regarding the matters specifically described above because the inherently unpredictable nature of legal proceedings may be exacerbated by various factors, including, but not limited to: (i) the damages sought in the proceedings are unsubstantiated or indeterminate; (ii) discovery is not complete; (iii) the proceeding is in its early stages; (iv) the matters present legal uncertainties; (v) there are significant facts in dispute; (vi) there are a large number of parties, or; (vii) there is a wide range of potential outcomes. It is possible that the outcome of these matters could have a material adverse impact on our future results of operations, financial position, cash flows and, potentially, our reputation.

In addition, various suits and claims arising against us in the ordinary course of business are pending. In the opinion of management, the outcome of such claims and litigation will not materially affect our consolidated financial position or results of operations.

In addition to our long-term debt obligations as discussed in Note 4-*Long-Term Debt* and our operating lease obligations as discussed in Note 7-*Lease Commitments*, we have various other contractual commitments outstanding as of December 31, 2011 as follows: (i) other combined estimated future purchase obligations of \$130 million related to a long-term contract with third-parties consisting primarily of certain revenue cycle data processing services for our acute care facilities (\$58 million), expected costs to be paid to a third-party vendor in

connection with the purchase and implementation of an electronic health records application for each of our acute care facilities (\$66 million) and estimated minimum liabilities for physician commitments expected to be paid in the future (\$6 million), and; (ii) combined estimated future payments of \$227 million related to our non-contributory, defined benefit pension plan (\$212 million consisting of estimated payments through 2088) and other retirement plan liabilities (\$15 million).

As of December 31, 2011 we were party to certain off balance sheet arrangements consisting of standby letters of credit and surety bonds. Our outstanding letters of credit and surety bonds as of December 31, 2011 totaled \$79 million consisting of: (i) \$62 million related to our self-insurance programs, and; (ii) \$17 million of other debt and public utility guarantees.

## **9) RELATIONSHIP WITH UNIVERSAL HEALTH REALTY INCOME TRUST AND RELATED PARTY TRANSACTIONS**

### ***Relationship with Universal Health Realty Income Trust:***

At December 31, 2011, we held approximately 6.2% of the outstanding shares of Universal Health Realty Income Trust (the "Trust"). We serve as Advisor to the Trust under an annually renewable advisory agreement pursuant to the terms of which we conduct the Trust's day-to-day affairs, provide administrative services and present investment opportunities. In addition, certain of our officers and directors are also officers and/or directors of the Trust. Management believes that it has the ability to exercise significant influence over the Trust, therefore we account for our investment in the Trust using the equity method of accounting. We earned an advisory fee from the Trust, which is included in net revenues in the accompanying consolidated statements of income, of approximately \$2.0 million during 2011, \$1.8 million during 2010 and \$1.6 million during 2009.

Our pre-tax share of income from the Trust was \$4.6 million during 2011, \$1.0 million during 2010 and \$1.1 million during 2009, and is included in net revenues in the accompanying consolidated statements of income for each year. Included in our share of the Trust's income for 2011 was approximately \$3.7 million related to our share of the following: (i) an aggregate gain realized by the Trust during 2011 in connection with the sale of medical office buildings by various limited liability companies ("LLCs") in which the Trust formerly held noncontrolling, majority ownership interests; (ii) an aggregate gain recorded by the Trust during 2011 in connection with its purchases of third-party minority ownership interests in various LLCs in which the Trust formerly held noncontrolling majority ownership interests (the Trust now owns 100% of each of these entities), partially offset by; (iii) a provision for asset impairment recorded by the Trust during 2011 in connection with a medical office building located in Atlanta, Georgia.

The carrying value of our investment in the Trust was \$9.9 million and \$7.3 million at December 31, 2011 and 2010, respectively, and is included in other assets in the accompanying consolidated balance sheets. The market value of our investment in the Trust was \$30.7 million at December 31, 2011 and \$28.8 million at December 31, 2010, based on the closing price of the Trust's stock on the respective dates.

Total rent expense under the operating leases on the four hospital facilities with the Trust (as discussed below) was \$16.3 million during 2011, \$16.2 million during 2010 and \$16.3 million during 2009. In addition, certain of our subsidiaries are tenants in several medical office buildings owned by limited liability companies in which the Trust holds either 100% of the ownership interest or various noncontrolling, majority ownership interests.

The Trust commenced operations in 1986 by purchasing certain properties from us and immediately leasing the properties back to our respective subsidiaries. Most of the leases were entered into at the time the Trust commenced operations and provided for initial terms of 13 to 15 years with up to six additional 5-year renewal terms. Each lease also provided for additional or bonus rental, as discussed below. The base rents are paid monthly and the bonus rents are computed and paid on a quarterly basis, based upon a computation that compares current quarter revenue to a corresponding quarter in the base year. The leases with our subsidiaries are unconditionally guaranteed by us and are cross-defaulted with one another.

Pursuant to the terms of the leases with the Trust, we have the option to renew the leases at the lease terms described above by providing notice to the Trust at least 90 days prior to the termination of the then current term. In addition, we have rights of first refusal to: (i) purchase the respective leased facilities during and for 180 days after the lease terms at the same price, terms and conditions of any third-party offer, or; (ii) renew the lease on the respective leased facility at the end of, and for 180 days after, the lease term at the same terms and conditions pursuant to any third-party offer. We also have the right to purchase the respective leased facilities at the end of the lease terms or any renewal terms at their appraised fair market value as well as purchase any or all of the four leased hospital properties at their appraised fair market value upon one month's notice should a change of control of the Trust occur.

On May 19, 2011, certain of our subsidiaries provided the required notice to the Trust exercising the 5-year renewal options on McAllen Medical Center, Wellington Regional Medical Center and Southwest Healthcare System, Inland Valley Campus which extended the lease terms to December, 2016.

The table below details the renewal options and terms for each of our four hospital facilities leased from the Trust, giving effect to the above-mentioned renewals:

<u>Hospital Name</u>	<u>Type of Facility</u>	<u>Annual Minimum Rent</u>	<u>End of Lease Term</u>	<u>Renewal Term (years)</u>
McAllen Medical Center .....	Acute Care	\$5,485,000	December, 2016	15(a)
Wellington Regional Medical Center .....	Acute Care	\$3,030,000	December, 2016	15(b)
Southwest Healthcare System, Inland Valley Campus .....	Acute Care	\$2,648,000	December, 2016	15(b)
The Bridgeway .....	Behavioral Health	\$ 930,000	December, 2014	10(c)

- (a) We have three 5-year renewal options at existing lease rates (through 2031).
- (b) We have one 5-year renewal options at existing lease rates (through 2021) and two 5-year renewal options at fair market value lease rates (2022 through 2031).
- (c) We have two 5-year renewal options at fair market value lease rates (2015 through 2024).

