#### FORM 10-Q

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

(MARK ONE)

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2002

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(\_) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from .....to..... Commission file number 1-10765

UNIVERSAL HEALTH SERVICES, INC.

-----(Exact name of registrant as specified in its charter)

DELAWARE

23-2077891 - - - - - - - -

(State or other jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

UNIVERSAL CORPORATE CENTER 367 SOUTH GULPH ROAD KING OF PRUSSIA, PENNSYLVANIA 19406 . . . . . . . . . . . . . . . . . . - - - - - - - - - - - - -(Address of principal executive office) (Zip Code)

Registrant's telephone number, including area code (610) 768-3300

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. Common shares outstanding, as of April 30, 2002:

Class A	3,848,886
Class B	55,657,873
Class C	387,848
Class D	38,453

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## UNIVERSAL HEALTH SERVICES, INC.

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# PART I. FINANCIAL INFORMATION

#### UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES -----. . . . . - - - - - - - - - -- - - -CONSOLIDATED STATEMENTS OF INCOME (000s omitted except per share amounts) -----. . . . . . . . . . . . . . . . . (unaudited)

	Three Months Ended March 31,			
	200	2		2001
Net revenues	\$8	04,371	\$	676,949
Operating charges: Salaries, wages and benefits Other operating expenses Supplies expense Provision for doubtful accounts Depreciation and amortization Lease and rental expense Interest expense, net	1	19,707 91,896 03,508 57,894 29,408 15,190 8,964  26,567		268,282 150,906 89,368 55,227 29,795 12,640 8,456 614,674
Income before minority interests, effect of foreign exchange and derivative transactions and income taxes Minority interests in earnings of consolidated entities (Gains) Losses on foreign exchange and derivative transactions		77,804 5,873 (234)		62,275 3,925 1,427
Income before income taxes Provision for income taxes		72,165 26,492		56,923 20,752
Net income	\$	45,673 ======	\$ =====	36,171
Earnings per common share - basic	\$ ======	0.76	\$ =====	0.60
Earnings per common share - diluted	\$ ======	0.71	\$ =====	0.57
Weighted average number of common shares - basic Weighted average number of common share equivalents		59,862 7,186		59,828 7,320
Weighted average number of common shares and equivalents - diluted		67,048 ======	=====	67,148

See accompanying notes to these condensed consolidated financial statements.

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# UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES

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# CONDENSED CONSOLIDATED BALANCE SHEETS

# (000s omitted, unaudited)

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	March 31,	December 31,
	2002	2001
Assets		
Current assets: Cash and cash equivalents Accounts receivable, net Supplies Deferred income taxes Other current assets	\$ 16,382 481,931 57,654 26,501 35,657	\$ 22,848 418,083 54,764 25,227 27,340
Total current assets	618,125	548,262
Property and equipment Less: accumulated depreciation	(621,035)	1,625,807 (594,602) 1,031,205
Other assets:		
Excess of cost over fair value of net assets acquired Deferred charges Other	386,185 17,676 73,469  477,330 \$ 2,194,377	372,627 16,533 145,957 
	==========	==========
Liabilities and Stockholders' Equity Current liabilities: Current maturities of long-term debt Accounts payable and accrued liabilities Federal and state taxes	\$ 2,751 341,578 27,734	\$        2,436 319,395 885
Total current liabilities	372,063	322,716
Other noncurrent liabilities	110,961	110,385
Minority interest	127,194	125,914
Long-term debt, net of current maturities	703,291	718,830
Deferred income taxes	27,326	28,839
Common stockholders' equity: Class A Common Stock, 3,848,886 shares outstanding in 2002, 3,848,886 in 2001 Class B Common Stock, 55,606,239 shares outstanding in 2002, 55,603,686 in 2001	38 713	38 556
Class C Common Stock, 387,848 shares outstanding in 2002, 387,848 in 2001	4	4
Class D Common Stock, 38,569 shares outstanding in 2002, 39,109 in 2001 Capital in excess of par, net of deferred compensation of \$26 in 2002 and \$203 in 2001	136,209	137,400
Retained earnings Accumulated other comprehensive loss	721,737 (5,159)	676,064 (6,162)
	853,542	807,900
	\$ 2,194,377 ========	\$ 2,114,584 ========

See accompanying notes to these condensed consolidated financial statements.

# UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (000s omitted - unaudited)

	Three Months Ended	
	Marc	ch 31,
	2002	2001
Cash Flows from Operating Activities:		
Net income	\$ 45,673	\$ 36,171
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation & amortization	29,408	29,795
Minority interests in earnings of consolidated entities	5,873	3,925
Accretion of discount on convertible debentures	3,035	2, 859
(Gains) Losses on foreign exchange and derivative transactions	(234)	1,427
Changes in assets & liabilities, net of effects from		
acquisitions and dispositions:		
Accounts receivable Accrued interest	(40,126) 3,723	(15,917) (2,080)
Accrued and deferred income taxes	24,132	20,332
Other working capital accounts	605	1,387
Other assets and deferred charges	(10,843)	538
Increase in working capital at acquired facilities		(10,215)
Other	(2,841)	(322)
Accrued insurance expense, net of commercial premiums paid	13,931	4,260
Payments made in settlement of self-insurance claims	(10,870)	(3,506)
Net cash provided by operating activities	61,466	68,654
Cash Flows from Investing Activities:		
Property and equipment additions, net	(40,711)	(30,554)
Acquisition of businesses		(179,240)
Net cash used in investing activities	(40,711)	(209,794)
Cash Flows from Financing Activities:		147 101
Additional borrowings Reduction of long-term debt	(20,728)	147,161
Distributions to minority partners	(20,720) (4,593)	(4,631)
Issuance of common stock	583	1,109
Repurchase of common shares	(2,483)	
Not each (used in) provided by financing activities		142 620
Net cash (used in) provided by financing activities	(27,221)	143,639
(Decrease) Increase in cash and cash equivalents	(6,466)	2,499
Cash and cash equivalents, Beginning of Period	(0,400) 22,848	10,545
oush and cash equivalents, beginning of relied		
Cash and cash equivalents, End of Period	\$ 16,382	\$ 13,044
	=======	========
Supplemental Disclosures of Cash Flow Information:		
Interest paid	\$ 2,206	\$ 7,677
Inter out pull	\$ 2,200	\$ 7,077 =======
Income taxes paid, net of refunds	\$ 3,567	\$ 420
	=======	========

See accompanying notes to these condensed consolidated financial statements.