#### ***Split-dollar Life Insurance Agreements:***

In December, 2010, our Board of Directors approved the Company's entering into supplemental life insurance plans and agreements on the lives of our chief executive officer and his wife. As a result of these agreements, based on actuarial tables and other assumptions, during the life expectancies of the insureds, we would pay approximately \$25 million in premiums and certain trusts, owned by our chief executive officer, would pay approximately \$8 million in premiums. Based on the projected premiums mentioned above, and assuming the policies remain in effect until the death of the insureds, we will be entitled to receive death benefit proceeds of no less than \$33 million representing the \$25 million of aggregate premiums paid by us as well as the \$8 million of aggregate premiums paid by the trusts. During 2011, we paid approximately \$1.4 million in premium payments and during the fourth quarter of 2010, we paid approximately \$6 million in premium payments. These agreements did not have a material effect on our consolidated financial statements or results of operations during 2011. Included in our financial statements during 2010, was a pre-tax and after-tax expense of \$9 million recorded during the fourth quarter of 2010 representing the present value of our projected premium funding commitment over the terms of the policies.

#### ***Other Related Party Transactions:***

A member of our Board of Directors and member of the Executive Committee is Of Counsel to the law firm used by us as our principal outside counsel. This Board member is also the trustee of certain trusts for the benefit of our CEO and his family. This law firm also provides personal legal services to our CEO.

## 10) PENSION PLAN

We maintain contributory and non-contributory retirement plans for eligible employees. Our contributions to the contributory plan amounted to \$21.7 million, \$20.8 million and \$20.4 million in 2011, 2010 and 2009, respectively. The non-contributory plan is a defined benefit pension plan which covers employees of one of our subsidiaries. The benefits are based on years of service and the employee's highest compensation for any five years of employment. Our funding policy is to contribute annually at least the minimum amount that should be funded in accordance with the provisions of ERISA.

The following table shows the reconciliation of the defined benefit pension plan as of December 31, 2011 and 2010:

	<u>2011</u>	<u>2010</u>
	(000s)	
<b>Change in plan assets:</b>		
Fair value of plan assets at beginning of year	\$ 73,402	\$61,451
Actual return (loss) on plan assets	5,689	10,027
Employer contributions	14,065	6,657
Benefits paid	(4,541)	(4,256)
Administrative expenses	(675)	(477)
Fair value of plan assets at end of year	\$ 87,940	\$73,402
<b>Change in benefit obligation:</b>		
Benefit obligation at beginning of year	\$ 93,513	\$85,476
Service cost	1,162	1,140
Interest cost	5,047	4,958
Benefits paid	(4,541)	(4,256)
Actuarial (gain) loss	13,265	6,195
Benefit obligation at end of year	\$108,446	\$93,513
<b>Amounts recognized in the Consolidated Balance Sheet:</b>		
Other noncurrent liabilities	20,506	20,110
Total liability at end of year	<u>\$ 20,506</u>	<u>\$20,110</u>
<b>Additional year end information for Pension Plan</b>		
Projected benefit obligation	\$108,446	\$93,513
Accumulated benefit obligation	106,609	91,559
Fair value of plan assets	87,940	73,402
	<u>2011</u>	<u>2010</u>
	(000s)	2009
<b>Components of net periodic cost (benefit)</b>		
Service cost	\$ 1,162	\$ 1,140
Interest cost	5,047	4,958
Expected return on plan assets	(6,566)	(5,151)
Recognized actuarial loss	2,427	2,538
Net periodic cost	<u>\$ 2,070</u>	<u>\$ 3,485</u>
	<u>2011</u>	<u>2010</u>
<b>Measurement Dates</b>		
Benefit obligations	12/31/2011	12/31/2010
Fair value of plan assets	12/31/2011	12/31/2010

	<u>2011</u>	<u>2010</u>
<b>Weighted average assumptions as of December 31</b>		
Discount rate .....	4.40%	5.54%
Rate of compensation increase .....	4.00%	4.00%

	<u>2011</u>	<u>2010</u>	<u>2009</u>
<b>Weighted-average assumptions for net periodic benefit cost calculations</b>			
Discount rate .....	5.54%	5.96%	5.87%
Expected long-term rate at return on plan assets .....	8.00%	8.00%	8.00%
Rate of compensation increase .....	4.00%	4.00%	4.00%

The accumulated benefit obligation was \$106,609 and \$91,559 as of December 31, 2011 and 2010, respectively. The accumulated benefit obligation exceeded the fair value of plan assets as of December 31, 2011 and 2010. In 2011 and 2010, the accrued pension cost is included in non-current liabilities in the accompanying Consolidated Balance Sheet. We estimate that there will be \$4,219 of net loss that will be amortized from accumulated other comprehensive income over the next fiscal year.

Our pension plans assets were \$87,940 and \$73,402 at December 31, 2011 and 2010, respectively. The market values of our pension plan assets at December 31, 2011 and December 31, 2010 by asset category are as follows:

<b>December 31, 2011</b>	<b>Total</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Equities:				
U.S. Large Cap .....	\$18,921	\$—	\$18,921	\$—
U.S. Mid Cap .....	1,281	—	1,281	—
U.S. Small-Mid Cap .....	6,332	—	6,332	—
U.S. Small Cap .....	1,282	—	1,282	—
International Developed .....	8,692	—	8,692	—
Emerging Markets .....	3,123	—	3,123	—
Fixed income:				
Long Duration Fixed Income .....	44,587	—	44,587	—
Real Estate:				
REIT Fund .....	3,269	—	3,269	—
Tangible Assets:				
Commodities .....	—	—	—	—
Cash/Currency:				
Cash Equivalents .....	453	—	453	—
Total market value .....	<u>\$87,940</u>	<u>\$—</u>	<u>\$87,940</u>	<u>\$—</u>

<b>December 31, 2010</b>	<b>Total</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Equities:				
U.S. Large Cap .....	\$22,010	\$—	\$22,010	\$—
U.S. Mid Cap .....	1,468	—	1,468	—
U.S. Small-Mid Cap .....	6,295	—	6,295	—
U.S. Small Cap .....	1,471	—	1,471	—
International Developed .....	10,353	—	10,353	—
Emerging Markets .....	3,709	—	3,709	—
Fixed income:				
Core Fixed Income .....	11,542	—	11,542	—
Long Duration Fixed Income .....	11,421	—	11,421	—
Real Estate:				
REIT Fund .....	3,740	—	3,740	—
Tangible Assets:				
Commodities .....	—	—	—	—
Cash/Currency:				
Cash Equivalents .....	1,393	—	1,393	—
Total market value .....	<u>\$73,402</u>	<u>\$—</u>	<u>\$73,402</u>	<u>\$—</u>



To develop the expected long-term rate of return on plan assets assumption, we considered the historical returns and the future expectations for returns for each asset class, as well as the target asset allocation of the pension portfolio.

The following table shows expected benefit payments for the years ended December 31, 2011 through 2021 for our defined pension plan. There will be benefit payments under this plan beyond 2021.

**Estimated Future Benefit Payments (000s)**

2012 .....	\$ 5,100
2013 .....	5,400
2014 .....	5,664
2015 .....	5,895
2016 .....	6,117
2017-2021 .....	<u>33,216</u>
Total .....	<u>\$61,392</u>

**Plan Assets**

Asset Category

	<u>2011</u>	<u>2010</u>
Equity securities .....	45%	62%
Fixed income securities .....	50%	31%
Other .....	<u>5%</u>	<u>7%</u>
Total .....	<u>100%</u>	<u>100%</u>

Investment Policy, Guidelines and Objectives have been established for the defined benefit pension plan. The investment policy is in keeping with the fiduciary requirements under existing federal laws and managed in accordance with the Prudent Investor Rule. Total portfolio risk is regularly evaluated and compared to that of the plan's policy target allocation and judged on a relative basis over a market cycle. The following asset allocation policy and ranges have been established in accordance with the overall risk and return objectives of the portfolio:

	<u>Policy</u>	<u>As of 12/31/11</u>	<u>Permitted Range</u>
Total Equity .....	46%	45%	43-49%
Total Fixed Income .....	50%	50%	45-55%
Other .....	4%	5%	0-10%

In accordance with the investment policy, the portfolio will invest in high quality, large and small capitalization companies traded on national exchanges, and investment grade securities. The investment managers will not write or buy options for speculative purposes; securities may not be margined or sold short. The manager may employ futures or options for the purpose of hedging exposure, and will not purchase unregistered sectors, private placements, partnerships or commodities.

## 11) SEGMENT REPORTING

Our reportable operating segments consist of acute care hospital services and behavioral health care services. The “Other” segment column below includes centralized services including information services, purchasing, reimbursement, accounting, taxation, legal, advertising, design and construction and patient accounting as well as the operating results for our other operating entities including outpatient surgery and radiation centers. The chief operating decision making group for our acute care hospital services and behavioral health care services is comprised of our Chief Executive Officer, the President and the Presidents of each operating segment. The Presidents for each operating segment also manage the profitability of each respective segment’s various facilities. The operating segments are managed separately because each operating segment represents a business unit that offers different types of healthcare services or operates in different healthcare environments. The accounting policies of the operating segments are the same as those described in the summary of significant accounting policies included in this Annual Report on Form 10-K for the year ended December 31, 2011.

<b>2011</b>	<b>Acute Care Hospital Services</b>	<b>Behavioral Health Services</b>	<b>Other</b>	<b>Total Consolidated</b>
	<b>(Dollar amounts in thousands)</b>			
Gross inpatient revenues . . . . .	\$12,025,664	\$5,529,205	—	\$17,554,869
Gross outpatient revenues . . . . .	\$ 5,629,420	\$ 608,785	\$ 53,240	\$ 6,291,445
Total net revenues . . . . .	\$ 4,071,570	\$3,401,118	\$ 27,510	\$ 7,500,198
Income (loss) before income taxes . . . . .	\$ 351,917	\$ 732,674	(\$388,255)	\$ 696,336
Total assets . . . . .	\$ 2,852,549	\$4,383,432	\$ 429,264	\$ 7,665,245
<b>2010</b>	<b>Acute Care Hospital Services</b>	<b>Behavioral Health Services</b>	<b>Other</b>	<b>Total Consolidated</b>
	<b>(Dollar amounts in thousands)</b>			
Gross inpatient revenues . . . . .	\$10,890,171	\$2,566,366	—	\$13,456,537
Gross outpatient revenues . . . . .	\$ 4,771,070	\$ 350,192	\$ 49,245	\$ 5,170,507
Total net revenues . . . . .	\$ 3,901,815	\$1,635,455	\$ 30,915	\$ 5,568,185
Income (loss) before income taxes . . . . .	\$ 363,427	\$ 353,203	(\$288,533)	\$ 428,097
Total assets . . . . .	\$ 2,755,697	\$4,360,710	\$ 411,529	\$ 7,527,936
<b>2009</b>	<b>Acute Care Hospital Services</b>	<b>Behavioral Health Services</b>	<b>Other</b>	<b>Total Consolidated</b>
	<b>(Dollar amounts in thousands)</b>			
Gross inpatient revenues . . . . .	\$9,901,032	\$2,075,141	—	\$11,976,173
Gross outpatient revenues . . . . .	\$4,100,427	\$ 282,473	\$ 62,353	\$ 4,445,253
Total net revenues . . . . .	\$3,810,828	\$1,315,029	\$ 76,522	\$ 5,202,379
Income (loss) before income taxes . . . . .	\$ 386,208	\$ 281,541	(\$193,027)	\$ 474,722
Total assets . . . . .	\$2,748,175	\$ 998,508	\$ 217,780	\$ 3,964,463

## 12) QUARTERLY RESULTS (unaudited)

The following tables summarize the quarterly financial data for the two years ended December 31, 2011 and 2010:

<u>2011</u>	<u>First Quarter</u>	<u>Second Quarter</u>	<u>Third Quarter</u>	<u>Fourth Quarter</u>	<u>Total</u>
	(amounts in thousands, except per share amounts)				
Net revenues .....	\$1,910,528	\$1,902,234	\$1,848,662	\$1,838,774	\$7,500,198
Net income .....	\$ 129,987	\$ 116,034	\$ 94,842	\$ 108,007	\$ 448,870
Less: Net income attributable to noncontrolling interests .....	\$ 15,794	\$ 12,385	\$ 9,788	\$ 12,736	\$ 50,703
Net income attributable to UHS .....	\$ 114,193	\$ 103,649	\$ 85,054	\$ 95,271	\$ 398,167
Earnings per share attributable to UHS-Basic:					
Total basic earnings per share .....	\$ 1.17	\$ 1.06	\$ 0.87	\$ 0.99	\$ 4.09
Earnings per share attributable to UHS-Diluted:					
Total diluted earnings per share .....	\$ 1.15	\$ 1.04	\$ 0.86	\$ 0.98	\$ 4.04

The 2011 quarterly financial data presented above includes the following:

### ***Fourth Quarter:***

- (i) a favorable \$10.4 million pre-tax reduction (\$6.4 million, or \$.07 per diluted share, net of taxes) to our professional and general liability self-insurance reserves relating to years prior to 2011, as discussed in *Self-Insured Risks*.