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UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (1) General

The consolidated financial statements include the accounts of Universal Health Services, Inc. (the "Company"), its majority-owned subsidiaries and partnerships controlled by the Company or its subsidiaries as managing general partner. The consolidated financial statements included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission and reflect all adjustments which, in the opinion of the Company, are necessary to fairly present results for the interim periods. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the accompanying disclosures are adequate to make the information presented not misleading. It is suggested that these financial statements be read in conjunction with the financial statements, significant accounting policies and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2001.

#### (2) Related Party Transactions

At March 31, 2002, the Company held approximately 6.6% of the outstanding shares of Universal Health Realty Income Trust (the "Trust"). The Company serves as Advisor to the Trust under an annually renewable advisory agreement pursuant to the terms of which the Company conducts the Trust's day to day affairs, provides administrative services and presents investment opportunities. In connection with this advisory agreement, the Company earned an advisory fee from the Trust of approximately \$300,000 in each of the three months periods ended March 31, 2002 and 2001 which is included in net revenues in the accompanying consolidated statements of income. In addition, certain officers and directors of the Company are also officers and/or directors of the Trust. Management believes that it has the ability to exercise significant influence over the Trust and therefore the Company accounts for its investment in the Trust using the equity method of accounting. The Company's pre-tax share of income from the Trust was \$300,000 in each of the three month periods ended March 31, 2002 and 2001, and is included in net revenues in the accompanying consolidated statements of income. As of March 31, 2002, the Company leased six hospital facilities from the Trust with terms expiring in 2003 through 2006. These leases contain up to six 5-year renewal options. Total rent expense under these operating leases was \$4.2 million during the three months ended March 31, 2002 and \$4.1 million during the three months ended March 31, 2001.

(3) Other Noncurrent and Minority Interest Liabilities

Other noncurrent liabilities include the long-term portion of the Company's professional and general liability, compensation reserves, and pension liability.

The minority interest liability consists primarily of a 27.5% outside ownership interest in three acute care facilities located in Las Vegas, Nevada, a 20% outside ownership in an acute care facility located in Washington D.C. and a 20% outside ownership interest in an operating company that owns nine hospitals in France.

#### (4) Commitment and Contingencies

Under certain agreements, the Company has committed or guaranteed an aggregate of \$62 million related principally to the Company's self-insurance programs and as support for various debt instruments and loan guarantees, including a \$40 million surety bond related to the Company's 1997 acquisition of an 80% ownership interest in The George Washington University Hospital.

For the period from January 1, 1998 through December 31, 2001, most of the Company's subsidiaries were covered under commercial insurance policies with PHICO, a Pennsylvania based insurance

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company. The policies provided for a self-insured retention limit for professional and general liability claims for the Company's subsidiaries up to \$1 million per occurrence, with an average annual aggregate for covered subsidiaries of \$7 million through 2001. These subsidiaries maintained excess coverage up to \$100 million with other major insurance carriers.

Early in the first quarter of 2002, PHICO was placed in liquidation by the Pennsylvania Insurance Commissioner and as a result, the Company recorded a pre-tax charge to earnings of \$40 million during the fourth quarter of 2001 to reserve for malpractice expenses that may result from PHICO's liquidation. PHICO continues to have substantial liability to pay claims on behalf of the Company and although those claims could become the Company's liability, the Company may be entitled to receive reimbursement from state insurance guaranty funds and/or PHICO's estate for a portion of certain claims ultimately paid by the Company. The Company expects that the cash payments related to these claims will be made over the next eight years as the cases are settled or adjudicated. In estimating the \$40 million pre-tax charge, the Company evaluated all known factors, however, there can be no assurance that the Company is substantially greater than the established reserve, there can be no assurance that the additional amount required will not have a material adverse effect on the Company's future results of operations.

#### (5) Acquisitions

At the end of December, 2001, the Company acquired a 150-bed acute care facility located in Lansdale, Pennsylvania and a 117-bed acute care facility located in Lancaster, California. The transfer of ownership of both of these facilities was effective January 1, 2002. As of December 31, 2001, the Company recorded the \$70 million combined purchase price for these two facilities in other assets (as deposits) and as of January 1, 2002, reclassified the combined purchase price into the appropriate working capital, property and other assets accounts.

#### (6) Financial Instruments

Fair Value Hedges: The Company has two floating rate swaps having a combined notional principal amount of \$60 million in which the Company receives a fixed rate of 6.75% and pays a floating rate equal to 6 month LIBOR plus a spread. The term of these swaps is ten years and they are both scheduled to expire on November 15, 2011. During the three months ended March 31, 2002, the Company recorded an increase of \$500,000 in other non-current liabilities to recognize the fair value of these swaps and a \$500,000 decrease in long-term debt to recognize the difference between the carrying value and fair value of the related hedged liability.

Cash Flow Hedges: During the three months ended March 31, 2002, the Company recorded in other comprehensive income ("OCI"), pre-tax income of \$1.7 million (\$1.1 million after-tax) to recognize the change in fair value of all derivatives that are designated as cash flow hedging instruments. The income or losses are reclassified into earnings as the underlying hedged item affects earnings, such as when the forecast interest payment occurs. Assuming market rates remain unchanged from March 31, 2002, it is expected that \$5.3 million of pre-tax net losses in accumulated OCI will be reclassified into earnings within the next twelve months. The Company also recorded after-tax income of \$9,000 during the three months ended March 31, 2002 to recognize the ineffective portion of the cash flow hedging instruments. As of March 31, 2002, the maximum length of time over which the Company is hedging its exposure to the variability in future cash flows for forecasted transactions is through August, 2005.

As of March 31, 2002, the Company has one fixed rate swap with a notional principal amount of \$125 million which expires in August, 2005. The Company pays a fixed rate of 6.76% and receives a floating rate equal to three month LIBOR. As of March 31, 2002, the floating rate of the \$125 million of interest rate swaps was 1.90%.

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#### (7) New Accounting Standards

In June 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standard (SFAS) No. 141, "Business Combinations" and SFAS No. 142, "Goodwill and Other Intangible Assets." SFAS No. 141 requires all business combinations to be accounted for using the purchase method and establishes criteria for the recognition of intangible assets apart from goodwill. SFAS No. 141 applies to all business combinations initiated after June 30, 2001. SFAS No. 142 required the Company to cease amortizing goodwill that existed as of June 30, 2001. Recorded goodwill balances will be reviewed for impairment at least annually and written down if the carrying value of the goodwill balance exceeds its fair value.

The Company adopted SFAS No. 142 on January 1, 2002. As required by SFAS No. 142, the Company performed an impairment test on goodwill as of January 1, 2002, which indicated no impairment of goodwill. As of January 1, 2002, the Company is no longer amortizing goodwill. Goodwill amortization in 2001 was approximately \$24 million on a pre-tax basis and approximately \$15.1 million or \$0.23 per diluted share on an after-tax basis. Goodwill amortization for the three months ended March 31, 2001 was approximately \$6 million on a pre-tax basis.

In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations". The Statement addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and associated asset retirement costs. The Statement requires that the fair value of a liability for an asset retirement obligation be recognized in the period in which it is incurred. The asset retirement obligations will be capitalized as part of the carrying amount of the long-lived asset. The Statement applies to legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development and normal operation of long-lived assets. The Statement is effective for years beginning after June 15, 2002, with earlier adoption permitted. Management does not believe that this Statement will have a material effect on the Company's financial statements.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets". The Statement supersedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of". This Statement also supersedes Accounting Principles Board Opinion (APB) No. 30 provisions related to accounting and reporting for the disposal of a segment of a business. This Statement establishes a single accounting model, based on the framework established in SFAS No. 121, for long-lived assets to be disposed of by sale. The Statement retains most of the requirements in SFAS No. 121 related to the recognition of impairment of long-lived assets to be held and used. The Company adopted the provisions of this Statement as of January 1, 2002. The adoption of this Statement did not have a material effect on the Company's financial statements.

## (8) Segment Reporting

The Company's reportable operating segments consist of acute care services and behavioral health care services. The "Other" segment column below includes centralized services including information services, purchasing, reimbursement, accounting, taxation, legal, advertising, design and construction, and patient accounting as well as the operating results for the Company's other operating entities including outpatient surgery and radiation centers and an 80% ownership interest in an operating company that owns nine hospitals located in France. The chief operating decision making group for the Company's acute care services and behavioral health care services located in the U.S. and Puerto Rico is comprised of the Company's President and Chief Executive Officer, and the lead executives of each of the Company's two primary operating segments. The lead executive for each operating segment also manages the profitability of each respective segment's various hospitals. The acute care and behavioral health services' operating segments are managed separately because each operating segment represents a business unit that offers different types of healthcare services. The accounting policies of the operating segments are the same as those described in the summary of significant accounting policies included in the Company's Annual Report of Form 10-K for the year ended December 31, 2001.

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		Three Months Ended I	March 31, 2002	
	Acute Care	Behavioral Health		Total
	Services	Services	Other	Consolidated
		(Dollar amounts i	n thousands)	
Gross inpatient revenues	\$1,286,326	\$242,379	\$ 21,520	\$1,550,225
Gross outpatient revenues	\$ 424,543	\$ 38,300	\$ 37,525	\$ 500,368
Total net revenues		\$142,121		
Operating income (a)		\$ 28,467		
Total assets as of 3/31/02		\$284,648		
Average licensed beds	5,846	3,749	1,083	10,678
Average available beds	4,777	3,605 248,968	1,083	9,465
Patient days	323,304	248,968	86,800	659,072
Admissions Average length of stay	66,860 4,8	21,251 11.7	18,177 4.8	106,288 6.2
	٦	Three Months Ended Ma	arch 31, 2001 	
		Behavioral		
	Acute Care			Total
	Services	Services	Other	Consolidated
		(Dollar amounts in	thousands)	
Gross inpatient revenues	\$1,018,353	\$227,863	\$ 3.186	\$1,249,402
Gross outpatient revenues	\$ 342,026	\$ 36,024	\$ 30,542	\$ 408,592
Total net revenues	\$ 528,577	\$132,578	\$ 15,794	\$ 676,949
Operating income (a)	\$ 103,490	\$ 26,185	(\$16,509)	\$ 113,166
Total assets as of 3/31/01	\$1,548,960	\$303,488	\$ 137,567	\$1,990,015
Average licensed beds	5,396	3,699	67	- / -
Average available beds	4,545	3,555	67	- / -
Patient days				525,947
Admissions	60,115	19,748	1,770	
Average length of stay	4.8	11.8	3.2	6.4

(a) Operating income is defined as net revenues less salaries, wages & benefits, other operating expenses, supplies expense and provision for doubtful accounts.

Below is a reconciliation of consolidated operating income to consolidated net income before income taxes:

	Three Months Ended March 31, (amounts in thousands)	
	2002	2001
Consolidated operating income Less: Depreciation & amortization Lease & rental expense Interest expense, net Minority interests in earnings of consolidated entities	\$131,366 29,408 15,190 8,964 5,873	\$113,166 29,795 12,640 8,456 3,925

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(Gains) Losses on foreign exchange and derivative trans.