<u>2010</u>	<u>First Quarter</u>	<u>Second Quarter</u>	<u>Third Quarter</u>	<u>Fourth Quarter</u>	<u>Total</u>
	(amounts in thousands, except per share amounts)				
Net revenues .....	\$1,347,153	\$1,338,315	\$1,323,264	\$1,559,453	\$5,568,185
Net income .....	\$ 82,762	\$ 76,415	\$ 65,802	\$ 50,816	\$ 275,795
Less: Net income attributable to noncontrolling interests .....	\$ 10,943	\$ 10,843	\$ 10,192	\$ 13,634	\$ 45,612
Net income attributable to UHS .....	\$ 71,819	\$ 65,572	\$ 55,610	\$ 37,182	\$ 230,183
Earnings per share attributable to UHS-Basic:					
Total basic earnings per share .....	\$ 0.74	\$ 0.68	\$ 0.57	\$ 0.38	\$ 2.37
Earnings per share attributable to UHS-Diluted:					
Total diluted earnings per share .....	\$ 0.73	\$ 0.67	\$ 0.57	\$ 0.38	\$ 2.34

The 2010 quarterly financial data presented above includes the following:

### ***Second Quarter:***

- (i) a favorable \$16.4 million pre-tax reduction (\$10.2 million, or \$.10 per diluted share, net of taxes) to our professional and general liability self-insurance reserves relating to years prior to 2010, as discussed in *Self-Insured Risks*, and; (ii) \$18.2 million of pre-tax transaction costs (\$11.3 million, or \$.11 per diluted share, net of taxes) recorded in connection with our acquisition of Psychiatric Solutions, Inc. ("PSI") and;

***Third Quarter:***

- (i) \$3.9 million of pre-tax transaction costs (\$2.4 million, or \$.02 per diluted share, net of taxes) recorded in connection with our acquisition of “PSI” and; (ii) a favorable \$4.3 million (\$.04 per diluted share) discrete tax item recorded in connection with a settlement payment made to the government in connection with the investigation of our South Health Systems affiliates, and;

***Fourth Quarter:***

- (i) a favorable \$32.6 million pre-tax reduction (\$17.9 million, or \$.18 per diluted share, net of taxes) to our professional and general liability self-insurance reserves relating to years prior to 2010, as discussed in *Self-Insured Risks*, and; (ii) \$31.1 million of pre-tax transaction costs (\$24.9 million, or \$.25 per diluted share, net of taxes) recorded in connection with our acquisition of “PSI” and; (iii) an unfavorable \$6.7 million pre-tax (\$4.1 million, or \$.04 per diluted share, net of taxes) charge to write-off certain costs related to an acute care hospital construction project and; (iv) an unfavorable \$9.2 million (\$.09 per diluted share) charge in connection with split-dollar life insurance agreements on the lives of our Chief Executive Officer and his wife.

**13) SUPPLEMENTAL CONDENSED CONSOLIDATING FINANCIAL INFORMATION**

Certain of our senior notes are guaranteed by a group of subsidiaries (the “Guarantors”). The Guarantors, each of which is a 100% directly owned subsidiary of Universal Health Services, Inc., fully and unconditionally guarantee the senior notes on a joint and several basis, subject to certain customary automatic release provisions.

The following financial statements present condensed consolidating financial data for (i) Universal Health Services, Inc. (on a parent company only basis), (ii) the combined Guarantors, (iii) the combined non guarantor subsidiaries (all other subsidiaries), (iv) an elimination column for adjustments to arrive at the information for the parent company, Guarantors, and non guarantors on a consolidated basis, and (v) the parent company and our subsidiaries on a consolidated basis.

Investments in subsidiaries are accounted for by the parent company and the Guarantors using the equity method for this presentation. Results of operations of subsidiaries are therefore classified in the parent company’s and Guarantors’ investment in subsidiaries accounts. The elimination entries set forth in the following condensed consolidating financial statements eliminate distributed and undistributed income of subsidiaries, investments in subsidiaries, and intercompany balances and transactions between the parent, Guarantors, and non guarantors.

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING STATEMENTS OF INCOME**  
**FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2011**

(amounts in thousands)

	<u>Parent</u>	<u>Guarantors</u>	<u>Non Guarantors</u>	<u>Consolidating Adjustments</u>	<u>Total Consolidated Amounts</u>
Net revenues . . . . .	\$ 0	\$5,046,459	\$2,480,215	\$ (26,476)	\$7,500,198
Operating charges:					
Salaries, wages and benefits . . . . .	0	2,433,871	961,096	0	3,394,967
Other operating expenses . . . . .	200	949,475	460,692	(24,687)	1,385,680
Supplies expense . . . . .	0	514,574	307,237	0	821,811
Provision for doubtful accounts . . . . .	0	356,976	256,643	0	613,619
Depreciation and amortization . . . . .	0	215,697	79,531	0	295,228
Lease and rental expense . . . . .	0	62,118	31,436	(1,789)	91,765
	<u>200</u>	<u>4,532,711</u>	<u>2,096,635</u>	<u>(26,476)</u>	<u>6,603,070</u>
Income from operations . . . . .	(200)	513,748	383,580	0	897,128
Interest expense . . . . .	195,404	90,417	(85,029)	0	200,792
Interest (income) expense, affiliate . . . . .	0	87,205	(87,205)	0	0
Equity in net income of consolidated affiliates . . . . .	<u>(518,797)</u>	<u>(157,009)</u>	<u>0</u>	<u>675,806</u>	<u>0</u>
Income before income taxes . . . . .	323,193	493,135	555,814	(675,806)	696,336
Provision for income taxes . . . . .	<u>(74,974)</u>	<u>164,666</u>	<u>157,774</u>	<u>0</u>	<u>247,466</u>
Net income . . . . .	398,167	328,469	398,040	(675,806)	448,870
Less: Income attributable to noncontrolling interests . . . . .	<u>0</u>	<u>0</u>	<u>50,703</u>	<u>0</u>	<u>50,703</u>
Net income attributable to UHS . . . . .	<u>\$ 398,167</u>	<u>\$ 328,469</u>	<u>\$ 347,337</u>	<u>\$(675,806)</u>	<u>\$ 398,167</u>



**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING STATEMENTS OF INCOME**  
**FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2010**

(amounts in thousands)