Consolidated income before income taxes

(234)	1,427
\$72,165	\$56,923
=================	=======================================

(9) Earnings Per Share Data ("EPS")

Basic earnings per share are based on the weighted average number of common shares outstanding during the year. Diluted earnings per share are based on the weighted average number of common shares outstanding during the year adjusted to give effect to common stock equivalents. In April, 2001, the Company declared a two-for-one stock split in the form of a 100% stock dividend which was paid on June 1, 2001. All references to share quantities and earnings per share for all periods presented have been adjusted to reflect the two-for-one stock split.

The following table sets forth the computation of basic and diluted earnings per share for the periods indicated.

	Three Months Ended		
	March 31,		
	(In thousands, except 2002		
Basic: Net income Average shares outstanding Basic EPS	\$45,673 59,862  \$ 0.76	\$ 36,171 59,828  \$ 0.60	
	======	=======	
Diluted: Net income Add discounted convertible debenture interest, net of	\$45,673	\$ 36,171	
income tax effect	2,092	1,970	
Totals	\$47,765 ======	\$ 38,141 =======	
Average shares outstanding Net effect of dilutive stock	59,862	59,828	
options and grants based on the treasury stock method Assumed conversion of discounted convertible	608	742	
debentures	6,578	6,578	
Totals	67,048	67,148	
Diluted EPS	\$ 0.71	\$ 0.57 =======	

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#### (10) Comprehensive Income (Loss)

Comprehensive income (loss) represents net income plus the results of certain non-shareholders' equity changes not reflected in the Consolidated Statements of Income. The components of comprehensive income (loss), net of income taxes, (except for foreign currency translation adjustments which are not currently adjusted for income taxes since they relate to indefinite investments in non-United States subsidiaries) are as follows:

	Three Months Ended	
	March 31,	
	2002	2001
Net income	\$ 45,673	\$ 36,171
Other comprehensive income (loss): Foreign currency translation adjustments Cumulative effect of change in accounting principle (SFAS No. 133) on other comprehensive	(53)	(1,125)
income (net of income tax effect) Unrealized derivative losses on cash flow hedges		(4,779)
(net of income tax effect)	1,056	(3,280)
Comprehensive income	\$ 46,676	\$ 26,987

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# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATIONS AND FINANCIAL CONDITION

### Forward-Looking Statements

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The matters discussed in this report as well as the news releases issued from time to time by the Company include certain statements containing the words "believes", "anticipates", "intends", "expects" and words of similar import, which constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance achievements of the Company or industry results to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among other things, the following: that the majority of the Company's revenues are produced by a small number of its total facilities; possible changes in the levels and terms of reimbursement for the Company's charges by government programs, including Medicare or Medicaid or other third party payors; industry capacity; demographic changes; existing laws and government regulations and changes in or failure to comply with laws and governmental regulations; the ability to enter into managed care provider agreements on acceptable terms; liability and other claims asserted against the Company; competition; the loss of significant customers; technological and pharmaceutical improvements that increase the cost of providing, or reduce the demand for healthcare; the ability to attract and retain qualified personnel, including physicians, the ability of the Company to successfully integrate its recent acquisitions; the Company's ability to finance growth on favorable terms and, other factors referenced in the Company's 2001 Form 10-K or herein. Given these uncertainties, prospective investors are cautioned not to place undue reliance on such forward-looking statements. The Company disclaims any obligation to update any such factors or to publicly announce the result of any revisions to any of the forward-looking statements contained herein to reflect future events or developments.

Results of Operations

- -----

Net revenues increased 19% to \$804 million for the three months ended March 31, 2002 as compared to \$677 million for the three month period ended March 31, 2001. The \$127 million increase in net revenues was due primarily to: (i) a \$66 million or 10% increase in net revenues generated at acute care and behavioral health care facilities owned during both periods, and; (ii) \$60 million of revenues generated at three acute care and three behavioral health care facilities located in the U.S. and nine hospitals located in France which were acquired by the Company subsequent to January, 2001.

Operating income (defined as net revenues less salaries, wages & benefits, other operating expenses, supplies expense and provision for doubtful accounts) increased \$18 million to \$131 million for the three month period ended March 31, 2002 from \$113 million in the comparable prior year quarter. Overall operating margins (defined as operating income divided by net revenues) were 16.3% in the 2002 first quarter as compared to 16.7% in the quarter ended March 31, 2001. Contributing to the decrease in the overall operating margins during the first quarter of 2002 as compared to the comparable prior year quarter was a significant increase in professional and general liability insurance expense caused by unfavorable pricing and availability trends of commercial insurance. As a result, as of January 1, 2002, the Company's subsidiaries assumed a greater portion of the hospital professional and general liability risk and the Company expects its total insurance expense including professional and general liability, property, auto and workers' compensation to increase approximately \$25 million in 2002 as compared to 2001.

Acute Care Services

Net revenues from the Company's acute care facilities (including the nine hospitals located in France) and ambulatory treatment centers accounted for 82% and 80% of consolidated net revenues for the quarters ended March 31, 2002 and 2001, respectively. Net revenues at the Company's acute care hospitals owned in both quarters ended March 31, 2002 and 2001 increased 11% in the 2002 first quarter as compared to the comparable 2001 period as admissions and patient days at these facilities increased

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6% and 7%, respectively. The average length of stay at the acute care hospitals owned during both quarters increased to 4.9 days for three month period ended March 31, 2002 as compared to 4.8 days during the 2001 comparable quarter.

In addition to the increase in inpatient volumes, the Company's same facility net revenues were favorably impacted by an increase in prices charged to private payors including health maintenance organizations and preferred provider organizations as well as an increase in Medicare reimbursements which commenced on April 1, 2001. Net revenue per adjusted admission (adjusted for outpatient activity) at the Company's acute care facilities owned during both quarters ended March 31, 2002 and 2001 increased 7% in the 2002 quarter as compared to the 2001 three month period and net revenue per adjusted patient day at these facilities increased 5% in the 2002 first quarter over the 2001 comparable quarter. Included in the same facility acute care financial results and patient statistical data are the operating results generated at the 60-bed McAllen Heart Hospital which was acquired by the Company in March of 2001. Upon acquisition, the facility began operating under the same license as an integrated department of McAllen Medical Center and therefore the financial and statistical results are not separable.