	<u>Parent</u>	<u>Guarantors</u>	<u>Non Guarantors</u>	<u>Consolidating Adjustments</u>	<u>Total Consolidated Amounts</u>
Net revenues . . . . .	\$ 648	\$3,631,814	\$1,983,060	\$ (47,337)	\$5,568,185
Operating charges:					
Salaries, wages and benefits . . . . .	0	1,670,276	752,826	0	2,423,102
Other operating expenses . . . . .	(255)	670,043	381,689	(46,189)	1,005,288
Supplies expense . . . . .	0	438,901	294,192	0	733,093
Provision for doubtful accounts . . . . .	0	290,152	256,757	0	546,909
Depreciation and amortization . . . . .	0	154,597	69,318	0	223,915
Lease and rental expense . . . . .	0	50,455	27,654	(1,148)	76,961
Transaction costs . . . . .	0	53,220	0	0	53,220
	<u>(255)</u>	<u>3,327,644</u>	<u>1,782,436</u>	<u>(47,337)</u>	<u>5,062,488</u>
Income from operations . . . . .	903	304,170	200,624	0	505,697
Interest expense, net . . . . .	70,283	6,729	588	0	77,600
Interest (income) expense, affiliate . . . . .	0	60,876	(60,876)	0	0
Equity in net income of consolidated affiliates . . . . .	<u>(271,944)</u>	<u>(134,760)</u>	<u>0</u>	<u>406,704</u>	<u>0</u>
Income before income taxes . . . . .	202,564	371,325	260,912	(406,704)	428,097
Provision for income taxes . . . . .	<u>(27,619)</u>	<u>134,547</u>	<u>45,374</u>	<u>0</u>	<u>152,302</u>
Net income . . . . .	230,183	236,778	215,538	(406,704)	275,795
Less: Income attributable to noncontrolling interests . . . . .	<u>0</u>	<u>0</u>	<u>45,612</u>	<u>0</u>	<u>45,612</u>
Net income attributable to UHS . . . . .	<u>\$ 230,183</u>	<u>\$ 236,778</u>	<u>\$ 169,926</u>	<u>\$(406,704)</u>	<u>\$ 230,183</u>

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING STATEMENTS OF INCOME**  
**FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2009**

(amounts in thousands)

	<u>Parent</u>	<u>Guarantors</u>	<u>Non Guarantors</u>	<u>Consolidating Adjustments</u>	<u>Total Consolidated Amounts</u>
Net revenues .....	\$ 980	\$3,322,936	\$1,902,618	\$ (24,155)	\$5,202,379
Operating charges:					
Salaries, wages and benefits .....	0	1,492,008	712,414	0	2,204,422
Other operating expenses .....	140	631,659	386,405	(23,281)	994,923
Supplies expense .....	0	411,074	288,175	0	699,249
Provision for doubtful accounts .....	0	265,223	243,380	0	508,603
Depreciation and amortization .....	0	140,223	64,480	0	204,703
Lease and rental expense .....	0	45,366	26,831	(2,250)	69,947
	<u>140</u>	<u>2,985,553</u>	<u>1,721,685</u>	<u>(25,531)</u>	<u>4,681,847</u>
Income from operations .....	840	337,383	180,933	1,376	520,532
Interest expense, net .....	40,555	2,870	1,009	1,376	45,810
Interest (income) expense, affiliate .....	1,628	47,744	(49,372)	0	0
Equity in net income of consolidated affiliates .....	<u>(286,714)</u>	<u>(125,784)</u>	<u>0</u>	<u>412,498</u>	<u>0</u>
Income before income taxes .....	245,371	412,553	229,296	(412,498)	474,722
Provision for income taxes .....	<u>(15,002)</u>	<u>149,229</u>	<u>36,248</u>	<u>0</u>	<u>170,475</u>
Net income .....	260,373	263,324	193,048	(412,498)	304,247
Less: Income attributable to noncontrolling interests .....	<u>0</u>	<u>0</u>	<u>43,874</u>	<u>0</u>	<u>43,874</u>
Net income attributable to UHS .....	<u>\$ 260,373</u>	<u>\$ 263,324</u>	<u>\$ 149,174</u>	<u>\$(412,498)</u>	<u>\$ 260,373</u>

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING BALANCE SHEET**  
**AS OF DECEMBER 31, 2011**  
(amounts in thousands)

	<u>Parent</u>	<u>Guarantors</u>	<u>Non Guarantors</u>	<u>Consolidating Adjustments</u>	<u>Total Consolidated Amounts</u>
<b>Assets</b>					
<b>Current assets:</b>					
Cash and cash equivalents .....	\$ 0	\$ 33,221	\$ 8,008	\$ 0	\$ 41,229
Accounts receivable, net .....	8,891	663,593	297,318	0	969,802
Supplies .....	0	59,467	37,308	0	96,775
Other current assets .....	33,057	56,864	9,938	0	99,859
Deferred income taxes .....	67,189	41,755	322	(942)	108,324
Current assets held for sale .....	0	48,916	0	0	48,916
Total current assets .....	<u>109,137</u>	<u>903,816</u>	<u>352,894</u>	<u>(942)</u>	<u>1,364,905</u>
Investments in subsidiaries .....	5,213,573	1,181,849	0	(6,395,422)	0
Intercompany receivable .....	669,112	0	74,155	(743,267)	0
Intercompany note receivable .....	0	0	1,148,839	(1,148,839)	0
Property and equipment .....	0	3,650,025	1,456,135	0	5,106,160
Less: accumulated depreciation .....	0	(1,184,283)	(633,897)	0	(1,818,180)
	<u>0</u>	<u>2,465,742</u>	<u>822,238</u>	<u>0</u>	<u>3,287,980</u>
<b>Other assets:</b>					
Goodwill .....	820	2,132,103	494,679	0	2,627,602
Deferred charges .....	103,434	5,972	2,374	0	111,780
Other .....	10,412	241,107	21,459	0	272,978
	<u>\$6,106,488</u>	<u>\$ 6,930,589</u>	<u>\$2,916,638</u>	<u>\$(8,288,470)</u>	<u>\$ 7,665,245</u>
<b>Liabilities and Stockholders' Equity</b>					
<b>Current liabilities:</b>					
Current maturities of long-term debt .....	\$ 0	\$ 1,133	\$ 1,346	\$ 0	\$ 2,479
Accounts payable and accrued liabilities .....	14,201	616,026	201,898	0	832,125
Current liabilities held for sale .....	0	2,329	0	0	2,329
Federal and state taxes .....	0	0	620	(620)	0
Total current liabilities .....	<u>14,201</u>	<u>619,488</u>	<u>203,864</u>	<u>(620)</u>	<u>836,933</u>
Intercompany payable .....	0	743,267	0	(743,267)	0
Other noncurrent liabilities .....	49,840	249,033	103,035	0	401,908
Long-term debt .....	3,594,182	3,616	53,630	0	3,651,428
Intercompany note payable .....	0	1,148,839	0	(1,148,839)	0
Deferred income taxes .....	151,913	58,001	0	(322)	209,592
Redeemable noncontrolling interests .....	0	0	218,266	0	218,266
UHS common stockholders' equity .....	2,296,352	4,108,345	2,287,077	(6,395,422)	2,296,352
Noncontrolling interest .....	0	0	50,766	0	50,766
Total equity .....	<u>2,296,352</u>	<u>4,108,345</u>	<u>2,337,843</u>	<u>(6,395,422)</u>	<u>2,347,118</u>
	<u>\$6,106,488</u>	<u>\$ 6,930,589</u>	<u>\$2,916,638</u>	<u>\$(8,288,470)</u>	<u>\$ 7,665,245</u>