Despite the increase in patient volume at the Company's acute care hospitals, inpatient utilization continues to be negatively affected by payor-required, pre-admission authorization and by payor pressure to maximize outpatient and alternative healthcare delivery services for less acutely ill patients. Additionally, the hospital industry in the United States as well as the Company's acute care facilities continue to have significant unused capacity which has created substantial competition for patients. The Company expects the increased competition, admission constraints and payor pressures to continue. The increase in net revenue was negatively effected by lower payments from the government under the Medicare program as a result of the Balanced Budget Act of 1997 ("BBA-97") and discounts to insurance and managed care companies (see General Trends for additional disclosure). The Company anticipates that the percentage of its revenue from managed care business will continue to increase in the future. The Company generally receives lower payments per patient from managed care payors than it does from traditional indemnity insurers.

At the Company's acute care hospitals, operating expenses, (salaries, wages & benefits, other operating expenses, supplies expense and provision for doubtful accounts) as a percentage of net revenues were 82.6% for the three months ended March 31, 2002 and 80.4% for the three months ended March 31, 2001. Operating margins (defined as net revenues less operating expenses divided by net revenues) at these facilities were 17.4% during the 2002 first quarter and 19.6% in the comparable prior year quarter. At the Company's acute care hospitals owned in both three month periods ended March 31, 2002 and 2001, operating expenses as a percentage of net revenues were 82.3% for the three months ended March 31, 2002 and 80.4% for the three months ended March 31, 2001. Operating margins at these facilities were 17.7% during the 2002 first quarter and 19.6% in the comparable prior year quarter.

Despite the strong revenue growth experienced at the Company's acute care hospitals during the first quarter of 2002 as compared to the comparable prior year quarter, operating margins at these facilities were comparatively lower during the 2002 quarter due primarily to a significant increase in professional and general liability insurance expense caused by unfavorable pricing and availability trends of commercial insurance, as mentioned above. Salaries, wages and benefits as a percentage of net revenues also increased during the 2002 first quarter as compared to the comparable prior year quarter as a result of rising labor rates particularly in the area of skilled nursing. Partially offsetting these unfavorable factors on operating margins at the Company's acute care facilities during the first quarter of 2002 as compared to 2001, was a decrease in the provision for doubtful accounts as a percentage of net revenues caused by improved billing and collection procedures and more aggressive efforts to properly categorize charges related to charity care.

Behavioral Health Services

Net revenues from the Company's behavioral health services facilities accounted for 18% and 20% of consolidated net revenues for the three month periods ended March 31, 2002 and 2001, respectively. Net

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revenues at the Company's behavioral health services facilities owned in both periods increased 4% during the three month period ended March 31, 2002 as compared to the comparable prior year quarter, due primarily to an increase in patient volume. Admissions and patient days at these facilities increased 5% and 4%, respectively, during the three month period ended March 31, 2002 as compared to the comparable prior year quarter. The average length of stay at the behavioral health services facilities owned in both periods decreased to 11.7 days during the 2002 first quarter as compared to 11.8 days in the comparable prior year period.

At the Company's behavioral health care facilities, operating expenses (salaries, wages & benefits, other operating expenses, supplies expense and provision for doubtful accounts) as a percentage of net revenues were 80.0% for the three month period ended March 31, 2002 and 80.2% for the three month period ended March 31, 2001. Operating margins (defined as net revenues less operating expenses divided by net revenues) at these facilities were 20.0% during the 2002 first quarter and 19.8% in the comparable prior year quarter. On a same facility basis, operating expenses as a percentage of net revenues were 79.6% for the three month period ended March 31, 2002 and 80.2% for the three month period ended March 31, 2001. Operating margins at these facilities were 20.4% during the 2002 first quarter and 19.8% in the comparable prior year quarter. In an effort to maintain and potentially further improve the operating margins at its behavioral health care facilities, management of the Company continues to implement cost controls and price increases and has also increased its focus on receivables management.

## Other Operating Results

The Company recorded minority interest expense in the earnings of consolidated entities amounting to \$5.9 million for the three months ended March 31, 2002 and \$3.9 million for the three month period ended March 31, 2001. The minority interest expense recorded during both periods includes the minority ownership's share of the net income of four acute care facilities, three of which are located in Las Vegas, Nevada and one located in Washington, D.C. Also included in the minority interest expense recorded during the first quarter of 2002 is the minority ownership's share of net income of nine acute care facilities located in France.

Depreciation and amortization expense decreased \$400,000 during the three months ended March 31, 2002 as compared to the comparable prior year quarter. Effective January 1, 2002, the Company adopted the provisions of SFAS No. 142, "Goodwill and Other Intangible Assets" and accordingly, ceased amortizing goodwill as of that date. For the year ended December 31, 2001, the Company recorded approximately \$24 million of goodwill amortization expense or approximately \$6 million during the three months ended March 31, 2001. Partially offsetting the decrease caused by the adoption of SFAS No. 142 was an increase in depreciation expense during the first quarter of 2002 as compared to the comparable 2001 quarter caused by capital additions and acquisitions.

The effective tax rate was 36.7% for the three months ended March 31, 2002 as compared to 36.5% for the three months ended March 31, 2001.

## General Trends

A significant portion of the Company's revenue is derived from fixed payment services, including Medicare and Medicaid which accounted for 41% and 40% of the Company's net patient revenues during the three month periods ended March 31, 2002 and 2001, respectively. Within the statutory framework of the Medicare and Medicaid programs, there are substantial areas subject to administrative rulings, interpretations and discretion which may affect payments made under either or both of such programs and reimbursement is subject to audit and review by third party payors. Management believes that adequate provision has been made for any adjustment that might result therefrom.