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING BALANCE SHEET**  
**AS OF DECEMBER 31, 2010**  
(amounts in thousands)

	<u>Parent</u>	<u>Guarantors</u>	<u>Non Guarantors</u>	<u>Consolidating Adjustments</u>	<u>Total Consolidated Amounts</u>
<b>Assets</b>					
<b>Current assets:</b>					
Cash and cash equivalents .....	\$ 0	\$ 21,385	\$ 8,089	\$ 0	\$ 29,474
Accounts receivable, net .....	10,646	561,869	265,305	0	837,820
Supplies .....	0	57,069	37,261	0	94,330
Other current assets .....	51,161	69,903	8,996	0	130,060
Deferred income taxes .....	82,416	55,927	322	(17,831)	120,834
Current assets held for sale .....	0	109,781	8,817	0	118,598
Total current assets .....	<u>144,223</u>	<u>875,934</u>	<u>328,790</u>	<u>(17,831)</u>	<u>1,331,116</u>
Investments in subsidiaries .....	4,694,776	1,024,840	0	(5,719,616)	0
Intercompany receivable .....	1,056,839	939,667	0	(1,996,506)	0
Intercompany note receivable .....	0	0	3,071,860	(3,071,860)	0
Property and equipment .....	0	3,492,263	1,361,709	0	4,853,972
Less: accumulated depreciation .....	0	(1,029,609)	(571,396)	0	(1,601,005)
	<u>0</u>	<u>2,462,654</u>	<u>790,313</u>	<u>0</u>	<u>3,252,967</u>
<b>Other assets:</b>					
Goodwill .....	820	2,153,366	435,728	0	2,589,914
Deferred charges .....	101,582	6,749	329	0	108,660
Other .....	7,612	214,694	22,973	0	245,279
	<u>\$6,005,852</u>	<u>\$ 7,677,904</u>	<u>\$4,649,993</u>	<u>\$(10,805,813)</u>	<u>\$ 7,527,936</u>
<b>Liabilities and Stockholders' Equity</b>					
<b>Current liabilities:</b>					
Current maturities of long-term debt ....	\$ 559	\$ 1,357	\$ 1,533	\$ 0	\$ 3,449
Accounts payable and accrued liabilities .....	16,318	514,225	288,791	0	819,334
Current liabilities held for sale .....	0	3,343	173	0	3,516
Federal and state taxes .....	16,886	0	623	(17,509)	0
Total current liabilities .....	<u>33,763</u>	<u>518,925</u>	<u>291,120</u>	<u>(17,509)</u>	<u>826,299</u>
Intercompany payable .....	0	0	1,996,506	(1,996,506)	0
Other noncurrent liabilities .....	13,672	252,568	114,409	0	380,649
Long-term debt .....	3,855,810	4,834	51,458	0	3,912,102
Intercompany note payable .....	0	3,071,860	0	(3,071,860)	0
Deferred income taxes .....	123,835	49,841	0	(322)	173,354
Redeemable noncontrolling interests .....	0	0	211,761	0	211,761
UHS common stockholders' equity .....	1,978,772	3,779,876	1,939,740	(5,719,616)	1,978,772
Noncontrolling interest .....	0	0	44,999	0	44,999
Total equity .....	<u>1,978,772</u>	<u>3,779,876</u>	<u>1,984,739</u>	<u>(5,719,616)</u>	<u>2,023,771</u>
	<u>\$6,005,852</u>	<u>\$ 7,677,904</u>	<u>\$4,649,993</u>	<u>\$(10,805,813)</u>	<u>\$ 7,527,936</u>

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS**  
**FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2011**  
(amounts in thousands)

	Parent	Guarantors	Non Guarantors	Consolidating Adjustments	Total Consolidated Amounts
<b>Net cash provided by operating activities . . . . .</b>	<b>\$ (4,990)</b>	<b>\$ 518,462</b>	<b>\$ 204,779</b>	<b>\$0</b>	<b>\$ 718,251</b>
<b>Cash Flows from Investing Activities:</b>					
Property and equipment additions, net of disposals . . . . .	0	(226,848)	(58,834)	0	(285,682)
Proceeds received from sale of assets and businesses . . . . .	0	0	67,592	0	67,592
Acquisition of property and businesses . . . . .	0	0	(29,466)	0	(29,466)
Costs incurred for purchase and development of electronic health records application . . . .	0	(38,249)	0	0	(38,249)
<b>Net cash used in investing activities . . . .</b>	<b>0</b>	<b>(265,097)</b>	<b>(20,708)</b>	<b>0</b>	<b>(285,805)</b>
<b>Cash Flows from Financing Activities:</b>					
Reduction of long-term debt . . . . .	(382,060)	(1,442)	1,985	0	(381,517)
Additional borrowings . . . . .	98,100	0	0	0	98,100
Financing costs . . . . .	(23,608)	0	0	0	(23,608)
Repurchase of common shares . . . . .	(60,482)	0	0	0	(60,482)
Dividends paid . . . . .	(19,466)	0	0	0	(19,466)
Issuance of common stock . . . . .	4,779	0	0	0	4,779
Profit distributions to noncontrolling interests . . . . .	0	0	(38,497)	0	(38,497)
Changes in intercompany balances with affiliates, net . . . . .	387,727	(240,087)	(147,640)	0	0
<b>Net cash (used in) provided by financing activities . . . . .</b>	<b>4,990</b>	<b>(241,529)</b>	<b>(184,152)</b>	<b>0</b>	<b>(420,691)</b>
Increase (decrease) in cash and cash equivalents . .	0	11,836	(81)	0	11,755
Cash and cash equivalents, beginning of period . . .	0	21,385	8,089	0	29,474
Cash and cash equivalents, end of period . . . . .	<u>\$ 0</u>	<u>\$ 33,221</u>	<u>\$ 8,008</u>	<u>\$0</u>	<u>\$ 41,229</u>

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS**  
**FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2010**  
(amounts in thousands)