The Federal government makes payments to participating hospitals under its Medicare program based on various formulas. The Company's general acute care hospitals are subject to a prospective payment system ("PPS"). For inpatient services, PPS pays hospitals a predetermined amount per diagnostic related group

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("DRG") based upon a hospital's location and the patient's diagnosis. Beginning August 1, 2000 under a new outpatient prospective payment system ("OPPS") mandated by the Balanced Budget Act of 1997, both general acute and behavioral health hospitals' outpatient services are paid a predetermined amount per Ambulatory Payment Classification based upon a hospital's location and the procedures performed. The Medicare, Medicaid and SCHIP Balanced Budget Refinement Act of 1999 ("BBRA of 1999") included "transitional corridor payments" through fiscal year 2003, which provide some financial relief for any hospital that generally incurs a reduction to its Medicare outpatient reimbursement under the new OPPS.

Behavioral health facilities, which are excluded from the inpatient services PPS, are cost reimbursed by the Medicare program, but are generally subject to a per discharge ceiling, calculated based on an annual allowable rate of increase over the hospital's base year amount under the Medicare law and regulations. Capital related costs are exempt from this limitation. In the Balanced Budget Act of 1997 ("BBA-97"), Congress significantly revised the Medicare payment provisions for PPS-excluded hospitals, including behavioral health services facilities. Effective for Medicare cost reporting periods beginning on or after October 1, 1997, different caps are applied to behavioral health services hospitals' target amounts depending upon whether a hospital was excluded from PPS before or after that date, with higher caps for hospitals excluded before that date. Congress also revised the rate-of-increase percentages for PPS-excluded hospitals and eliminated the new provider PPS-exemption for psychiatric hospitals. In addition, the Health Care Financing Administration, now known as the Center for Medicare and Medicaid Services ("CMS"), has implemented requirements applicable to behavioral health services hospitals that share a facility or campus with another hospital. The BBRA of 1999 requires that CMS develop an inpatient behavioral health services per diem prospective payment system effective for the federal fiscal year beginning October 1, 2002, however, it is likely the implementation will be delayed. Upon implementation, this new prospective payment system will replace the current inpatient behavioral health services payment system described above.

On August 30, 1991, the CMS issued final Medicare regulations establishing a PPS for inpatient hospital capital-related costs. These regulations apply to hospitals which are reimbursed based upon the prospective payment system and took effect for cost report years beginning on or after October 1, 1991. For most of the Company's hospitals, the new methodology began on January 1, 1992. In 2001, the tenth year of the phase-in, most of the Company's hospitals were paid by the Medicare program based on the federal capital rate (three hospitals still receive hold harmless payments, which are described below).

The regulations provide for the use of a 10-year transition period during which a blend of the old and new capital payment provision is utilized. One of two methodologies applies during the 10-year transition period. If the hospital's hospital-specific capital rate exceeds the federal capital rate, the hospital is paid per discharge on the basis of a "hold harmless" methodology, which is the higher of a blend of a portion of old capital costs and an amount for new capital costs based on a proportion of the federal capital rate, or 100% of the federal capital rate. Alternatively, with limited exceptions, if the hospital-specific rate is below the federal capital rate, the hospital receives payments based upon a "fully prospective" methodology, which is a blend of the hospital's hospital-specific capital rate and the federal capital rate. Each hospital's hospital-specific rate was determined based upon allowable capital costs incurred during the "base year", which, for most of the Company's hospitals, was the year ended December 31, 1990. Updated amounts and factors necessary to determine PPS rates for Medicare hospital inpatient services for operating costs and capital related costs are published annually.

In addition to the trends described above that continue to have an impact on the operating results, there are a number of other more general factors affecting the Company's business. BBA-97 called for the government to trim the growth of federal spending on Medicare by \$115 billion and on Medicaid by \$13 billion over the following years. The act also called for reductions in the future rate of increases to payments made to hospitals and reduced the amount of reimbursement for outpatient services, bad debt expense and capital costs. Some of these reductions were reversed with the passage on December 15, 2000 of the Medicare, Medicaid and SCHIP Benefits Improvement and Protection Act of 2000 ("BIPA") which, among other things, increased Medicare and Medicaid payments to healthcare providers by \$35 billion over 5 years with approximately \$12 billion of this amount targeted for hospitals and \$11 billion for managed care payors. These increased reimbursements to hospitals pursuant to the terms of BIPA

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commenced in April, 2001. BBA-97 established the annual update for Medicare at market basket minus 1.1% in both fiscal years 2001 (October 1, 2000 and through September 30, 2001) and 2002 and BIPA revised the update at the full market basket in fiscal year 2001 and market basket minus .55% in fiscal years 2002 and 2003. Additionally, BBA-97 reduced reimbursement to hospitals for Medicare bad debts to 55% and BIPA increased the reimbursement to 70%, with an effective date for the Company of January 1, 2001. It is possible that future federal budgets will contain certain further reductions or increases in the rate of increase of Medicare and Medicaid spending.

The Company can provide no assurances that the reductions in the PPS update, and other changes required by BBA-97, will not adversely affect the Company's operations. However, within certain limits, a hospital can manage its costs, and, to the extent this is done effectively, a hospital may benefit from the DRG system. However, many hospital operating costs are incurred in order to satisfy licensing laws, standards of the Joint Commission on the Accreditation of Healthcare Organizations ("JCAHO") and quality of care concerns. In addition, hospital costs are affected by the level of patient acuity, occupancy rates and local physician practice patterns, including length of stay and number and type of tests and procedures ordered. A hospital's ability to control or influence these factors which affect costs is, in many cases, limited.

In addition to Federal health reform efforts, several states have adopted or are considering healthcare reform legislation. Several states are considering wider use of managed care for their Medicaid populations and providing coverage for some people who presently are uninsured. The enactment of Medicaid managed care initiatives is designed to provide low-cost coverage. The Company currently operates three behavioral health centers with a total of 501 beds in Massachusetts, which has mandated hospital rate-setting. The Company also operates three hospitals containing an aggregate of 688 beds in Florida that are subject to a mandated form of rate-setting if increases in hospital revenues per admission exceed certain target percentages.