	<u>Parent</u>	<u>Guarantors</u>	<u>Non Guarantors</u>	<u>Consolidating Adjustments</u>	<u>Total Consolidated Amounts</u>
<b>Net cash provided by operating activities . . .</b>	<b>\$ (139,226)</b>	<b>\$ 342,633</b>	<b>\$ 297,937</b>	<b>\$0</b>	<b>\$ 501,344</b>
<b>Cash Flows from Investing Activities:</b>					
Property and equipment additions, net of disposals . . . . .	0	(186,967)	(52,307)	0	(239,274)
Acquisition of property and businesses . . .	0	(1,958,904)	606	0	(1,958,298)
Proceeds received from sale of assets and businesses . . . . .	0	21,460	0	0	21,460
Costs incurred for purchase and development of electronic health records application . . . . .	0	(17,971)	0	0	(17,971)
<b>Net cash used in investing activities . . . . .</b>	<b>0</b>	<b>(2,142,382)</b>	<b>(51,701)</b>	<b>0</b>	<b>(2,194,083)</b>
<b>Cash Flows from Financing Activities:</b>					
Reduction of long-term debt . . . . .	(1,388,679)	(753)	(2,654)	0	(1,392,086)
Additional borrowings . . . . .	3,266,146	0	0	0	3,266,146
Financing costs . . . . .	(101,815)	0	0	0	(101,815)
Repurchase of common shares . . . . .	(11,528)	0	0	0	(11,528)
Dividends paid . . . . .	(19,422)	0	0	0	(19,422)
Issuance of common stock . . . . .	3,594	0	0	0	3,594
Profit distributions to noncontrolling interests . . . . .	0	0	(32,456)	0	(32,456)
Proceeds from sale of noncontrolling interest in majority owned business . . . .	0	0	600	0	600
Changes in intercompany balances with affiliates, net . . . . .	(1,609,070)	1,816,520	(207,450)	0	0
<b>Net cash (used in) provided by financing activities . . . . .</b>	<b>139,226</b>	<b>1,815,767</b>	<b>(241,960)</b>	<b>0</b>	<b>1,713,033</b>
Increase (decrease) in cash and cash equivalents . . . . .	0	16,018	4,276	0	20,294
Cash and cash equivalents, beginning of period . . . . .	0	5,367	3,813	0	9,180
Cash and cash equivalents, end of period . . . . .	<u>\$ 0</u>	<u>\$ 21,385</u>	<u>\$ 8,089</u>	<u>\$0</u>	<u>\$ 29,474</u>



**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS**  
**FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2009**  
(amounts in thousands)

	<u>Parent</u>	<u>Guarantors</u>	<u>Non Guarantors</u>	<u>Consolidating Adjustments</u>	<u>Total Consolidated Amounts</u>
<b>Net cash provided by operating activities . .</b>	<b>\$(130,200)</b>	<b>\$ 331,518</b>	<b>\$ 339,944</b>	<b>\$0</b>	<b>\$ 541,262</b>
<b>Cash Flows from Investing Activities:</b>					
Property and equipment additions, net of disposals . . . . .	0	(282,868)	(96,880)	0	(379,748)
Acquisition of property and businesses . . . .	0	(12,499)	0	0	(12,499)
Proceeds received from sale of assets and businesses . . . . .	0	8,952	818	0	9,770
Costs incurred for purchase and development of electronic health records application . . . . .	0	(7,957)	0	0	(7,957)
<b>Net cash used in investing activities . . . . .</b>	<b>0</b>	<b>(294,372)</b>	<b>(96,062)</b>	<b>0</b>	<b>(390,434)</b>
<b>Cash Flows from Financing Activities:</b>					
Reduction of long-term debt . . . . .	(58,779)	(4,297)	(3,423)	0	(66,499)
Additional borrowings . . . . .	25,408	661	0	0	26,069
Repurchase of common shares . . . . .	(63,288)	0	0	0	(63,288)
Dividends paid . . . . .	(16,706)	0	0	0	(16,706)
Issuance of common stock . . . . .	3,290	0	0	0	3,290
Profit distributions to noncontrolling interests . . . . .	0	0	(29,866)	0	(29,866)
Capital contributions from noncontrolling interests . . . . .	0	0	121	0	121
Purchase of noncontrolling interest in majority owned businesses . . . . .	0	(229)	0	0	(229)
Changes in intercompany balances with affiliates, net . . . . .	240,275	(30,129)	(210,146)	0	0
<b>Net cash (used in) provided by financing activities . . . . .</b>	<b>130,200</b>	<b>(33,994)</b>	<b>(243,314)</b>	<b>0</b>	<b>(147,108)</b>
Increase (decrease) in cash and cash equivalents . . . . .	0	3,152	568	0	3,720
Cash and cash equivalents, beginning of period . . . . .	0	2,215	3,245	0	5,460
Cash and cash equivalents, end of period . . . .	<u>\$ 0</u>	<u>\$ 5,367</u>	<u>\$ 3,813</u>	<u>\$0</u>	<u>\$ 9,180</u>

## SCHEDULE II—VALUATION AND QUALIFYING ACCOUNTS

(amounts in thousands)

<u>Description</u>	<u>Balance at beginning of period</u>	<u>Charges to costs and expenses</u>	<u>Acquisitions of business</u>	<u>Write-off of uncollectible accounts</u>	<u>Balance at end of period</u>
Allowance for doubtful accounts receivable:					
Year ended December 31, 2011 . . . . .	<u>\$248,622</u>	<u>\$613,619</u>	<u>\$ —</u>	<u>\$(608,836)</u>	<u>\$253,405</u>
Year ended December 31, 2010 . . . . .	<u>\$168,876</u>	<u>\$546,909</u>	<u>\$56,596</u>	<u>\$(523,759)</u>	<u>\$248,622</u>
Year ended December 31, 2009 . . . . .	<u>\$162,975</u>	<u>\$508,603</u>	<u>\$ —</u>	<u>\$(502,702)</u>	<u>\$168,876</u>

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# CORPORATE INFORMATION

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## EXECUTIVE OFFICES

Universal Corporate Center  
367 South Gulph Road  
P.O. Box 61558  
King of Prussia, PA 19406  
(610) 768-3300

## REGIONAL OFFICES

Development  
1504 East Franklin Street  
Suite 200  
Chapel Hill, NC 27514  
(919) 928-8212

Central Region  
3801 South Capital of Texas Highway  
Suite 275  
Austin, TX 78704  
(512) 330-9858

Western Region  
Summerlin Hospital Medical Office Building III  
10105 Banbury Cross Drive  
Suite 230  
Las Vegas, NV 89144  
(702) 360-9040

Behavioral Health Regional Office  
110 Westwood Place  
Suite 100  
Brentwood, TN 37207  
(615) 250-0000

## ANNUAL MEETING

May 16, 2012, 10:00 a.m.  
Universal Corporate Center  
367 South Gulph Road  
King of Prussia, PA 19406

## COMPANY COUNSEL

Fulbright & Jaworski, L.L.P.  
New York, New York

## AUDITORS

PricewaterhouseCoopers LLP  
Philadelphia, Pennsylvania

## TRANSFER AGENT AND REGISTRAR

Computershare  
Newport Office Center VII  
480 Washington Boulevard  
Jersey City, NJ 07310  
1-800-851-9677  
[www.bnymellon.com/shareowner/equityaccess](http://www.bnymellon.com/shareowner/equityaccess)

TDD: Hearing Impaired # 1-800-231-5469

Please contact Computershare for prompt assistance on address changes, lost certificates, consolidation of duplicate accounts or related matters.