In 1991, the Texas legislature authorized the LoneSTAR Health Initiative, a pilot program in two areas of the state, to establish for Medicaid beneficiaries a healthcare delivery system based on managed care principles. The program is now known as the STAR program, which is short for State of Texas Access Reform. Since 1995, the Texas Health and Human Services Commission, with the help of other Texas agencies such as the Texas Department of Health, has rolled out STAR Medicaid managed care pilot programs in several geographic areas of the state. Under the STAR program, the Texas Department of Health either contracts with health maintenance organizations in each area to arrange for covered services to Medicaid beneficiaries, or contracts directly with healthcare providers and oversees the furnishing of care in the role of the case manager. Two carve-out pilot programs are the STAR+PLUS program, which provides long-term care to elderly and disabled Medicaid beneficiaries in the Harris County service area, and the NorthSTAR program, which furnishes behavioral health services to Medicaid beneficiaries in the Dallas County service area. Effective in the fall of 1999, however, the Texas legislature imposed a moratorium on the implementation of additional pilot programs until the 2001 legislative session. A study on the effectiveness of Medicaid managed care was issued in November, 2000. In June 2001, the state enacted House Bill 3038, which requires the enrollment in group health plans of Medicaid and SCHIP recipients who are eligible for such plans, if the state determines that such enrollment is cost-effective. The effective date for this requirement was September 1, 2001. The state has indicated, however, that it will not be expanding the Medicaid Managed Care program to any additional areas within the next year.

Upon meeting certain conditions, and serving a disproportionately high share of Texas' and South Carolina's low income patients, five of the Company's facilities located in Texas and one facility located in South Carolina became eligible and received additional reimbursement from each state's disproportionate share hospital fund. Included in the Company's financial results was an aggregate of \$8.4 million for the three month period ended March 31, 2002 and \$6.4 million for the three month period ended March 31, 2002 and \$6.4 million for the three month period for the 2002 fiscal years. However, failure to renew these programs upon their scheduled termination date (June, 2002 for South Carolina and August, 2002 for Texas), or reductions in reimbursements, could have a material adverse effect on the Company's future results of operations.

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The healthcare industry is subject to numerous laws and regulations which include, among other things, matters such as government healthcare participation requirements, various licensure and accreditations, reimbursement for patient services, and Medicare and Medicaid fraud and abuse. Providers that are found to have violated these laws and regulations may be excluded from participating in government healthcare programs, subjected to fines or penalties or required to repay amounts received from government for previously billed patient services. While management of the Company believes its policies, procedures and practices comply with governmental regulations, no assurance can be given that the Company will not be subjected to governmental inquiries or actions.

Pressures to control health care costs and a shift away from traditional Medicare to Medicare managed care plans have resulted in an increase in the number of patients whose health care coverage is provided under managed care plans. Approximately 39% and 35% of the Company's net patient revenues, for the three month periods ended March 31, 2002 and 2001, were generated from managed care companies, which includes health maintenance organizations and preferred provider organizations. In general, the Company expects the percentage of its business from managed care programs to continue to grow. The consequent growth in managed care networks and the resulting impact of these networks on the operating results of the Company's facilities vary among the markets in which the Company operates. Typically, the Company receives lower payments per patient from managed care payors than it does from traditional indemnity insurers, however, during the past two years, the Company secured price increases from many of its commercial payors including managed care companies.

For the period from January 1, 1998 through December 31, 2001, most of the Company's subsidiaries were covered under commercial insurance policies with PHICO, a Pennsylvania based insurance company. The policies provided for a self-insured retention limit for professional and general liability claims for the Company's subsidiaries up to \$1 million per occurrence, with an average annual aggregate for covered subsidiaries of \$7 million through 2001. These subsidiaries maintain excess coverage up to \$100 million with other major insurance carriers.

In February of 2002, PHICO was placed in liquidation by the Pennsylvania Insurance Commissioner and as a result, the Company recorded a pre-tax charge to earnings of \$40 million during the fourth quarter of 2001 to reserve for malpractice expenses that may result from PHICO's liquidation. PHICO continues to have substantial liability to pay claims on behalf of the Company and although those claims could become the Company's liability, the Company may be entitled to receive reimbursement from state insurance guaranty funds and/or PHICO's estate for a portion of certain claims ultimately paid by the Company. The Company expects that the cash payments related to these claims will be made over the next eight years as the cases are settled or adjudicated. In estimating the \$40 million pre-tax charge, the Company evaluated all known factors, however, there can be no assurance that the Company is ultimate liability will not be materially different than the estimated charge recorded. Additionally, if the ultimate PHICO liability assumed by the Company is substantially greater than the established reserve, there can be no assurance that the additional amount required will not have a material adverse effect on the Company's future results of operations.

Due to unfavorable pricing and availability trends in the professional and general liability insurance markets, the cost of commercial professional and general liability insurance coverage has risen significantly. As a result, the Company expects its total insurance expense including professional and general liability, property, auto and workers' compensation to increase approximately \$25 million in 2002 as compared to 2001. The Company's subsidiaries have also assumed a greater portion of the hospital professional and general liability risk for its facilities. Effective January 1, 2002, most of the Company's subsidiaries are self-insured for malpractice exposure up to \$25 million per occurrence. The Company purchased an umbrella excess policy through a commercial insurance carrier for coverage in excess of \$25 million per occurrence with a \$75 million aggregate limitation.