## INTERNET ADDRESS

The Company can be accessed online at [www.uhsinc.com](http://www.uhsinc.com).

## LISTING

Class B Common Stock: New York Stock Exchange under the symbol UHS

## PUBLICATIONS

For copies of the Company's annual report, Form 10-K, Form 10-Q, quarterly earnings releases, and proxy statements, please call 1-800-874-5819, or write

Investor Relations  
Universal Health Services, Inc.  
Universal Corporate Center  
367 South Gulph Road  
P.O. Box 61558  
King of Prussia, PA 19406

## FINANCIAL COMMUNITY INQUIRIES

The Company welcomes inquiries from members of the financial community seeking information on the Company. These should be directed to Steve Filton, Chief Financial Officer.

## DISCLOSURE UNDER 303A.12(a)

In accordance with Section 303A.12(a) of The New York Stock Exchange Listed Company Manual, we submitted our CEO's Certification to the New York Stock Exchange in 2011. Additionally, contained in Exhibits 31.1 and 31.2 of our Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 27, 2012, are our CEO's and CFO's Certifications regarding the quality of our public disclosure under Section 302 of the Sarbanes-Oxley Act of 2002.

# BOARD OF DIRECTORS

## Alan B. Miller<sup>3,4</sup>

Chairman of the Board  
Chief Executive Officer

## Marc D. Miller<sup>3,4</sup>

President of the Company

## Leatrice Ducat<sup>1,2,5</sup>

Founder, Juvenile Diabetes Foundation,  
National and International Organization;  
President and Founder, National Disease  
Research Interchange since 1980; President  
and Founder, Human Biological Data  
Interchange since 1988

## Lawrence S. Gibbs<sup>1,2,5</sup>

Macro Portfolio Manager of Ramius LLC.  
Prior thereto, Portfolio Manager of  
Millennium Partners LLC. Prior thereto,  
Portfolio Manager of JP Morgan Chase  
Bank N.A. from 2006-2009.

## John H. Herrell<sup>1</sup>

Former Chief Administrative Officer and  
Member, Board of Trustees, Mayo Foundation;  
Rochester, MN

## Robert H. Hotz<sup>1,2,3,4,5</sup>

Senior Managing Director, Head of Investment  
Banking, Head of the Board of Directors  
Advisory Service, Member of the Board of  
Directors Houlihan Lokey Howard & Zukin,  
New York, NY; Former Senior Vice Chairman,  
Investment Banking for the Americas, UBS  
Warburg, LLC, New York, NY

## Anthony Pantaleoni<sup>3,4</sup>

Of Counsel, Fulbright & Jaworski, L.L.P.,  
New York, NY

Committees of the Board: <sup>1</sup>Audit Committee, <sup>2</sup>Compensation Committee, <sup>3</sup>Executive Committee, <sup>4</sup>Finance Committee, <sup>5</sup>Nominating/Corporate Governance Committee

# OFFICERS AND SENIOR MANAGEMENT

## CORPORATE OFFICERS

Alan B. Miller  
Chief Executive Officer  
and Chairman of the Board

Marc D. Miller  
President

Steve G. Filton  
Senior Vice President and  
Chief Financial Officer

Debra K. Osteen  
Senior Vice President

Marvin G. Pember  
Senior Vice President

Charles F. Boyle  
Vice President and Controller

John Paul Christen  
Vice President  
Acute Finance

Gerry Johnson Geckle  
Vice President  
Human Resources

Larry Harrod  
Vice President  
Behavioral Finance

Matthew D. Klein  
Vice President and  
General Counsel

Michael S. Nelson  
Vice President  
Information Services

Cheryl K. Ramagano  
Vice President and Treasurer

Richard C. Wright  
Vice President  
Development

## STAFF VICE PRESIDENTS

George Brunner  
Vice President and  
Deputy General Counsel

James Caponi  
Vice President  
Chief Compliance and  
Privacy Officer

Craig Conti  
Vice President  
Development

Robert Engelhard  
Vice President  
Insurance

Timothy Fowler  
Vice President  
UHT Development

Robert Halinski  
Vice President  
Reimbursement

Nancy Kurtzman  
Vice President  
Employee Benefits

Donald Pyskacek  
Vice President  
Building Solutions, Inc.

William Seed  
Vice President  
Design and Construction

Robert Zurad  
Vice President  
Tax

## ACUTE CARE DIVISION

Frank Lopez  
Regional Vice President

Douglas Matney  
Regional Vice President

Karla Perez  
Regional Vice President

Kevin DiLallo  
Group Vice President

Charles DeBusk  
Vice President  
Process and Performance  
Improvement

Jennie Dulac  
Vice President  
Quality Management

Kenneth Griffin  
Vice President  
Ambulatory Division and  
Physician Practice  
Administration

Maribeth Jenquine  
Vice President  
Patient Financial Services

Andrew Littauer  
Vice President  
Managed Care

Mary Ann Ninnis  
Vice President  
Advertising

## BEHAVIORAL HEALTH DIVISION

Gary M. Gilberti  
Senior Vice President

Martin C. Schappell  
Senior Vice President

Karen E. Johnson  
Senior Vice President  
Clinical Services

Joe C. Crabtree  
Divisional Vice  
President

Robert A. Deney  
Divisional Vice  
President

John Hollinsworth  
Divisional Vice  
President

Roz Hudson  
Divisional Vice  
President

Scott Kardenetz  
Divisional Vice  
President

Sharon Worsham  
Divisional Vice  
President

Steven Airhart  
Regional Vice President

Geoff Botak  
Regional Vice President

Matthew W. Crouch  
Regional Vice President

Shelley Nowak  
Regional Vice President

Craig L. Nuckles  
Regional Vice President

John Willingham  
Regional Vice President



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Universal Corporate Center  
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