Health Insurance Portability and Accountability Act of 1996

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The Health Insurance Portability and Accountability Act (HIPAA) was enacted in August, 1996 to assure health insurance portability, reduce healthcare fraud and abuse, guarantee security and privacy of health information and enforce standards for health information. Organizations are required to be in compliance with certain HIPAA provisions beginning as early as October, 2002. Provisions not yet finalized are required to be implemented two years after the effective date of the regulation. Organizations are subject to significant fines and penalties if found not to be compliant with the provisions outlined in the regulations. Regulations related to HIPAA are expected to impact the Company and others in the healthcare industry by:

- (i) Establishing standardized code sets for financial and clinical electronic data interchange ("EDI") transactions to enable more efficient flow of information. Currently there is no common standard for the transfer of information between the constituents in healthcare and therefore providers have had to conform to each standard utilized by every party with which they interact. The goal of HIPAA is to create one common national standard for EDI and once the HIPAA regulation takes effect, payors will be required to accept the national standard employed by providers. The final regulations establishing electronic data transmission standards that all healthcare providers must use when submitting or receiving certain healthcare transactions electronically were published in August, 2000 and compliance with these regulations is required by October, 2002, unless a summary plan is submitted to CMS prior to that date requesting a one-year extension to October, 2003. The Company is in the process of applying for the one-year extension.
- (ii) Mandating the adoption of security standards to preserve the confidentiality of health information that identifies individuals. Currently there is no recognized healthcare standard that includes all the necessary components to protect the data integrity and confidentiality of a patient's electronically maintained or transmitted personal health record. The final regulations containing the privacy standards were released in December, 2000 which require compliance by April, 2003.
- (iii) Creating unique identifiers for the four constituents in healthcare: payors, providers, patients and employers. HIPAA will mandate the need for the unique identifiers for healthcare providers in an effort to ease the administrative challenge of maintaining and transmitting clinical data across disparate episodes of patient care.

The Company is in the process of implementation of the necessary changes required pursuant to the terms of HIPAA. The Company expects that the implementation cost of the HIPAA related modifications will not have a material adverse effect on the Company's financial condition or results of operations.

## Liquidity and Capital Resources

Net cash provided by operating activities was \$61 million during the three months ended March 31, 2002 and \$69 million during the comparable prior year quarter. The \$8 million decrease during the 2002 first quarter as compared to the 2001 first quarter was primarily attributable to: (i) a favorable \$10 million change due to an increase in net income plus the addback of adjustments to reconcile net cash provided by operating activities (depreciation & amortization, minority interest in earnings of consolidated entities, accretion of discount on convertible debentures and (gains)/losses on foreign exchange and derivative transactions); (ii) a \$24 million unfavorable change in accounts receivable, and; (iii) \$6 million of other net favorable working capital changes.

The Company spent approximately \$41 million during the first quarter of 2002 and \$31 million during the first quarter of 2001 to finance capital expenditures. The Company expects capital expenditures to be approximately \$225 million in 2002. Included in the 2002 projected capital expenditures will be the remaining expenditures on the new George Washington University Hospital located in Washington, D.C (scheduled to open in the third quarter of 2002), a major renovation and modernization of Auburn Regional Medical Center located in Auburn, Washington (scheduled to be completed during the fourth quarter of 2002), the first phase of a new 176-bed acute care hospital located in Las Vegas, Nevada

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(projected to be completed in late 2003), and a major new cardiology wing and bed expansion of Northwest Texas Healthcare System located in Amarillo, Texas (projected to be completed in late 2003).

As of March 31, 2002, the Company had \$325 million of unused borrowing capacity under the terms of its \$400 million unsecured non-amortizing revolving credit agreement, which expires on December 13, 2006. The agreement includes a \$50 million sublimit for letters of credit of which \$38 million was available at March 31, 2002. The interest rate on borrowings is determined at the Company's option at the prime rate, certificate of deposit rate plus .925% to 1.275%, Euro-dollar plus .80% to 1.150% or a money market rate. A facility fee ranging from .20% to .35% is required on the total commitment. The margins over the certificate of deposit, the Euro-dollar rates and the facility fee are based upon the Company's leverage ratio. At December 31, 2001, the applicable margins over the certificate of deposit and the Euro-dollar rate were 1.125% and 1.00%, respectively, and the commitment fee was .25%. There are no compensating balance requirements.

As of March 31, 2002, the Company had no unused borrowing capacity under the terms of its \$100 million, annually renewable, commercial paper program. A large portion of the Company's accounts receivable are pledged as collateral to secure this program. This annually renewable program, which began in 1993, is scheduled to expire or be renewed in October of each year. The commercial paper program has been renewed for the period of October 24, 2001 through October 23, 2002.

The Company's total debt as a percentage of total capitalization was 45% at March 31, 2002 and 47% at December 31, 2001.

In April, 2001, the Company declared a two-for-one stock split in the form of a 100% stock dividend which was paid on June 1, 2001 to shareholders of record as of May 16, 2001. All references to share quantities and earnings per share for all periods presented have been adjusted to reflect the two-for-one stock split.

During 1998 and 1999, the Company's Board of Directors approved stock purchase programs authorizing the Company to purchase up to 12 million shares of its outstanding Class B Common Stock on the open market at prevailing market prices or in negotiated transactions off the market. Pursuant to the terms of these programs, the Company purchased an additional 64,466 shares during the three months ended March 31, 2002 at an average purchase price of \$38.56 per share (\$2.5 million in the aggregate). Since inception of the stock purchase program in 1998 through March 31, 2002, the Company purchased a total of 7,868,281 shares at an average purchase price of \$18.09 per share (\$142.3 million in the aggregate).

The Company expects to finance all capital expenditures and acquisitions with internally generated funds and borrowed funds. Additional funds may be obtained either through refinancing the existing revolving credit agreement and/or the commercial paper facility and/or the issuance of equity or long-term debt.

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#### PART II. OTHER INFORMATION

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# UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES

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# Item 3. Quantitative and Qualitative Disclosures About Market Risk

There have been no material changes in the quantitative and qualitative disclosures in 2002. Reference is made to Item 7 in the Annual Report on Form 10-K for the year ended December 31, 2001.

Item 6. Exhibits and Reports on Form 8-K

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(a) Exhibits:

None

(b) Reports on Form 8-K

None

11. Statement re computation of per share earnings is set forth in Note 9 of the Notes to Condensed Consolidated Financial Statements.

All other items of this Report are inapplicable.

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#### Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Universal Health Services, Inc. (Registrant)

Date: May 13, 2002

/s/ Kirk E. Gorman Kirk E. Gorman, Senior Vice President and Chief Financial Officer

(Principal Financial Officer and Duly Authorized Officer).

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